

## Fixed Income Special ESG Update

Markets Strategy & Floor Research





## NORD/LB Fixed Income Special ESG Update

#### **Authors**

Michael Schulz, MBA, CIIA

Head of Markets Strategy & Floor Research Managing Director michael.schulz@nordlb.de

With the assistance of: Valentin Jansen

Dr. Frederik Kunze

Covered Bonds <a href="mailto:frederik.kunze@nordlb.de">frederik.kunze@nordlb.de</a>

NORD/LB: Markets Strategy & Floor Research NORD/LB: Covered Bond Research NORD/LB: SSA/Public Issuer Research Bloomberg: RESP NRDR <GO>



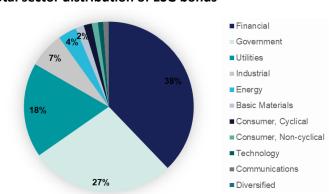
#### **Contents**

The market for ESG Bonds	4
Taxonomy update: financial market to present in 2021	6
ICMA Bond Principles Update	13
EU Green Bond Standard	15
Rating agencies increase weighting of ESG factors	17
Outlook: Success of EU Taxonomy and GBS remains to be seen	19
Publication overview	20
Contacts at NORD/LB	21

#### Total issuance volumes for ESG Bonds (EUR)

# 450 400 350 350 200 150 100 50 2015 2016 2017 2018 2019 2020 2021 Green Bonds Sustainable Bonds Social Bonds

#### **Total sector distribution of ESG bonds**



Source: Bloomberg, NORD/Markets Strategy & Floor Research

Research portal: nordlb.com/en/research/

Bloomberg: <u>RESP NRDR <GO></u>

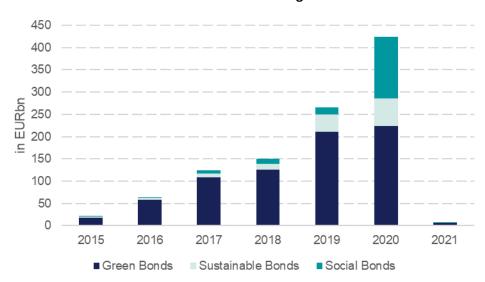


#### The market for ESG bonds

#### Social bonds stimulate further ESG growth

The market for ESG bonds recorded significant growth again last year. After a cumulative new issuance volume of EUR 266bn across all three asset classes, in 2020 the volume of all bonds newly brought to market in this segment rose to around EUR 425bn. In this context, green bonds again formed the largest sub-segment, with a volume of EUR 244bn (previous year: EUR 211bn). However, social bonds accounted for the strongest growth in comparison with the previous calendar year, rising from EUR 16bn in 2019 to a total of EUR 138bn as at the end of December 2020. The new issuance volume of sustainable bonds increased to EUR 63bn, which equates to substantial growth of 62% year on year. Due to the strong growth in the social bonds sub-segment, there were changes in the relative market shares. At 53% (previous year: 79%), green bonds continue to make up the largest share here. Social bonds are now in second place, accounting for an increased share of 33% (previous year: 6%). Although the relative market share of sustainable bonds remained constant at around 15%, this asset class has now slipped to third place overall.

#### New issuance volume of EUR bonds in the ESG segment



Source: Bloomberg, NORD/LB Fixed Income & Macro Research

#### Coronavirus pandemic supports market growth

Refinancing operations in connection with promised coronavirus aid were conducted in the social bonds segment to a significant extent. Both governments and sub-sovereign issuers as well as promotional banks were all active in this bond segment. In 2020, the European Union (EU) even established itself as one of the largest players and looks set to dominate this asset class with its corona bonds in the near future. The aim is to raise more than EUR 750bn on the capital market over the coming years, with the majority of this volume attributable to the social bond segment. Moreover, German Bundeslaender in addition to national and multinational development banks are included in the circle of social bond issuers.



#### Banks and public issuers continue to provide largest new issuance volumes

Around 65% of the ESG bonds currently outstanding can be allocated to the Financials (38%) and Public Sector (27%) segments. In comparison with the previous year, there was a slight decline here amounting to 5 percentage points. A look at the industrial sectors shows that utilities play an important role in the ESG universe. In 2021, an outstanding volume of EUR 138bn was attributable to this issuer group, which takes third place with a relative market share of 18%.

#### Taxonomy plays important role for the green bond segment

In November 2020, the European Commission underpinned the first two climate goals with technical screening criteria (TSC). These will become binding in 2021 and therefore represent an important basis for the further development of the green bond market. The four environmental targets still outstanding (sustainable use of water resources, transition to a circular economy, avoidance of pollution and protection of ecosystems and biodiversity) in addition to the addition of further corporate sectors will follow by the end of 2022. Many issuers have already established green bond issuance programmes and are waiting for further specifications with regard to regulatory requirements. As soon as this is provided, the market segment should experience increased activity in the form of new issuances.

#### ESG new issuance volume will exceed the EUR 500bn mark in 2021

In the first few weeks of the new year, new bond issuance activity was certainly on the restrained side overall, although issuers were busy in the segment of ESG bonds. With a share of 89%, green bonds are presently leading the way, although we are expecting social bonds to become far more popular over the course of the year. For 2021 as a whole, green bonds and sustainable bonds are likely to largely remain at levels similar to those seen in the previous year, while a significant increase in social bonds definitely appears to be on the cards. Working on the assumption that the level recorded last year will double, the total volume in the ESG segment will increase by around EUR 470bn. However, this forecast is based on pandemic bonds being assigned to this segment and issuers sticking to current targets for their funding plans.



## Taxonomy update: financial market expected to present in 2021

Analyst: Michael Schulz, CIIA

#### Taxonomy overview

Within the framework of the EU Green Deal and the Paris Agreement, the European Commission will introduce a uniform market standard for sustainable economic activities in the form of the EU Taxonomy. The Taxonomy is designed to be a dynamic framework, which will be subject to evaluation and amendment every three years. Specifically, it provides a classification system, which is expected to help boost growth by defragmenting the sustainable investment landscape and by reducing distrust on the market for sustainable finance (NORD/LB study April 2020).

#### Changes in the taxonomy over time



Source: European Commission, NORD/LB Markets Strategy & Floor Research

#### New criteria for two of six environmental objectives already in force in 2021

Of the six environmental objectives of the <u>Taxonomy Regulation</u> adopted in total, the first two (climate change mitigation and climate change adaptation) were underpinned by the European Commission in November 2020 with a draft detailing the technical screening criteria (TSC) to be applied. Following agreement from the European Parliament within four months, they will therefore be mandatory in the course of 2021, starting with financial market players (in accordance with <u>Regulation 2019/2088</u>). This period may be extended by a further two months by the European Parliament. The four outstanding environmental targets (sustainable use and protection of water/marine resources, transition to a circular economy, pollution prevention and control, protection/restoration of biodiversity and ecosystems) are to be underpinned with criteria and enshrined in law in a second Delegated Act by the end of 2022. The European Commission's subsequent schedule envisages including other corporate sectors in the course of 2022.



#### **Tabular overview of the EU Taxonomy Regulation**

Article	Description	Content / remarks
1	Subject matter and addressee group	<ul> <li>Uniform set of criteria for determining whether an economic activity qualifies as environmentally sustainable (percentage)</li> <li>Applies to European financial market participants and companies under NFRD</li> </ul>
2	Definition	<ul> <li>Environmentally sustainable investment and associated environmental terms</li> <li>Financial market participants and financial product</li> </ul>
3	Criteria	Criteria for environmentally sustainable investment
4	Usage of criteria in national policy	<ul> <li>Member States shall apply criteria to financial market and to participants</li> </ul>
5	Transparency of investments	<ul> <li>General disclosure obligations for financial products that qualify as environmentally sustainable</li> </ul>
6	Transparency of qualified financial products	<ul> <li>Disclosure to what extent DNSH criterion applies and proportions of investments which are not taxonomy aligned</li> </ul>
7	Transparency of other financial products	<ul> <li>Mandatory disclaimer for financial products not covered by Taxonomy</li> </ul>
8	Transparency in non-financial statements	<ul> <li>Undertakings subject to NFRD 2013/34 required to include information on extent to which activities apply to taxonomy in their non-financial statement</li> <li>Disclose aligned proportions of turnover, capital/operational expenditure</li> </ul>
9	Environmental objectives	<ol> <li>Climate change mitigation</li> <li>Climate change adaptation</li> <li>Sustainable use and protection of water/marine resources</li> <li>Transition to a circular economy</li> <li>Pollution prevention and control</li> <li>Protection/restoration of biodiversity and ecosystems</li> </ol>
10	Substantial contribution to 1)	<ul> <li>Definition of type of process or product innovation which an aligned economic activity has to be accompanied by</li> <li>Definition of transitional activities to support climate-neutrality</li> <li>European Commission to adopt delegated act to supplement art. 10</li> </ul>
11	Substantial contribution to 2)	<ul> <li>Definition of when activity substantially reduces risk of adverse impacts on climate without adverse impact on people, nature and assets or provides corresponding adaptation solution</li> <li>European Commission to adopt delegated act to supplement art. 11 with technical screening criteria for application in January 2022</li> </ul>
12	Substantial contribution to 3)	<ul> <li>Definition of substantial contribution to good status of bodies of water (freshand saltwater, surface- and groundwater) and definition of deterioration of waters with already good status</li> <li>Delegated Act for supplementation to follow end of 2021</li> </ul>
13	Substantial contribution to 4)	<ul> <li>Prerequisites under which economic activity substantially contributes to the transition to a circular economy</li> <li>Delegated to follow end of 2021 to applicate in January 2023</li> </ul>
14	Substantial contribution to 5)	<ul> <li>Definition of substantial pollution prevention and control of air, water, land and human health</li> <li>Delegated Act for supplementation to follow end of 2021 with a view to applicate in January 2023</li> </ul>

 $Source: European\ Commission\ Draft\ DA\ on\ Taxonomy\ Regulation,\ NORD/LB\ Markets\ Strategy\ \&\ Floor\ Research$ 



#### **Tabular overview of the EU Taxonomy Regulation**

Article	Description	Content / remarks
15	Substantial contribution to 6)	<ul> <li>Conditions under which economic activity protects, conserves or restores biodiversity and achieves good status of ecosystems</li> <li>Delegated Act for supplementation to follow end of 2021 with a view to applicate in January 2023</li> </ul>
16	Enabling activities	<ul> <li>Criteria for when economic activity qualifies as enabling activity through directly enabling a substantial contribution as per art. 9</li> </ul>
17	Significant harm	<ul> <li>Situations in which environmental objectives are significantly harmed by economic activities including life cycle assessment</li> </ul>
18	Minimum safeguards	<ul> <li>Enumeration of intercontinental guidelines from the OECD, UN and other institutions as minimum safeguards concerning conduct of business, human rights and labour</li> <li>Implementation in alignment with the DNSH principle</li> </ul>
19	Requirements for technical screening criteria	<ul> <li>Specifications of technical screening criteria which are to be adopted for environmental objectives laid out in art. 10-15</li> <li>Commission to review and amend technical screening criteria at least every three years taking into account the outcome of previous applications in financial markets</li> </ul>
20	Platform on sustainable finance	<ul> <li>Commission shall establish a Platform on Sustainable Finance composed of representatives of European agencies, banks, private stakeholders, civil society and academia</li> <li>Platform is tasked with advisory, analysis, monitoring and reporting in matters concerning the EU Taxonomy</li> </ul>
21	Competent authorities	<ul> <li>National authorities of member states are required to monitor the compliance of financial market participants with transparency obligations laid out in art. 5, 6, 7</li> </ul>
22	Measures and penalties	<ul> <li>Member States shall lay down the effective, proportionate and dissuasive rules on measures and penalties applicable to infringements of Articles 5, 6 and 7</li> </ul>
23	Exercise of delegation	<ul> <li>The power to adopt a delegated act is conferred on the Commission for an indeterminate period from 12 July 2020</li> <li>European Parliament and Council have a veto right and four-month response period before delegated acts enter into force and can revoke power on any time</li> <li>Response period can be extended by two months</li> </ul>
24	Member State Expert Group on Sustainable Finance	<ul> <li>Establishment of advisory group to assess the appropriateness of the technical screening criteria and the approach by the Platform</li> <li>Tasked with exchange of view across member states</li> </ul>
25	Amendments	<ul> <li>European Supervisory Authorities to develop draft regulatory technical standards in Joint Committee until 30 December 2020</li> <li>Draft for art. 9 environmental objectives 1) and 2) by 1 June 2021</li> <li>Draft for objectives 3) to 6) by 1 June 2022</li> <li>Further amendments for art. 8,9,11,20</li> </ul>
26	Review	<ul> <li>From 13 July 2022 onwards every three years the Commission shall publish a report on the taxonomy application</li> <li>By 31 December 2021 Commission shall publish a report concerning provisions needed to extent scope of this regulation</li> <li>By 13 July 2022 Commission shall assess the effectiveness of the advisory procedures</li> </ul>
27	Entry into force and application	<ul> <li>Application of art. 4-8 for environmental objectives 1) and 2) in January 2022</li> <li>Application for environmental objectives 3) - 6) in January 2023</li> </ul>

Source: European Commission Draft DA on Taxonomy Regulation, NORD/LB Markets Strategy & Floor Research



#### Technical screening standards: what's new?

The TSC are expected to allow financial market players to determine the degree to which their activities are compliant with the Taxonomy. If, having assessed their activities, they are compatible with the minimum safeguards and the Do No Significant Harm (DNSH) principle, their sustainability can be indicated on the market using the prescribed reporting practices. Financial products that currently qualify as sustainable are also affected by the latest regulatory developments as they must now undergo another review. Financial market players are obliged to report on the (pro rata) compliance of their activities with the Taxonomy at the end of 2021 for the first time and henceforth every year as well as in response to particular events. Since November 2020, the European Commission has been asking for feedback on the Draft Delegated Act from industry associations, in particular, as part of a public consultation process. In the process, far-reaching problems have been revealed, the majority of which point to criteria that are too ambitious and insufficiently justified, which threaten to choke the growth market for sustainable finance products before its breakthrough. There is also a consensus that EU Member States are being given too much leeway in transposing the rules into national law. This approach could prove to be a challenge in safeguarding a fair competitive environment in the European Union.

#### Real estate sector battling with classification standards

The aggregate primary energy requirement for building stock in the EU is responsible for more than a third of Europe's total CO2 emission balance. To achieve the ambitious climate targets, the European Commission is focusing on the financial market, which has close links with the real estate sector, with the first Delegated Act. Following the European statistical classification of economic activities (NACE), the EU Taxonomy makes demands on the real estate sector in terms of acquisition, renovation and new construction. The new technical screening criteria envisage selection thresholds for the point at which a financing can actually be certified as making a significant contribution to a climate objective. No distinction is envisaged between residential and commercial property. Following the European Commission's call for evidence, many industry associations criticised the stringent requirements for sustainable properties. The Energy Efficient Mortgage Initiative (EEMI) created by the European Covered Bond Council highlighted the considerable impact on the critical mass of assets in the market in its consultation paper, use of which would be significantly reduced (up to 95%). Eligible mortgages and green bonds are also affected. There is an additional challenge with regard to the EPC rating-based approach. In principle, only buildings constructed after 2010 have such a rating, whereas 90% of the European building stock was actually constructed before 2001 - meaning that underpinning with EPC ratings is not an option for most buildings. A proposal by the EEMI therefore suggests that a dynamic approach should also be applied beyond the static consideration of the rating class. Following the example of the technical expert group (TEG) commissioned by the European Commission, this could be designed in the form of local benchmarking. The requirements would therefore be more realistically calibrated to local circumstances. However, the proposal by the TEG was not implemented in the current version of the Taxonomy.



#### Sustainability criteria in the real estate sector – an overview

	New build	Renovation	Acquisition
Assessment basis / threshold	A new build qualifies if the primary energy requirement (net) is 20% less than the existing NZEB requirements for low energy buildings prescribe.  For buildings with more than $5000 \ m^2$ floor space, a national standardised report must be prepared and published.	A renovation qualifies if one of the two conditions is met:  1.) It is a fundamental renovation according to Art. 2 EPBD  2.) Relative energy savings of 30% are achieved (measured in kWh pro m² per annum). The renovation must be accepted by an independent inspection body accredited by the regulator.	For properties constructed after 2021, the same criteria apply as to a new build.  For properties constructed before 2021, they must have an EPC A rating at least.
	Minimum safeguards and DNSH principle are met.		

Source: European Commission Draft DA on Taxonomy Regulation, NORD/LB Markets Strategy & Floor Research

#### Investments in renovation projects reveal to be mostly unattractive

The EEMI also views the requirements for renovation as problematic. The immense cost of renovating inefficient buildings to comply with low energy standards is not appealing to investors, as it is much easier to implement sustainable financing projects with the new regulatory requirements in new builds. Consequently, there will be a growing stock of inefficient buildings requiring more and more investment. The International Capital Market Association (ICMA) questions the EPC A rating barrier outright in its consultation paper. It cites the fact that the current legal basis provided by the Energy Performance of Buildings Directive (EPBD) only constitutes general requirements, with the specifics being left to the EU Member States. The resultant flexibility allowed in implementing the requirements is detrimental to a level playing field and will make it more difficult to implement climate policy objectives anyway. Looking at the market for green bonds, the ICMA confirmed the fact that in most EU countries, including regions where green bonds are popular such as northern Europe, less than 1% of the building stock is Taxonomy-compliant. Given the evidence base, there is consensus among the industry associations that if the draft of the technical screening criteria is implemented in full, it is unlikely that the forecast economic benefits resulting from sustainable economic activities will materialise.



#### Portfolio structure of insurance companies is scarcely relevant to the Taxonomy

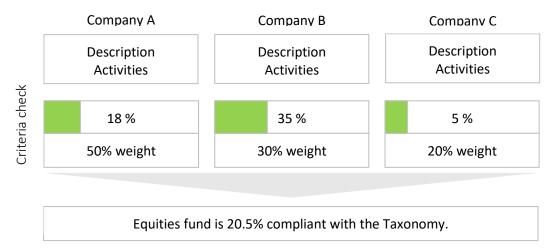
As providers of insurance-based investment products (IBIPs Regulation), German insurance companies are also directly affected by the obligation to disclose sustainable economic activities. To be able to declare sustainable activities, insurance companies must in future provide comprehensive details of their sustainable strategy and how it is geared to the Taxonomy. Specifically, the definition of quantifiable indicators on which sustainable and Taxonomy-focused investment is to be based, is envisaged. For example, pro rata Taxonomy-compliant fund units can be shown (for example (?): 20% of the fund invests in companies generating more than 50% of their revenue from Taxonomy-focused activities). The strategy to achieve the goals set is also to be disclosed. For example, the EU Taxonomy suggests addressing the future structure of portfolios through targeted commitments here. Annual reports (ICMA Resource Centre) are also expected to keep investors, policyholders and stakeholders up to date with the realisation and practical implementation of strategies. This also includes details of how much activities and investments comply with the Taxonomy at a given time. In its study dated July 2020, the European Insurance and Occupational Pensions Supervisory Authority (EIOPA) revealed that of its investment volume of EUR 11.4 trillion, the EU-wide insurance industry can only report 5% of all its direct investments as being Taxonomy-compliant on average. In the area of equities, 13% of the assets qualify, while 6% of corporate bonds are eligible. The German Insurance Association (GDV) also highlighted reasons for this in its position paper. The assessment basis for sustainability in insurance companies' portfolios currently only captures a small section of the fundamental investment universe for insurance companies. Government bonds and securities issued by financial institutions and banks are currently viewed as mainly climate-neutral and are therefore outside the focus of the Taxonomy. Consequently, there is a fear of misinterpretations on the market by investors, policyholders and stakeholders. The GDV also believes that it is within the realms of possibility that regulators could restrict the freedom of investment stipulated in the Solvency II Directive if the Taxonomy does not evolve with regard to insurance companies' fundamental portfolio structures.

#### Asset managers are required to disclose a comprehensive sustainability strategy

Demand for funds focusing on ESG investments from private customers has been booming for years and asset managers have responded by launching new ESG funds. According to a report produced by BlackRock in September 2020, at the moment 25% of the global potential in green bonds which have at least an investment-grade rating meet the requirements of the EU Taxonomy. Starting this year, European asset managers will also be obliged to provide details as to how they include sustainability risks in their own investment decisions and how the environmental objectives of the EU Taxonomy are specifically affected as a result. Key figures (e.g., revenue, capex, opex) are prescribed as the assessment basis for individual exposures. These figures help to determine and aggregate the degree of sustainability of individual portfolio elements. The target variable represents an overview of the percentage of investments that qualify for Taxonomy purposes at a specific point in time and is presented as a diagram below.



#### Determining compliance with the Taxonomy using the example of an equities fund



Source: European Commission Draft DA on Taxonomy Regulation, NORD/LB Markets Strategy & Floor Research

#### Asset managers see problems with green covered bonds

The European Fund and Asset Management Association (EFAMA) initially sees challenges for European asset managers with covered bonds and green mortgage bonds. In its consultation paper on the Delegated Act, it explains that the new TSC, in their current draft, are more likely to harm the European market for sustainable real estate than benefit it. The EFAMA believes that this is mainly due to the uneven implementation of EPBD guidelines, which are regulated at national level. These constitute the respective national policy for energy efficiency in buildings. EU countries, which already impose strict energy efficiency standards for their buildings, are likely to have more difficulty raising efficiency by the required 20% than EU States with less ambitious standards. Similarly to the consultation paper produced by the ECBC, the EFAMA also sees an urgent need for the European Commission to improve the measures relating to renovation. It claims that the first version of the incentive system in the Taxonomy is too weak to make a start on the target mass of core renovation projects. This will mean that mortgage financing, as the traditional financing vehicle, comes under pressure particularly. According to the current rules, renovation that has been financed sustainably can be shown to be compliant with the Taxonomy but not the value of the (consequently sustainable) building in its entirety. This will result in any financing being separated into sustainable and traditional parts, which is likely to complicate matters in future.

#### Regular amendment of the Taxonomy: an element of uncertainty

The regular amendment of the EU Taxonomy every three years is also associated with a systematic element of uncertainty. The general expectation from the market is that the European Commission will regularly make adjustments to the Taxonomy in future to achieve its ambitious long-term climate objectives. It is therefore uncertain which rules will apply precisely in three years. Specifically, the EFAMA warns that this uncertainty could flare up on the market for sustainable finance, especially in the areas of green bonds, loans, mortgages and the sustainable use of proceeds. To reduce this uncertainty, its suggestion for the final version of the TSC is that, for example, covered bond issuers should be allowed to invoke the case law applicable in each case at the time of the report.



#### ICMA Bond Principles update

Analyst: Michael Schulz, CIIA

#### Green Bond Principles update expected for Q1

Up to the end of 2018, the year in which the Green Bond Principles (GBP) were last revised, the Climate Bonds Initiative (CBI) estimated the cumulative global issuance volume of green bonds at the equivalent of over USD 500bn. Over the past two years, this has doubled meaning that the threshold of the equivalent of USD 1 trillion was exceeded in December 2020. Following updates of the Social Bond Principles (SBP) and Sustainability-Linked Bond Principles (SLBP) in 2020, an update of the GBPs, as the unit of the ICMA Bond Principles family with the largest number of issues, can be expected in the near future. The GBPs are voluntary guidelines for financial market participants for the issue of green bonds. The issuance proceeds may only be used pro rata or entirely to finance and refinance projects that generate added social value. The core structure is divided into four areas (use of proceeds, process for project evaluation and selection, management of proceeds and reporting), allowing the bond's sustainability and integrity to be clearly indicated to investors. In the run-up to the update of the GBPs expected this year, the ICMA consulted its members and stakeholders in November last year. The survey focused on the core areas of governance, green bonds and sustainability-linked bonds, impact reporting and the Guidance Handbook. As things stand currently, the consultation has not yet been followed by a new publication. The update of the GBPs is therefore expected in the current quarter.

#### Social Bond Principles extended in terms of project categories and target groups

The ICMA published the extension to the SBPs in June 2020 – barely two years after its last update. By providing the SBPs, its aim is to support issuers of bonds whose purpose is to raise funds for social projects and consequently drive growth in the market for social bonds. The basic structure of social bonds based on the model of the SBPs is, in principle, identical to the GBPs. The difference lies in the areas on which the project categories focus, namely those that produce a positive socioeconomic benefit in the case of the SBPs. In the updated version, two items were added to the social project categories, namely food security (sustainable nutrition systems) and socioeconomic development/empowerment. The target groups were also extended to include women and/or gender minorities as well as the aging population/vulnerable young people. To actively help tackle the COVID-19 crisis, the updated SBPs also provide amended guidelines for crisis management. Interested parties can also have recourse to an updated collection of Social und Sustainability Bond Case Studies.



#### **Sustainability-Linked Bond Principles**

Previously, green issues were largely based on the Green Bond Principles, where proceeds have to be used to finance projects that have been defined ex ante as sustainable. In contrast to this, issuance proceeds from the latest family member of the ICMA, the Sustainability-Linked Bond Principles (SLBP), can be used for general corporate purposes, which are focused on individually defined sustainability data and corporate objectives. These are also voluntary process guidelines aimed at promoting the development of the market for sustainable finance. Here, the financial and structural features of SLBs may vary depending on whether the issuer achieves his pre-defined sustainability performance targets or not. Surveys carried out by the ICMA refer emphatically to the demand on the market for bond instruments that are linked dynamically with an issuer's sustainability objectives beyond referring to a project. Accordingly, as a financial product that is deemed to be sustainable, SLBs could become established as a useful alternative for issuers that cannot issue green bonds or social bonds. They could also be used for transitional funding where the underlying investments could not previously be certified under established sustainable labels. This would allow transformations to a sustainable business model to be accomplished with sustainable financial instruments.



#### **EU Green Bond Standard**

Analyst: Michael Schulz, CIIA

#### **EU Green Bond Standard to be introduced shortly**

As part of the "Financing Sustainable Growth" action plan, the European Commission plans to introduce a European Green Bond Standard (GBS). It is also expected to be consistent with the EU Taxonomy. Specifically, the new standard is made up of four core areas, which are to introduce a common language for investors, issuers and legislators. To this end, the European Commission conducted a public and a closed consultation process in the first and second half of 2020 respectively as well as carrying out further bilateral stakeholder discussions. A decision in relation to the GBS based on the results was expected in Q4 2020 but, as at today's date, there has still been nothing published regarding this. It is expected that a statement will be published in connection with the update of the action plan to finance sustainable growth.

#### **Development of the EU Green Bond Standard over time**



Source: European Commission Draft DA on Taxonomy Regulation, NORD/LB Markets Strategy & Floor Research

#### Introduction associated with substantial costs for issuers

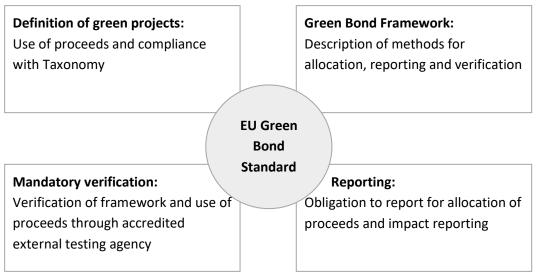
As far as green bond issuers are concerned, the ICMA takes the view that implementation of the new GBS will impose disproportionately substantial costs on smaller issuers in the SME segment and on the retail segment as well as smaller financing projects in general. Issuers that wish to refinance their activities by issuing green bonds in accordance with the future GBS must check the project parameters individually for compliance with the minimum safeguards and the DNSH principle enshrined in the EU Taxonomy. In many cases, this process can be very time-consuming and expensive, especially as the industry associations have already reported that simply obtaining the relevant data is likely to become a problem. Some large issuers have already reacted by investing vast sums in IT and communication in anticipation of these requirements.



#### Industry associations insist on eased requirements for small issuers

To improve the market conditions for smaller financing projects, in its response to the consultation on the GBS, the ICMA suggests that the checks regarding minimum safeguards and the DNSH principle should not apply to this segment. EU regulations already in force, such as those relating to work, are sufficient for this purpose. Building on these problems, the ESMA sees the success of the EU GBS as being heavily dependent on whether it can establish itself as a reliable indicator for sustainability on the market. In its consultation paper, it therefore suggests establishing an EU-wide central unit for testing capacities, which will focus on future demand to guarantee that issues on the market are high quality. At this juncture, the ESMA also warns that market conditions for SMEs should not be overlooked. With regard to Europe's status as the current centre of global green bond issuance, the ICMA sees problems in transferring the GBS to other jurisdictions. The Taxonomy on which the GBS is based has been specially developed for European markets and jurisdictions. The wildly differing (in some cases) world regions in the global market for green bonds are also at different stages of development. If implementation in full of the EU Taxonomy is required for international issuers without guaranteeing the requisite degree of flexibility, this could significantly restrict international interest in the GBS label.

#### Target structure of the EU GBS



Source: European Commission, NORD/LB Markets Strategy & Floor Research



#### Rating agencies increase weighting of ESG factors

Analyst: Michael Schulz, CIIA

#### Moody's updates ESG assessment methodology

In its press release from December 2020, the rating agency Moody's announced that it would be updating its assessment methodology in relation to environmental, social and governance risks, which will replace the previous version from 9 January 2019. It stated that this will not affect existing ratings. Specifically, four key changes will be implemented in the update:

- Introduction of three new issuer profile scores for environmental (E), social (S) and governance (G) frameworks for government issuers in the first phase, with other sectors gradually being included
- Introduction of an ESG credit impact score (CIS), which, to start with, will also apply
  to government issuers and transactions as a means of illustrating the impact of ESG
  aspects on the rating compared with other key credit factors
- Publication of more detailed information on the framework of E, S and G profile scores
- Expansion of the general principles for assessing E, S and G risks

The inclusion of the new "E risk category" aims to depict environmental risks and international developments of environmental standards and disclosure agreements as well. The update preceded the "General Principles for Assessing Environmental, Social, and Governance Risks: Proposed Methodology Update" consultation in September 2020. The current version included the feedback from a total of 64 responses, of which 14 are available publicly.

#### Standard & Poor's adds to its risk atlas

S&P Global Ratings will also adapt increasingly to the ESG trend in future. With this in mind, the in-house risk atlas, which forms the basis for ESG assessments, has been expanded. It compares global relative positionings with regard to environmental and social risks sector by sector. Regionally, the atlas provides analyses in relation to the risks of natural disasters, social standards and governance standards. To start with, an individual ESG profile is prepared that assesses the observable ESG risks and opportunities. Here, the important aspects are the way in which risks are mitigated and opportunities exploited though business activities. The next step is to assess an entity's ability to adapt to possible turbulence long term. The resulting scores are rated on a scale from "1" (low risk) to "6" (high risk).



#### Six new areas in the S&P risk atlas

The risk atlas has been amended to include public finances in the following areas. The aim is to improve comparability with the Global Industry Classification Standard (GICS).

- Supply networks
- Energy
- Real estate/public housing
- Services/education
- Transport infrastructure
- Healthcare

Existing scores have already been revised following the statement by S&P Global. The impact of the changes on issuers' ratings is likely to increase significantly, as the ESG rating is already at the root of the rating process. Looking forward to 2021, publication of Key Sustainability Factors for ESG Evaluations (KSFs) is planned, which are expected to provide more detailed information at sector level in principle. These in-depth analyses provide a summary of the relevant environmental and social topics per sector and provide ecological and social performance indicators (KPIs). The specific assessment and significance of the various environmental and social factors of the ESG assessment framework is also disclosed.

#### Fitch identifies governance as the most influential factor for ratings

In its trend report in January 2021, the rating service provider Fitch identifies trends that affect issuers' ratings across a variety of sectors studied. It established that ESG aspects will increasingly influence corporate strategies, financing and the operating environment with governance having the greatest direct influence on ratings. The results show that governance factors have the greatest impact on credit ratings in almost all rating groups among all ESG aspects. In the covered bonds and structured finance segment, Fitch has already reported 25 positive rating migrations. The assumption is that governance will remain the most significant driver for ESG ratings in the covered bonds and structured finance segment in future too. Growing interest in sustainability has sparked regular debates as to how corporate governance frameworks should be reformed in future to encourage responsible corporate conduct long term. In combination with more active participation by investors and the integration of defined sustainability objectives in sustainable financial instruments, Fitch expects ESG topics to exert an increasing influence on strategic and management decisions.



#### Outlook: Success of EU Taxonomy and GBS remains to be seen

Analyst: Michael Schulz, CIIA

#### Consistent consultation results call for relaxations

In 2021, key decisions regarding the future of the market for sustainable finance are taken through the finalisation of the TSC within the framework of the EU Taxonomy. The draft of the Delegated Act, which defines the first version of the TSC for sustainable economic activities, is causing concern in many respects among the industry associations. The biggest challenges are quite possibly those facing the market for green bonds because of its close links with the real estate sector. The consultation on the draft TSC carried out by the European Commission revealed that, from the perspective of the industry associations, there is a need for relaxation in many areas. Apparently, the core problem is that selection thresholds that are too strict or insufficiently justified could have a negative rather than a positive impact on the market. The counterproposals by the industry associations provide, above all, for a relaxation of the selection thresholds. Whether and to what extent the final version will differ from the current draft is a matter for the European Commission. The European Parliament has not given its consent following the publication of the draft TSC in November 2020. This must take place within four months. The deadline for a decision can, however, be extended by two months. In relation to the introduction of the EU GBS, which is planned for 2021, it remains to be seen how the new EU label will fare compared with the internationally established standards and frameworks. The key factors for the success of the EU GBS from an issuer perspective are practicability and the cost factor. Generally speaking, the European Commission's project was welcomed in the consultation papers produced by the industry associations and other stakeholders, who think the EU GBS will be beneficial. However, here too, concerns were highlighted especially because of its focus on the Taxonomy. In view of the global regulatory developments in the ESG field, rating agencies are also changing their approach. Accordingly, risks and opportunities arising from the ESG environment were already included in the existing assessment methodology or examined in greater depth. Some agencies have already revised existing ratings. Others are opting not to apply their more stringent assessment standards retrospectively. However, one thing is already certain: a company's sustainability strategy and implementation thereof has a major influence on its rating.



### Appendix Publication overview

#### **Covered Bonds:**

**Issuer Guide Covered Bonds 2020** 

Risk weights and LCR levels of covered bonds

**Transparency requirements §28 PfandBG** 

Transparenzvorschrift §28 PfandBG Sparkassen (German only)

#### SSA/Public Issuers:

<u>Issuer Guide – Supranationals & Agencies 2019</u>

Issuer Guide - Canadian Provinces & Territories 2020

Issuer Guide – German Bundeslaender 2020

<u>Issuer Guide – Down Under 2019</u>

#### **Fixed Income:**

**ESG update** 

**Analysis of ESG reporting** 

ECB holds course, but ups the ante - PEPP running until 2022

**ECB launches corona pandemic emergency** 

**ECB responds to corona risks** 



## Appendix Contacts at NORD/LB

#### **Markets Strategy & Floor Research**



Michael Schulz Head +49 511 361-5309 +49 172 740 4123 michael.schulz@nordlb.de



Melanie Kiene Banks +49 511 361-4108 +49 172 169 2633 melanie.kiene@nordlb.de



Dr Frederik Kunze
Covered Bonds
+49 511 361-5380
+49 172 354 8977
frederik.kunze@nordlb.de



Dr Norman Rudschuck SSA/Public Issuers +49 511 361-6627 +49 152 090 24094 norman.rudschuck@nordlb.de



Henning Walten
Covered Bonds
+49 511 361-6379
+49 152 545 67178
henning.walten@nordlb.de

$c_{2}$	Inc

Institutional Sales	+49 511 9818-9440
Sales Sparkassen & Regionalbanken	+49 511 9818-9400
Sales MM/FX	+49 511 9818-9460
Sales Europe	+352 452211-515

#### **Origination & Syndicate**

Origination FI	+49 511 9818-6600
Origination Corporates	+49 511 361-2911

#### Treasury

Collat. Management/Repos	+49 511 9818-9200
Liquidity Management	+49 511 9818-9620
	+49 511 9818-9650

#### **Trading**

Covereds/SSA	+49 511 9818-8040
Financials	+49 511 9818-9490
Governments	+49 511 9818-9660
Länder/Regionen	+49 511 9818-9550
Frequent Issuers	+49 511 9818-9640

#### **Sales Wholesale Customers**

Firmenkunden	+49 511 361-4003
Asset Finance	+49 511 361-8150



#### Disclaimer

The present report (hereinafter referred to as "information") was drawn up by NORDDEUTSCHE LANDESBANK GIROZENTRALE (NORD/LB). The supervisory authorities responsible for NORD/LB are the European Central Bank (ECB), Sonnemannstraße 20, D-60314 Frankfurt am Main, and the Federal Financial Supervisory Authority in Germany (Bundesanstalt für Finanzdienstleitungsaufsicht; BaFin), Graurheindorfer Str. 108, D-53117 Bonn and Marie-Curie-Str. 24-28, D-60439 Frankfurt am Main. The present report and the products and services described herein have not been reviewed or approved by the relevant supervisory authority.

The present information is addressed exclusively to Recipients in Austria, Belgium, Canada, Cyprus, the Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Indonesia, Ireland, Italy, Japan, Korea, Luxembourg, the Netherlands, New Zealand, Poland, Portugal, Singapore, Portugal, Spain, Sweden, Switzerland, the Republic of China (Taiwan), Thailand, the United Kingdom and Vietnam (hereinafter referred to as "Relevant Persons" or "Recipients"). The contents of the information are disclosed to the Recipients on a strictly confidential basis and, by accepting such information, the Recipients shall agree that they will not forward it to third parties, copy and/or reproduce this information without the prior written consent of NORD/LB. The present information is addressed solely to the Relevant Persons and any parties other than the Relevant Persons shall not rely on the information contained herein. In particular, neither this information nor any copy thereof shall be forwarded or transmitted to the United States of America or its territories or possessions, or distributed to any employees or affiliates of Recipients resident in these jurisdictions.

The present information does not constitute financial analysis within the meaning of Art. 36 (1) of the Delegate Regulation (EU) 2017/565, but rather represents a marketing communication for your general information within the meaning of Art. 36 (2) of this Regulation. Against this background, NORD/LB expressly points out that this information has not been prepared in accordance with legal provisions promoting the independence of investment research and is not subject to any prohibition of trading following the dissemination of investment research. This information also constitutes an investment recommendation or investment strategy recommendation within the meaning of Market Abuse Regulation (EU) No. 596/2014 and complies with the applicable provisions of this regulation and Delegated Regulation (EU) 2016/958 as well as the Securities Trading Act (see the supplementary details at the end of this information).

This information has been prepared by the Markets Strategy & Floor Research division, which is organisationally assigned to the Markets trading division within NORD/LB and which offers comprehensive securities services to the clients of the bank. Information may therefore be exchanged between the Floor Research and Trading divisions which may influence the content of this information. Against this background, the possibility cannot be ruled out that NORD/LB has its own holdings in the financial instruments described herein or in the issuers described herein and participates in the issue of such financial instruments as well as providing other services to such issuers or has other financial interests in these financial instruments or issuers. It also cannot be ruled out that the remuneration of the employees of the Markets Strategy & Floor Research division is indirectly linked to the overall performance of the Markets division, however, a direct linking of remuneration to transactions in investment services or trading fees is prohibited. Against this background, there are potential conflicts of interest that could fundamentally influence the objectivity of the recommendations contained herein.

NORD/LB has, however, taken extensive precautions to deal with potential conflicts of interest and to avoid them:

Arrangements for dealing with and avoiding conflicts of interest and for the confidential treatment of sensitive client and business data: Business areas that may have regular access to sensitive and confidential information are classified as confidentiality areas by the Compliance Office and separated from other areas in terms of function, location and technical data processing measures. The trading division (Markets) is classified as such a confidentiality area. The exchange of information between individual confidentiality areas requires the approval of the Compliance Office.

The forwarding of confidential information which may have an impact on securities' prices is monitored by the NORD/LB Compliance Office, which is independent of the trading, business and settlement departments. The Compliance Office can issue any trading prohibitions and restrictions which may be necessary to ensure that information which may have an influence on securities' prices is not misused and to prevent confidential information from being passed on to areas which may only use publicly accessible information. Employees of the Markets Strategy & Floor Research unit are obliged to inform the Compliance Office of all transactions (including external) that they carry out for their own account or on behalf of a third party or in the interests of a third party. This will enable the Compliance Office to identify any unauthorised transactions by these employees.

Further information on this can be found in our Conflict of Interest Policy, which is available on request from the NORD/LB Compliance Office.

#### Supplementary important information:

This information and the details contained herein have been prepared and are provided for information purposes only. It is not intended to be an incentive for investment activities. It is provided for the personal information of the Recipient with the express understanding, acknowledged by the Recipient, that it does not constitute a direct or indirect offer, an individual recommendation, solicitation to buy, hold or sell, an invitation to subscribe or acquire any securities or other financial instruments, nor any measure by which financial instruments might be offered or sold.

All actual details, information and statements contained herein were derived from sources considered reliable by NORD/LB. However, since these sources are not verified independently, NORD/LB cannot give any assurance as to or assume responsibility for the accuracy and completeness of the information contained herein. The opinions and prognoses given herein on the basis of these sources constitute a non-binding evaluation of the employees of the Markets Strategy & Floor Research division of NORD/LB. Any changes in the underlying premises may have a material impact on the developments described herein. Neither NORD/LB nor its governing bodies or employees can give any assurances as to or assume any responsibility or liability for the accuracy, appropriateness and completeness of this information or for any loss of return, any indirect, consequential or other damage which may be suffered by persons relying on the information or any statements or opinions expressed in the present Report (irrespective of whether such losses are incurred due to any negligence on the part of such persons or otherwise).



Past performance is not a reliable indicator of future performance. Exchange rates, price fluctuations of the financial instruments and similar factors may have a negative impact on the value and price of and return on the financial instruments referred to herein or any instruments linked thereto. Fees and commissions apply in relation to securities (purchase, sell, custody), which reduce the return on investment. An evaluation made on the basis of the historical performance of any security does not necessarily give an indication of its future performance.

The present information neither constitutes any investment, legal, accounting or tax advice nor any assurance that an investment or strategy is suitable or appropriate in the light of the Recipient's individual circumstances, and nothing in this information constitutes a personal recommendation to the Recipient thereof. The securities or other financial instruments referred to herein may not be suitable for the Recipient's personal investment strategies and objectives, financial situation or individual needs.

Moreover, the present report in whole or in part is not a sales or other prospectus. Accordingly, the information contained herein merely constitutes an overview and does not form the basis for any potential decision to buy or sell on the part of an investor. A full description of the details relating to the financial instruments or transactions which may relate to the subject matter of this report is given in the relevant (financing) documentation. To the extent that the financial instruments described herein are NORD/LB's own issues and subject to the requirement to publish a prospectus, the conditions of issue applicable to any individual financial instrument and the relevant prospectus published with respect thereto as well NORD/LB's relevant registration form, all of which are available for download at www.nordlb.de and may be obtained free of charge from NORD/LB, Georgsplatz 1, 30159 Hanover, shall be solely binding. Furthermore, any potential investment decision should be made exclusively on the basis of such (financing) documentation. The present information cannot replace personal advice. Before making an investment decision, each Recipient should consult an independent investment adviser for individual investment advice with respect to the appropriateness of an investment in financial instruments or investment strategies subject to this information as well as for other and more recent information on certain investment opportunities.

Each of the financial instruments referred to herein may involve substantial risks, including capital, interest, index, currency and credit risks in addition to political, fair value, commodity and market risks. The financial instruments could experience a sudden and substantial deterioration in value, including a total loss of the capital invested. Each transaction should only be entered into on the basis of the relevant investor's assessment of his or her individual financial situation as well as of the suitability and risks of the investment.

NORD/LB and its affiliated companies may participate in transactions involving the financial instruments described in the present information or their underlying basis values for their own account or for the account of third parties, may issue other financial instruments with the same or similar features as those of the financial instruments presented in this information and may conduct hedging transactions to hedge positions. These measures may affect the price of the financial instruments described in the present information.

If the financial instruments presented in this information are derivatives, they may, depending on their structure, have an initial negative market value from the customer's perspective at the time the transaction is concluded. NORD/LB further reserves the right to transfer its economic risk from a derivative concluded with it to a third party on the market by means of a mirror-image counter transaction.

More detailed information on any commission payments which may be included in the selling price can be found in the "Customer Information on Securities Business" brochure, which is available to download at www.nordlb.de.

The information contained in the present report replaces all previous versions of corresponding information and refers exclusively to the time of preparation of the information. Future versions of this information will replace this version. NORD/LB is under no obligation to update and/or regularly review the data contained in such information. No guarantee can therefore be given that the information is up-to-date and continues to be correct.

By making use of this information, the Recipient shall accept the terms and conditions outlined above.

NORD/LB is a member of the protection scheme of Deutsche Sparkassen-Finanzgruppe. Further information for the Recipient is indicated in clause 28 of the General Terms and Conditions of NORD/LB or at <a href="https://www.dsgv.de/sicherungssystem">www.dsgv.de/sicherungssystem</a>.

#### Additional information for Recipients in Australia

NORD/LB IS NOT A BANK OR DEPOSIT TAKING INSTITUTION AUTHORISED UNDER THE 1959 BANKING ACT OF AUSTRALIA. IT IS NOT SUPERVISED BY THE AUSTRALIAN PRUDENTIAL REGULATION AUTHORITY.

NORD/LB does not provide personal advice with this information and does not take into account the objectives, financial situation or needs of the Recipient (other than for the purpose of combating money laundering).

#### Additional information for Recipients in Austria

None of the information contained herein constitutes a solicitation or offer by NORD/LB or its affiliates to buy or sell any securities, futures, options or other financial instruments or to participate in any other strategy. Only the published prospectus pursuant to the Austrian Capital Market Act should be the basis for any investment decision of the Recipient. For regulatory reasons, products mentioned herein may not be on offer in Austria and therefore not available to investors in Austria. Therefore, NORD/LB may not be able to sell or issue these products, nor shall it accept any request to sell or issue these products to investors located in Austria or to intermediaries acting on behalf of any such investors.

#### Additional information for Recipients in Belgium

Evaluations of individual financial instruments on the basis of past performance are not necessarily indicative of future results. It should be noted that the reported figures relate to past years.



#### Additional information for Recipients in Canada

This report has been prepared solely for information purposes in connection with the products it describes and should not, under any circumstances, be construed as a public offer or any other offer (direct or indirect) to buy or sell securities in any province or territory of Canada. No financial market authority or similar regulatory body in Canada has made any assessment of these securities or reviewed this information and any statement to the contrary constitutes an offence. Potential selling restrictions may be included in the prospectus or other documentation relating to the relevant product.

#### Additional information for Recipients in Cyprus

This information constitutes an analysis within the meaning of the section on definitions of the Cyprus Directive D1444-2007-01 (No. 426/07). Furthermore, this information is provided for information and promotional purposes only and does not constitute an individual invitation or offer to sell, buy or subscribe to any investment product.

#### Additional information for Recipients in the Czech Republic

There is no guarantee that the invested amount will be recouped. Past returns are no guarantee of future results. The value of the investments may rise or fall. The information contained herein is provided on a non-binding basis only and the author does not guarantee the accuracy of the content.

#### Additional information for Recipients in Denmark

This Information does not constitute a prospectus under Danish securities law and consequently is not required to be, nor has been filed with or approved by the Danish Financial Supervisory Authority, as this Information either (i) has not been prepared in the context of a public offering of securities in Denmark or the admission of securities to trading on a regulated market within the meaning of the Danish Securities Trading Act or any executive orders issued pursuant thereto, or (ii) has been prepared in the context of a public offering of securities in Denmark or the admission of securities to trading on a regulated market in reliance on one or more of the exemptions from the requirement to prepare and publish a prospectus in the Danish Securities Trading Act or any executive orders issued pursuant thereto.

#### Additional information for Recipients in Estonia

It is advisable to closely examine all the terms and conditions of the services provided by NORD/LB. If necessary, Recipients of this information should consult an expert.

#### Additional information for Recipients in Finland

The financial products described herein may not be offered or sold, directly or indirectly, to any resident of the Republic of Finland or in the Republic of Finland, except pursuant to applicable Finnish laws and regulations. Specifically, in the case of shares, such shares may not be offered or sold, directly or indirectly, to the public in the Republic of Finland as defined in the Finnish Securities Market Act (746/2012, as amended). The value of investments may go up or down. There is no guarantee of recouping the amount invested. Past performance is no guarantee of future results.

#### Additional information for Recipients in France

NORD/LB is partially regulated by the "Autorité des Marchés Financiers" for the conduct of French business. Details concerning the extent of our regulation by the respective authorities are available from us on request.

The present information does not constitute an analysis within the meaning of Article 24 (1) Directive 2006/73/EC, Article L.544-1 and R.621-30-1 of the French Monetary and Financial Code, but does represent a marketing communication and does qualify as a recommendation pursuant to Directive 2003/6/EC and Directive 2003/125/EC.

#### Additional information for Recipients in Greece

The information contained herein gives the view of the author at the time of publication and may not be used by its Recipient without first having confirmed that it remains accurate and up to date at the time of its use.

Past performance, simulations or forecasts are therefore not a reliable indicator of future results. Investment funds have no guaranteed performance and past returns do not guarantee future performance.

#### Additional information for Recipients in Indonesia

This report contains generic information and has not been tailored to the circumstances of any individual or specific Recipient. This information is part of NORD/LB's marketing material.

#### Additional information for Recipients in the Republic of Ireland

This information has not been prepared in accordance with Directive (EU) 2017/1129 (as amended) on prospectuses (the "Prospectus Directive") or any measures made under the Prospectus Directive or the laws of any Member State or EEA treaty adherent state that implement the Prospectus Directive or such measures and therefore may not contain all the information required for a document prepared in accordance with the Prospectus Directive or the laws.

#### Additional information for Recipients in Japan

This information is provided to you for information purposes only and does not constitute an offer or solicitation of an offer to enter into securities transactions or commodity futures transactions. Although the actual data and information contained herein has been obtained from sources which we believe to be reliable and trustworthy, we are unable to vouch for the accuracy and completeness of this actual data and information.

#### Additional information for Recipients in South Korea

This information has been provided to you free of charge for information purposes only. The information contained herein is factual and does not reflect any opinion or judgement of NORD/LB. The information contained herein should not be construed as an offer, marketing, solicitation to submit an offer or investment advice with respect to the financial investment products described herein.



#### Additional information for Recipients in Luxembourg

Under no circumstances shall the present information constitute an offer to purchase or issue or the solicitation to submit an offer to buy or subscribe for financial instruments and financial services in Luxembourg.

#### Additional information for Recipients in New Zealand

NORD/LB is not a bank registered in New Zealand. This information is for general information only. It does not take into account the Recipient's financial situation or objectives and is not a personalised financial advisory service under the 2008 Financial Advisers Act.

#### Additional information for Recipients in the Netherlands

The value of your investment may fluctuate. Past performance is no guarantee for the future.

#### Additional information for Recipients in Poland

This information does not constitute a recommendation within the meaning of the Regulation of the Polish Minister of Finance Regarding Information Constituting Recommendations Concerning Financial Instruments or Issuers thereof dated 19 October 2005.

#### Additional information for Recipients in Portugal

This information is intended only for institutional clients and may not be (i) used by, (ii) copied by any means or (iii) distributed to any other kind of investor, in particular not to retail clients. The present information does not constitute or form part of an offer to buy or sell any of the securities covered by the report, nor should it be understood as a request to buy or sell securities where that practice may be deemed unlawful. The information contained herein is based on information obtained from sources which we believe to be reliable, but is not guaranteed as to accuracy or completeness. Unless otherwise stated, all views contained herein relate solely to our research and analysis and are subject to change without notice.

#### Additional information for Recipients in Sweden

This information does not constitute (or form part of) a prospectus, offering memorandum, any other offer or solicitation to acquire, sell, subscribe for or otherwise trade in shares, subscription rights or other securities, nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever. The present information has not been approved by any regulatory authority. Any offer of securities will only be made pursuant to an applicable prospectus exemption under the EC Prospectus Directive (Directive (EU) 2017/1129), and no offer of securities is being directed to any person or investor in any jurisdiction where such action is wholly or partially subject to legal restrictions or where such action would require additional prospectuses, other offer documentation, registrations or other actions.

#### Additional information for Recipients in Switzerland

This information has not been approved by the Federal Banking Commission (merged into the Swiss Financial Market Supervisory Authority (FINMA) on 1 January 2009). NORD/LB will comply with the Directives of the Swiss Bankers Association on the Independence of Financial Research (as amended). The present information does not constitute an issuing prospectus pursuant to article 652a or article 1156 of the Swiss Code of Obligations. The information is published solely for the purpose of information on the products mentioned herein. The products do not qualify as units of a collective investment scheme pursuant to the Federal Act on Collective Investment Schemes (CISA) and are therefore not subject to supervision by FINMA.

#### Additional information for Recipients in Singapore

This information is directed only at accredited investors or institutional investors under the Securities and Futures Act in Singapore. This information is intended for general distribution only. It does not constitute investment advice and does not take into account the specific investment objectives, financial situation or particular needs of the Recipient. It is recommended that advice be obtained from a financial adviser regarding the suitability of the investment product in light of the specific investment objectives, financial situation and special needs of the Recipient before agreeing to purchase the investment product.

#### Additional information for Recipients in the Republic of China (Taiwan)

This information is provided for general information only and does not take into account the individual interests or requirements, financial status and investment objectives of any specific investor. Nothing herein should be construed as a recommendation or advice for you to subscribe to a particular investment product. You should not rely solely on the information provided herein when making your investment decisions. When considering any investment, you should endeavour to make your own independent assessment and determination on whether the investment is suitable for your needs and seek your own professional financial and legal advice.

NORD/LB has taken all reasonable care in producing this report and trusts that the information is reliable and suitable for your situation at the date of publication or delivery. However, no guarantee of accuracy or completeness is given. To the extent that NORD/LB has exercised the due care of a good administrator, we accept no responsibility for any errors, omissions, or misstatements in the information given. NORD/LB does not guarantee any investment results and does not guarantee that the strategies employed will improve investment performance or achieve your investment objectives.

#### Information for Recipients in the United Kingdom

NORD/LB is subject to partial regulation by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA). Details of the scope of regulation by the FCA and the PRA are available from NORD/LB on request. The present information is "financial promotion". Recipients in the United Kingdom should contact the London office of NORD/LB, Investment Banking Department, telephone: 0044 / 2079725400, in the event of any queries. An investment in financial instruments referred to herein may expose the investor to a significant risk of losing all the capital invested.



#### Additional information

Time of going to press: 23 February 2021 08:55h (CET)

Disclosure of possible conflicts of interest at NORD/LB in accordance with Section 85 (1) of the German Securities Trading Act (WpHG) in conjunction with Article 20 of the Market Abuse Regulation (EU) No. 596/2014 and Articles 5 and 6 of Regulation (EU) 2016/958.

None

#### Sources and price details

For the preparation of investment recommendations, we use issuer-specific financial data providers, our own estimates, company information and publicly available media. Unless otherwise stated in the information, price information refers to the closing price of the previous day. Fees and commissions are incurred in connection with securities (purchase, sale, custody), which reduce the return on the investment.

#### Basis of valuation and frequency of updates

For the preparation of investment recommendations, we use company-specific methods from fundamental securities' analysis, quantitative / statistical methods and models as well as from technical information processes. It should be noted that the results of the information are snapshots and past performance is not a reliable indicator of future returns. The basis of valuation may change at any time and in an unforeseeable manner, which may lead to divergent assessments. The recommendation horizon is 6 to 12 months. The above information is prepared on a weekly basis. Recipients have no right to publish updated information. For more detailed information on our assessment bases, check under: www.nordlb-pib.de/Bewertungsverfahren.

#### Recommendation system

Positive: Positive expectations for the issuer, a bond type or a bond placed by the issuer.

**Neutral:** Neutral expectations for the issuer, a bond type or a bond of the issuer. **Negative:** Negative expectations for the issuer, a type of bond or a bond placed by the issuer.

**Relative Value (RV):** Relative recommendation to a market segment, an individual issuer or a range of maturities.

#### Breakdown of recommendations (12 months)

 Positive:
 37%

 Neutral:
 55%

 Negative:
 8%

#### Recommendation record (12 months)

For an overview of our overall pension recommendations for the past 12 months, please visit www.nordlb-pib.de/empfehlungsuebersicht\_renten. The password is "renten/Liste3".

Issuer / security Date Recommendation Bond type Cause

Distribution: 23.02.2021 11:09