



Issuer Profile – Jefferies Financial Group

Floor Research

25 September 2025

Marketing communication (see disclaimer on the last pages)



Issuer Profile – Jefferies Financial Group

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Credit Ratings

| LT | Outlook |
|------|--------------|
| BBB+ | Stable |
| Baa2 | Stable |
| BBB | Stable |
| | BBB+ Baa2 |

As at: 08 September 2025

Key Facts

Homepage:

www.jefferies.com

Bloomberg-Ticker:

JEF US

As at: 25 September 2025 Source: Bloomberg, Jefferies

Jefferies Financial Group - an overview

Founded in Los Angeles in 1962, Jefferies Financial Group (JFG) is a global full-service investment banking and financial services company with its headquarters in New York. In 1986, a first subsidiary was founded in London in the form of Jefferies International Limited, which alongside Jefferies LLC in the USA ranks as one of the largest subsidiaries within the group. Both entities operate as broker-dealers. Moreover, Hong Kong serves as the main regional hub on the Asian market. The group operates on a global basis with around 40 subsidiaries located in 20 different countries. JFG reports across the two business areas of "Investment Banking and Capital Markets" and "Asset Management". The current focus at group level is on Investment Banking, where new market shares have been gained in recent years. The competitive standing of the group has also been successfully bolstered in this area. However, at the start of the current year, geopolitical uncertainties and the lack of clarity with regard to trade policies in the USA resulted in lower business activity at Jefferies. Nevertheless, the situation eased somewhat in May, with the advisory area in investment banking in particular benefiting from a noticeable increase in momentum. Clients of Jefferies are offered the full spectrum of investment banking services, including financial consulting and services in the area of equity and debt capital issues. The teams are organised by industry, product and region. Since 2021, the group has expanded its global presence and significantly increased the number of professionals working at the organisation. In the area of Equities, Jefferies can call upon its equity and macro research capacities, in addition to benefiting from its differentiated global sales channels. In this respect, Jefferies has the ability to offer individual solutions for equity derivatives and financing options, while at the same time the company is the market leader with its own convertibles platform. In recent years, the Fixed Income business has also been expanded and diversified on a global level. In this area, clients including financial institutes and corporates are granted access to a broad range of fixedinterest securities, loans and derivatives. Here too, teams are active across areas such as Capital Markets, Emerging Markets and Structured Finance. In terms of its Asset Management activities, the alternative investments approach of the Jefferies Financial Group under the umbrella of Leucadia Asset Management (LAM) focuses on the provision of services to institutional clients such as pension funds and insurance groups, in addition to the development of investment strategies across a variety of asset classes. Following the sales of former subsidiaries such as Idaho Timber, Foursight and OpNet, as well as the spinoff of Vitesse Energy, Jefferies has almost fully wound down its Merchant Banking portfolio already.

Strategic partnership with Sumitomo Mitsui Financial Group

Since July 2021, Jefferies Financial Group has been in a strategic partnership with the SMBC Group in Japan, which comprises Sumitomo Mitsui Financial Group (SMFG), Sumitomo Mitsui Banking Corporation (SMBC) and SMBC Nikko Securities. This partnership initially sought to ensure strengthened cooperation in areas such as Corporate and Investment Banking, with a focus on leveraged finance. In April 2023, this partnership was significantly expanded and now incorporates the areas of Equity and Capital Markets. Moreover, a share swap agreement was concluded, which allowed SMBC to increase its stake in Jefferies and saw Toru Nakashima (CEO of SMFG) appointed to the Board of Directors of Jefferies at the end of Q3/2024. As at 31 May 2025, SMBC held 15.7% (14.5% fully diluted) of the ordinary shares in Jefferies Financial Group. On 19 September, SMBC announced that the bank will increase their equity stake to 20% and provide Jefferies an incremental USD 2,5bn of credit lines. SMBC and Jefferies also announced an expansion of the business alliance to include Japanese equities and leveraged lending in Europe.



Corporate acquisitions and discontinued operations

In Q4/2023, Jefferies consolidated their investment in OpNet, an Italian provider of fixed wireless broadband services. This consolidation also involved a majority stake in Tessellis, a telecommunications company listed on the Italian stock exchange. However, OpNet agreed to sell nearly all of its wholesale operating assets to Wind Tre S.p.A in February 2024. In April, Jefferies finalised the sale of its wholly owned subsidiary Foursight Capital LLC, a specialist financing company with a focus on automotive loans. Furthermore, Jefferies has classified aircraft acquired in connection with a sale and leaseback transaction implemented by its subsidiary Aircadia Leasing II as assets held for sale. At the end of financial year 2024, these had a book value of USD 51.9m. In Q2/2025, Jefferies confirmed the sale of these aircraft, recording a loss of USD 12.8m in the process.

| Balance Sheet | | | | | Income Statement | | | | |
|---------------------------|--------|--------|--------|--------|-------------------|--------|--------|-------|-------|
| (USDm) | 2025H1 | 2024H1 | 2024Y | 2023Y | (USDm) | 2025H1 | 2024H1 | 2024Y | 2023Y |
| Cash and Cash Equivalents | 18,745 | 17,586 | 18,333 | 14,477 | Total Revenue | 3,227 | 3,395 | 7,035 | 4,700 |
| Investments | 5,937 | 3,449 | 5,223 | 4,378 | Total Expenses | 2,942 | 2,947 | 6,029 | 4,346 |
| Total Assets | 67,285 | 63,001 | 64,360 | 57,905 | Operating Revenue | 3,227 | 3,395 | 6,976 | 4,700 |
| Total Debt* | 32,183 | 27,510 | 29,130 | 23,584 | Operating Income | 286 | 448 | 946 | 372 |
| Capital: Equity | 10,382 | 9,952 | 10,225 | 9,802 | Pre-tax Profit | 286 | 448 | 1,006 | 354 |
| Net Leverage Ratio | 5.76 | 5.65 | 5.69 | 5.30 | Net Profit | 228 | 311 | 716 | 262 |

^{*} Total debt includes repurchase agreements and stock loans

Reference date: 31 May; as at: 25 September 2025; Source: S&P Global Market Intelligence, NORD/LB Floor Research

Current rating developments: Moody's

The rating experts from Moody's most recently provided an updated rating assessment for the Jefferies Financial Group on 03 March. Accordingly, the group's Senior Unsecured – Foreign Currency rating was confirmed at Baa2 with a stable outlook. Above all, Moody's highlights the expansion and diversification of the Investment Banking business as credit positive. A conservative risk culture implemented by the company's management and the strategic partnership with SMBC were also assessed positively, as was the winding down process in relation to the Merchant Banking portfolio. Conversely, the rating agency sees the dependency on volatile income streams, which is typical of the Investment Banking and Capital Market business in particular, and the fiercely competitive global landscape, as potential risks.

Regulatory requirements have been fulfilled

At group level, Jefferies Financial Group is not obliged to comply with requirements in terms of liquidity ratios and risk-based capital, although at the same time and in contrast to other investment banks, it does not benefit from access to central bank liquidity either. Key metrics for net capital and surplus net capital, which are relevant to the financial supervisory authorities, are reported for Jefferies LLC and Jefferies Financial Services (JFSI). As at H1/2025, the net capital of Jefferies LLC stood at USD 1.6bn and the surplus net capital came in at USD 1.5bn. Total equity amounted to USD 10.4bn. The leverage ratio increased by 20bp to 6.5% in comparison with the end of financial year 2024. International subsidiaries are subject to the national laws and regulations of the respective country in which they operate.



Revenue development versus the prior year

At the end of the first half of 2025, JFG reported net revenues of USD 3.2bn. This reflects only a marginal decline year on year of -5.2% (USD 3.4bn) versus 31 May 2024, which according to Jefferies highlights the resilience of various business areas in a challenging operating environment. The Investment Banking – Advisory area performed strongly. Overall, pre-tax profit (from continuing operations) amounted to USD 286m at the end of the first six months of 2025, which is 56.7% below the previous year's result (USD 448m). This deviation can largely be explained by a weaker Q1/2025 performance and the sale of a couple of subsidiaries (Foursight, OpNet) during the course of financial year 2024. The effective tax rate of 20.2% was lower than in the prior-year period (28.8%), which is attributable to certain state and local tax matters being clarified in Q1/2025. Net income on the part of common shareholders (from continuing operations) stood at USD 216m, as against a value of USD 295m in the prior year.

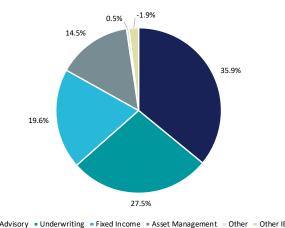
Development of the individual business segments

Although net revenues across the Investment Banking segment as a whole were slightly down (by -3.2% to USD 1.5bn) in comparison with H1/2024, the Advisory business area reported growth of +37.4% to USD 856m. This was essentially attributable to gaining market shares and increased M&A activities across all sectors. The Underwriting business suffered a decline of -21.0% (to USD 793m). This was primarily due to the general market dynamics in the wake of global uncertainties. After securing additional market shares and recording increased business activities, the Equities business area registered growth to USD 935m (+17.7%). In contrast, the Fixed Income business was characterised by volatile credit spreads and a trading environment that can generally be described as challenging. This led to a contraction of -36.3% to USD 467m. Primarily owing to lower returns on investment, the Asset Management business also had to contend with a decline (-24.1% to USD 346m) that could not be offset by rising fees and revenues. Compensation and benefits expenses (as a percentage of net revenues) remained largely stable at 52.5%, as against 52.7% in the previous year. However, non-compensation expenses were higher than in the comparison period, primarily due to increased brokerage and clearing fees related to higher equity trading volumes, as well as higher technology and communications expenses.

Net revenues

100% 80% Other IB 60% Other Asset Management 40% Fixed Income Underwriting 20% Advisory 0% H1/2025 H1/2024 FY/2024 FY/2023 -20%

Net revenues H1/2025



Advisory Underwriting Fixed Income Asset Management Other Other IB

Source: Jefferies, NORD/LB Floor Research



Value-at-Risk in the Firmwide Portfolio* (USDm)

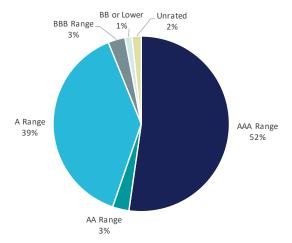
| Risk categories | 31 May 2025 | 28 February 2025 | Daily VaR for | the three months ended | l 31 May 2025 |
|-----------------------------------|-------------|------------------|---------------|------------------------|---------------|
| | | | Average | High | Low |
| Interest Rates and Credit Spreads | 6.51 | 2.95 | 6.47 | 9.31 | 3.36 |
| Equity Prices | 10.27 | 11.76 | 9.71 | 13.93 | 7.14 |
| Currency Rates | 1.56 | 1.36 | 2.01 | 2.61 | 1.42 |
| Commodity Prices | 0.44 | 0.32 | 0.35 | 0.71 | 0.17 |
| Diversification Effect | -7.10 | -4.46 | -6.65 | N/A | N/A |
| Firmwide | 11.68 | 11.93 | 11.89 | 15.39 | 8.96 |

^{*}Average daily VaR for the last 365 days Source: Jefferies, NORD/LB Floor Research

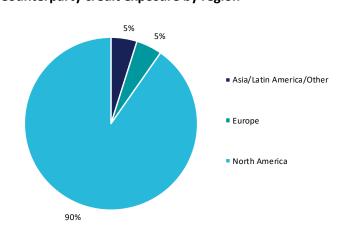
Daily Value-at-Risk benefits from higher diversification effects

In order to better quantify the various market risks, Jefferies Financial Group uses a range of instruments including, for example, stress tests, scenario analytics and profit/loss analyses. A primary risk indicator is the value-at-risk (VaR) model, in which statistical estimates of potential losses arising from adverse market conditions are calculated over a specific time horizon. In this case, Jefferies determines a one-day VaR for a historic period of 12 months with a confidence level of 95%. The daily VaR for Q2/2025 averaged USD 11.9m and was therefore down on the previous quarter (USD 13.1m). According to the group, this decline can chiefly be attributed to a higher diversification effect.

Counterparty credit exposure by rating



Counterparty credit exposure by region



Source: Jefferies, NORD/LB Floor Research

52% of the counterparty credit exposure features AAA rating

As at the end of H1/2025, the counterparty credit exposure (including cash and cash equivalents) amounted to USD 14.0bn (FY/2024: USD 14.8bn). The majority of group exposures is rated AAA (52%), although the share has declined in comparison with the reporting date of 30 November 2024 (56%). The proportion of exposures with ratings of BBB or lower is comparatively low, with non-rated exposures accounting for a share of 2% overall.



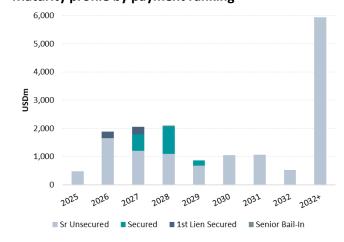
North America accounts for dominant share of the counterparty credit exposure

Nearly 90% of the counterparty credit exposure at JFG is attributable to the region of North America. Including cash and cash equivalents, the result here comes to USD 12.6bn (FY/2024: USD 13.5bn). As at the reporting date of 31 May 2025, the regions of Europe and the Middle East account for a share of USD 675m. The rest of the exposure is split between the combined regions of Asia-Pacific/Latin America/Other and amounts to USD 679m. Overall, the total result as at the end of H1/2025 stands at USD 14.0bn.

Jefferies Financial Group boasts solid liquidity buffer

Despite a challenging market environment in the Investment Banking business (with some significantly larger competitors), Jefferies was able to secure its competitive position thanks to a pronounced client focus and solid risk management. A sound liquidity buffer supports the latter aspect. At the end of H1/2025, the liquidity pool amounted to USD 13.7bn, which reflects a decline versus the end of financial year 2024 (USD 14.0bn). This equates to a share of 20.3% of total assets. Moreover, JFG states that it is able to enter into repo financing with haircuts of 10% or less for 72% of the financial instruments held, which says something about the liquidity of the assets.

Maturity profile by payment ranking



Maturity profile by currency



As at: 25 September 2025 Source: Bloomberg, NORD/LB Floor Research

Senior unsecured bonds predominantly used for refinancing purposes

Jefferies Financial Group uses unsecured bonds almost exclusively for refinancing purposes. As at the reporting date of 25 September 2025, the outstanding nominal volume of senior unsecured bonds amounted to approximately USD 16bn spread across 233 issues. Of this outstanding volume, 78% is denominated in USD, with the remaining 22% denominated in EUR. By the reporting date of 31 May 2025, the average residual maturity of the Jefferies bond portfolio amounted to 7.3 years. The group's funding plan provides for regular private placements and periodic issues in benchmark format, whereby Jefferies Financial Group actively pursues a policy that seeks to diversify its investor basis.

Strengths/opportunities

- + Strong position in the Investment Banking sector
- + Established risk management
- + Leverage ratio, liquidity and capitalisation
- + Reduction of the Merchant Banking portfolio

Weaknesses/risks

- Fiercely competitive market
- Share of short-term secured financing transactions
- Earnings volatility risks in Investment Banking
- Higher market risks than competitors



Appendix Contacts at NORD/LB

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|-----|-----|
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Institutional Sales

Sales Sparkassen & Regionalbanken

Institutional Sales MM/FX

| Fixed Income Relationship Management Europe | +352 452211-515 |
|--|-------------------|
| Origination & Syndicate | |
| Origination FI | +49 511 9818-6600 |
| Origination Corporates | +49 511 361-2911 |
| | |
| Treasury | |
| Liquidity Management/Repos | +49 511 9818-9620 |
| | +49 511 9818-9650 |
| | |

Trading

+49 511 9818-9440

+49 511 9818-9400

+49 511 9818-9460

| Covereds/SSA | +49 511 9818-8040 |
|------------------|-------------------|
| Financials | +49 511 9818-9490 |
| Governments | +49 511 9818-9660 |
| Länder/Regionen | +49 511 9818-9660 |
| Frequent Issuers | +49 511 9818-9640 |

Sales Wholesale Customers

| Firmenkunden | +49 511 361-4003 |
|---------------|------------------|
| Asset Finance | +49 511 361-8150 |

Relationship Management

| Institutionelle Kunden | rm-vs@nordlb.de |
|------------------------|------------------|
| Öffentliche Kunden | rm-oek@nordlb.de |



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