

Disclosure Report in accordance with the EU Capital Requirements Regulation (CRR)

as at 31 December 2015



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Appendix 1: Disclosure Report of Bremer Landesbank

Appendix 2: Disclosure Report

Norddeutsche Landesbank Luxembourg CBB

The rounding of figures may result in minor differences in the totals and percentages calculated in this report.

1 Preamble

This report as at 31 December 2015 constitutes the disclosure of qualitative and quantitative information of the NORD/LB Group required in accordance with the CRR by Norddeutsche Landesbank Girozentrale, Hannover, (NORD/LB) as the superordinate institute of the NORD/LB Group. This report does not include disclosures concerning the remuneration policy in accordance with article 450 of the CRR in conjunction with the Institute Remuneration Act (Institutsvergütungsverordnung). These disclosures are made in a separate Remuneration Report which is published on our website at www.nordlb.com/nordlb/investorrelations/reports/. The same applies for information on the Indicators of Global Systemic Importance as per article 441 of the CRR. The additional disclosure requirements defined in §26a of the German Banking Act (country-by-country reporting, return on capital) are published in a the NORD/LB Group Annual Report, section "Further Information", page 264.

The Disclosure Report also applies for Bremer Landesbank Kreditanstalt Oldenburg – Girozentrale –, Bremen (Bremer Landesbank) and Norddeutsche Landesbank Luxembourg S.A. Covered Bond Bank, Luxembourg (NORD/LB Luxembourg). For Deutsche Hypothekenbank (Actien-Gesellschaft), Hanover (Deutsche Hypo), as a subsidiary of NORD/LB, use is made of the waiver option of article 7 para. 1 of the CRR, which allows the parent institute to exempt subsidiary institutes from some requirements at individual institute level in accordance with article 6 para. 1 of the CRR. There is therefore no disclosure requirement at individual institute level for Deutsche Hypo.

The Disclosure Report is an additional document supplementing the Annual Report of the NORD/LB Group and the individual annual reports of the institutes that belong to the Group. These are prepared on the basis of International Financial Reporting Standards (IFRS). An exception is Bremer Landesbank, whose annual reports are prepared on the basis of the German Commercial Code (HGB).

In particular information concerning capital and the risk types specified by the CRR is disclosed. Quantitative disclosures contained in this report are based on IFRSs, which constituted the basis for preparing regulatory reports in accordance with the CRR in the NORD/LB Group. Bremer Landesbank, whose quantitative disclosures are based on the German Commercial Code, is an exception here too.

For further information about risk, and in particular about the extensive reporting on the organisation of risk management including the risk control models used, we refer to the Management Report of the NORD/LB Group, Basic Information about the NORD/LB Group and the Forecast, Risk and Opportunities Report. Here a detailed account is given on risk developments for each significant type of risk in the period under review and an outlook for developments anticipated in future.

The Disclosure Report is published in accordance with article 434 of the CRR on our website at www.nordlb.com/nordlb/investor-relations/reports/.

2 Scope

Norddeutsche Landesbank Girozentrale Anstalt öffentlichen Rechts based in Hanover, Braunschweig and Magdeburg is the parent institute of the NORD/LB Group and as such meets the requirements of the CRR at consolidated level. The basis for this is the regulatory basis of consolidation in accordance with § 10 a para. 1 of the German Banking Act in conjunction with article 18 of the CRR.

For accounting purposes, however, the IFRS basis of consolidation applies. Due to the different requirements of regulatory law and accounting standards concerning the companies to be included in the basis of consolidation, the two bases of consolidation differ.

The scope of the regulatory basis of consolidation includes, besides NORD/LB, 37 other companies in which NORD/LB holds a direct or indirect interest. Besides NORD/LB, these include three banks, 27 financial companies, three financial services institutes, three providers of support services and one investment company. In terms of regulatory law, twelve of these companies are fully consolidated. 25 companies are exempted in accordance with article 19 of the CRR from inclusion in the basis of consolidation under regulatory law.

In the basis of consolidation under commercial law, 42 subsidiaries and one investment fund are fully consolidated alongside the parent company NORD/LB. Two joint ventures, eleven affiliated companies and one investment fund are accounted for using the at-equity method.

Table 1 provides an overview of the companies included in the basis of consolidation under regulatory law and the companies classified as significant or key investments from a risk point of view in NORD/LB's regular analysis of investments. The table also shows how the shares in these companies are treated for the purposes of Group accounting in accordance with IFRSs and for regulatory law in accordance with the CRR. With regard to the materiality concept for investments, we refer to section 5.2.2 in this report. A comprehensive list of shareholdings including a full overview of the companies included in the IFRS basis of consolidation can be found in the notes to the consolidated financial statements (see Note 86).

Table 1: Consolidation matrix for the NORD/LB Group

| Classification | Name | | _ | ry treatment | | IFRS cons | olidation | Int | ernal clas of m | sification ateriality |
|--|--|--------------------|---|---------------------------------------|------|--------------|--------------------------|----------------------------------|--------------------|--------------------------|
| | | Consoli- dation | Consid- ered in the threshold method | Risk- weighted invest- ments | Full | At equity | not consoli- dated | ma- terial invest- ment | | Holding com- pany |
| Credit institution (parent company) | Norddeutsche Landesbank Girozentrale | • | | | • | | | | | |
| Credit institution | Bremer Landesbank Kreditanstalt Oldenburg – Girozentrale – | • | | | • | | | • | | |
| Credit institution | Norddeutsche Landes- bank Luxembourg S. A. Covered Bond Bank | • | | | • | | | • | | |
| Credit institution | Deutsche Hypotheken- bank (Actien-Gesellschaft) | • | | | • | | | • | | |
| Finance company | Nieba GmbH | • | | | • | | | | | • |
| Finance company | Nord-Ostdeutsche Bankbeteiligungs GmbH | • | | | • | | | | | • |
| Finance company | NORD/LB Asset Manage- ment Holding GmbH | • | | | • | - | | • | | |
| Ancillary service undertaking | KreditServices Nord GmbH | • | | | • | | | | | |
| Finance company | NOB Beteiligungs GmbH & Co. KG | • | | | • | | | | | • |
| Asset Manage- ment Company | NORD/LB Asset Management AG | • | | | • | | | | • | |
| Financial services institute | TLN Beteiligung Anstalt des öffentl. Rechts & Co. KG | • | | | • | | | | | • |
| Financial services institute | BLB Leasing GmbH | • | | | • | | | | • | |
| Insurance company | Öffentliche Lebensver- sicherung Braunschweig | | • | | | • | | • | | |
| Insurance company | Öffentliche Sachver- sicherung Braunschweig | | • | | | • | | • | | |
| Credit institution | LBS Norddeutsche Landesbausparkasse Berlin-Hannover | | • | | | • | | | • | |
| Credit institution | Deutsche Factoring Bank Deutsche Factoring GmbH & Co. | | • | | | • | | | • | |
| Credit institution | DekaBank Deutsche Girozentrale | | • | | | - | • | | • | |
| Other company | Luni Productions GmbH & Co. KG | | | • | | | • | | • | |
| Other company | Toto-Lotto Niedersachsen GmbH | | | • | | • | | | • | |

The significant companies of the NORD/LB Group from a risk point of view are NORD/LB, Bremer Landesbank, NORD/LB Luxembourg and Deutsche Hypo.

The of the four significant Group companies emphasize an independent market presence by focusing on their own products and regions while, at the same time, the close ties within the Group represent a significant factor for success. Below is a description of each institute.

NORD/LB is a registered public institute based in Hanover, Braunschweig and Magdeburg. Its head office is in Hanover. NORD/LB is the state bank (landesbank) for the federal states of Lower Saxony and Saxony-Anhalt. In these two federal states and in Mecklenburg-Western Pomerania the Bank performs the functions of a central and clearing bank for the savings banks (Girozentrale). NORD/LB operates in the segments of Private and Business Customers, Corporate Customers and Markets, Energy and Infrastructure Customers, Ship and Aircraft Customers and Real Estate Banking Customers.

Bremer Landesbank sees itself as a universal bank acting as a regional business bank with specialist international business while at the same time performing its role as a state bank and a central bank for the savings banks. Its core business region is North West Germany, from where the bank supports its regional and international customers in Europe. The owners of Bremer Landesbank are NORD/LB, which holds 54.8 per cent of the share capital, the federal state of Bremen with a 41.2 per cent shareholding and Association of the Savings Banks of Lower Saxony with 4.0 per cent.

NORD/LB Luxembourg S.A. Covered Bond Bank based in Luxembourg is a wholly-owned subsidiary of NORD/LB AöR. It emerged from the merger of Norddeutsche Landesbank Luxembourg S.A. (established 1972) with NORD/LB Covered Finance Bank S.A. The merger took place by way of universal succession by NORD/LB Luxembourg S.A. in 2015; NORD/LB Covered Finance Bank S.A. ceased to exist as a legally independent entity.

NORD/LB Luxembourg S.A. Covered Bond Bank is a specialist bank with the purpose of conducting all business that a Pfandbrief bank is allowed to conduct under the law of the Grand Duchy of Luxembourg. It is also active in the Financial Markets & Sales, Loans and Client Services & B2B segments.

Deutsche Hypo, which was established in 1872, is a mortgage bank with a rising volume of commercial real estate business. The pooling of know-how raises the significance, image and acquisition power of the NORD/LB Group among customers, partners and investors in the commercial real estate market. NORD/LB holds all the share capital and the voting rights of Deutsche Hypo.

With regard to this Disclosure Report, in accordance with the principle of materiality, only the Group's significant companies from a risk point of view are included as the basis for disclosure. The companies are chosen based on the materiality concept to establish the overall risk profile, which is reviewed and adjusted regularly and as and when required. With regard to the rules of corporate governance concerning the selection of members of the governing bodies and capital, the disclosures are made on the basis of the full regulatory basis of consolidation.

The Managing Boards of NORD/LB and Deutsche Hypo decided on 30 June 2013 to announce the use of the waiver option by Deutsche Hypo in accordance with article 7 (1) of the CRR in the version of the German Banking Act applicable at this time. The profit and loss transfer agreement concluded for an indefinite period of time by Deutsche Hypo and NORD/LB constitutes the basic prerequisite for this. At the individual institute level of Deutsche Hypo, following the announcement of the regulatory banking regulations concerning capital adequacy requirements at institute level, the requirements concerning the reporting of large exposures, the calculation and ensuring of risk-bearing capacity, the formulation of strategies and the establishment of processes to identify, assess, control, monitor and communicate risks no longer apply. The aforementioned requirements are, against the background of the regulatory management of Deutsche Hypo by NORD/LB, transferred to NORD/LB as the parent company.

Further utilisation of exception provisions relating to the fulfilment of individual CRR requirements relating to subsidiary Group member institutes as defined as a waiver provision do not exist at NORD/LB.

As at the reporting date there were no subsidiaries in accordance with article 436 d) of the CRR that were not consolidated and whose capital was less than the required amount.

Regarding existing or foreseeable material factual or legal restrictions for the immediate transfer of capital or the repayment of liabilities within the NORD/LB Group in accordance with article 436 c) of the CRR, we refer to the disclosures relating to IFRS 12.13 in the notes to the consolidated financial statements (Note 80).

3 Risk Management Objectives and Policy

The responsible handing of risks is the uppermost priority in the business policy of the NORD/LB Group. The Group risk strategy, drafted with this in mind, overrides the risk strategies of the significant companies of the NORD/LB Group from a risk point of view. With regard to the organisation of risk management and the risk sub-strategies, the Group risk strategy is substantiated in the risk strategies of the significant companies from a risk point of view taking into account the respective business models.

The risk strategies of the significant Group companies from a risk point of view are in each case defined in accordance with the business model, the business strategy and the Group risk strategy policy and are reviewed at least once a year and as and when required. All risk strategies contain information on the principles of risk strategy, the organisation of the risk management and on sub-strategies for risks relating to the material risk types.

The risk strategies aim to achieve the efficient management of all material risk types and to achieve the transparent presentation of these risks to the management, the supervisory bodies and other third parties with a justified interest. Based on this, the significant companies of the NORD/LB Group from a risk point of view have a range of further instruments at operational level which ensure that there is sufficient transparency of the risk situation and structure the required limitation and portfolio diversification in a way which can be controlled and monitored. These instruments are described in detail in the NORD/LB Group's risk handbook and in the risk handbooks and relevant documents of the individual companies.

In the NORD/LB Group, the quantitative risk reporting on the basis of individual risks is based on the significant Group companies from a risk point of view. These include

- the parent company NORD/LB and the subsidiaries
- Bremer Landesbank,
- NORD/LB Luxembourg, and
- Deutsche Hypo.

The NORD/LB Group conducts at least once a year and when required a multi-stage process to develop an overall risk profile in accordance with legal requirements. The overall risk profile comprises the risk types relevant for the NORD/LB Group. A distinction is also made between material and non-material risks. Material in this context are all relevant risks which could have a negative impact on the NORD/LB Group's capital resources, earnings, the liquidity position or the achievement of NORD/LB Group's strategic goals.

Identified as material risk types were credit risk, investment risk, market-price risk, liquidity risk and operational risk. Also considered to be relevant are business and strategic risk, reputation risk, syndication risk, pension risk and real estate risk. All material risk types are controlled by the NORD/LB Group's risk-management system. The material risk types consider all relevant risks.

The core element of the risk strategy is the Group-wide risk-bearing capacity model (RBC model), on the basis of which risk appetite is specified. For the NORD/LB Group it was conservatively determined that normally in a going-concern scenario as the primary control group at most 80 per cent of the risk capital may be covered with risk potential. 20 per cent of the risk capital is held as a buffer.

The maximum risk capital is also allocated to the material risk types in the risk strategies on the basis of the RBC model. Most of the cover pool is allocated to credit risk, reflecting the NORD/LB Group's focus on customer-oriented lending business. The individual institutes are responsible for determining the allocation relevant for them, although this must be consistent with the allocation for the Group.

Structure and organisation of the relevant risk-management function

Responsibility for the NORD/LB Group's risk management lies with the Managing Board of NORD/LB. The Managing Board coordinates the Group risk strategy and its amendments in the Erweiterter Konzernvorstand (Extended Group Managing Board), which also includes the Chairmen of the Bremer Landesbank, NORD/LB Luxembourg and Deutsche Hypo. After the Group risk strategy has been passed by the Managing Board of NORD/LB, it is submitted to the Supervisory Board of NORD/LB for its information and discussed with it. The Group's risk strategy was again reviewed and updated in the year under review.

The responsible Chief Risk Officer (CRO) in the Managing Board of NORD/LB bears, in concert with the heads of the market departments, responsibility for drawing up and monitoring the Group risk strategy. This includes the monitoring of material risks including the risk reporting at Group level. At individual institute level responsibility lies with the respective Managing Board member or the risk officer.

NORD/LB's Finance and Risk Control Division is responsible for updating and developing the RBC model, continually monitoring compliance and regularly reviewing the risk strategies of the NORD/LB Group and NORD/LB.

Operational risk management is performed decentrally in the Group companies. In order to ensure the greatest possible comparability with regard to the assessment, monitoring, controlling and reporting of all material risks, the instruments used for this purpose are agreed in the NORD/LB Group.

Risk reporting and measuring systems

The RBC model constitutes the methodical basis for monitoring compliance with the NORD/LB Group's risk strategies. This monitoring is carried out at group level by NORD/LB's Finance and Risk Control Division and by the respective risk control divisions at individual institute level. NORD/LB's Finance and Risk Control Division is responsible for the overall control and development of the group-wide RBC model.

The aim of the model is to aggregate and duly present the bank's risk-bearing capacity at both institute and group level. The monitoring and reporting process is conducted regularly and guarantees that the responsible bodies are promptly informed about risk-bearing capacity situation of the significant Group companies from a risk point of view and the NORD/LB Group as a whole.

The NORD/LB Group's RBC model consists of the three pillars of going concern, gone concern and regulatory framework, in which the respective material risks (risk potential) are compared with the defined risk capital of the individual institutes and the Group.

The RBC model assumes the going-concern scenario to be the appropriate approach. The overriding objective of this control committee is the independent continuation of the business as a going concern based on the NORD/LB Group's current business model even if all of the available cover pool is consumed by risks that have materialised. In the going-concern scenario risk potentials that are economically-calculated using a uniform confidence level of 95 per cent are compared with a risk capital which is calculated for the scenario

of a bottleneck of available capital in accordance with the Capital Requirements Regulation (CRR) with fixed minimum ratios (total capital and Common Equity Tier 1) and adjusted for various aspects.

The second consideration level is the gone-concern scenario, which represents a secondary requirement in the RBC model. The gone-concern scenario considers a higher confidence level from a risk potential point of view of 99.9 per cent and compares the corresponding economically-calculated risk potentials with a risk capital that is based on the full regulatory capital.

The third consideration level of the RBC model is the regulatory scenario and the official notification of capital adequacy in accordance with the Capital Requirements Regulation (CRR). It considers the risk potentials calculated in accordance with regulatory requirements. The regulatory consideration is a strict supplementary condition in the RBC model.

On the capital side, both in the gone-concern scenario and in the regulatory scenario, tests are based on equity and equity-like components which according to banking regulations are to be classed as equity. In the gone-concern scenario the risk capital is adjusted to take into account various aspects (e.g. with the consideration of hidden liabilities). In the event of the capital required to cover risks in the gone-concern scenario being consumed, it would basically no longer be possible for the bank to continue under otherwise unchanged assumptions.

The design of the RBC model ensures that the gone-concern scenario can provide stimulus for the going-concern scenario, which is relevant for the assessment of the risk-bearing capacity. However, impetus directly relevant for control is provided by the going-concern scenario. Strategic limits are derived from the consideration of risk-bearing capacity taking into account the allo-

cations of risk capital in the Group risk strategy based on the going-concern scenario.

When calculating risk-bearing capacity, risk calculations are also considered, both within a risk type as well as across risk types. Concentrations within a risk type essentially concern credit risks as the most significant risk type for the NORD/LB Group. These are integrated via the internal credit-risk model into the RBC model.

Concentrations across different risk types are considered by stress tests. In its risk control for the banks as a whole, NORD/LB employs its stress-test instruments in order to analyse the effect of potential adverse scenarios and derive appropriate actions for risk management.

Guidelines for risk hedging and mitigation

For the NORD/LB Group lending business and the management of **credit risks** is a core competence that is to be permanently developed and extended. The NORD/LB Group sees itself as a reliable universal bank focusing on lending business and it positions itself with its customers accordingly.

In order to meet the specific requirements of each business segment, NORD/LB has established financing principles for the individual market segments classified in the strategic business segments as risk-relevant; these cover both market and back office divisions. These principles represent binding guidelines for new lending business and include the ratings of the target customers of the relevant market division.

New lending business focuses on concluding agreements with customers with a good credit rating. The NORD/LB Group also concentrates on business with borrowers of good standing in the capital market business. Business is only conducted with customers who fall outside of the above credit rating focus only after careful consideration of their opportunity and risk profiles.

The controlling of the NORD/LB Group's credit portfolio takes into account opportunities and risks. The aim is to produce competitive profitability and ensure efficiency and flexibility in terms of the active management of credit-risk positions in order to minimise unexpected losses.

Group interests are maintained in relation to **investments** primarily by centrally specifying key business ratios or specific tasks. The aim is to ensure that the Group is effectively managed and that transparency is guaranteed for third parties.

The activities of the NORD/LB Group associated with market-price risks concentrate on selected markets, customers and product segments. The positioning on money, currency and capital markets should be in line with the significance and dimension of the Group and is primarily geared towards the needs of customers and supporting the control measures of the bank as a whole. The NORD/LB Group does not take up any positions on an opportunistic basis.

The strategic control of market-price risks is supported by the Asset Liability Committee (ALCO). The ALCO is an advisory body that generally meets on a monthly basis at the level of NORD/LB and on a quarterly basis at the level of the NORD/LB Group. It supports the strategic control of market-price risk positions, liquidity positions and the investment portfolio with the aim of optimising the profitability of the risk capital tied up in the positions. For this purpose recommendations for action are developed as a basis for decision-making for the Financial Markets Director.

Securing perpetual **liquidity** for the NORD/LB Group is strategically essential. While traditional liquidity risk is principally hedged by maintaining a sufficient supply of liquid assets (in particular central bank eligible securities), refinancing risks are allowed to be taken with a structural transformation of liquidity terms. Risks are constrained with suitable limits in both cases.

The limit for traditional liquidity risk serves to secure the ability to make payment even in a conservative stress scenario, while the limit for the refinancing risk is derived from the risk strategy and the risk-bearing capacity of the NORD/LB Group and allows term transformation to contribute to earnings.

In order to limit market-liquidity risk the NORD/LB Group primarily makes securities transactions in markets which have proven themselves to be sufficiently liquid even when they are under pressure.

In the Global Group Liquidity Policy the business policies for liquidity risk management in the NORD/LB Group are specified. The individual institutes of the NORD/LB Group also have liquidity control policies which describe the basic strategic guidelines for ensuring a sufficient supply of liquidity. Liquidity management measures in cases of emergency and in crisis situations are specified in contingency plans.

Risk concentrations on the liabilities side are prevented by a diversified investor base and product range. The focus is on institutional and public investors, which is in line with the risk-based orientation of the NORD/LB Group. The diversification of refinancing sources is also strengthened by Pfandbrief issues and retail deposits.

Risk management for **operational risks** based on the "three lines of defence" model. Responsibility for the control of operational risk within the general environment specified is decentralised and lies with the divisions (first line of defence). Along the second line of defence, downstream risk management and compliance control processes are installed, which are supplemented by a central methodological framework for risk identification and assessment and higher-level control and reporting processes. The process-independent audit is conducted by Internal Audit (third line of defence).

The NORD/LB Group has a uniformly structured internal control system (ICS) which is based on the framework of the Committee of Sponsoring Organizations of the Treadway Commission (COSO). With the use of standardised methods and procedures, an appropriate and effective ICS will be ensured and a lasting improvement sought.

Corporate governance rules

Tables 2 and 3 show the management and supervisory mandates of the members of the Supervisory Board and the Managing Board. The privileging options resulting from §25 d para. 3 of the German Banking Act were used in establishing the number of mandates.

Table 2: Directorships held by members of the Supervisory Board

| Name | Title | First name | Management functions | Supervisory functions |
|-------------------|-----------|--------------|-------------------------|--------------------------|
| Schneider | | Peter-Jürgen | 0 | 4 |
| Mang | | Thomas | 0 | 4 |
| Bullerjahn | | Jens | 0 | 3 |
| Berg | | Frank | 1 | 2 |
| Dierkes | | Norbert | 1 | 1 |
| Döpke | | Edda | 0 | 1 |
| Dörries | | Ralf | 0 | 1 |
| Eller | Dr. | Elke | 1 | 1 |
| Hildebrandt | | Frank | 0 | 1 |
| Klingebiel | | Frank | 0 | 1 |
| Knorre | Prof. Dr. | Susanne | 0 | 4 |
| Mägde | | Ulrich | 0 | 4 |
| Momann | | Ludwig | 1 | 2 |
| Niewisch-Lennartz | | Antje | 0 | 2 |
| Pedersen | | Freddy | 0 | 1 |
| Rheinbrecht | | Jörg | 0 | 2 |
| Thonagel | | Ilse | 0 | 1 |
| von Nathusius | | Felix | 21) | 1 |

 $^{^{\}mbox{\tiny 1)}}$ One management mandate will be relinquished in the near future.

Table 3: Directorships held by members of the Managing Board

| Name | Title | First name | Management functions | Supervisory functions |
|--------|-------|------------|-------------------------|--------------------------|
| Dunkel | Dr. | Gunter | 1 | 2 |
| Schulz | | Christoph | 1 | 1 |
| Holm | Dr. | Hinrich | 1 | 31) |
| Forst | | Eckhard | 1 | 2 |
| Brouzi | | Ulrike | 1 | 2 |
| Bürkle | | Thomas | 1 | 1 |

¹⁾ The supervisory authorities have approved an additional supervisory mandate.

The composition of the Supervisory Board is defined in § 10 of the Statutes of NORD/LB. Besides the ex officio members and the representatives of the bank's employees, only 7 members can be chosen freely. The power to appoint these members lies with the owners of NORD/LB (5 members from the federal state of Lower Saxony and 2 members from the Association of the Savings Banks of Lower Saxony (SVN)). The bank is therefore not able to actively shape the composition of the Supervisory Board in terms of personnel.

The Supervisory Board has regulated the process of appointing and re-appointing Managing Board members with an appropriate guideline passed by the Supervisory Board. The guideline also considers criteria for the professional competence of potential candidates. For all Managing Board members including the subsidiaries and all senior management positions, NORD/LB has a succession plan with several candidates for virtually every position. For the Managing Board members this plan is based on specific requirement profiles. The succession plan is updated once a year by the Chairman of the Managing Board and the Chairman of the Supervisory Board is notified.

NORD/LB's Supervisory Board has formed a Risk Committee. This committee held eight meetings in 2015.

The Finance and Risk Compass prepared on a quarterly basis and the preliminary summary of the risk situation of NORD/LB and the risk-bearing capacity reports (RBC reports) prepared in the subsidiaries on at least a quarterly basis constitute the key instrument for the internal reporting of risks at Group and individual institute level to the respective Managing Board and the supervisory bodies. Compliance with the specifications of the risk strategy on risk appetite and on the allocation of risk capital to the material risk types is therefore reviewed regularly.

In addition to receiving the report on risk-bearing capacity, the Managing Boards of the institutes subject to the Covered Bond Act (Pfandbriefgesetz) are also informed about risks relating to Pfandbrief on at least a quarterly basis. These reports prepared at individual institute level meet the requirements of §27 of the Covered Bond Act (Pfandbriefgesetz).

4 Capital Structure and Adequacy

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4.1 Method used for Balance-Sheet Reconciliation

Below a reconciliation of the equity items – including the regulatory adjustment items and deductions – with the audited balance sheet is performed in accordance with article 437 (1) letter a) of the CRR. The table only shows items that are relevant for regulatory capital. For a description of NORD/LB's approach to assessing the adequacy of its internal capital to support current and future

activities as per article 438 (a) of the CRR, please refer to section 3 Risk Management Objectives and Policy, page 15.

The difference between IFRS and FinRep values is mainly due to the different bases of consolidation under commercial law and regulatory law.

Table 4: Reconciliation statement

Balance Sheet

| Assets | IFRS 31 Dec. 2015 (in € million) | FinRep 31 Dec.2015 (in € million) | Reference |
|--|--|---|-----------|
| Financial assets at fair value through profit or loss | 14 035 | 14 047 | 1) |
| of which: non-significant investments in Common Equity Tier 1 | | 12 | 9 |
| Financial assets | 34 515 | 35 076 | |
| of which: significant investments in Common Equity Tier 1 | | 256 | 10 |
| of which: non-significant investments in Common Equity Tier 1 | | 208 | 9 |
| of which: non-significant investments in Additional Tier 1 capital | | 127 | 9 |
| of which: non-significant investments in Tier 2 capital | | 37 | 9 |
| Investments accounted for using the equity method | 290 | 275 | 11 3) |
| of which: Goodwill | | 13 | 6 |
| Intangible assets | 149 | 148 | 6 |
| Deferred income taxes | 663 | 3 915 | |
| of which: deferred tax assets not due to temp. differences (losses c/f) | | 9 | 7 |
| of which: deferred tax assets due to temp. differences | | 3 906 | 8 |

| Liabilities | IFRS 31 Dec. 2015 (in € million) | FinRep 31 Dec.2015 (in € million) | Reference |
|--|--|---|-----------|
| Financial liabilities at fair value through profit or loss | 16 057 | 16 057 | 1) 2) |
| Negative fair values from hedge accounting derivatives | 3 267 | 3 148 | 2) |
| Deferred income taxes | 87 | 3 302 | |
| of which: deferred tax liabilities relating to intangible assets | | 20 | 6 |
| of which: deferred tax liabilities not due to temp. differences | | 6 | 7 |
| of which: deferred tax liabilities due to temp. differences | | 3 216 | 8 |
| Subordinated capital | 4 299 | 4 308 | 12 |
| Equity | | | |
| Subscribed capital | 1 607 | 1 607 | 1 |
| Capital reserves | 3 332 | 3 332 | 2 |
| Retained earnings | 2 493 | 2 557 | 3 |
| Revaluation reserve | 455 | 403 | 4 |
| Currency translation reserve | -9 | -9 | 5 |
| Additional equity components | 49 | 49 | |
| Equity attributable to the owners of NORD/LB | 7 927 | 7 940 | |
| Non-controlling interests | 586 | 834 | |
| | 8 513 | 8 773 | |

The financial assets and liabilities at fair value through profit or loss include written credit derivatives for finance companies with a nominal value of €72 million.

The NORD/LB Group's **capital** as at 31 December 2015 totals \in 10.647 billion. It comprises Tier 1 capital in the amount of \in 8.439 billion and Tier 2 capital in the amount of \in 2.207 billion. The Tier 1 capital comprises Common Equity Tier 1 capital instruments (\in 8.319 billion) and Additional Tier 1 capital instruments (\in 120 million).

The Common Equity Tier 1 capital consists of paid-in capital instruments (\in 1.607 billion), premiums (\in 3.322 billion), retained earnings including interim profits (\in 2.824 billion), cumulative other comprehensive income (\in 84 million) and eligible instruments of Common Equity Tier 1 capital of subsidiaries (\in 837 million). In addition, as at the reporting date grandfathered instruments in the amount of \in 34 million were considered in Common Equity Tier 1 capital.

Regulatory adjustment items (prudential filters) for the reversal of accounting-specific matters that had previously increased or reduced the Common Equity Tier 1, but could be recognised under regulatory law, result in an increase in Common Equity Tier 1 in the total amount of \in 36 million. Deductions reduce the Common Equity Tier 1 by the total amount of \in 986 million. Due to transitional provisions, the Common Equity Tier 1 is increased by \in 540 million. The Common Equity Tier 1 is therefore reduced in total by \in 410 million.

The Additional Tier 1 capital only contains effects from the CRR transitional provisions. The effects of the transitional provisions result in a positive balance in Additional Tier 1 capital of € 120 million.

Debit value adjustments (DVA) result from original and derivative liabilities. As at the reporting date DVA total € 75 million.

³⁾ Shares in finance companies, which are accounted for in the consolidated financial statements using the equivalence method in accordance with § 32 of the German Solvency Regulation, are included in capital calculation in the threshold process.

The **Tier 2 capital** consists of paid-in capital instruments (€ 2.616 billion) and eligible instruments of Tier 2 capital of subsidiaries (€ 270 million).

Deductions reduce the Tier 2 capital by \le 25 million. The transitional provisions result in a reduction in Tier 2 capital of \le 654 million.

Table 5 below provides a breakdown of the regulatory capital during the transitional period. Unlike in the previous year, the table was prepared on the basis of NORD/LB's regulatory CoRep Report as at 31 December 2015, which is also the basis for the "regulatory data" published in the Annual Report.

Table 5: Structure of capital during the transitional period

| | Capital based on EU Regulation No. 575/2013 (CRR) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remain- der in accordance with (EU) Regula- tion 575/2013 | Ref- er- ence |
|--|---|---|---|---------------------|
| | | | | |
| Common Equity Tier 1 (CET1): Instruments and rese | erves | | | |
| Capital instruments and the related share premium accounts | 4 930 | Art. 26 (1), 27, 28, 29 CRR in conjunction with EBA breakdown in accordance with Art. 26 (3) | | |
| of which: Subscribed capital | 1 607 | EBA breakdown in accordance with Art. 26 (3) CRR | | 1 |
| of which: Capital reserves | 3 322 | EBA breakdown in accordance with Art. 26 (3) CRR | | 2 |
| Retained earnings | 2 306 | Art. 26 (1) (c) CRR | | 3 |
| Accumulated other comprehensive income (and other reserves, to include unrealised gains and losses under the applicable accounting standards) | 84 | Art. 26 (1) CRR | | |
| of which: Revaluation reserve | 95 | | | 4 |
| of which: Currency translation reserve Amount of qualifying items referred to in Art. 484 (3) CRR and the related share premium accounts subject to phase out from CET 1 | -11 | Art. 486 (2) CRR | | 5 |
| Public sector capital injections grandfathered until 1 January 2018 | N/A | Art. 483 (2) CRR | | |
| Minority Interests (amount allowed in consolidated CET1) | 837 | Art. 84, 479, 480 CRR | 0 | |
| Independently reviewed interim profits net of any foreseeable charge or dividend | 539 | Art. 26 (2) CRR | | |
| Common Equity Tier 1 (CET1) capital before regulatory adjustments | 8 729 | | | |

| | Capital based on EU Regulation No. 575/2013 (CRR) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remain- der in accordance with (EU) Regula- tion 575/2013 | Ref- er- ence |
|---|---|---|---|---------------------|
| Common Equity Tier 1 (CET1) capital: regulatory adj | ustments | | | |
| Additional valuation adjustments (negative amount) | -39 | Art. 34, 105 CRR | | |
| Intangible assets (net of related tax liability) (negative amount) | -56 | Art. 36 (1) (b), 37, 472 (4) CRR | -85 | 6 |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where the conditions in Art. 38 (3) are met) (negative amount) | -1 | Art. 36 (1) (c), 38, 472 (5) CRR | -2 | 7 |
| Fair value reserves related to gains or losses on cash flow hedges | 0 | Art. 33 (a) CRR | | |
| Negative amounts resulting from the calculation of expected loss amounts | -328 | Art. 36 (1) (d), 40, 159, 472 (6) CRR | -492 | |
| Any increase in equity that results from securitised assets (negative amount) | 0 | Art. 32 (1) CRR | | |
| Gains or losses on liabilities valued at fair value resulting from changes in own credit standing | 68 | Art. 33 (b) CRR | | |
| Gains or losses on derivative liabilities valued at fair value resulting from the Institution's own credit risk | 3 | Art. 33 (c) CRR | 4 | |
| Defined-benefit pension fund assets (negative amount) | 0 | Art. 36 (1) (e), 41, 472 (7) CRR | 0 | |
| Direct and indirect holdings by an institution of own CET1 (negative amount) | 0 | Art. 36 (1) (f), 42, 472 (8) CRR | 0 | |
| Direct, indirect and synthetic holdings of the CET1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount) | 0 | Art. 36 (1) (g), 44, 472 (9) CRR | 0 | |
| Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount below the 10% threshold and net of eligible short positions) (negative amount) | 0 | Art. 36 (1) (h), 43, 45, 46, 49 (2) (3), 79,472 (10) CRR | 0 | |
| Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution has a <u>significant investment</u> in those entities (amount above 10% threshold and net of eligible short positions) (negative amount) | 0 | Art. 36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1 bis 3), 79, 470, 472 (11) CRR | 0 | |

| | Capital based on EU Regulation No. 575/2013 (CRR) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remain- der in accordance with (EU) Regula- tion 575/2013 | Ref- er- ence |
|---|---|---|---|---------------------|
| | (III & IIIIIIOII) | | 1011 37 37 2013 | |
| Exposure amount of the following items which qualify for a RW of 1250 %, where the institution opts for the deduction alternative | 0 | Art. 36 (1) (k) CRR | | |
| of which: qualifying holdings outside the financial sector (negative amount) | 0 | Art. 36 (1) (k) (i), 89, 90, 91 CRR | | |
| of which: securitisation positions (negative amount) | 0 | Art. 36 (1) (k) (ii), 243 (1) (b), 244 (1) (b), 258 CRR | | |
| of which: free deliveries (negative amount) | 0 | Art. 36 (1) (k) (iii), 379 (3) CRR | | |
| Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability where the conditions in Art. 38 (3) CRR are met) (negative amount) | 0 | Art. 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) CRR | 0 | 8 |
| Amount exceeding the 15 % threshold (negative amount) | 0 | Art. 48 (1) CRR | | |
| of which: direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities | 0 | Art. 36 (1) (i), 48 (1) (b), 470, 472 (11) CRR | | |
| of which: deferred tax assets arising from temporary differences | 0 | Art. 36 (1) (c), 38,48 (1) (a), 470, 472 (5) CRR | | |
| Losses for the current financial year (negative amount) | -9 | Art. 36 (1) (a), 472 (3) CRR | | |
| Foreseeable tax charges relating to CET1 items (negative amount) | 0 | Art. 36 (1) (l) CRR | | |
| Regulatory adjustments applied to Common Equity Tier 1 in respect of amounts subject to pre-CRR treatment | | | | |
| Regulatory adjustments relating to unrealised gains and losses pursuant to Art. 467 and 468 CRR | -47 | Art. 467, 468 CRR | | |
| of which: unrealised gains | 0 | | | |
| of which: unrealised losses from government bonds | 8 | | | |
| Amount to be deducted from or added to Common Equity Tier 1 capital with regard to additional filters and deductions required pre-CRR | 0 | Art. 481 CRR | | |
| of which: Other deductions from Common Equity Tier 1 capital | 0 | Art. 481 CRR | | |
| Qualifying AT1 deductions that exceed the AT1 capital of the institution (negative amount) | 0 | Art. 36 (1) (j) CRR | | |
| Total regulatory adjustments to Common Equity Tier 1 (CET1) | -410 | | | |
| Common Equity Tier 1 (CET1) capital | 8 3 1 9 | | | |

| | Capital based on EU Regulation No. 575/2013 (CRR) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remain- der in accordance with (EU) Regula- tion 575/2013 | Ref- er- ence |
|--|---|---|---|---------------------|
| | (III & IIIIIIOII) | | 101137372013 | _ |
| Additional Tier 1 (AT1) capital: instruments | | | | |
| Capital instruments and the related share premium accounts | 0 | Art. 51, 52 CRR | | |
| of which: classified as equity under applicable accounting standards | N/A | | | |
| of which: classified as liabilities under applicable accounting standards | N/A | | | |
| Amount of qualifying items referred to in Art. 484 (4) CRR and the related share premium accounts subject to phase out from AT1 | 451 | Art. 486 (3) CRR | | |
| Public sector capital injections grandfathered until 1 January 2018 | N/A | Art. 483 (3) CRR | | |
| Qualifying Tier 1 capital included in consolidated AT 1 capital (including minority interests not included in row 5) issued by subsidiaries and held by third parties | 0 | Art. 85, 86, 480 CRR | 0 | |
| of which: instruments issued by subsidiaries subject to phase out | N/A | Art. 486 (3) CRR | | |
| Additional Tier 1 capital (AT1) before regulatory adjustments | 451 | | | |
| Additional Tier 1 (AT1) capital before regulatory adju | ustments | | | |
| Direct and indirect holdings by an institution of own AT 1 instruments (negative amount) | 0 | Art. 52 (1) (b), 56 (a), 57, 475 (2) CRR | 0 | |
| Holdings of the AT1 instruments of financial sector entities where those entities have reciprocal cross-holdings with the institution designed to inflate artificially the own funds of the institution (negative amount) | 0 | Art. 56 (b), 58, 475 (3) CRR | 0 | |
| Direct and indirect holdings of the AT 1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount below the 10 % threshold net of eligible short positions) (negative amount) | 0 | Art.56 (c), 59, 60, 79, 475 (4) CRR | 0 | |
| Direct and indirect holdings of the AT 1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above the 10% threshold net of eligible short positions) (negative amount) | 0 | Art. 56 (d), 59, 79, 475 (4) CRR | 0 | |
| Regulatory adjustments applied to Additional Tier 1 capital in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No. 575/2013 (i. e. CRR residual amounts) | | | | |

| | 0 | A - + - 1 1 + - | A | D-6 |
|--|---|--|---|---------------------|
| | Capital based on EU Regulation No. 575/2013 (CRR) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remain- der in accordance | Ref- er- ence |
| | (in € million) | | with (EU) Regula- tion 575/2013 | |
| Residual amounts deducted from Additional Tier 1 capital with regard to deductions from Common Equity Tier 1 capital during the transitional period pursuant to Art. 472 of Regulation (EU) No. 575/2013 | -331 | Art. 472, 472 paras. 3a, 4, 6, 8(a), 9, 10a and 11a CRR | | |
| of which: Intangibles | -85 | | | |
| of which: shortfall of provisions to expected losses | - 246 | | | |
| Residual amounts deducted from Additional Tier 1 capital with regard to deductions from Tier 2 capital during the transitional period pursuant to Art. 475 of Regulation (EU) No. 575/2013. | 0 | Art. 477, 477 paras. 3 and 4a CRR | | |
| Amount to be deducted from or added to Additional Tier 1 capital with regard to additional filters and deductions required pre-CRR | 0 | Art. 467, 468, 481 CRR | | |
| Qualifying T2 deductions that exceed the T2 capital of the institution (negative amount) | 0 | Art. 56 (e) CRR | | |
| Total regulatory adjustments to Additional Tier 1 (AT1) capital | -331 | | | |
| Additional Tier 1 (AT1) capital | 120 | | | |
| Tier 1 capital (T1 = CET1 + AT1) | 8 439 | | | |
| Tier 2 capital (T2): Instruments and reserves | | | | |
| Capital instruments and the related share premium accounts | 2 616 | Art. 62, 63 CRR | | 12 |
| Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2 | 0 | Art. 486 (4) CRR | | |
| Public sector capital injections grandfathered until 1 January 2018 | N/A | Art. 483 (4) CRR | | |
| Qualifying own funds instruments included in consolidated T2 capital (including minority interests and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties | 270 | Art. 87, 88, 480 CRR | 0 | |
| of which: instruments issued by subsidiaries subject to phase out | 0 | Art. 486 (4) CRR | | |
| Credit risk adjustments | 0 | Art. 62 (c) and (d) CRR | | |
| Tier 2 capital (T2) before regulatory adjustments | 2 886 | | | |
| Tier 2 (T2) capital: regulatory adjustments | | | | |
| Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount) | -25 | Art. 63 (b) (i), 66 (a), 67, 477 (2) CRR | 0 | |

| | Capital based on EU Regulation No. 575/2013 (CRR) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remain- der in accordance with (EU) Regula- tion 575/2013 | Ref- er- ence |
|--|---|---|---|---------------------|
| Holdings of the T2 instruments and subordinated loans of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount) | 0 | Art. 66 (b), 68, 477 (3) CRR | 0 | |
| Direct and indirect holdings of the T2 instruments and subordinated loans of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount) | 0 | Art. 66 (c), 69, 70, 79, 477 (4) CRR | 0 | |
| of which: new positions not subject to transitional provisions | N/A | | | |
| of which: positions existent prior to 1 January 2013 and subject to transitional provisions | N/A | | | |
| Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount) | 0 | Art. 66 (d), 69, 79, 477 (4) CRR | 0 | |
| Regulatory adjustments applied to Tier 2 capital subject to pre-CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No. 575/2013 (i. e. CRR residual amounts) | | | | |
| Residual amounts deducted from Tier 2 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to Art. 472 of Regulation (EU) No. 575/2013 | -246 | Art. 472 (a), 472 (3) (a), (4), (6), (8), (9), (10) (a) und (11) (a) CRR | | |
| of which: shortfall of provisions to expected losses | -246 | | | |
| Residual amounts deductied from Tier 2 capital with regard to deduction from Additional Tier 1 capital during the transitional period pursuant to Art. 475 of Regulation (EU) No. 575/2013 | 0 | Art. 475, 475 (2) (a), (3), (4) (a) CRR | | |
| Amount to be deducted from or added to Tier 2 capital with regard to additional filters and deductions required pre-CRR | -408 | Art. 467, 468, 481 CRR | | |
| of which: adjustments due to grandfathering provisions | -408 | | | |
| Total regulatory adjustments to Tier 2 (T2) capital | -679 | | | |
| Tier 2 (T2) capital | 2 207 | | | |
| Total capital (TC = T1 + T2) | 10 647 | | | |

| | Capital based on EU Regulation No. 575/2013 (CRR) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remain- der in accordance with (EU) Regula- tion 575/2013 | Ref- er- ence |
|---|---|---|---|---------------------|
| Risk-weighted assets | | | | |
| Risk weighted assets in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No. 575/2013 apply (i. e. CRR resisual amounts) | 0 | | | |
| of which: items not deducted from CET1 (Regulation (EU) No. 575/2013 residual amounts) | N/A | Art. 472, 472 (5), (8) (b), (10) (b) and (11) (b) CRR | | |
| of which: items not deducted from AT 1 items (Regulation (EU) No. 575/2013 residual amounts) | N/A | Art. 475, 475 (2) (b), (2) (c) and (4) (b) CRR | | |
| of which: items not deducted from the Tier 2 items (Regulation (EU) No. 575/2013 residual amounts) | N/A | Art. 477, 477 (2) (b), (2) (c), (4) (b) CRR | | |
| Total risk-weighted assets | 63 675 | | | |
| of which: credit risk | 54 396 | | | |
| of which: credit-risk-related valuation adjustment (CVA) | 907 | | | |
| of which: market-price risk | 3 134 | | | |
| of which: operational risk | 5 238 | | | |
| Capital ratios and buffers | | | | |
| Common Equity Tier 1 (as a percentage of risk exposure amount) | 13.1 | Art. 92 (2) (a), 465 CRR | | |
| Tier 1 (as a percentage of risk exposure amount) | 13.3 | Art. 92 (2) (b), 465 CRR | | |
| Total capital (as a percentage of risk exposure amount) | 16.7 | Art. 92 (2) (c) CRR | | |
| Institution specific buffer requirement (CET 1 requirement in accordance with Art. 92 (1)(a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount) | 4.5 | Art. 128, 129, 130 CRD IV | | |
| of which: capital conservation buffer requirement | 0 | | | |
| of which: countercyclical buffer requirement | N/A | | | |
| of which: systemic risk buffer requirement | 0 | | | |
| of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer | 0 | Art. 131 CRD IV | | |
| Common Equity Tier 1 available to meet buffers (as a percentage of risk exposure amount) | 8.6 | Art. 128 CRD IV | | |

| | Capital based on EU Regulation No. 575/2013 (CRR) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remain- der in accordance with (EU) Regula- tion 575/2013 | Ref- er- ence |
|---|---|---|---|---------------------|
| Amounts below the thresholds for deduction (before | risk-weightin | g) | | |
| Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment in those entities (amount below 10 % threshold and net of eligible short positions) | 365 | Art. 36 (1) (h), 45, 46, 472 (10), 56 (c), 59, 60, 475 (4), 66 (c), 69, 70, 477 (4) CRR | | 9 |
| Direct and indirect holdings by the institution in of the CET 1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10 % threshold and net of eligible short positions) | 256 | Art. 36 (1) (i), 45, 48, 470, 472 (11) CRR | | 10, 11 |
| Deferred tax assets arising from temporary differences (amount below 10 % threshold, net of related tax liability where the conditions in Art. 38 (3) are met) | 691 | Art. 36 (1) (c), 38, 48 470, 472 (5) CRR | | |
| Applicable caps on the inclusion of provisions in Ti | er 2 capital | | | |
| Credit-risk adjustments included in T2 in respect of exposures subject to standardized approach (prior to the application of the cap) | 0 | Art. 62 CRR | | |
| Cap on inclusion of credit risk adjustments in T2 under standardized approach | 71 | Art. 62 CRR | | |
| Credit risk adjustments included in T2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap) | 0 | Art. 62 CRR | | |
| Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach | 281 | Art. 62 CRR | | |
| Capital instruments subject to phase-out arrangeme (only applicable between 1 January 2013 and 1 Janu | | | | |
| Current cap on CET 1 instruments subject to phase out arrangements | 34 | Art. 484 (3), 486 (2), (5) CRR | | |
| Amount excluded from CET 1 due to cap (excess over cap after redemptions and maturities) | -14 | Art. 484 (3), 486 (2), (5) CRR | | |
| Current cap on AT 1 instruments subject to phase-out arrangements | 620 | Art. 484 (4), 486 (3), (5) CRR | | |
| Amount excluded from AT 1 due to cap (excess over cap after redemptions and maturities) | 0 | Art. 484 (4), 486 (3), (5) CRR | | |
| Current cap on T2 instruments subject to phase out arrangements | 0 | Art. 484 (5), 486 (4), (5) CRR | | |
| Amount excluded from T2 due to cap (excess over cap after redemptions and maturities) | 0 | Art. 484 (5), 486 (4), (5) CRR | | |

4.2 Main Features of the Capital Instruments

The table "Main Features of the capital instruments" is published due to its size as a separate Excel file alongside the Disclosure Report on the NORD/LB website at https://www.nordlb.com/nordlb/investor-relations/reports/.

The disclosure of the full terms and conditions of Common Equity Tier 1, Additional Tier 1 and Tier 2 instruments required in accordance with article 437 para. 1 letter c) of the CRR is made, provided that these are not the result of bilateral agreements, either on NORD/LB's website https://www.nordlb.com/nordlb/investor-relations/investor-information/refinancing// or in accordance with article 434 para. 2 of the CRR under listing requirements on the websites of the stock exchanges where the issues are listed (depending on the specific issue, e.g. the Hanover or Luxembourg Stock Exchange).

4.3 Capital Adequacy

4.3.1 Capital Requirements by Risk Type

Table 6 shows the regulatory capital requirements in accordance with article 438 and article 445 of the CRR for the NORD/LB Group, broken down by significant risk types and the methods employed. The total requirements due to credit risks reduced

compared to the previous year mainly as a result of the top-up of the NORTHVEST transaction. The requirements due to other risk types have on balance increased marginally, however. On the whole the requirements have fallen since the last reporting date.

Table 6: Main Features of the capital instruments

| Credit risk | Capital | Capital |
|---|------------------------------|------------------------------|
| (in € million) | requirements 31 Dec. 2015 | requirements 31 Dec. 2014 |
| 1 Credit risks | | |
| 1.1 Credit risk – standard approach | | |
| Central governments or central banks | 17 | 21 |
| Regional governments or local authorities | 18 | 27 |
| Public-sector entities | 21 | 5 |
| Multilateral development banks | _ | _ |
| International organisations | - | _ |
| Institutions | 7 | 13 |
| Corporates | 221 | 295 |
| Retail | 18 | 23 |
| Secured by mortgages of immovable properties | 14 | 14 |
| Past-due risk positions | 4 | 6 |
| Very high-risk connected risk positions | 4 | 5 |
| Covered bonds | 3 | 1 |
| Claims on institutions and corporates with a short-term credit assessment | - | _ |
| Collective investment undertakings (CIU) | - | - |
| Other positions | 8 | 11 |
| Total for credit risk – standard approach | 335 | 420 |
| 1.2 IRB approaches | | |
| Central governments or central banks | 177 | 206 |
| Institutions | 281 | 435 |
| Corporates – SME | 301 | 372 |
| Corporates – specialized lending | 1 695 | 1 726 |
| Corporates – other | 1 077 | 1 205 |
| Retail – secured by real estate SME | - | _ |
| Retail – secured by real estate non-SME | 12 | 15 |
| Retail – qualifiying, revolving | 1 | 1 |
| Retail – other, SME | - | - |
| Retail – other, non-SME | 23 | 28 |
| Other non-loan-dependent assets | 26 | 66 |
| Total for IRB approaches | 3 594 | 4 053 |
| 1.3 Securitisations | | |
| Securitisations under the CRSA approach | - | - |
| of which: re-securitisations | _ | - |
| Securitisations under the IRB approach | 279 | 256 |
| of which: re-securitisations | - | - |
| Total securitisations | 279 | 256 |

| Credit risk | Capital | Capital |
|--|--------------|--------------|
| | requirements | requirements |
| (in € million) | 31 Dec. 2015 | 31 Dec. 2014 |
| 1.4 Investments | | |
| Investments under the IRB approach | 20 | 18 |
| of which: internal model approach | _ | _ |
| of which: PD/LGD approach | - | _ |
| of which: simple risk-weighting approach | 20 | 18 |
| of which: exchange-traded investments | _ | _ |
| of which: investments which are not exchange-traded but belong to a diversified investment portfolio | - | - |
| of which: other investments | 20 | 18 |
| Investments under the CRSA approach | 117 | 47 |
| of which: investment values in the case of continued use of the old methodology/grandfathering | 63 | 35 |
| Total investments | 137 | 65 |
| 1.5 Risk-position amount for contributions to the default fund of a central counterparty | 6 | 11 |
| Total credit risks | 4 352 | 4 805 |
| 2. Clearing risks | | |
| Clearing risks in the banking book | - | _ |
| Clearing risks in the trading book | _ | _ |
| Total clearing risks | - | - |
| 3. Market-price risks | | |
| Standard approach | 76 | 71 |
| of which: Interest-rate risks | 69 | 61 |
| of which: general and specific interest-rate risk (net interest position) | 69 | 61 |
| of which: specific interest-rate risk for securitisation exposures in the trading book | - | - |
| of which: specific interest-rate risk in the correlation trading portfolio | _ | _ |
| of which: share-price risks | - | - |
| of which: currency risks | 6 | 10 |
| of which: risks from commodity positions | _ | _ |
| Internal model approach | 175 | 159 |
| Total market-price risks | 251 | 230 |
| 4. Operational risks | | |
| Basic-indicator approach | _ | _ |
| Standard approach | 419 | 343 |
| Advanced measurement approach | _ | _ |
| Total operational risks | 419 | 343 |
| 5. Total amount of risk positions for credit value adjustment | 73 | 99 |
| 6. Total amount of risk positions relating to large loans in the trading book | - | - |
| 7. Other | | |
| Other exposures | _ | _ |
| Total amount of capital requirements | 5 094 | 5 477 |

4.3.2 Security Mechanisms at Association Level

Besides an adequate level of available capital for the NORD/LB Group, other mechanisms at association level are in place to secure the institute.

NORD/LB is a part of the security reserve of the landesbanks and giro centres and is therefore covered by the protection system of the Savings Bank Financial Group (Sparkassen-Finanzgruppe). In addition to the security reserve of the landesbanks and giro centres, this protection system comprises twelve other protection schemes (11 savings bank guarantee funds and protection funds for Landesbausparkassen (regional building societies)) which have been consolidated in accordance with their statutes under the umbrella of the Deutscher Sparkassen- und Giroverband (DSGV) e.V. (German Association of Savings Banks and Girobanks).

The protection system combines the individual protection funds in a united protection system. The Savings Bank Financial Group thus assumes responsibility for the portfolio of its institutes and completely covers customers' deposits from its own resources (German Deposit Guarantee Act (Einlagensicherungsgesetz)). This makes the protection system a symbol of cooperation and internal stability of the Savings Bank Financial Group.

The aim of the protection scheme of the Savings Bank Financial Group is to recognise risks and critical situations among the member banks as early as possible and to initiate counter-measures. In this case the joint liability scheme operates a risk monitoring system with which the risk positions of participating institutes are monitored by the monitoring committees of their respective protection schemes. These committees in turn report to a central transparency committee which watches over the general risk situation of the joint liability scheme.

As a member of the security reserve for landesbanks and giro centres, Bremer Landesbank is also covered by the protection system of the Savings Bank Financial Group. NORD/LB Luxembourg is, as a subsidiary, also protected via the parent company NORD/LB. Deutsche Hypo is a member of the security reserve as an affiliated institute.

5 Disclosures concerning the Risk Types

38 5.1 Credit Risk

75 5.2 Investment Risk

78 5.3 Market-price Risk

81 5.3 Operational Risk

5.1 Credit Risk

5.1.1 Credit Risks

In order to calculate the capital adequacy requirement for credit risks, the NORD/LB Group uses the Internal Ratings Based Approach (IRBA).

In particular the development institutes, the savings banks, national public budgets and the volume business of Deutsche Hypo and Bremer Landesbank are excluded for an indefinite period from the IRBA. Exposures excluded from the IRBA for an indefinite period are shown in the Credit Risk Standardised Approach (CRSA).

For the segment of minor customers without a current account the CRSA is still applied. Transfer to IRBA is scheduled for 2017.

Exposures for which no internal rating procedure is available due to a gap in methodology are also treated as partial use. A regular system of rating controls ensures that the target level of rating cover of 92 per cent is met.

The CRSA is used for individual business segments at NORD/LB Luxembourg, i.e. for savings bank guaranteed lending business, current account overdrafts and Lombard loans. Permanent partial use was authorised by the Luxembourg Financial Supervisory Authority CSSF (Commission de Surveillance du Secteur Financier).

Information on the choice of method for calculating capital requirements for securitisations can be found in section 5.1.8.2.

5.1.2 Structure of the Credit Portfolio

Tables 7 to 14 show the total amount of risk positions broken down by the respective risk position class. The risk positions are broken down by industry, region and residual contractual maturity.

In order to compare the individual risk positions under the respective credit-risk approaches, i.e. the Credit Risk Standard Approach (CRSA) and the Internal Ratings Based Approach (IRBA), the CRSA positions are reported gross, i.e. before the deduction of any specific credit-risk adjustments made for the respective risk position.

The risk positions were calculated before taking into account credit risk mitigation methods and before use of the relevant credit conversion factor (CCF). Derivative risk positions are recorded with their credit equivalents (including add-ons and taking into account netting).

The averages for the financial year 2015 were calculated using the respective end-of-quarter figures as at 31 March, 30 June, 30 September and 31 December.

Table 7: Total amount of risk positions in CRSA

| (in € million) | Total amount of risk positions as at 31 Dec. 2015 | Average total amount of risk positions in 2015 | Total amount of risk positions as at 31 Dec. 2014 | Average total amount of risk positions in 2014 |
|---|---|--|---|--|
| Central governments or central banks | 4 469 | 4 370 | 5 001 | 5 875 |
| Regional governments or local authorities | 31 840 | 33 192 | 35 849 | 35 228 |
| Public-sector entities | 11 291 | 11 077 | 10 400 | 11 428 |
| Multilateral development banks | 805 | 815 | 886 | 876 |
| International organisations | 2 637 | 1 541 | 901 | 678 |
| Institutions | 15 372 | 22 913 | 22 368 | 23 499 |
| Corporates | 5 245 | 7 880 | 11 047 | 13 156 |
| Corporates – SME | 102 | | 118 | 152 |
| Retail | 541 | 584 | 631 | 658 |
| Retail – SME | 0 | 0 | | _ |
| Secured by mortgages of immovable properties | 502 | 533 | 441 | 444 |
| Secured by mortgages of immovable properties – SME | 77 | 88 | 52 | 52 |
| Past-due positions | 151 | 141 | 175 | 261 |
| Very high-risk connected exposures | 34 | 43 | 43 | 60 |
| Covered bonds | 217 | 140 | 96 | 106 |
| Claims on institutions and corporates with a short-term credit assessment | 0 | 0 | | _ |
| Collective investment undertakings (CIU) | 0 | 0 | _ | _ |
| Other risk positions | 80 | 86 | 92 | 93 |
| Total ¹⁾ | 73 363 | 83 529 | 88 101 | 92 565 |

 $^{^{1)}}$ As disclosures concerning investments and securitisations are no longer required for 2015, these were deducted from the previous year's figures.

Table 8: Total amount of risk positions in IRBA

| (in € million) | Total amount of risk positions as at 31 Dec. 2015 | Average total amount of risk positions in 2015 | Total amount of risk positions as at 31 Dec. 2014 | Average total amount of risk positions in 2014 |
|---|---|--|---|--|
| Central governments or central banks | 5 677 | 5 776 | 7 588 | 5 996 |
| Institutions | 19 199 | 23 416 | 26 207 | 31 631 |
| Corporates – SME | 12 314 | 12 721 | 12 724 | 12 376 |
| Corporates – SME supporting factor | 860 | 909 | 954 | 938 |
| Corporates – specialized lending | 34 370 | 35 851 | 34 520 | 32 548 |
| Corporates – other | 36 773 | 37 837 | 40 112 | 38 113 |
| Retail – secured by real estate SME | | 0 | | _ |
| Retail – secured by real estate SME supporting factor | 0 | 0 | | _ |
| Retail – secured by real estate non-SME | 1011 | 998 | 929 | 866 |
| Retail – qualifiying, revolving | 514 | 465 | 453 | 453 |
| Retail – other, SME | | 0 | | _ |
| Retail – other, SME supporting factor | 0 | 0 | | _ |
| Retail – other, non-SME | 1 143 | 1 232 | 1 369 | 1 482 |
| Other non-loan-dependent assets | 329 | 675 | 1 961 | 1 747 |
| Total ¹⁾ | 112 189 | 119 880 | 126 817 | 126 150 |

¹⁾ As disclosures concerning investments and securitisations are no longer required for 2015, these were deducted from the previous year's figures.

Table 9: Total amount of risk positions by industry in CRSA

| (in € million) | Manu- facturing | Energy, water and mining | Construc- tion | Trade, mainte- nance and repairs | Agri- culture, forestry and fishing | Transport and com- munica- tions | Financial institu- tions/ insurance compa- nies | Service indus- tries/ other | Total |
|---|--------------------|--------------------------------|-------------------|--|---|---|--|--------------------------------------|--------|
| Central governments or central banks | _ | _ | _ | _ | - | _ | 563 | 3906 | 4469 |
| Regional governments or local authorities | _ | _ | | _ | | _ | _ | 31840 | 31 840 |
| Public-sector entities | | 40 | 2 | _ | | 28 | 8 678 | 2543 | 11 291 |
| Multilateral development banks | | | | _ | | _ | 805 | | 805 |
| International organisations | _ | _ | | _ | | _ | 1 949 | 689 | 2 637 |
| Institutions | | | | | | _ | 15 368 | 4 | 15 372 |
| Corporates | 173 | 29 | 34 | 150 | 33 | 744 | 2 462 | 1621 | 5245 |
| Corporates – SME | 6 | 3 | 19 | 9 | 22 | 10 | 4 | 30 | 102 |
| Retail | 5 | 0 | 6 | 7 | 6 | 3 | 4 | 510 | 541 |
| Retail – SME | _ | | | | | _ | | 0 | 0 |
| Secured by mortgages of immovable properties | 6 | 1 | 14 | 12 | 9 | 5 | 6 | 450 | 502 |
| Secured by mortgages of immovable properties – SME | 3 | 1 | 11 | 7 | 5 | 2 | 3 | 45 | 77 |
| Past-due risk positions | 10 | 0 | 17 | 4 | 2 | 7 | 20 | 89 | 151 |
| Very high-risk connected risk positions | _ | | | 0 | _ | _ | | 34 | 34 |
| Covered bonds | | | | | | _ | 192 | 26 | 217 |
| Claims on institutions and corporates with a short-term credit assessment | | _ | | | | _ | | | _ |
| Collective investment undertakings (CIU) | _ | | | _ | | _ | _ | | _ |
| Other risk positions | | _ | | | | _ | 77 | 3 | 80 |
| Total | 202 | 74 | 102 | 188 | 77 | 800 | 30 131 | 41 790 | 73 363 |

Table 10: Total amount of risk positions by industry in IRBA

| (in € million) | Manu- facturing | Energy, water and mining | Construc- tion | Trade, mainte- nance and repairs | Agricul- ture, for- estry and fishing | Transport and com- munica- tions | Financial institu- tions/ insurance compa- nies | Service indus- tries/ other | Total |
|---|--------------------|--------------------------------|-------------------|--|--|---|--|--------------------------------------|---------|
| Central governments or central banks | _ | 19 | _ | 214 | _ | _ | 1 331 | 4 114 | 5 677 |
| Institutions | _ | 129 | | _ | | 66 | 17719 | 1 286 | 19 199 |
| Corporates – SME | 381 | 339 | 300 | 348 | 268 | 403 | 2 117 | 8 159 | 12314 |
| Corporates – SME supporting factor | 191 | 52 | 78 | 139 | 91 | 62 | 21 | 225 | 860 |
| Corporates – specialized lending | 116 | 9 690 | 507 | 0 | 7 | 18 961 | 329 | 4 761 | 34 370 |
| Corporates – other | 6 671 | 4 054 | 1 216 | 3 371 | 650 | 3 892 | 5 935 | 10 984 | 36 773 |
| Retail – secured by real estate SME | _ | _ | _ | | _ | _ | _ | _ | _ |
| Retail – secured by real estate SME supporting factor | _ | - | _ | _ | _ | _ | _ | _ | _ |
| Retail – secured by real estate non-SME | | | | | | | | 1 011 | 1011 |
| Retail – qualifiying, revolving | | _ | _ | | | _ | | 514 | 514 |
| Retail – other, SME | | | | | | | | | |
| Retail – other, SME supporting factor | | | | | | | | | |
| Retail – other, non-SME | | _ | | | | _ | _ | 1 143 | 1 143 |
| Other non-loan-dependent assets | | | | | _ | 0 | 1 | 328 | 329 |
| Total | 7 358 | 14 282 | 2 101 | 4 072 | 1 016 | 23 383 | 27 452 | 32 524 | 112 189 |

Table 11: Total amount of risk positions by region in CRSA

| (in € million) | Germany | Other Euro countries | Rest of Europe | North America | Central and South America | Middle East / Africa | Asia / Australia | Other | Total |
|---|---------|----------------------------|-------------------|------------------|------------------------------------|----------------------------|---------------------|-------|--------|
| Central governments or central banks | 1 767 | 2 490 | 212 | - | 0 | _ | _ | - | 4 469 |
| Regional governments or local authorities | 30 623 | 744 | 20 | 291 | _ | _ | 163 | _ | 31 840 |
| Public-sector entities | 10 386 | | _ | 904 | | | | | 11 291 |
| Multilateral development banks | | | _ | | | | | 805 | 805 |
| International organisations | | | _ | | | | | 2 637 | 2 637 |
| Institutions | 15 357 | 5 | 8 | 1 | | 1 | 1 | _ | 15 372 |
| Corporates | 3 198 | 738 | 635 | 374 | 86 | 10 | 133 | 71 | 5 245 |
| Corporates – SME | 95 | 7 | _ | | | | | _ | 102 |
| Retail | 539 | 1 | 1 | 0 | 0 | 0 | 0 | _ | 541 |
| Retail – SME | 0 | _ | _ | | _ | _ | _ | _ | 0 |
| Secured by mortgages of immovable properties | 494 | 1 | 5 | 1 | 0 | 0 | 0 | _ | 502 |
| Secured by mortgages of immovable properties – SME | 77 | 0 | _ | _ | | | _ | _ | 77 |
| Past-due risk positions | 138 | 4 | 9 | | | 0 | 0 | _ | 151 |
| Very high-risk connected risk positions | 31 | | 3 | | | | | | 34 |
| Covered bonds | 26 | 192 | _ | | | | _ | _ | 217 |
| Claims on institutions and corporates with a short-term credit assessment | | | | | | | | | _ |
| Collective investment undertakings (CIU) | | | _ | | | | | _ | _ |
| Other risk positions | 3 | 77 | _ | | | | | _ | 80 |
| Total | 62 734 | 4 257 | 893 | 1 571 | 86 | 11 | 297 | 3 514 | 73 363 |

Table 12: Total amount of risk positions by region in IRBA

| (in € million) | Germany | Other Euro countries | Rest of Europe | North America | Central and South America | Middle East/ Africa | Asia / Australia | Other | Total |
|---|---------|----------------------------|-------------------|------------------|------------------------------------|---------------------------|---------------------|-------|---------|
| Central governments or central banks | 2 713 | 1 035 | 408 | 611 | 76 | 4 | 68 | 762 | 5 677 |
| Institutions | 6 280 | 6 947 | 3 566 | 1 580 | 15 | 2 | 808 | _ | 19 199 |
| Corporates – SME | 8 509 | 2 612 | 1 017 | 176 | 0 | 0 | 1 | _ | 12314 |
| Corporates – SME supporting factor | 858 | 1 | 0 | 0 | 0 | 0 | | _ | 860 |
| Corporates – specialized lending | 16 655 | 5 434 | 3 411 | 3 476 | 1 220 | 1 036 | 3 138 | _ | 34 370 |
| Corporates – other | 26 072 | 4 246 | 2 665 | 1515 | 556 | 57 | 1 663 | _ | 36 773 |
| Retail – secured by real estate SME | | | | | | | | _ | |
| Retail – secured by real estate SME supporting factor | | | | | | | | _ | |
| Retail – secured by real estate non-SME | 1011 | 0 | | | | _ | | _ | 1011 |
| Retail – qualifiying, revolving | 514 | 0 | 0 | 0 | 0 | 0 | | _ | 514 |
| Retail – other, SME | | | | | | | | _ | |
| Retail – other, SME supporting factor | | | | | | _ | _ | _ | |
| Retail – other, non-SME | 1 143 | 0 | 0 | | 0 | 0 | | _ | 1 143 |
| Other non-loan-dependent assets | 198 | 0 | | | | | 131 | _ | 329 |
| Total | 63 952 | 20 275 | 11 066 | 7 359 | 1 867 | 1 099 | 5 809 | 762 | 112 189 |

Table 13: Residual contract maturities in CRSA

| (in € million) | less than 1 year | 1 year to 5 years | more than 5 years up to indefinite | Total |
|---|---------------------|----------------------|--|--------|
| Central governments or central banks | 224 | 988 | 3 257 | 4 469 |
| Regional governments or local authorities | 3 592 | 7 483 | 20 765 | 31 840 |
| Public-sector entities | 1 463 | 3 545 | 6 282 | 11 291 |
| Multilateral development banks | 36 | 348 | 421 | 805 |
| International organisations | _ | 157 | 2 480 | 2 637 |
| Institutions | 2 021 | 1 317 | 12 034 | 15 372 |
| Corporates | 805 | 1 628 | 2812 | 5 245 |
| Corporates – SME | 14 | 32 | 56 | 102 |
| Retail | 6 | 21 | 515 | 541 |
| Retail – SME | - | 0 | _ | 0 |
| Secured by mortgages of immovable properties | 6 | 43 | 453 | 502 |
| Secured by mortgages of immovable properties – SME | 4 | 21 | 51 | 77 |
| Past-due risk positions | 1 | 13 | 136 | 151 |
| Very high-risk connected risk positions | 3 | 30 | 1 | 34 |
| Covered bonds | 26 | _ | 191 | 217 |
| Claims on institutions and corporates with a short-term credit assessment | _ | _ | _ | _ |
| Collective investment undertakings (CIU) | | | | |
| Other risk positions | 77 | | 3 | 80 |
| Total | 8 278 | 15 626 | 49 459 | 73 363 |

Table 14: Residual contract maturities in IRBA

| (in € million) | less than 1 year | 1 year to 5 years | more than 5 years up to indefinite | Total |
|---|---------------------|----------------------|--|---------|
| Central governments or central banks | 825 | 1 673 | 3 179 | 5 677 |
| Institutions | 6 384 | 4 996 | 7 819 | 19 199 |
| Corporates – SME | 2 039 | 3 994 | 6 282 | 12 314 |
| Corporates – SME supporting factor | 37 | 75 | 748 | 860 |
| Corporates – specialized lending | 2 980 | 6 682 | 24 708 | 34 370 |
| Corporates – other | 5 578 | 10 916 | 20 279 | 36 773 |
| Retail – secured by real estate SME | | _ | | _ |
| Retail – secured by real estate SME supporting factor | | _ | | _ |
| Retail – secured by real estate non-SME | 4 | 38 | 968 | 1011 |
| Retail – qualifying, revolving | | _ | 514 | 514 |
| Retail – other, SME | | _ | | _ |
| Retail – other, SME supporting factor | | _ | | _ |
| Retail – other, non-SME | 9 | 111 | 1 022 | 1 143 |
| Other non-loan-dependent assets | 29 | _ | 300 | 329 |
| Total | 17 885 | 28 484 | 65 819 | 112 189 |
| | | | | |

5.1.3 Risk Provisioning

Exposures are inspected at regular intervals, i.e. in a system of scheduled loan monitoring, in order to ascertain whether the claims of the NORD/LB Group are recoverable or whether interest and principal payments appear to be totally or partly at risk. A review is also carried out when negative information is received (early warning indicators) about a borrower, for example information relating to the borrower's financial situation, collateral value and industry environment as well as when establishing the reason for default (and issuing a default rating). Objective indications which might result in the need for a loan loss provision are for example the default on interest and capital payments or a delay in such payments of more than 90 days and considerable financial difficulties on the part of the debtor.

For acute counterparty credit risks relating to lending business reported in the balance sheet, if there are objective indications of a permanent loss in value NORD/LB Group makes specific loan loss provisions and lumpsum specific loan loss provisions. A loan loss provision requirement is based on a present value consideration of anticipated interest and redemption payments which are still expected as well as on profits from the realisation of collateral.

To cover impairments which have occurred but have not yet been identified, a general loan loss provision is made. The calculation is made on the basis of historical probabilities of default and loss rates. The portfolio-specific LIP factor (loss identification period factor) is also considered.

Irrecoverable loans of up to € 10,000 for which there is no specific loan loss provision are written off immediately. Payments received for written-off loans and advances are recognised through profit or loss.

For information on the accounting policies for risk provisioning in accordance with IFRSs the notes to the consolidated financial statements (Note 8) in the Annual Report are referred to.

Under the current incurred loss model of IAS 39, the risk provisioning in its entirety is classified under the current regulatory provisions of the CRR as specific credit-risk adjustments. These include specific loan loss provision, lumpsum specific loan loss provision, general loan loss provisions and provisions for credit risks of off-balance-sheet risk positions. There are no general credit-risk adjustments under the current applicable accounting framework for financial instruments of IAS 39.

In accordance with article 442 letters g and h of the CRR, tables 15 to 17 show the impaired and past-due risk positions separately. Impaired risk positions are reported net, i.e. after specific loan loss provisions and lumpsum specific loan loss provisions have been taken into account. Past-due risk positions are not the same as risk positions that have had specific loan loss provisions deducted with a default of one day or more. They are broken down by industry and region.

Table 17 shows the development of specific credit-risk adjustments in the period under review.

The lumpsum specific loan loss provisions are reported together with the specific loan loss provision that have been made. General loan loss provisions, direct write-offs and additions to receivables written off are reported as a total amount and are not subsequently broken down by industry or region.

Table 15: Impaired and past-due risk positions by industry

| (in € million) | Impaired risk positions (net) | SLLP | GLLP | Provisions | Net allocation/ reversal of SLLP/ provisions | Direct write- downs | Additions to written- down loans and advances | Past-due risk positions (without provisioning requirement) |
|--|--|-------|------|------------|--|---------------------------|---|--|
| Manufacturing | 70 | 78 | | 6 | -51 | | | 98 |
| Energy, water and mining | 181 | 68 | | 24 | 43 | | | 224 |
| Construction | 23 | 37 | | 4 | -3 | | | 32 |
| Trade, mainte- nance and repairs | 16 | 11 | | 0 | 0 | | | 44 |
| Agriculture, forestry and fishing | 24 | 10 | | 1 | 6 | | | 24 |
| Transport and communications | 4 042 | 2 361 | | | 741 | | | 792 |
| Financial institutions and insurance companies | 77 | 22 | | 0 | -83 | | | 1 532 |
| Service industries/ other | 586 | 362 | | 26 | - 105 | | | 703 |
| Total | 5 018 | 2 950 | 577 | 73 | 549 | 42 | 9 | 3 449 |

Table 16: Impaired and past-due risk positions by region

| (in € million) | Impaired risk positions (net) | SLLP | GLLP | Provisions | Past-due risk positions (without provisioning requirement) |
|---------------------------|-------------------------------------|-------|------|------------|--|
| Germany | 3 700 | 2 250 | | 42 | 2 541 |
| Other Euro countries | 748 | 291 | | 10 | 636 |
| Rest of Europe | 66 | 41 | | 20 | 202 |
| North America | 0 | 0 | | 0 | 10 |
| Central and South America | 13 | 13 | | 0 | 0 |
| Middle East/Africa | 183 | 211 | | 0 | 0 |
| Asia/Australia | 307 | 145 | | 1 | 60 |
| Other | 0 | 0 | | 0 | 0 |
| Total | 5 018 | 2 950 | 481 | 73 | 3 449 |

Table 17: Development of specific credit-risk adjustments

| (in € million) | Opening balance for the period | Adjust- ments / allocations in the period | Reversal | Utilisation | Exchange- rate related and other changes | Closing balance for the period |
|----------------|--------------------------------------|--|----------|-------------|---|--------------------------------------|
| SLLP | 2 475 | 1 453 | -581 | - 452 | 57 | 2 952 |
| Provisions | 94 | 17 | -37 | -2 | 1 | 73 |
| GLLP | 574 | 144 | -240 | 0 | 2 | 481 |

5.1.4 Disclosures concerning IRBA Exposures

5.1.4.1 Internal Rating Methods

In order to assess credit risks in the NORD/LB Group, each borrower is rated within the framework of an initial or annual credit rating process and a cause-related rating or credit rating category is also determined for each borrower.

The classification is based on the standard IFD rating scale which the banks, savings banks and associations in the "Initiative Finanzstandort Deutschland" (IFD, initiative for Germany as a financial location) have agreed on in order to improve comparability between the rating levels of the individual banks. The rating classes of the 24-step DSGV rating master scale used in the NORD/LB Group can be transferred directly into the IFD classes.

NORD/LB uses segment-related rating methods for estimating the probability of default of an external counterparty. The rating modules employed were either developed in various cooperation projects conducted by the Savings Bank Financial Group or the landesbanks or they were developed internally by NORD/LB.

The methods developed in cooperation projects are standardised to comply with the probabilities of default in the DSGV rating master scale. The master scale shows risks in comparable stages, makes the ratings of various segments comparable and facilitates communication. It is also comparable with external ratings.

At present 14 internal rating methods developed by NORD/LB in collaboration with its cooperation partners have been authorised by the regulatory authorities for the IRBA system. The rating methods for country and transfer risks as well as for international authorities are predominantly allocated to the Central governments or central banks risk position class, and the rating method for banks to the institutes risk position class. Other rating methods belong to the corporate risk position class, i.e. corporates, insurance companies, leasing, DSGV standard rating, DSGV minor customer rating, DSGV real estate business rating, ship financing, aircraft financing, project financing and international real estate financing. At the end of 2013, savings bank client scoring was added to the retail risk position class.

NORD/LB also employs a rating classification method in accordance with the internal assessment approach (IAA) which was developed internally and has also been authorised by the regulatory authorities for securitisation transactions. In this case a rating grade in accordance with the scale of the rating agency Standard&Poor's is ascertained for IAA-eligible securitisation exposures. Detailed information on the internal rating procedure for securitisations can be found in section 5.1.8.2.

The allocation of borrowers to the rating systems is regulated by the scope of application defined in the rating process. The principle of dual control is applied for all the ratings. A rating can only be released in this case by the relevant back office unit.

There is no rating procedure for investments. If they are processed in the IRBA system, simple risk weights in accordance with article 133 of the CRR are used. The rating and scoring methods mentioned above, with the exception of the rating method for securitisation transactions, are updated, validated and improved by the maintenance units of the DSGV (Sparkassen Rating und Risikosysteme (SR) GmbH, Berlin) and the landesbanks (Rating Service Unit (RSU) GmbH & Co. KG, Munich).

Mathematical-statistical methods are used to develop the processes. On the one hand (borrower-oriented) scorecard methods which assess quantitative and qualitative factors are used. These are converted to point scores and allocated to probabilities of default and rating grades in the form of a total number of points. On the other hand (asset-related) simulation methods in which forecasted changes in value are analysed and in turn supplemented with qualitative information are also used. A common element of all the methods is that they assess a credit rating on the basis of characteristics relevant to creditworthiness and condense them to produce a rating grade that is calibrated on the PD master scale. Both the rating excluding transfer risk (local currency rating) and the rating after offsetting a transfer risk (foreign currency rating) are reported.

The rating methods are all subjected to an annual process of validation comprising both quantitative and qualitative analyses. Depending on the method, rating factors, the definition and the calibration of methods, data quality and the entire structure of the model are reviewed on the basis of statistical and qualitative analyses as well as user feedback. The aim of calibration here is to match the empirical defaults actually observed as closely as possible to the probabilities of default predicted with the help of the rating methods.

In NORD/LB, the Finance and Risk Control Division is responsible for monitoring counterparty risk. This includes the following activities:

- Administrating and supervising the rating methods
- Cooperating in SR/RSU validation activities
- Proving the representativeness of the rating methods based on data pooling
- Monitoring and reporting rating results and histories
- Implementing and monitoring the default and recovery concept
- Ensuring the correct application of the rating methods and communicating the results of plausibility tests

For counterparties which cannot be allocated to any of the specified rating methods, a quality-based credit rating method is used, with credit ratings ranging from A (very good) to F (undergoing liquidation).

Bremer Landesbank and Deutsche Hypo use the same basic rating method as NORD/LB. NORD/LB Luxembourg assess credit risk in close cooperation with NORD/LB on the basis of the rating methods specified.

5.1.4.2 Using Internal Assessments for Purposes
Other than Ascertaining Risk-Weighted
Exposure Values in Accordance with the
IRBA

In addition to ascertaining risk-weighted exposure values, internal estimations of the PD and the LGD are important control variables for risk management and credit processes.

In preliminary costing (pricing) target margins, i.e. minimum margins and full-cost margins, are calculated. In the credit pricing calculator (CPC) for risk-adjusted pricing in lending business, the probabilities of default from internal rating procedures and internal estimated loss rates are included in calculating risk cost as a premium for expected loss and for calculating risk costs as

a premium for expected loss. The calculation of equity costs as a premium for unexpected loss is based on the probabilities of default associated with the internal ratings and the regulatory loss rates.

The level of credit decision authority is also contingent on the rating of a borrower. Allocation to the segment for problem loans and the authority of the Special Credit Management Division is undertaken on the basis of rating grades.

The NORD/LB Group manages its risk-bearing capacity along economic lines subject to the proviso that all regulatory requirements are complied with. The results of the internal rating procedures are included in the economic examination of the risk-bearing capacity.

5.1.4.3 Credit Volumes and Losses in the IRBA Portfolio

Table 18 shows the total credit volume included in the IRBA, broken down by PD class, in accordance with article 452 d of the CRR. In addition to the exposure at default (EAD), average probabilities of default (Ø PD) and average risk weights (Ø RW) are reported. Exposure values after credit risk mitigation are used as a basis.

With regard to tables 18 and 19, investments only need to be disclosed as a separate portfolio when the PD/LGD approach is used for investment exposures in the banking book. This currently does not apply in the NORD/LB Group. A separate presentation of items in accordance with article 452 of the CRR, for which separate LGD and CCF estimations are made, is not carried out since the advanced IRBA is only relevant for retail business for the NORD/LB Group.

Table 18: Total credit volume by PD class (not including retail)

| Exposure class | Total amount of outstand- ing credit commit- ments (in € million) | Exposure values (in € million) of which outstand- ing credit commit- ments | | Ø PD (in %) | Exposure value weighted with PD (in € million) | Ø RW (in %) | Exposure value weighted with RW |
|--------------------------------------|---|--|------------------|----------------|--|----------------|--|
| | | PD Class | 1: PD 0 % to < | 0.5 % | | | |
| Central governments | | | | | | | |
| or central banks | 50 | 7 128 | 36 | 0.02 | 1 | 6.68 | 476 |
| Institutions | 1212 | 16 983 | 368 | 0.08 | 13 | 18.11 | 3 076 |
| Corporates | 8 447 | 42 675 | 4 166 | 0.14 | 62 | 32.93 | 14 054 |
| Investments | | | | | | | |
| Total | 9 709 | 66 786 | 4 570 | 0.11 | 76 | 0.26 | 17 606 |
| | | | | | | | |
| | | PD Class | 2: PD 0.5 % to | < 5 % | | | |
| Central governments or central banks | 0 | 9 | 0 | 2.93 | 0 | 135.04 | 12 |
| Institutions | 48 | 488 | 1 | 1.10 | 5 | 71.87 | 351 |
| Corporates | 3 872 | 14714 | 1 948 | 1.49 | 220 | 97.18 | 14 299 |
| Investments | | | | | | | |
| Total | 3 919 | 15 211 | 1 950 | 1.48 | 225 | 0.96 | 14 661 |
| | | | | | | | |
| | | PD Class 3 | 3: PD 5% to < | 100% | | | |
| Central governments or central banks | 0 | 0 | 0 | 20.00 | 0 | 2 000.00 | 1 |
| Institutions | 46 | 42 | 35 | 6.68 | 3 | 204.73 | 86 |
| Corporates | 188 | 4 622 | 91 | 12.98 | 600 | 209.92 | 9 702 |
| Investments | | | | | | | |
| Total | 234 | 4 664 | 126 | 12.92 | 603 | 2.10 | 9 789 |
| | | | | | | | |
| - | | PD Class 4 | : Default – PD | 100% | | | |
| Central governments | 0 | 0.1 | 0 | 100.00 | 01 | 10,000,00 | 0.050 |
| or central banks | 0 | 81 | 0 | 100.00 | 81 | 10 000.00 | 8 058 |
| Institutions | | | 77 | 100.00 | | 0.00 | 0 |
| Corporates Investments | 134 | 8 147 | | 100.00 | 8 147 | 0.00 | |
| Total | 153 | 8 2 3 6 | 77 | 100.00 | 8 2 3 6 | 0.98 | 8 058 |
| Total | 133 | 8230 | | 100.00 | 8 2 3 0 | 0.96 | 8 038 |
| | | PD Class 5: To | stal (evcludin | a default) | | | |
| Central governments | | | , car (CACIUUIII | 5 aciauii/ | | | |
| or central banks | 50 | 7 137 | 36 | 0.02 | 2 | 6.85 | 489 |
| Institutions | 1 295 | 17 514 | 372 | 0.12 | 21 | 20.05 | 3 512 |
| Corporates | 12 410 | 62 011 | 6 714 | 1.42 | 881 | 61.37 | 38 055 |
| Investments | | | | | | | |
| Total | 13 755 | 86 662 | 7 122 | 1.04 | 904 | 0.49 | 42 057 |
| | | | | | | | |

Table 19: Total credit volume by geographical location of the risk position

| Geographical location - FIRB total | Exposure | Ø PD | Exposure | Ø PD |
|--------------------------------------|--------------------------------|--------|--------------------------------|--------|
| | value as at 31 Dec. 2015 | 2015 | value as at 31 Dec. 2014 | 2014 |
| | (in € million) | (in %) | (in € million) | (in %) |
| Germany | 59 969 | 0.02 | 80 886 | 10.65 |
| Great Britain and Northern Ireland | 5 892 | 0.13 | 3 240 | 4.19 |
| United States | 5 170 | 0.01 | 1 940 | 0.67 |
| Singapore | 1 175 | 0.01 | 3 674 | 0.51 |
| China | 401 | 0.04 | 186 | 0.21 |
| Luxembourg | 2 431 | 0.02 | 15 458 | 0.24 |
| Cayman Islands | 659 | 0.02 | 634 | 0.65 |
| Total | 71 031 | 0.03 | 106 017 | 8.32 |
| Geographical location – | Exposure | Ø PD | Exposure | Ø PD |
| central governments or central banks | value as at 31 Dec. 2015 | 2015 | value as at 31 Dec. 2014 | 2014 |
| | (in € million) | (in %) | (in € million) | (in %) |
| Germany | 2713 | 0.05 | 4 883 | 0.02 |
| Great Britain and Northern Ireland | 47 | | 0 | 0.07 |
| United States | 477 | | _ | |
| Singapore | 13 | _ | 410 | 0.07 |
| China | 14 | _ | 7 | 0.05 |
| Luxembourg | 55 | 0.01 | 3 914 | 0.04 |
| Cayman Islands | 76 | 0.01 | 1 | |
| Total | 3 237 | 0.04 | 9 215 | 0.03 |
| Geographical location – institutions | Exposure | Ø PD | Exposure | Ø PD |
| ocograpment to cuttors and tractions | value as at | 2015 | value as at | 2014 |
| | 31 Dec. 2015 (in € million) | (in %) | 31 Dec. 2014 (in € million) | (in %) |
| Germany | 6 272 | 0.10 | 14734 | 0.21 |
| Great Britain and Northern Ireland | 1 461 | 0.27 | 1 043 | 0.16 |
| United States | 756 | 0.05 | 20 | 0.06 |
| Singapore | 3 | 1.98 | 1 212 | 0.18 |
| China | 293 | 0.03 | 125 | 0.11 |
| Luxembourg | 623 | 0.03 | 4 705 | 0.13 |
| Cayman Islands | 14 | 0.37 | 6 | 0.04 |
| Total | 8 490 | 0.13 | 21 844 | 0.19 |
| Geographical location – corporates | Exposure | Ø PD | Exposure | Ø PD |
| deographical location corporates | value as at | 2015 | value as at | 2014 |
| | 31 Dec. 2015 (in € million) | (in %) | 31 Dec. 2014 (in € million) | (in %) |
| Germany | 50 985 | 0.10 | 61 269 | 14.01 |
| Great Britain and Northern Ireland | 4 384 | 0.27 | 2 196 | 6.11 |
| United States | 3 937 | 0.05 | 1 920 | 0.68 |
| Singapore | 1 159 | 1.98 | 2 052 | 0.79 |
| China | 94 | 0.03 | 54 | 0.46 |
| Luxembourg | 1 753 | 0.03 | 6 840 | 0.43 |
| Cayman Islands | 569 | 0.37 | 627 | 0.66 |
| Total | 59 305 | 0.11 | 74 958 | 11.71 |
| | | | | |

Table 20 shows the total credit volume included in the retail IRBA, broken down by PD class, in accordance with article 452 f of the CRR. In addition to the exposure at default (EAD), average loss given defaults (Ø LGD), average probabilities of default (Ø PD) and average risk weights (Ø RW) are reported. Exposure values after credit risk mitigation are used as a basis.

Table 20: Retail credit volume by PD class (retail)

| Exposure class | | ure values € million) of which outstand- ing credit | Ø exposure value of outstanding credit commitments | Carrying amount of out- standing credit commit- ments | Ø LGD | Exposure value weighted with LGD | Ø PD | Exposure value weighted with PD | Ø RW | Exposure value weighted with RW |
|--|-------------------------------|--|--|---|-------------|--|----------|--|-------------|--|
| | | commit- ments | (in %) | (in € million) | (in %) | (in € million) | (in %) | (in € million) | (in %) | (in € million) |
| | | | | D Class 1: 1 | DD 00% + | 0<05% | | | | |
| Retail: | | | 11 | Class 1. | D 0 70 to | 0 < 0.3 70 | | | | |
| qualified, revolving | 419 | 406 | 87.06 | 466 | 39.37 | 165 | 0.06 | 0 | 1.48 | 6 |
| Retail: residential | | | | | | | | | | |
| real-estate loans | 897 | 3 | 86.03 | 3 | 29.22 | 262 | 0.13 | 1 | 8.62 | 77 |
| Retail: other | 930 | 61 | 84.95 | 72 | 52.35 | 487 | 0.14 | 1 | 16.60 | 154 |
| Total | 2 245 | 469 | 86.78 | 541 | 40.69 | 914 | 0.12 | 3 | 10.59 | 238 |
| | | | | DD Cl- | 2. DD | 0.50/ +- < | T 0/ | | | |
| Retail: | | PD Class 2: PD 0.5 % to < 5 % | | | | | | | | |
| qualified, revolving | 30 | 19 | 86.78 | 22 | 39.44 | 12 | 1.43 | 0 | 19.75 | 6 |
| Retail: residential | | | | | | | | | | |
| real-estate loans | 93 | 0 | 84.41 | 0 | 30.89 | 29 | 1.60 | 1 | 50.48 | 47 |
| Retail: other | 157 | 8 | 87.92 | 9 | 52.95 | 83 | 1.47 | 2 | 58.38 | 92 |
| Total | 279 | 27 | 87.10 | 31 | 44.20 | 123 | 1.51 | 4 | 51.65 | 144 |
| | | | | | | | | | | |
| D + 1 | PD Class 3: PD 5 % to < 100 % | | | | | | | | | |
| Retail: qualified, revolving | 2 | 1 | 89.27 | 1 | 38.81 | 1 | 12.82 | 0 | 77.85 | 2 |
| Retail: residential | | | | | | | 12.02 | | | |
| real-estate loans | 13 | 0 | | 0 | 30.53 | 4 | 18.31 | 2 | 157.01 | 20 |
| Retail: other | 30 | 1 | 89.54 | 1 | 51.26 | 15 | 17.29 | | 106.12 | 32 |
| Total | 45 | 2 | 89.41 | 2 | 44.71 | 20 | 17.39 | 8 | 119.64 | 54 |
| | | | | | | | | | | |
| | | | | PD Clas | s 4: Defa | ult – PD 1 | 00% | | | |
| Retail: | | • | 100.00 | 0 | 5 00 | | 100.00 | | 5405 | • |
| qualified, revolving | 0 | 0 | 100.00 | 0 | 5.99 | 0 | 100.00 | 0 | 74.87 | 0 |
| Retail: residential real-estate loans | 8 | 0 | 100.00 | 0 | 9.00 | 1 | 100.00 | 8 | 112.50 | 9 |
| Retail: other | 14 | 0 | 100.00 | 0 | 7.49 | 1 | 100.00 | 14 | 93.68 | 13 |
| Total | 22 | 0 | 100.00 | 0 | 8.01 | 2 | 100.00 | 22 | 100.13 | 22 |
| 101111 | | | 100,00 | | 0.01 | | 100,00 | | 100,10 | |
| | | | | PD Class ! | 5: Total (| excluding | default) | | | |
| Retail: | | | | | | | | | | |
| qualified, revolving | 450 | 425 | 87.05 | 488 | 39.37 | 177 | 0.20 | 1 | 3.02 | 14 |
| Retail: residential | 1.000 | _ | 05.01 | _ | 20.20 | 205 | 0.50 | _ | 1 4 4 5 | 1 4 4 |
| real-estate loans | 1 003 | 3 | 85.94 | 3 | 29.39 | 295 | 0.50 | 5 | 14.41 | 144 |
| Retail: other | 1 117 | 70 | 85.33 | 82 | 52.41 | 585 | 0.79 | | 24.88 | 278 |
| Total | 2 570 | 498 | 86.80 | 573 | 41.14 | 1 057 | 0.58 | 15 | 16.96 | 436 |

 $Table\,21:\,Total\,credit\,volume\,by\,geographical\,location\,of\,the\,risk\,position$

| Geographical location - | Exposure | Ø LGD | Ø PD | Exposure | Ø LGD | Ø PD |
|--|------------------------|---------------|--------------|------------------------|---------------|--------------|
| AIRB total | value 2015 | 2015 | 2015 | value 2014 | 2014 | 2014 |
| | (in € million) | (in %) | (in %) | (in € million) | (in %) | (in %) |
| Germany | 2 667 | 7.60 | 1.39 | 2 669 | 39.85 | 1.65 |
| Great Britain and | | | | | | |
| Northern Ireland | 0 | 36.06 | 0.21 | 0 | 37.12 | 0.04 |
| Total | 2 667 | 7.60 | 1.39 | 2 669 | 39.85 | 1.65 |
| | | | | | | 4.77 |
| Geographical location – Retail, qualified revolving | Exposure value 2015 | Ø LGD 2015 | Ø PD 2015 | Exposure value 2014 | Ø LGD 2014 | Ø PD 2014 |
| Retail, qualified revolving | (in € million) | (in %) | (in %) | (in € million) | (in %) | (in %) |
| Germany | 514 | 39.36 | 0.24 | 391 | 40.82 | 0.28 |
| Great Britain and | | | | | | |
| Northern Ireland | 0 | 36.06 | 0.21 | | _ | _ |
| Total | 514 | 39.36 | 0.24 | 391 | 40.82 | 0.28 |
| | | | | | | |
| Geographical location – | Exposure | Ø LGD | Ø PD | Exposure | Ø LGD | Ø PD |
| Retail, private housing | value 2015 | 2015 | 2015 | value 2014 | 2014 | 2014 |
| construction | (in € million) | (in %) | (in %) | (in € million) | (in %) | (in %) |
| Germany | 1 011 | 0.03 | 1.25 | 929 | 27.96 | 1.78 |
| Total | 1011 | 0.03 | 1.25 | 929 | 27.96 | 1.78 |
| | | | | | | |
| Geographic location - | Exposure | Ø LGD | Ø PD | Exposure | Ø LGD | Ø PD |
| corporates | value 2015 | 2015 | 2015 | value 2014 | 2014 | 2014 |
| | (in € million) | (in %) | (in %) | (in € million) | (in %) | (in %) |
| Germany | 1143 | 0.02 | 2.02 | 1 349 | 47.76 | 1.96 |
| Great Britain and Northern Ireland | _ | _ | _ | 0 | 37.12 | 0.04 |
| Total | 1 143 | 0.02 | 2.02 | 1 349 | 47.76 | 1.96 |
| | | | | | | |

Table 22 shows a comparison of expected and actual losses incurred in lending business for the current and two previous reporting periods in accordance with article 452 g) and i). Retail business is reported for the first time.

The estimated loss in this case is defined as the expected loss after credit risk mitigation and is based on the assumptions for regulatory loss rates in the event of default in accordance with article 158 of the CRR. This is the expected loss of risk-weighted assets in traditional lending business, i.e. excluding securities in the banking book and excluding derivatives. Traditional off-balance sheet business, such as credit commitments, is taken into account.

Actual losses comprise specific loan loss provisions and direct write-offs less additions to receivables written off. They are only shown as total amounts and are not broken down by portfolio. Compared to the previous reporting period, actual losses have fallen by \in 20 million. The ship portfolio was the most affected segment for loan loss provisions and for write-offs. Write-offs mainly concerned losses related to the sale of assets or restructuring of loans.

Table 22: Expected and actual losses in lending business

| Exposure class | 1 Jan. 2015 – 3 | Losses 31 Dec. 2015 | 1 Jan. 2014 – | Losses 31 Dec. 2014 | 1 Jan. 2013 – | Losses 31 Dec. 2013 |
|---|-----------------|------------------------|---------------|------------------------|---------------|------------------------|
| (in € million) | Expected loss | Actual loss | Expected loss | Actual loss | Expected loss | Actual loss |
| Central governments or central banks | 37 | 0 | 1 | 0 | 1 | 0 |
| Institutions | 10 | 0 | 12 | 0 | 23 | 0 |
| Investments | 0 | _ | 0 | _ | 0 | _ |
| Retail | 18 | 0 | 20 | 1 | 22 | 1 |
| of which: qualified, revolving | 0 | 0 | 0 | 0 | 1 | 0 |
| of which: residential real-estate loans | 4 | 0 | 5 | 0 | 18 | 1 |
| of which: other | 13 | 0 | 14 | 1 | 3 | 0 |
| Corporates | 3 789 | 240 | 3 722 | 258 | 3 288 | 320 |
| Total | 3 871 | 240 | 3 754 | 260 | 3 333 | 322 |

5.1.5 Disclosures concerning Standard Risk-Weighted CRSA and IRBA Exposures

The rating agencies Standard & Poor's, Moody's Investor Service Ltd. and Fitch Ratings were named for the purpose of risk weighting CRSA exposures and securitisation exposures.

External ratings are used for issuer, issue and country credit rating assessments, with the issue rating initially being used as a basis; the issuer rating is only referred to in the absence of an issue rating. Issue ratings are not applied to unrated CRSA exposures (e.g. loans). Country classifications by export insurance agencies are not taken into account.

Bremer Landesbank does not use any external ratings for CRSA and securitisation exposures. Deutsche Hypo has also chosen the rating agencies Standard & Poor's, Moody's Investors Service Ltd. and Fitch Ratings for the CRSA risk position classes Central governments or central banks, regional governments or local authorities, public-sector entities, multilateral development banks, corporates and securitisation transactions. NORD/LB Luxembourg has only named Standard & Poor's and uses the ratings for the central or regional government, public-sector entities, covered bonds and institutions exposure classes.

 $\begin{tabular}{ll} Table 23: Counterparty risk exposures \underline{before} credit risk mitigation for portfolios in the CRSA on application of regulatory risk weights \\ \end{tabular}$

| Exposure class | Exposure values before credit risk mitigation/risk weights (in € million) | | | | | | | | | | | | | | |
|--|---|-------|----|-----|-------|------|-----|-----|-----|-------|------|------|------|-------|-------|
| (in € million) | 0% | 2 % | 4% | 10% | 20% | 35 % | 50% | 70% | 75% | _ | 150% | 250% | 370% | 1250% | Other |
| Central governments or central banks | 3 987 | | | | 234 | | 198 | | | 50 | | | | | |
| Regional governments or local authorities | 31 326 | | | | 167 | | 348 | | | | | | | | |
| Public-sector entities | 10 215 | | | _ | 922 | | 87 | _ | | 67 | _ | | | _ | |
| Multilateral development banks | 805 | _ | | | | | | | | | _ | | _ | | _ |
| International organisations | 2 637 | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Institutions | 14 059 | 919 | _ | | 388 | | 2 | _ | | 4 | _ | | | | |
| Corporates | _ | 439 | | | 132 | | 0 | _ | | 4 674 | 0 | | | | |
| Retail | | | | | | | | | 541 | | | | | | |
| Secured by mortgages of immovable | | | | | | 461 | 41 | | | | | | | | |
| properties | | | | | | 461 | 41 | | | | | | | | |
| Past-due risk positions | | | | | | | | | | 113 | 38 | | | | |
| Very high-risk connected exposures | | | | | | | | | | | 34 | | | | |
| Covered bonds | | | | 26 | 192 | | | | | | | | | | |
| Claims on institutions and corporates with a short-term credit assessment | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Collective investment undertakings (CIU) | | | | | | | | | | | | | | | |
| Investments | | | | _ | | | _ | _ | | 877 | _ | 236 | _ | | |
| Other positions | 1 | | | | | | | | | 71 | | 6 | | 2 | |
| Total | 63 030 | 1 358 | _ | 26 | 2 034 | 461 | 676 | _ | 541 | 6 436 | 73 | 243 | _ | 2 | _ |

Table 24: Counterparty risk exposures <u>after</u> credit risk mitigation for portfolios in the CRSA on application of regulatory risk weights

| Exposure classes | | | | Expo | sure valı | ıes after | credit ris | k mitiga | tion/risk | weights | (in € mill | lion) | | 1 | |
|--|--------|-----|----|------|-----------|-----------|------------|----------|-----------|---------|------------|-------|------|--------|-------|
| (in € million) | 0% | 2% | 4% | 10% | 20% | 35 % | 50% | 70% | 75% | 100% | 150% | 250% | 370% | 1250 % | Other |
| Central governments or central banks | 5 153 | | | | 234 | | 234 | | | 50 | | | | | |
| Regional governments or local authorities | 33 274 | | | | 228 | | 348 | | | | | | | | |
| Public-sector entities | 10 604 | _ | _ | _ | 769 | _ | 87 | _ | _ | 67 | _ | _ | _ | _ | _ |
| Multilateral development banks | 925 | | | | | | | | | | | | | | |
| International organisations | 2 700 | | | | | | | | | | | | | | |
| Institutions | 11 698 | 64 | | | 384 | | 2 | | | 4 | | | | | |
| Corporates | _ | 72 | _ | _ | 132 | _ | 0 | _ | _ | 2 762 | 0 | - | _ | _ | _ |
| Retail | _ | _ | _ | | | | _ | _ | 294 | _ | _ | _ | _ | _ | _ |
| Secured by mortgages of immovable properties | _ | | | | | 461 | 41 | | _ | | | _ | | | _ |
| Past-due risk positions | | | | | | | | | | 19 | 17 | | | | |
| Very high-risk connected exposures | | | | | | | | | | | 34 | | | | |
| Covered bonds | | | | 26 | 192 | | | | | | | | | | |
| Claims on institutions and corporates with a short-term credit assessment | _ | | | | | | | | | | | | | | _ |
| Collective investment undertakings (CIU) | _ | _ | | | | | _ | | | | _ | _ | | | _ |
| Investments | | _ | | | | | _ | _ | | 877 | _ | 236 | _ | | |
| Other positions | 1 | _ | | | | | | | | 71 | | 6 | | 2 | |
| Total | 64 355 | 137 | _ | 26 | 1 939 | 461 | 712 | - | 294 | 3 849 | 51 | 243 | _ | 2 | - |

5.1.6 Derivative Counterparty Risk Positions and Netting Positions

The NORD/LB Group employs derivative financial instruments for securing purposes in asset/liability management. Trading is also conducted in derivative financial transactions. Derivative financial instruments in foreign currencies are mainly concluded as forward-exchange contracts, currency swaps, interest rate/currency swaps and currency options. Interest derivatives primarily comprise interest-rate swaps, forward rate agreements, interest-rate options and interest-rate caps/floors. Futures are also concluded for fixed interest-rate securities. Stock derivative agreements are mainly concluded as stock options and equity swaps. Additionally, credit derivatives in the form of credit default swaps are used.

Trades are only entered into with contractual partners for whom replacement risk limits and advance payment risk limits have been arranged. All the trades concluded with a specific counterparty are offset against these limits. The risk subject is the counterparty/contractual partner for the trade. Replacement risks and settlement risks are taken into account in terms of limit utilisation.

A specific limit is stipulated for each borrower at individual transaction level within the scope of operational limiting in order to manage risks; this has the character of an upper limit. The significant parameters applied for deriving this limit are a borrower's creditworthiness, expressed as a rating, and the funds that are available at the borrower's free disposal for making principal payments when servicing a loan.

Risk concentrations and correlations at portfolio level are shown by quantifying the credit-risk potential in the credit-risk model. Risk concentrations are also limited by country and industry limits at portfolio level as well as by the Large Exposure Management model for borrower entities. The latter defines a loss-at-default limit for every rating on the basis of which a Group exposure for the categories corporates, financial institutes, special finance and foreign regional authorities is classified as being normal, as having risk concentration or having strong risk concentration. The exposure limits are based on the risk-bearing capacity of the NORD/LB Group.

With regard to collateral, reference is made to section 5.1.7 on credit risk mitigation techniques.

Provisions/impairments are recognised to account for the risk of losses. More information can be found in section 5.1.3 on risk provisioning.

The exposure value for counterparty credit risk is calculated based on the current exposure method in accordance with article 274 of the CRR. Admissible netting agreements and cash collateral are recognised as risk-reducing in accordance with article 298 of the CRR. Table 25 shows the positive replacement costs before and after netting and consideration of collateral in accordance with article 439 (e) of the CRR. The term "positive replacement cost" means the current potential replacement cost in accordance with article 274 of the CRR. This is equivalent to the current positive fair value.

Table 25: Positive replacement costs

| (in € million) | Positive replacement costs <u>before netting</u> and collateral | Netting options | Eligible collateral | Positive replacement costs <u>after netting</u> and collateral |
|-------------------------------|--|--------------------|------------------------|---|
| Interest rate-based contracts | 11 379 | | | |
| Currency-based contracts | 678 | | | |
| Share/index-based contracts | 19 | | | |
| Credit derivatives | 46 | | | |
| Commodity-based contracts | 35 | | | |
| Other contracts | _ | | | |
| Total | 12 157 | 8 313 | 919 | 2 925 |

The counterparty credit risk to be allowed for in accordance with article 439 (f) of the CRR can be seen in Table 26. The counterparty credit-risk position is determined here as a positive replacement

cost after netting and consideration of collateral plus an add-on for expected future increases in value.

Table 26: Counterparty credit risk

| (in € million) | Term method | Market valuation method | Standard method | Internal model |
|----------------------------|-------------|-------------------------|--------------------|-------------------|
| Counterparty risk position | _ | 6 416 | _ | _ |

Hedge transactions with credit derivatives in accordance with article 439 (g) of the CRR, which are used to mitigate risk in accordance with the CRR, are not present in the Nord/LB Group.

Table 27 shows a breakdown of the nominal value of credit derivatives in acquisitions and sales in accordance with article 439 (h) of the CRR. The NORD/LB Group did not conduct any brokerage activities for credit derivatives in the period under review.

Table 27: Credit derivatives - purpose

| Nominal value | Use for own portfolio | | | | |
|----------------------|-----------------------|-------------------|----------|--|--|
| (in € million) | Protection buyer | Protection seller | activety | | |
| Credit default swaps | 192 | 2 701 | - | | |
| Total return swaps | _ | 348 | _ | | |
| Credit-linked note | _ | _ | | | |
| Others | | _ | | | |
| Total | 192 | 3 050 | | | |

5.1.7 Credit Risk Mitigation Techniques

5.1.7.1 Collateral Management

For the assessment of credit risks, in addition to the credit rating of borrowers or counterparties reflected in the rating, the customary bank collateral available and other risk reduction methods are of importance. The NORD/LB Group therefore accepts domestic and foreign securities in the form of property and rights (collateral) to reduce credit risk. When accepting securities the costbenefit relationship of the security is considered. The collateral is assessed both at the time the loan is granted and during the subsequent ongoing (normally at least once a year) monitoring as to whether it appears to be disposable at the assumed value based on foreseeable economic developments during the (remaining) term of the loan. They are therefore reviewed on a case-bycase basis as to whether the valuation appears to be justified based on the respective type of security and based on its legal and economic applicability in respect of the person of the borrower and the type of loan. If factors relevant to the assessment have changed, the assessment is adjusted accordingly.

The credit guidelines and lending principles of the NORD/LB Group specify which fundamental types of collateral and the maximum amount which may be lent against it (lending limit). Sureties, credit collateral similar to sureties, assignments of receivables and other rights, chattel mortgages, real estate, receivables and other rights and collateral assignment of chattel are accepted as credit collateral. Other collateral can be contracted with the borrower, but this does not reduce the unsecured portion of the exposure.

The legal portfolio of collateral is maintained in the dedicated Collateral Management System which is also used for the inclusion of collateral when calculating the capital adequacy requirement and for regulatory reports.

In order to ensure the legal validity and enforceability of collateral, standard contracts are mainly used. In addition to this, external legal opinions are obtained and the preparation of contracts is assigned to authorised law firms. At the same time the relevant legislation is monitored continually. For foreign collateral, monitoring is performed by international law firms.

The NORD/LB Group has concluded individually negotiated framework contracts with its contract partners. Rating-related clauses are occasionally included in the attached collateral appendices which oblige NORD/LB Group, in the event of its own rating being downgraded, to provide additional collateral in favour of its counterparties. Minimum transfer amounts and where applicable free or basic amounts for collateral are agreed rating-linked.

5.1.7.2 Collateral to Ease Equity Requirements

The NORD/LB Group has been authorised by the German Federal Financial Supervisory Authority (BaFin) to use mortgage collateral, certain other IRBA physical collateral, guarantees and financial collateral as credit risk mitigation techniques to ease capital requirements. Internal processes and systems operated ensure that only collateral which meets all the relevant requirements of banking regulations in terms of credit risk mitigation techniques is employed.

Mortgage liens as collateral relate to commercial and residential real estate. The properties are valued by independent internal appraisers and also by external surveyors appointed by the Valuation Department should this become necessary. The market fluctuation concept of the German Banking Industry Committee (Deutsche Kreditwirtschaft) is used to help continually monitor real estate values. This method is recognised as a statistical method in accordance with § 20 a (6) of the German Banking Act and article 208 (3) of the CRR. For the properties valued using the market fluctuation concept, the values are reviewed every three years by the internal appraisers if the mortgage lending value of property and loans secured by the property exceeds specified thresholds. For all other properties, this review takes place every year.

In the category other IRBA physical collateral, those ships (NORD/LB and Bremer Landesbank), aircraft (only NORD/LB) and wind turbines (only Bremer Landesbank) that meet regulatory requirements are used to ease equity requirements.

Ships and aircraft must be entered in a public register and fulfil certain requirements such as marketability and age. An additional requirement in the case of ships is that they must have been constructed under the supervision of a recognised classification society and possess class certification issued by a classification society recognised

by the German Banking Industry Committee. Aircraft must have been awarded internationally-recognised type and air transport approval. The initial valuation and valuation reviews of ships and aircraft are carried out by the Bank's independent internal appraisers and if necessary on the basis of external assessments; they have to be carried out at least once a year to meet regulatory requirements.

The location of wind energy plants is decisive for their value. Before a plant is constructed, windpotential is forecast in external reports and the effective exploitation of wind is compared with these forecasts at least once a year when the plants are in operation. The value of a plant is calculated using the gross rental method based on the legally specified compensation for feeding electricity into the grid. The value of a wind energy plant is recalculated and lending values are re-stipulated accordingly in the event of significant deviations from forecasts. In order to be in a position to sell a wind energy plant if the need arises, the plant is assigned as collateral and the significant operator rights relating to location are assigned.

The guarantees considered in credit risk mitigation techniques are predominantly sureties and guarantees. The carrying amounts are based on the credit rating of the guarantor. The same rating rules apply as for all other borrowers. The main types of guarantors are public entities and banks with a very good rating.

Risk concentrations from accepting guarantees are monitored in connection with the direct exposure of the guarantor. If a guarantor exhibits a guarantee risk above the materiality threshold of €10 million, and the group of connected clients includes at least one borrower with a PD and a LaD >0, this is reported in the quarterly Counterparty Risk Concentration Report and Country Report of the NORD/LB Group. The guarantee risk is determined on the basis of the guaranteed loan taking into account the twofold probability of default. The current reported guarantor risk is €861 million.

Financial collateral includes among other things cash deposits. In the financial markets division, repo transactions continue to be effected. Only cash collateral (NORD/LB Group as the transferor) as well as bonds whose issuers have a very good rating (NORD/LB Group as the transferee) is accepted. Transactions are therefore low risk. They are valued automatically every day and the back office of the financial markets division monitors counterparty lines daily on the basis of these valuations so that no concentration of risk arises. Additionally, market-price fluctuations in the scope of margin calls are settled daily in the form of bonds and cash deposits.

Tables 28 and 29 contain an overview of collateralised CRSA and IRBA exposure values for each exposure class in accordance with article 453 of the CRR. For derivatives, netting agreements are considered. The exposure values are collateralised by eligible financial collateral in accordance with article 197 and where applicable article 198 of the CRR after the application of value fluctuation factors, guarantees in accordance with article 201 of the CRR and other IRBA collateral in accordance with article 199 para 1 letters a) and c) of the CRR.

CRSA loans secured by mortgage liens are mainly reported in the exposure class "exposures secured with real estate".

Table 28: Total collateralised CRSA exposure values (not including securitisations)

| Exposure class (in € million) | Financial collateral | Mortgage liens | Guarantees and credit derivatives |
|---|-------------------------|-------------------|-----------------------------------|
| Central governments or central banks | | _ | _ |
| Regional governments | | _ | |
| Public-sector entities | 3 | | 152 |
| Multilateral development banks | _ | _ | |
| International organisations | | _ | |
| Institutions | 978 | _ | |
| Covered bonds | - | _ | |
| Corporates | 1 065 | _ | 883 |
| Retail | 0 | _ | 188 |
| Secured by mortgages of immovable properties | - | 449 | _ |
| Fund shares | _ | _ | |
| Investments | | _ | |
| Other positions | | _ | |
| Past-due positions | 14 | 2 | 2 |
| Claims on institutions and corporates with a short-term credit assessment | | _ | |
| Very high-risk connected exposures | | _ | |
| Total | 2 061 | 450 | 1 224 |

 $Table\ 29:\ Total\ collateralised\ IRBA\ exposure\ values\ (not\ including\ securitisations)$

| Exposure class (in € million) | Financial collateral | Other/physical collateral | Guarantees and Credit derivatives |
|--------------------------------------|-------------------------|------------------------------|--------------------------------------|
| Central governments or central banks | 129 | _ | 17 |
| Institutions | 5 329 | 4 | 939 |
| Other non-loan-dependent assets | _ | | |
| Retail | | 1 011 | |
| Investments | _ | _ | _ |
| Corporates | 1 027 | 16 502 | 5 252 |
| Total | 6 486 | 17 516 | 6 208 |

5.1.7.3 Netting Agreements

In order to mitigate counterparty risk in trading the NORD/LB Group employs netting agreements covering derivatives.

Netting agreements are always bilateral. Only standard framework agreements are used. Entering into new contracts on behalf of NORD/LB and NORD/LB Luxembourg is performed by the Legal Department. Legal enforceability of the netting agreements in the different jurisdictions is monitored by regularly obtaining legal opinions.

Contract data can be stored centrally in the dedicated LeDIS standard application. This system of data management enables an automatic examination of the individual derivative transactions to be carried out by the users of this information, for example the employees responsible for processing reports.

Netting agreements on receivables and crossproduct netting agreements are not used.

The volume of netting agreements covering derivatives can be seen in Table 25 in section 5.1.6 on derivative counterparty risk positions and netting positions.

Only cash collateral is currently accepted for securitising derivative transactions. Standard general agreements are also used here.

5.1.8 Securitisations

5.1.8.1 Aims, Functions and Scope of Securitisations Securitisation is a further instrument available to NORD/LB to control credit risks. The aim of our securitisation activities is to optimise the yield/risk profile of the loan portfolio and to ease regulatory capital adequacy requirements.

In order to diversify the loan portfolio, credit risks in the banks own books can transferred to other market participants (NORD/LB as an originator) or additional credit risks are taken (NORD/LB as an investor or sponsor). NORD/LB originated a new and topped up an existing securitisation transaction in 2015. As a sponsor, NORD/LB makes liquidity facilities available in order to improve the credit quality of the institute's own asset-backed commercial paper conduit programme Hannover Funding. NORD/LB also conducts securitisation activities as an arranger of structured transactions in the interest of customers.

Securitisation transactions are all subject to a strict process of approval and monitoring, so that potential risks before and after the conclusion of a contract can be identified and regulated. NORD/LB uses a risk classification system authorised by the regulatory authorities in accordance with the CRR as well as other approaches to assess the risk of securitisation transactions. NORD/LB pursues a conservative exposure strategy in its role as investor and sponsor.

NORD/LB's exposure strategy focuses on a reduction portfolio and customer-oriented new business. There is a strategy to reduce NORD/LB's remaining investor portfolio, which involves selling and reducing the capital adequacy requirement while maintaining profit interests. New business concentrates on bigger, selected target customers of NORD/LB and offers the financing of receivables with the conduit Hannover Funding LLC.

As the originator, NORD/LB topped up its "Northvest" securitisation transaction for institutional investors by € 4.89 billion in 2015. At the time of the top-up, the transaction was based on a reference portfolio of around 8,400 high-quality loans with a total volume of some €14.7 billion, which includes loans from the four asset classes of aircraft, renewable energies, commercial real estate and German "Mittelstand" corporate loans. International institutional investors have acquired a mezzanine tranche of the top-up totalling €178 million via an investment management company. NORD/LB benefited from a positive effect of up to 0.4 percentage points on the Common Equity Tier 1 capital ratio.

In the year under review Bremer Landesbank originated a synthetic securitisation for a credit portfolio with an initial volume of \in 2.02 billion from the asset classes renewable energies, corporate customers, community real estate, commercial properties and ships. In order to hedge the credit risks that this entailed, a guarantee with an initial volume of \in 106 million was concluded with a private investor with effect of December 16, 2015. The term of the guarantee is for 12 years.

In the year under review Deutsche Hypo and NORD/LB Luxembourg did not enter into any new securitisation transactions.

In the year under review NORD/LB did not have any re-securitisation exposures in the portfolio.

The scope of securitisation activities in NORD/LB can be seen in the section on quantitative information.

5.1.8.2 Procedures for Determining Risk-Weighted
Exposure Values, Internal Assessment
Approaches and Rating Agencies
NORD/LB uses the following IRB approaches for ascertaining risk-weighted exposure values:

In the Ratings Based Approach (RBA), risk weights depend on external ratings, the granularity of the pool of receivables and the seniority of tranches.

The supervisory formula approach (SFA) is used for exposures without an external rating for which NORD/LB has sufficient up-to-date information on the composition of the securitised portfolio and is able to determine capital requirements prior to the securitisation transaction.

Unrated securitisation exposures in the ABCP programme (excluding asset-back money-market securities) are valued with the internal assessment approach (IAA) method. The risk-weighted assets are determined based on the ratings obtained with the IAA, the granularity of the pool of receivables and the seniority of tranches.

The look-through approach applies for investment funds. With the look-through approach the external credit ratings of the securitisation exposures in the investment fund are considered.

NORD/LB uses a total of five internal assessment approaches which take into account the regulatory requirements to assess certain securitisation exposures. Each specific internal assessment approach relates to one of the following exposure classes: Auto Leases, Auto Loans, Consumer Receivables, Insured Trade Receivables and Trade Receivables. The result of each internal assessment approach is a rating based on the rating scale of Standard & Poor's. The ratings are used to determine the capital requirements and are an important decision-making criterion for lending, pricing and portfolio management.

NORD/LB's Finance and Risk Control Division is responsible for the development and maintenance of the internal assessment approaches, whereby changes to procedures are made on the basis of the four-eyes principle. The market divisions and the Credit Risk Management Department responsible for the transactions assessed with the internal assessment approaches are involved if there are any necessary changes in these IAA models. Any decision on the nature and scope of the changes is made though by the Finance and Risk Control Division independently of these divisions. An annual validation of the internal assessment approaches is also conducted by this division, with the key results reported to the Managing Board. In addition to this, a review of the internal assessment methods is conducted at regular intervals by NORD/LB's Internal Audit. The German banking supervisory authority examined all of the internal assessment approaches before approving them.

The internal assessment approaches are structured in such a way that the rating result is influenced both by a quantitative and qualitative part of the model. Quantitatively, the stress intensity that the respective transactions can withstand without incurring losses for NORD/LB is examined. For example, stress factors are applied to credit losses assumed in a base case as multipliers in order to simulate economic stress scenarios. Depending on the rating, these stress factors move between specific bands in accordance with the rating criteria of Standard & Poor's.

In the procedures for Auto Leases, Auto Loans and Consumer Receivables, a stress factor between 4.00 and 5.00 is applied for the rating AAA, between 3.00 and 4.00 for AA, between 2.00 and 3.00 for A, between 1.75 and 2.00 for BBB and between 1.50 and 1.75 for BB. For Trade Receivables and Insured Trade Receivables, NORD/LB again bases the stress factors it uses on Standard & Poor's, whereby the transactions involving risks are weighted with a stress factor of between

2.50 and 2.75 (AAA), between 2.25 and 2.50 (AA), between 2.00 and 2.25 (A) and between 1.50 and 2.00 (BBB). In addition to this, NORD/LB uses a range of other stress parameters which are based on the criteria of the rating agencies.

Qualitative components of NORD/LB's internal assessment approaches include valuation aspects which concern for example the management, organisation and receivables administration of the servicer or originator. The result of the qualitative model is a score which is used to determine the precise stress factors which are applied to a transaction for the various ratings.

The individual banks in NORD/LB Group use the IRB approach to calculate the capital adequacy requirements and to measure securitisation exposures, regardless of the role played by an institute in a securitisation exposure. The NORD/LB banks use the SFA for their own originator transactions. For external unrated sponsor exposures, NORD/LB Luxembourg and NORD/LB use the IAA. At NORD/LB, in addition the RBA is used for sponsor exposures with an external rating and the look-through method for fund shares. The NORD/LB banks use the RBA for externally-rated investor exposures.

5.1.8.3 Liquidity and Operational Risks with Securitisation Transactions

Securitisation exposures held by NORD/LB are assessed with regard to their degree of liquidity taking into account class and market information and are treated in accordance with their assessment in the liquidity management and control systems. Any use for the liquidity buffer required in accordance with MaRisk is restricted by the liquidity assessment taking into account diversification aspects and only takes place with the countervalue adjusted by haircuts. In addition to this, in stress scenarios the reduced marketability or saleability of the securities held is considered as potential liquidity risk by the application of scenario-specific deduction factors.

The liquidity facilities provided by NORD/LB as the sponsor of the institute's own ABCP conduit programme are considered separately.

Possible reasons for increased use of the facilities may be a significant rduction in value of the deposited assets and a change in the rating of NORD/LB and as a result not all of the commercial papers being placed on the money market. These events are considered appropriately in the stress scenarios to measure and control traditional liquidity risk.

Operational risks in NORD/LB's securitisation transactions are countered by the continuous training of the employees entrusted with these transactions, the legal support for the securitisation process and the intensive analysis of the associated legal and economic conditions. Process risks are analysed within the scope of the New Product Process (NPP), as are potential reputation risks which might be associated with securitisation transactions.

5.1.8.4 Processes for monitoring Counterparty and Market-Price Risks for Securitisations

In order to monitor changes in the counterparty and market-price risks of securitisation exposures in accordance with article 449 f of the CRR, continuous portfolio screening takes place in NORD/LB. In order to review changes in the risk situation and the risk provisioning measures to take in relation to investor and sponsor exposures, various monitoring processes were implemented on an individual transaction basis. These include the annual loan monitoring presentation, ad-hoc presentations in the event of negative events during the course of the year, the quarterly monitoring and review of the risk classification of riskrelevant exposures on the credit watchlist, the weekly monitoring of securities on the credit investment watchlist and the daily monitoring of rating changes on the ABS watchlist.

In addition to this, for 2015 an internal assessment of expected losses in different stress scenarios, which supports the further optimisation and validation of necessary risk protection measures, took place. The findings are used as an additional source for identifying potentially risky exposures.

The value of securitisation exposures is primarily determined by the development of the underlying receivables. Structural components also need to be considered. These include in particular the legal protection against direct liability for the underlying receivable in the case of utilisation, the ranking of the securitisation exposures (tranches/seniority) based on the waterfall principle and the credit quality of the parties involved in the securitisation transactions.

5.1.8.5 Securitisation Special Purpose Entities NORD/LB acts as a sponsor for the securitisation special purpose entity Hannover Funding LLC (Hannover Funding).

Hannover Funding is a fully supported ABCP programme which is sponsored and managed by NORD/LB. Hannover Funding is a bankruptcy-remote special purpose entity with limited liability registered in Delaware, USA.

Hannover Funding typically acquires trade receivables, leasing receivables, receivables from car loans and receivables from consumer loans which were generated by customers of NORD/LB (the "transaction") and refinances itself by issuing ABCP in the capital market. Hannover Funding can issue ABCP with a term of up to 270 days for USD commercial papers and up to 183 days for EUR commercial papers. Its income from issues is used to acquire loan receivables or to issue loans secured by receivables and similar assets. The commercial papers issued by Hannover Funding benefit from an extensive credit and liquidity commitment (Liquidity Asset Purchase Agreement - LAPA) granted by NORD/LB. In order to hedge the transaction, NORD/LB provides Hannover Funding with liquidity facilities in the amount of 102 per cent of the transaction volume committed to the customer.

The credit and liquidity commitments within the scope of the LAPA can be utilised by Hannover Funding at any time. If Hannover Funding utilises a liquidity facility, NORD/LB is obliged either to purchase the assets from Hannover Funding or to issue a short-term loan to Hannover Funding. Within the scope of the annual credit rate assessment process to renew the liquidity facility, NORD/LB assesses the credit quality of the transactions and decides whether to renew or end the liquidity facility.

Neither NORD/LB nor any company affiliated with NORD/LB holds shares in Hannover Funding. As the programme administrator, NORD/LB is responsible for determining and implementing the investment policy of Hannover Funding and decides which assets can be purchased and which transactions can be financed. As a bankruptcyremote company, Hannover Funding can only incur liabilities by issuing commercial papers, necessary hedging obligations, drawings within the scope of the LAPA and other measures provided for by the articles of association. The financial processing and the generation of daily reports for the activities of Hannover Funding is outsourced to the service provider Global Securitization Services (GSS); its activities are monitored by NORD/LB employees. The administration of the securitisation transactions (including business policy decisions and contracts) is performed by NORD/LB in the Asset Backed Finance unit in New York.

NORD/LB does not transfer its own receivables to Hannover Funding. NORD/LB's loan receivables from its customers are not financed by Hannover Funding. The marketing of commercial papers issued by Hannover Funding has to date only been performed by external processors. Since June 2015 NORD/LB has also played a marketing role in the issue of euro commercial papers (role as a dealer in addition to external processors).

5.1.8.6 Accounting Policies for Securitisations
For information on the accounting policies for financial instruments in accordance with IFRSs please refer to the notes to the consolidated financial statements (Note 7) in the Annual Report.

The liquidity facilities granted as the sponsor are reported in the notes as irrevocable credit commitments in accordance with IFRSs.

For the securitisation exposures acquired as an investor, different accounting polices apply depending on their assignment to an IFRS holding category. These are currently assigned in NORD/LB to the holding categories Designated at Fair Value through Profit or Loss (DFV), Loans and Receivables (LaR) and Available for Sale (AfS). DFV exposures are recognised at fair value through profit or loss. The LaR exposures are recognised at amortised cost. AfS exposures are recognised at fair value directly in equity. Impairments to LaR and AfS exposures are recognised through profit or loss. If the fair value cannot be derived primarily from monitorable, contractable prices, the fair value is calculated using a discounted cash flow model using customary and generally accepted input parameters.

Compared to the previous period there has been no change in the IFRS accounting policies described.

5.1.8.7 Quantitative Disclosures concerning Securitisations

The NORD/LB Group only has securitised receivables and securitisation exposures in the banking book. It should be noted that the NORD/LB Group does not have any securitisation exposures in connection with revolving counterparty risk positions; therefore none are reported in accordance with art. 449 n) iv) of the CRR.

Table 30 shows in accordance with article 449 i) of the CRR the securitisation activities of the NORD/LB Group as the originator and as the sponsor. Receivable amounts are unweighted

exposure values without taking into account any currency mismatches. The total outstanding securitised receivables has increased compared to the previous year due to the topping up of the "Northvest" originator transaction and due to the new "Hanseatic Key" securitisation originated by Bremer Landesbank. The total amount of sponsor activities has fallen sharply due to the transfer of securities with external rating to the NORD/LB balance sheet and repayments.

NORD/LB has currently not originated any traditional securitisation transactions.

Table 30: Total outstanding securitised receivables as originator, and sponsor activities

| Receivables type | O | Originator exposures | | | | | | | |
|---|-----------------------------|---------------------------|--------|--------------|--|--|--|--|--|
| | | Banking book | | Banking book | | | | | |
| (in € million) | Traditional securitisations | Synthetic securitisations | Total | | | | | | |
| Receivables from housing construction loans | _ | 139 | 139 | - | | | | | |
| Receivables from wholly or partly commercial real estate loans | _ | 4 771 | 4 771 | _ | | | | | |
| Receivables from credit card business | | | _ | 46 | | | | | |
| Receivables from leasing business | | | | 179 | | | | | |
| Receivables from corporates and SME assigned to the exposure class corporates | _ | 12 243 | 12 243 | 108 | | | | | |
| Receivables from consumer loans | | 37 | 37 | 125 | | | | | |
| Trade receivables | _ | | _ | 853 | | | | | |
| Other receivables | | 50 | 50 | | | | | | |
| Total | | 17 240 | 17 240 | 1 310 | | | | | |

Table 31 shows the unweighted exposure values of the impaired/past-due securitised receivables and the losses of the NORD/LB Group in accordance with article 449 p) of the CRR. Regarding the receivables securitised by the institute, the NORD/LB Group has recognised impairments in the amount of \in 11 million. Compared to the previous year the unweighted exposure values of the impaired/past-due securitised receivables from commercial real-estate loans have increased slightly.

Table 31: Impaired/past-due securitised receivables and losses of the originator

| Receivables type (in € million) | Unweighted exposure values of impaired/past- due securitised receivables of the originator | Losses |
|---|---|--------|
| Receivables from housing construction loans | - | - |
| Receivables from wholly or partly commercial real estate loans | 31 | 4 |
| Receivables from credit card business | - | |
| Receivables from leasing business | _ | |
| Receivables from corporates and SME assigned to the exposure class corporates | 23 | 12 |
| Receivables from consumer loans | | _ |
| Trade receivables | | _ |
| Other receivables | | _ |
| Total | 55 | 16 |
| | | |

In accordance with the requirements of articles 449 n) ii) of the CRR and 449 o) i) of the CRR, tables 32 and 33 show the securitisation activities of the significant companies of the NORD/LB Group as an originator, investor and sponsor. Compared to the previous reporting date the unweighted exposure values and equity requirements have increased due to a new originator transaction and the topping up of the "Northvest" transaction. Unlike in the previous year, exposures from synthetic securitisations are reported under the receivable "off-balance-sheet exposures from synthetic transactions".

Table 33 shows that investments are primarily made in tranches with a low risk weight, whereby there has been a slight shift compared to the previous reporting date in the risk weight bands. The resulting capital adequacy requirement has risen slightly, but this is due to the increase in unweighted exposure values. The average risk weight on the securitisation portfolio has fallen. This effect occurred among other things through the senior tranches of the originator transactions, which are calculated in the supervisory formula approach and are given a risk weight of less than 10 per cent. The unweighted exposure value of the risk positions with an external rating has fallen significantly due to sales and repayments.

Table 32: Total retained or purchased securitisation exposures

| Receivables type | Unweighted exposure values – banking book | | |
|---|--|--------------|--|
| (in € million) | Credit risk standard approach | IRB approach | |
| Receivables | - | 1 039 | |
| from housing construction loans | | 260 | |
| wholly or partly from commercial real estate loans | | 51 | |
| from credit card business | | _ | |
| from leasing business | | - | |
| from corporates and SME assigned to the exposure class corporates | | 713 | |
| from consumer loans | | - | |
| from trade receivables | | - | |
| other exposures | | 15 | |
| Re-securitisation | | _ | |
| Measures to improve the credit quality | _ | _ | |
| Other on-balance-sheet exposures | | - | |
| Total on-balance-sheet exposures | | 1 039 | |
| Liquidity facilities | | 1 310 | |
| Derivatives | _ | _ | |
| Off-balance-sheet exposures from synthetic transactions | | 17 079 | |
| Other off-balance-sheet exposures | | | |
| Total off-balance-sheet exposures | | 18 389 | |
| Total | | 19 428 | |

Table 33: Capital requirements for retained or purchased securitisation exposures by risk weight band

| | Banking book | | | | | | |
|------------------------------|-------------------|------------------------|-------------------|------------------------|-------------------|------------------------|--|
| | | | | securitisations | ations Total | | |
| (in € million) | Exposure value | Capital requirement | Exposure value | Capital requirement | Exposure value | Capital requirement | |
| Standard approach | - | _ | _ | - | - | - | |
| 20 % | _ | | | | | | |
| 40 % | | | | | | | |
| 50 % | _ | | | | | | |
| 100 % | _ | | | | | | |
| 225 % | _ | | | | | _ | |
| 350 % | _ | | | | | | |
| 650 % | | | | | | | |
| 1250 % | _ | | | | | | |
| Look-through approach | 1 | 0 | _ | _ | 1 | 0 | |
| ≤ 10% | _ | _ | | | _ | _ | |
| > 10 % ≤ 20 % | _ | | | | | | |
| > 20 % ≤ 50 % | 1 | 0 | | | 1 | 0 | |
| > 50 % ≤ 100 % | _ | | | | | | |
| > 100 % ≤ 250 % | _ | | | | | | |
| > 250 % ≤ 650 % | _ | | | | | _ | |
| > 650 % ≤ 1250 % | _ | | | | | | |
| Rating-based approach | 1 495 | 25 | _ | _ | 1 495 | 25 | |
| ≤ 10% | 566 | 4 | | | 566 | 4 | |
| > 10 % ≤ 20 % | 771 | 10 | | | 771 | 10 | |
| > 20 % ≤ 50 % | 103 | 3 | | | 103 | 3 | |
| > 50 % ≤ 100 % | 50 | 3 | | | 50 | 3 | |
| > 100 % ≤ 250 % | _ | _ | _ | | | _ | |
| > 250 % ≤ 650 % | _ | | | | | _ | |
| > 650 % ≤ 1250 % | 5 | 5 | | | 5 | 5 | |
| Regulatory formula approach | 17 079 | 240 | _ | _ | 17 079 | 240 | |
| ≤ 10 % | 16 934 | 95 | | | 16 934 | 95 | |
| > 10 % ≤ 20 % | _ | | | | | _ | |
| > 20 % ≤ 50 % | | | | | | | |
| > 50 % ≤ 100 % | _ | _ | | | | _ | |
| > 100 % ≤ 250 % | _ | _ | | | | _ | |
| > 250 % ≤ 650 % | _ | | | | _ | _ | |
| > 650 % ≤ 1250 % | 145 | 145 | | | 145 | 145 | |
| Internal assessment approach | 853 | 14 | _ | _ | 853 | 14 | |
| ≤ 10 % | 290 | 2 | | | 290 | 2 | |
| > 10 % ≤ 20 % | 234 | 2 | | | 234 | 2 | |
| > 20 % ≤ 50 % | 328 | 10 | | | 328 | 10 | |
| > 50 % ≤ 100 % | _ | | | | | | |
| > 100 % ≤ 250 % | _ | | | | | | |
| > 250 % ≤ 650 % | _ | | _ | | | _ | |
| > 650 % ≤ 1250 % | | | | | | | |
| Total | 19 428 | 279 | _ | _ | 19 428 | 279 | |

In Table 34 below, the unweighted exposure values of the securitisation exposures are broken down by type of receivables in accordance with the requirements of article 449 n) (v) of the CRR; they are to be considered with a risk weight of 1,250 per cent or a capital deduction. The

NORD/LB Group applies a risk weight of 1,250 per cent for securitisations. The retained first-loss tranches from own synthetic securitisation transactions resulted in an increase in securitisation exposures with the risk weight of 1,250 per cent.

Table 34: Securitisation exposures with a risk weight of 1,250 per cent

| Receivables type | Securitisation exposures to be deducted or considered with a securitisation risk weight of 1,250 per cent when calculating the modified available equity according to |
|---|---|
| | KWG § 10 para. 1d (German Banking Act) |
| (in € million) | Unweighted exposure values |
| Receivables | 150 |
| from housing construction loans | 5 |
| from wholly or partly from commercial real estate loans | 17 |
| from credit card business | _ |
| from leasing business | - |
| from corporates and SME assigned to the exposure class corporates | 128 |
| from consumer loans | - |
| from trade receivables | - |
| other receivables | - |
| Re-securitisation | _ |
| Measures to improve the credit quality | |
| Other on-balance-sheet exposures | |
| Total | 150 |

Table 35 shows in accordance with the requirements of article 449 n) (vi) of the CRR information concerning receivables of the NORD/LB Group securitised in the period. The amounts reported are unweighted exposure values which were securitised effectively by the topping up of the

"Northvest" transaction and Bremer Landesbank's new "Hanseatic Key" transaction. The NORD/LB Group has not sold any receivables via traditional securitisation transactions and as a result not realised any profits or losses.

Table 35: Securitisation transactions in the reporting period

| Receivables type | Banking book | | | |
|---|-----------------------------|---------------------------|-------|--------------------------|
| | Amount of eff | Profits/losses | | |
| (in € million) | Traditional securitisations | Synthetic securitisations | Total | from the transactions |
| Receivables from housing construction loans | _ | _ | _ | - |
| Receivables from wholly or partly commercial real estate loans | | 1 267 | 1 267 | |
| Receivables from credit card business | | _ | _ | _ |
| Receivables from leasing business | | | | _ |
| Receivables from corporates and SME assigned to the exposure class corporates | _ | 5 562 | 5 562 | _ |
| Receivables from consumer loans | | 32 | 32 | _ |
| Trade receivables | | | _ | _ |
| Other receivables | | 50 | 50 | _ |
| Total | | 6 912 | 6 912 | _ |

Table 36 shows the information for the reporting of receivables awaiting securitisation required in accordance with article 449 n) iii) of the CRR.

Table 36: Assets awaiting securitization

| Receivables type (in € million) | Banking book Unweighted exposure values |
|---|--|
| Receivables from housing construction loans | _ |
| Receivables from wholly or partly commercial real estate loans | - |
| Receivables from credit card business | - |
| Receivables from leasing business | - |
| Receivables from corporates and SME assigned to the exposure class corporates | 1 370 |
| Receivables from consumer loans | - |
| Trade receivables | _ |
| Other receivables | _ |
| Total | 1 370 |

In accordance with the requirements of article 449 o) ii) of the CRR, the retained and purchased re-securitisation exposures are to be reported. The

NORD/LB Group does not have any re-securitisation exposures in the portfolio.

5.2 Investment Risk

5.2.1 Investment Risks and Investment Funds The portfolio relevant for the Disclosure Report

comprises investments held directly by the NORD/LB Group that are not consolidated for regulatory purposes and not deducted from equity.

Of NORD/LB's investments, only two companies (4 per cent) directly serve strategic objectives, but make up around 12 per cent of the carrying amount (HGB) of the investment portfolio. The reason for this low percentage is that the shareholding in strategic investments is normally high and they are therefore consolidated.

The by far the largest share of the carrying amount, around 77 per cent, is accounted for by the six investments classified as product suppliers.

Further major investment categories by number are the credit-substituting (26 per cent) and structural investments (18 per cent). These are often written off completely due to their permanent unprofitability and in total make up just 0.2 per cent of the carrying amounts.

Only investments gaining a return and private equity investments (12 per cent of investments by number or 3 per cent by carrying amount) serve profit-making purposes.

Investments are measured at fair value through profit or loss upon subsequent measurement. Here the value of an investment is calculated in NORD/LB using the income-value method in accordance with the Principles for the Performance of Business Valuations.

The recoverability of the investment values is reviewed regularly for accounting purposes. At the end of each quarter the investment values are reviewed for impairment based on trigger events. If an impairment has taken place, the value of the impairment is to be measured using the gross rental method. If the investment is not fully consolidated or accounted for using the equity method, an impairment test is always carried out if the fair value of the investment is above \leqslant 20 million as at the reporting date or if a revaluation reserve exists. If there is a share or market price, this is used for the measurement.

On reporting dates upon which NORD/LB prepares HGB financial statements, an impairment test is also conducted for investments whose leverage risk value (an internal value to measure the worst-case scenario for investment risk) exceeds € 15 million.

Investments that were held in the portfolio prior to 1 January 2008 are treated based on the CRSA grandfathering rule in accordance with article 495 of the CRR. Investments that are not covered by the grandfathering rule exempted from the IRBA in accordance with article 150 para 1 of the CRR and are also backed by equity in accordance with CRSA regulations. Compliance with the materiality threshold is monitored constantly in accordance with article 150 para. 2 of the CRR.

Investment funds in the banking book are always treated using the look-through approach. If the look-through approach is not possible, investment shares are allocated to the fund shares IRBA exposure class. These exposures are then included in the calculation of capital with a risk weight of 370 per cent in accordance with article 155 of the CRR.

5.2.2 Quantitative Disclosures concerning Investment Risk

Table 37 contains an overview of the carrying amounts of investment exposures in the banking book which are not consolidated for regulatory purposes and not deducted from equity in accordance with article 447 b) and c) of the CRR. Such investments are currently not relevant for NORD/LB Luxembourg.

Since the reports required in accordance with the German Solvency Regulation are prepared on the basis of accounts prepared in accordance with the German Commercial Code in the NORD/LB Group by the reporting date, information is also provided here on valuations of investments in accordance with the German Commercial Code. For information on the accounting policies in accordance with IFRSs, please refer to the notes to the consolidated financial statements (Note 7) in the Annual Report. Participating interests are reported at acquisition cost or at the lower fair value in the case of permanent impairment. The fair value is usually determined (unless in exceptional cases a listed price or current market value is known) from the present value of the future net earnings for the owners (income value) associated with the ownership of the company.

NORD/LB distinguishes in its materiality concept between three categories of investments: material, important and other investments. Internal holding companies are a further category considered using the look-through approach for risk-bearing capacity as their risk is primarily a result of the investments held by them. The materiality thresholds are based on the values derived in the overall risk profile and are therefore consistent with and intertwined with the risk-bearing capacity. The carrying amounts of investment exposures are reported based on this materiality concept. As the aforementioned investment categories are monitored by Investment Management in Board Staff/Legal/Investments and the funds category is monitored by the respective market divisions, funds are reported separately.

For the sake of clarity, five investment groups are reported in Table 37, each broken down by listed and other investments.

Regarding the values reported in Table 37, the following applies: when a price is quoted on an exchange,, this is normally the fair value. For funds which are not listed the repurchase value is used. In cases in which a current value is ascertained for internal or external purposes, this is the fair value, otherwise the carrying amount is used. For investments measured using the equity method, the fair value in the disclosure reported is defined as the value of the proportionate equity.

Table 37: Carrying amounts of investment exposures

| Groups of investment instruments | Comparison (in € million) | | |
|----------------------------------|---------------------------|------------|--------------|
| (in € million) | Carrying amount | Fair value | Market value |
| Material investments | 45 | 45 | 0 |
| of which: listed | | 0 | 0 |
| of which: other | 45 | 45 | _ |
| Significant investments | 276 | 309 | 0 |
| of which: listed | 0 | 0 | 0 |
| of which: other | 276 | 309 | _ |
| Other investments | 34 | 34 | 0 |
| of which: listed | 0 | 0 | 0 |
| of which: other | 34 | 34 | - |
| Holding companies | 18 | 18 | 0 |
| of which: listed | 0 | 0 | 0 |
| of which: other | 18 | 18 | - |
| Funds | 1 268 | 1 281 | 2 |
| of which: listed | 2 | 2 | 2 |
| of which: other | 1 266 | 1 279 | _ |
| Total | 1 641 | 1 687 | 2 |

Table 38 contains in accordance with article 447 d) and e) of the CRR contains an overview of the realised and unrealised gains or losses in the investment book which are not consolidated for regulatory purposes and not deducted from equity. Such investments are currently not relevant for NORD/LB Luxembourg.

As in the previous reporting period, a realised profit is reported. There are also deferred revaluation profits as at the reporting date.

Table 38: Realised profits/losses and unrealised revaluation profits/losses from investment instruments

| | Realised | | ised revaluation profit | ts/loss |
|----------------|-----------------------------------|-------|-------------------------|---------------------|
| | profit/loss from sale/liquidation | Total | of which am | ounts considered in |
| (in € million) | - June / Inquirum in | | Tier 1 capital | Tier 2 capital |
| Total | 37 | 165 | 76 | 0 |

5.3 Market-price Risk

5.3.1 Market-price Risks

With regard to market-price risk, NORD/LB AöR has employed an internal risk model for general interest-rate risk, for general and special share-price risks and for currency risk in order to ascertain the regulatory capital requirements. The standard approach is used for special interest-rate risks.

The Group subsidiaries Bremer Landesbank, Deutsche Hypo and NORD/LB Luxembourg use the standard approach. Capital requirements due to interest-rate risk result in Bremer Landesbank and Nord/LB Luxembourg. For general interest-rate risk the duration method is used here. Taking into account the regulatory threshold in accordance with article 351 of the CRR, capital requirements due to currency risk result for Deutsche Hypo, but not for Bremer Landesbank and NORD/LB Luxembourg. Share-price risks are not relevant in Bremer Landesbank, Deutsche Hypo and NORD/LB Luxembourg.

5.3.2 Quantitative Disclosures concerning Market-price Risk

In accordance with article 455 of the CRR, for institutes with internal models first of all an overview of the VaR values of the relevant market-price risk exposures in the trading book and banking book is to be reported, and secondly, in accordance with article 366 (3) clause 2 of the CRR the daily VaR is to be compared with the daily changes in the value of the portfolio and significant VaR transgressions are to be disclosed.

VaR data relating to general interest-rate risks and general and specific share-price risks and currency risk in the trading and banking book determined in the internal model are shown in Table 39.

The schedule contains the VaR on the balance-sheet date, the highest and lowest VaR during the reporting period and the annual average.

The VaR for Table 39 has been calculated with a confidence level of 99 per cent and a holding period of one trading day.

Table 39: Overview of the VaR of portfolios in the trading book and currency risk in the banking book (internal model)

| Value at Risk scenarios | Value at Risk at the end of the | of the state of th | | |
|---------------------------------------|------------------------------------|--|------------------------------------|-------------------------------------|
| (in € million) | reporting period | Highest VaR in the reporting period | Lowest VaR in the reporting period | Average VaR in the reporting period |
| Aggregate VaR under normal conditions | 5 | 8 | 3 | 6 |
| General interest-rate risk | | 4 | 2 | 3 |
| Share-price risk | | 0 | | 0 |
| Volatility risk | | 4 | 1 | 3 |
| Currency risk | | 3 | 1 | 2 |
| Aggregate stressed VaR | 7 | 15 | 7 | 11 |
| General interest-rate risk | 6 | 9 | 5 | 6 |
| Share-price risk | | 3 | 2 | 3 |
| Volatility risk | 3 | 5 | 0 | 2 |
| Currency risk | 2 | 6 | 2 | 5 |

The diagram in Figure 1 shows the VaR values of the categories in Table 39 calculated daily at the close of business using the internal model with a confidence level of 99 per cent and a holding period of one trading day. In order to make it easier to identify any backtesting exceptions, i.e. negative changes in value in accordance with article 366 (3) clause 2 of the CRR which exceed the previous day's VaR value, the following presentation method was chosen: The VaR value is reported as a potential loss with a minus sign, and the change

in value in accordance with article 366 (3) clause 2 of the CRR at the close of business on this date and the VaR value at the close of business of the previous day are assigned to the respective date. This is not the backtesting of the VaR value for internal control purposes, but the relevant value in terms of regulatory requirements.

In the financial year 2015 no exceptions were identified.

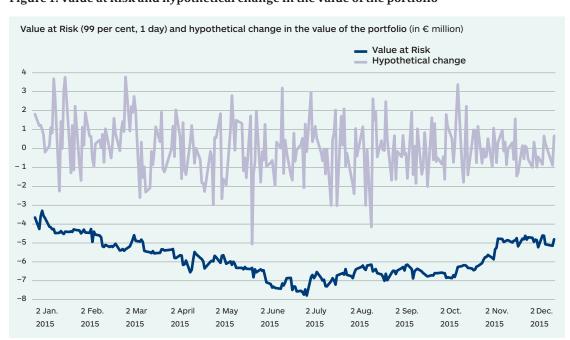


Figure 1: Value at Risk and hypothetical change in the value of the portfolio

Table 40 shows the capital requirement components in accordance with article 364 of the CRR.

Table 40: Capital requirement components in accordance with article 364 of the CRR

| | VaR | | Stressed VaR | VaR multiplier | | Capital |
|-------------------------------------|----------------|--|----------------|----------------|------|----------------|
| Multiplier (mc) | Previous day's | Multiplier | Last available | (mc) | (ms) | requirement |
| x VaR 60-day average (VaRavg) | value (VaRt-1) | (ms) x SVaR 60-day average (SVaRavg) | (SVaRt-1) | | | |
| (in € million) | (in € million) | (in € million) | (in € million) | | | (in € million) |
| 66 | 16 | 110 | 23 | 3.60 | 3.60 | 175 |

Reference is made to Table 6 in section Capital Requirements by Risk Type on capital requirements for disclosures relating to capital charge for market-price risks, presented separately for the standard approach and the internal model approach.

5.3.3 Special Disclosures concerning Interest-Rate Risk in the Banking Book

Interest-rate risks in the banking book mainly arise from liquidity and interest-rate management. In order to quantify the risk content of these positions at individual institute level on a daily basis, the VaR model, which is also used for the trading book, is applied. The quarterly calculation of the interest-rate shock in the banking book is based on the regulatory stress test involving a parallel shift in the interest-rate curve by +200 basis points or -200 basis points. Table 41 shows the changes in present value taking into account this interest-rate shock in accordance with article 448 b) of the CRR. Increases in present values are shown as positive figures while decreases in present values are preceded by a minus sign.

In accordance with the BaFin Circular 11/2011 (BA), a shorter interval between these internal calculations was set as appropriate in each individual institute. In addition, in accordance with Federal Financial Supervisory Authority (BaFin) circular, the same procedure is used to calculate the change in the present value of every foreign currency as the procedure for positions in euros. For foreign currencies the least favourable changes in present values are added up and this total is then added to the change in the present value in the respective euro scenario.

The models used in daily control measures are also used for interest-rate shocks. This involves mapping onto the fixed interest period for products with fixed terms and various models of stochastic products. The majority of open-end investments are shown in moving average models. Unlimited equity instruments and unlimited investments are not considered in accordance with regulatory requirements.

Table 41: Interest-rate risks in the banking book

| Currency | Change in pr | resent value in the event of interest-rate shock |
|----------------|--|---|
| (in € million) | positive interest-rate shock (+ 200 BP) | negative interest- rate shock (–200 BP) |
| AUD | 0 | 0 |
| CAD | -1 | 0 |
| CHF | -2 | 1 |
| CNH | 0 | 0 |
| CNY | 0 | 0 |
| CZK | 0 | 0 |
| DKK | 0 | 0 |
| EUR | -601 | 172 |
| GBP | -36 | 24 |
| HKD | 0 | 0 |
| JPY | 1 | 0 |
| MXN | 0 | 0 |
| NOK | 0 | 0 |
| NZD | -1 | 1 |
| PLN | 0 | 0 |
| SEK | 0 | 0 |
| SGD | 0 | 0 |
| TRY | 0 | 0 |
| USD | -124 | 96 |
| ZAR | 0 | 0 |
| Total | -765 | 294 |

5.4 Operational Risk

5.4.1 Operational Risks

The standard approach is used in the NORD/LB Group to calculate the equity capital required for operational risk.

5.4.2 Quantitative Disclosures concerning Operational Risk

For disclosures concerning the capital adequacy requirement for operational risks, please refer to table 6 in section Capital Requirements by Risk Type on capital requirements.

6 Asset Encumbrance

- 84 6.1 Quantitative Disclosures concerning Asset Encumbrance
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6.1 Quantitative Disclosures concerning Asset Encumbrance

The amounts in the tables below are based on the median of the four end-of-quarter dates in 2015.

Table 42: Encumbered and unencumbered assets (Template A – Assets)

| (in € million) | Carrying amount of encumbered assets | Fair value of encumbered assets | Carrying amount of unencum- bered assets | Fair value of unencum- bered assets |
|-------------------------|--------------------------------------|---------------------------------------|--|---|
| Assets of the institute | 98 194 | | 96 525 | |
| Equity instruments | | _ | 232 | 1 186 |
| Debt securities | 23 287 | 22 998 | 20 611 | 21 221 |
| Other assets | 6 882 | | 12 729 | |

Table 43: Collateral received (Template B – Collateral received)

| (in € million) | Fair value of encumbered collateral or debt securities received | Fair value of collateral received available for an encumbrance |
|---|---|--|
| Collateral received by the institute | 1 796 | 1 654 |
| Equity instruments | | |
| Debt securities | 1 796 | 1 422 |
| Other collateral received | | |
| Own debt instruments excluding Pfandbriefe and securitisations | 5 | 368 |

Table 44: Liabilities (Template C – Encumbered assets/collateral received and associated liabilities)

| (in € million) | Related liabilities, contingent liabilities or lent securities | Assets, collateral received and own securities |
|---|--|--|
| Carrying amount of selected financial liabilities | 79 301 | 99 378 |

6.2 Explanation of the Meaning of "Encumbrance" (Template D)

"Encumbrance" mainly results from the issue of covered bonds ("Pfandbriefe") that are secured with assets. The cover for Pfandbriefe is significantly greater that the legal requirements of the Covered Bond Act (Pfandbriefgesetz, PfandBG) and therefore raises further the reported encumbrance ratio. Other significant forms of encumbrance are secured deposits, repo and security lending transactions and derivatives. The asset encumbrance ratio has fallen compared to the previous year by 7.5 percentage points.

At Group level, NORD/LB AöR accounts for the majority of encumbered assets and re-used exposures. The remaining encumbered assets/re-used exposures are mainly split between Deutsche Hypo, Bremer Landesbank and NORD/LB Luxembourg.

The diversification of refinancing sources by investors and products plays an important role in the NORD/LB Group. In addition to uncovered securities and retail deposits, the NORD/LB Group uses in particular covered securities, including Öffentliche Pfandbriefe in euros and US dollars and Immobilienpfandbriefe, Schiffspfandbriefe and Flugzeugpfandbriefe, as well as lettres de gage issued under Luxembourgish law. The assets placed in the cover pool for and reported as encumbered under asset encumbrance are significantly above the legal requirements. There is therefore plenty of scope for issues.

According to the Covered Bond Act, Pfandbriefe have to be covered at all times by cover assets at least in the amount of the nominal value of all issues in circulation. Ship mortgages, aircraft mortgages, mortgage loans and public-sector loans refinanced by Pfandbriefe make up separate cover pools. The cover assets included primarily serve to satisfy Pfandbrief creditors and in the

event of the insolvency of a Pfandbrief bank are not part of the insolvency proceedings. The claims of Pfandbrief investors are satisfied in accordance with the conditions of the respective issue from the cover pool. In addition, Pfandbrief banks are required by the Present Value Regulation (Barwertverordnung) to hold a present value cover of at least 2 per cent above the Pfandbriefe in circulation in the cover pools.

The ABS transactions originated by NORD/LB are synthetic transactions. The credit risks from the portfolios are only transferred to a degree. The risks are generally transferred by a guarantee to a special purpose entity, and from here to investors through the issue of credit-linked notes.

NORD/LB's repos are concluded with the respective counterparty under a master agreement for repos or a global master repurchase agreement (this also applies for repos with the ECB). These master agreements require, taking into account certain parameters, that if a party has a shortfall, the other party has to provide security. Security can be provided in the form of the provision of securities or cash collateral. The off-market OTC derivatives that are not subject to clearing are concluded with the respective counterparty under a master agreement for financial futures. The master agreement results in the market values of the individual derivatives concluded under this master agreement (positive and negative) being lumped together in a single equalisation payment (netting). Regarding the exposures remaining after this netting, depending on the counteryparty status, there may be a collateral obligation. In such a case, in addition to the master agreement, a Collateral Support Annex, CSA) requiring cash collateral in euros for the remaining exposures is concluded.

Derivatives that are subject to clearing are, immediately upon being concluded with a counterparty, automatically transferred to a central counterparty and the exposure remaining there after the netting of all existing derivatives is also deposited with the central counterparty with collateral (cash collateral) in accordance with the statutory and contractual provisions.

The item "other assets" (unencumbered) mainly contains derivative financial instruments.

7 Leverage Ratio

The implementing technical standards with regard to disclosure of the leverage ratio for institutions were finalised in the Implementing Regulation (EU) 2016/200 of 15 February 2016 supplementing the CRR. In the tables below for the disclosure of the leverage ratio, the provisions of the Implementing Regulation (EU) 2016/200 of 15 February 2016 were considered.

The leverage ratio was calculated in NORD/LB as at 31 December 2015 based on article 1 of the Commission Delegated Regulation (EU) 2015/62 of 10 October 2014. This Delegated Regulation results in significant changes in the calculation of the total risk position variable of the leverage ratio in a revised CRR/CRD IV framework:

 Credit derivatives: The effective nominal value for written credit derivatives (nominal value reduced by all negatives changes in the fair value) included in Tier 1 capital is integrated in the leverage ratio total exposure measure. The amount can be reduced by the effective nominal value of a purchased credit derivative to the same reference name, if certain conditions have been met.

- Netting of subsequent payments: Subsequent payment received or paid in cash can be deducted from the leverage ratio total exposure measure, if certain conditions have been met.
- Securities financing transactions: Permission to net gross receivables from securities financing transactions with liabilities from securities financing transactions, if certain conditions have been met. In addition a markup for the net receivables from securities financing transactions has to be considered.
- Off-balance-sheet items: Off-balance-sheet risk positions are to be netted using the credit conversion factors from the standard approach for credit risk (0 per cent, 20 per cent, 50 per cent or 100 per cent depending on the risk category, with a lower limit of 10 per cent).
- Regulatory adjustments: Consolidation is limited to the regulatory basis of consolidation. The obligation to consolidate certain investments in companies in the finance sector that are consolidated under commercial law buy not under regulatory law no longer exists.

 $Table\ 45:\ Summary\ reconciliation\ of\ accounting\ assets\ and\ leverage\ ratio\ exposures$

| | | Estimated | Estimated |
|-------|--|--------------------------------|--------------------------------|
| | | value ¹⁾ | value ²⁾ |
| | | 30 Jun. 2015 (in € million) | 31 Dec. 2015 (in € million) |
| | | (111 € 1111111011) | (111 € 1111111011) |
| 1 | Total assets as per published financial statements | 190 802 | 180 998 |
| 2 | Adjustment for entities which are consolidated for accounting purposes but are outside the scope of regulatory consolidation | 3 470 | 2 927 |
| 3 | (Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable accounting framework but excluded from the leverage ratio total exposure measure in accordance | | 160 |
| | with article 429 (13) of Regulation (EU) No. 575/2013) | <u>– 95</u> | - 168 |
| 4 | Adjustments for derivative financial instruments | -2551 | -3987 |
| 5 | Adjustment for securities financing transactions (SFTs) | 513 | 2 530 |
| 6 | Adjustment for off-balance sheet items (i. e. conversion to credit equivalent amounts of off-balance sheet exposures) | 15 496 | 12 508 |
| EU-6a | (Adjustment for intragroup exposures excluded from the leverage ratio total exposure measure in accordance with article 429 (7) of Regulation (EU) No. 575/2013) | | _ |
| EU-6b | (Adjustment for exposures excluded from the leverage ratio total exposure measure in accordance with article 429 (14) of Regulation (EU) No. 575/2013) | | _ |
| 7 | Other adjustments | -2986 | -1995 |
| 8 | Leverage ratio total exposure measure | 204 649 | 192 813 |
| | | | |

 $^{^{\}rm D}$ In accordance with article 429 of the Regulation (EU) no. 575/2013 (original version) $^{\rm D}$ In accordance with article 1 of the Delegated Regulation (EU) No. 2015/62

Table 46: Leverage ratio common disclosure

| | | Risk positions for the CRR leverage ratio ¹⁾ 30 Jun. 2015 (in € million) | Risk positions for the CRR leverage ratio ²⁾ 31 Dec. 2015 (in € million) |
|-----------|---|---|---|
| On-balan | ce sheet exposures (excluding derivatives and SFTs) | | |
| 1 | On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral) | 179 398 | 170 492 |
| 2 | (Asset amounts deducted in determining Tier 1 capital) | -725 | -719 |
| 3 | Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2) | 178 673 | 169 773 |
| Derivativ | re exposures | | |
| 4 | Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin) | 5 965 | 4 498 |
| 5 | Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method) | 2 466 | 2 756 |
| EU-5a | Exposure determined under Original Exposure Method | | _ |
| 6 | Gross-up for derivatives collateral provided where deducted from the balance-sheet assets pursuant to the applicable accounting framework | | 432 |
| 7 | (Deductions of receivables assets for cash variation margin provided in derivatives transactions) | | -4292 |
| 8 | (Exempted CCP leg of client-cleared trade exposures) | _ | -72 |
| 9 | Adjusted effective notional amount of written credit derivatives | | 3 050 |
| 10 | (Adjusted effective notional offsets and add-on deductions for written credit derivatives) | | -193 |
| 11 | Total derivatives exposures (sum of lines 4 to 10) | 8 431 | 6 179 |
| SFT expo | sures | | |
| 12 | Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions | 2 049 | 2 048 |
| 13 | (Netted amounts of cash payables and cash receivables of gross SFT assets) | | - |
| 14 | Counterparty credit risk exposure for SFT assets | - | 2 305 |
| EU-14a | Derogation for SFTs: Counterparty credit risk exposure in accordance with articles 429b (4) and 222 of Regulation (EU) No. 575/2013 | _ | - |
| 15 | Agent transaction exposures | | _ |
| EU-15a | (Exempted CCP leg of client-cleared SFT exposure) | | _ |
| 16 | Total securities financing transaction exposures (sum of lines 12 to 15a) | 2 049 | 4 353 |
| Other off | -balance sheet exposures | | |
| 17 | Off-balance sheet exposures at gross notional amount | 23 839 | 22 792 |
| 18 | (Adjustments for conversion to credit equivalent amounts) | - 8 343 | 10 284 |
| 19 | Other off-balance sheet exposures (sum of lines 17 and 18) | 15 496 | 12 508 |

| | | Risk positions for the CRR leverage ratio ¹⁾ 30 Jun. 2015 (in € million) | Risk positions for the CRR leverage ratio ²⁾ 31 Dec. 2015 (in € million) |
|-----------|--|---|---|
| | d exposures in accordance with Article 429 (7) and (14) of Regula off balance sheet) | ation (EU) No. 575/20 | 13 |
| EU-19a | (Intragroup exposures (solo basis) exempted in accordance with article 429 (7) of Regulation (EU) No. 575/2013 (on and off balance sheet)) | | - |
| EU-19b | (Exposures exempted in accordance with article 429 (14) of Regulation (EU) No. 575/2013 (on and off balance sheet)) | - | _ |
| Capital a | nd total exposure measure | | |
| 20 | Tier 1 capital | 7 898 | 8 439 |
| 21 | Leverage ratio total exposure measure (sum of lines 3, 11, 16, 19, EU-19a and EU-19b) | 204 649 | 192 813 |
| Leverage | ratio | | |
| 22 | Leverage ratio | 3.86 % | 4.38 % |
| Choice o | n transitional arrangements and amount of derecognised fiduc | iary items | |
| EU-23 | Choice on transitional arrangements for the definition of the capital measure | Transition rule | Transition rule |
| EU-24 | Amount of derecognised fiduciary items in accordance with article 429 (11) of Regulation (EU) No. 575/2013 | 95 | 168 |
| | | | |

 $^{^{\}rm D}$ In accordance with article 429 of the Regulation (EU) No. 575/2013 (original version) $^{\rm D}$ In accordance with article 1 of the Delegated Regulation (EU) No. 2015/62

Table 47: Split-up of on balance sheet exposures (excluding derivatives, SFTs and exempted exposures)

| | | Risk positions for the CRR leverage ratio ¹⁾ 30 Jun. 2015 (in € million) | Risk positions for the CRR leverage ratio ²⁾ 31 Dec. 2015 (in € million) |
|-------|---|---|---|
| EU-1 | Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which: | 179 398 | 170 636 |
| EU-2 | Trading book exposures | 6 135 | 4 874 |
| EU-3 | Banking book exposures, of which: | 173 263 | 165 762 |
| EU-4 | Covered bonds | 1819 | 2 061 |
| EU-5 | Exposures treated as sovereigns | 51 598 | 51 037 |
| EU-6 | Exposures to regional governments, MDBs, international organisations and PSE <u>not</u> treated as sovereigns | 3 492 | 3 079 |
| EU-7 | Institutions | 27 775 | 19 489 |
| EU-8 | Secured by mortgages of immovable properties | 15 665 | 14 959 |
| EU-9 | Retail exposures | 2 618 | 2 512 |
| EU-10 | Corporate | 49 553 | 45 491 |
| EU-11 | Exposures in default | 6 878 | 7 183 |
| EU-12 | Other exposures (e.g. equity, securitisations, and other non-credit obligation assets) | 13 866 | 19 950 |

 $^{^{\}rm D}$ In accordance with article 429 of the Regulation (EU) No. 575/2013 (original version) $^{\rm D}$ In accordance with article 1 of the Delegated Regulation (EU) No. 2015/62

Operational control and notification of the leverage ratio takes place in the quarterly meetings of the Group's Asset Liability Committee (ALCO). The development of total assets is monitored operationally based on target values that are defined quarterly. If necessary, as part of the control of defined individual portfolios taking into account the maturity structure and fungibility of the assets, measures can be initiated by the ALCO to reduce the total assets and therefore raise the leverage ratio. Significant decisions relating to the control of the leverage ratio are made in the ALCO and are then notified by the Managing Board.

The risk of excessive debt is countered in NORD/LB by considering the leverage ratio in the annual planning process based on the current the current planned total assets and capital. The Finance and Risk Control Divisions of the significant subsidiaries from a risk point of view are involved in this depending on the regulatory minimum ratio.

Starting with a leverage ratio of 3.86 per cent as at 30 June 2015, it rose to 3.93 per cent as at 30 September 2015 due mainly to the increase in Tier 1 capital. It rose again to 4.31 per cent as at 31 December 2015 due mainly to a further increase in capital and a reduction in total assets as part of the long-term Group plan.¹⁾

As at 31 December 2015 the leverage ratio for the NORD/LB Group in accordance with the transitional provisions of the Delegated Regulation was 4.38 per cent. Here a Tier 1 capital of \in 8.439 billion in relation to the total exposure measure of \in 192.813 billion is considered.

For the next few years a further gradual increase in the leverage ratio is planned.

Development of the leverage ratio in accordance with article 429 of the Regulation (EU) No. 575/2013 (original version)

List of Tables (Consolidated Annual Report)

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Disclosure Reports of Important Subsidiaries

Appendix 1: Disclosure Report of Bremer Landesbank

Appendix 2: Disclosure Report of NORD/LB Luxembourg CBB



Disclosure Report of Bremer Landesbank in Accordance with Art. 13 Para. 1 of the CRR and the German Commercial Code as at 31 December 2015

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Disclosure Report of Bremer Landesbank in Accordance with Art. 13 Para. 1 of the CRR and the German Commercial Code as at 31 December 2015

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Rounding may produce slight deviations in the totals presented and percentages calculated in this report.

Preamble

In this report as at 31 December 2015 Bremer Landesbank Kreditanstalt Oldenburg – Girozentrale –, Bremen, as a key subsidiary of the NORD/LB Group, discloses all qualitative and quantitative information required in accordance with the CRR as at this reporting date. This excludes disclosures relating to the remuneration policy in accordance with art. 450 of the CRR in conjunction with the Institute Remuneration Act (*Institutsvergütungsverordnung*). These disclosures are made in a separate Remuneration Report as previously.

The Disclosure Report is an additional document alongside the Annual Report of Bremer Landesbank. Quantitative disclosures contained in this report are based on the German Commercial Code which constitutes the basis for preparing regulatory reports in accordance with the CRR in Bremer Landesbank on the reporting date. The report discloses information about equity on the one hand and material risks on the other.

For further information relating to the risk environment, in particular the presentation of the way risk management is organised, including the risk-control model used, please refer to the Management Report of Bremer Landesbank, the principles of Bremer Landesbank and the Forecast, Risk and Opportunities Report. That report also includes detailed notes on the risk development of during the reporting period for material risk types as well as an outlook on developments expected in future.

The Disclosure Report is published in accordance with art. 434 of the CRR both on the NORD/LB website at www.nordlb.de/investor-relations/berichte as well as the Bremer Landesbank website at https://www.bremerlandesbank.de/investor-relations/geschaeftsberichte/.

Disclosure by the Banks (§ 26a Para. 1 of the German Banking Act (KWG))

Bremer Landesbank's governing bodies are the Management Board, the Supervisory Board and the Owners' Meeting. While the Management Board manages the Bank's business, the Supervisory Board and its committees (Risk Committee, Audit Committee, Nomination Committee, Remuneration Committee and Sponsorship Committee) appoint, advise and monitor the Management Board. Alongside the passing of resolutions regarding the annual financial statements and planning, the Owners' Meeting is responsible in particular for deciding fundamental issues.

The Management Board of Bremer Landesbank comprises four members who are appointed for a maximum duration of five years; re-appointment is possible. The Management Board manages the Bank's business in accordance with the legal requirements, the Bank's statutes and the policies and principles adopted by the Supervisory Board and Owners' Meeting for the Bank's business and its own rules of procedure. At the weekly Management Board meetings the Management Board is notified regularly and promptly of the Bank's risk situation and risk management.

The strategy for selecting members of Bremer Landesbank's managing body is set down in the rules of procedure for the Nomination Committee in accordance with § 25d para. 11 of the German Banking Act. The Nomination Committee is responsible for the preparation of decisions for the Supervisory Board regarding the determination of applicants for the appointment of members of the Management Board as well as the preparation of selection proposals for the selection of the members of the Supervisory Board, provided these are not nominated or delegated by the owners or are selected directly by the Bank's staff under the provisions of the Bremen Act on Employee Representation. Here the Nomination Committee considers the balance and variety of knowledge, skills and experience of all members of the Supervisory Board and the Management Board and specifies the amount of time required to fulfil the task. The Nomination Committee supports the Supervisory Board, particularly in the evaluation of the structure, size, composition and performance of the Management Board and the Supervisory Board, which is performed regularly and at least annually, and makes recommendations in this regard. Additionally, the Nomination Committee has been working towards an objective for fostering the representation of the underrepresented gender on the supervisory body as well as a strategy for achieving this in the Supervisory Board.

The German Banking Act stipulates the maximum number of mandates permissible for the members of the Management Board or Supervisory Board for Bremer Landesbank.

Taking into account the possible compositions governed by law in § 25c para. 2 sentence 2 of the German Banking Act, § 25d para. 3 sentence 2 of the German Banking Act and the provisions on grandfathering rights in accordance with § 64r para. 14 sentence 1 of the German Banking Act, the members of the Management Board of Bremer Landesbank comply with the maximum number of permissible mandates. At the present time the members of the Management Board are performing a total of fifteen mandates with supervisory functions.

In performance of their official roles, the members of the Supervisory Board are required to exercise the care of a prudent and conscientious Supervisory Board and must be reliable. Additionally, in performing their monitoring function they must possess the requisite expertise for assessing and monitoring the business that Bremer Landesbank operates and devote adequate time to the fulfilment of their tasks. They are not bound by orders and instructions. They must perform their tasks in an unselfish and responsible manner. The term of office of the members of the Supervisory Board is four years. Re-appointment or re-election is permissible. On expiry of the term of office the former members shall continue in office until the new members have joined the board. The Supervisory Board of Bremer Landesbank comprises eighteen members.

The Risk Committee advises the Supervisory Board on the Bank's current and future overall readiness for risk and its risk strategy, and supports it in the monitoring of the implementation of this strategy by senior management. The Risk Committee has the task, in regular meetings, of discharging the rights and duties of the Supervisory Board in advising and monitoring the management of the Bank. The Risk Committee of Bremer Landesbank comprises ten members.

Structure and Adequacy of Capital (Art. 437 of the CRR)

The Tier 1 capital of Bremer Landesbank before regulatory adjustments totals € 1.487 billion as at 31 December 2015.

The Bank includes the subscribed capital of € 265 million, capital reserves of € 478 million in the form of the premium associated with the subscribed capital in accordance with art. 26 para. 1 clause 1 letter b of the CRR, retained earnings of € 600 million in accordance with art. 26 para. 1 clause 1 letter c of the CRR as well as the fund for general banking risks of € 589 million in accordance with § 340g of the German Commercial Code including § 340e of the German Commercial Code in accordance with art. 26 para. 1 clause 1 letter f of the CRR as items of Common Equity Tier 1 capital.

The Bank includes regulatory adjustment items (prudential filters) of \in 3.12 million in the Common Equity Tier 1 capital. The adjustment items are made up of the profits and losses from derivative liabilities reported at fair value arising from the Bank's own credit risk of \in 0.63 million (40 per cent of \in 1.57 million) (art. 33 para. 1 letter c of the CRR) as well as the additional valuation adjustments of \in 2.49 million due to the requirements for a cautious valuation in accordance with art. 34 in conjunction with art. 105 of the CRR.

As at 31 December 2015 intangible assets of € 11 million in accordance with art. 36 letter b of the CRR are reported as deductions in Common Equity Tier 1 capital. Taking into account the transitional provisions in accordance with art. 469 para. 1 letter a, 478 of the CRR in conjunction with § 26 para. 1 of the German Solvency Regulation (SolvV), the remaining amount of 60 per cent (€ 6 million) is deducted in the first instance from the additional Tier 1 capital in accordance with art. 472 para. 4 of the CRR.

As at 31 December 2015, the Bank further recorded a valuation allowance shortfall of € 830 million for IRBA risk positions as a deduction in Common Equity Tier 1 capital in accordance with art. 36 para. 1 letter d. 40 per cent of this (€ 332 million) is deducted directly in accordance with art. 469 para. 1 letter a, 478 of the CRR in conjunction with § 26 para. 1 of the German Solvency Regulation. In accordance with art. 472 para. 6 of the CRR, half (€ 249 million) of the remaining amount of € 498 million is deducted from the additional Tier 1 capital and half from the Tier 2 capital.

In the reporting year the Bank has additional Tier 1 capital of € 150 million in accordance with art. 61 of the CRR. The remaining amounts for intangible assets to be deducted from the additional Tier 1 capital in accordance with the transitional provisions and the valuation allowance shortfall for

IRBA risk positions are accounted for as deductions from the Common Equity Tier 1 capital in accordance with art. 36 para. 1 letter j of the CRR. € 6 million of the deductible amount of € 255 million is attributable to intangible assets and € 249 million to the valuation allowance shortfall for IRBA risk positions.

Tier 2 capital in accordance with art. 71 of the CRR was reported on the reporting date 31 December 2015 after deduction of the pro-rata valuation allowance shortfall in the amount of € 352 million. The Tier 2 capital positions developed as follows:

longer-term subordinated liabilities are reported under the item capital instruments and subordinated loans in accordance with art. 62 letter a of the CRR, and were recognised in the amount of \in 600 million as at 31 December 2015. The capital instruments are made up of three longer-term subordinated bearer debt securities in the nominal amount of \in 350 million and three longer-term subordinated registered debt securities in the nominal amount of \in 250 million (see chapter 2 "Main Features of Capital Instruments").

As at 31 December 2015 Bremer Landesbank's equity stood at € 1.839 billion. It consists of Tier 1 capital in the amount of € 1.487 billion and Tier 2 capital in the amount of € 352 million. The Tier 1 capital consists of the instruments of Common Equity Tier 1 capital (€ 1.487 billion) and instruments of additional Tier 1 capital (€ 0 million).

The Common Equity Tier 1 capital consists of paid-in capital instruments (€ 265 million), premiums (€ 478 million) and retained earnings (€ 600 million). Additionally, grandfathered instruments of € 589 million are still taken into account in the Common Equity Tier 1 capital as at the reporting date. Conversely, the Common Equity Tier 1 capital has been reduced by regulatory adjustments of € 445 million.

The additional Tier 1 capital only contains effects from the transitional provisions of the CRR. In the reporting period 1 January 2015 to 31 December 2015, additional Tier 1 capital was acquired through the issue of AT1 bonds (subordinated bearer debt securities). Ultimately the deductions of € 255 million exceed the additional Tier 1 capital by € 105 million and reduce the Common Equity Tier 1 capital by this amount.

The Tier 2 capital consists of paid-in capital instruments (€ 600 million) and general credit-risk adjustments using the standard approach (€ 1 million). Conversely, the codified transitional provisions or deductions result in a reduction in Tier 2 capital of € 249 million.

Table 1 below shows the composition of regulatory capital during the transitional phase and was prepared in accordance with EBA/GL/2014/14 (Section 6, Title VII).

Table 1: Structure of equity during the transitional phase

| Equity on the basis of Regulation (EU) No. 575/2013 (CRR) – Amount on disclosure date | | | | |
|---|------------|------------|--|--|
| (in € m) | 31.12.2015 | 30.06.2015 | | |
| Common Equity Tier 1 capital (CET1): Instruments and reserves | | | | |
| Common Equity Tier 1 capital (CET 1) before regulatory adjustments | 1,932 | 1,932 | | |
| Total regulatory adjustments to Common Equity Tier 1 capital (CET1) | -445 | -580 | | |
| Common Equity Tier 1 capital (CET1) | 1,487 | 1,352 | | |
| Additional Tier 1 capital (AT1): Instruments | | | | |
| Additional Tier 1 capital (AT1) before regulatory adjustments | 150 | 50 | | |
| Total regulatory adjustments to the additional Tier 1 capital (AT1) | -150 | -50 | | |
| Additional Tier 1 capital (AT1) | 0 | 0 | | |
| Tier 1 capital (T1 = CET1 + AT1) | 1,487 | 1,352 | | |
| Tier 2 capital (T2): Instruments and reserves | | | | |
| Tier 2 capital (T2) before regulatory adjustments | 601 | 615 | | |
| Total regulatory adjustments of the Tier 2 capital (T2) | -249 | -266 | | |
| Tier 2 capital (T2) | 352 | 349 | | |
| Total capital (TC = T1 + T2) | 1,839 | 1,701 | | |
| Capital ratios (in accordance with art. 92 (2) (b), 465 of the CRR) | | | | |
| Common Equity Tier 1 capital ratio (expressed as percentage of the total risk exposure) | 10.76 | 9.00 | | |
| Tier 1 capital ratio (expressed as percentage of the total risk exposure) | 10.76 | 9.00 | | |
| Regulatory capital ratio (expressed as percentage of the total risk exposure) | 13.31 | 11.32 | | |

Method used for Balance-Sheet Reconciliation (Art. 437 of the CRR)

Below a reconciliation of the equity items – including adjustment items and deductions – with the audited balance sheet is performed in accordance with art. 437 para. 1 letter a) of the CRR.

There is no difference in the basis of consolidation at individual institute level under commercial and regulatory law.

Table 2: Reconciliation statement: Balance sheet

| ssets | | German Commercial Code (in € m) | Reference |
|--------|---|--|-----------|
| | Cash reserve | 73 | Kelerence |
| 2. | Public-sector debt instruments and bills of exchange eligible for refinancing with central banks: | 0 | |
| 3. | Loans and advances to banks | 3,494 | |
| 4. | Loans and advances to customers | 21,884 | |
| 5. | Debt securities and other fixed-interest securities | 2,823 | |
| 6. | Shares and other non fixed-interest securities | 19 | |
| | of which: Non-significant investments in Common Equity Tier 1 capital | 19 | 1 |
| 6a. | Trading portfolio | 216 | |
| 7. | Investments | 52 | |
| | of which: Significant investments in Common Equity Tier 1 capital | 49 | 2 |
| | of which: Non-significant investments in Common Equity Tier 1 capital | 2 | 1 |
| 8. | Shares in affiliated companies | 73 | |
| 9. | Trust assets | 15 | |
| 10. | Equalisation claims against the public sector including bonds from their exchange | 0 | |
| 11. | Intangible assets | 11 | |
| 12. | Property and equipment | 101 | |
| 13. | Other assets | 295 | |
| | of which: Non-significant investments in additional Tier 1 capital | 14 | 3 |
| 14. | Deferred items | 9 | |
| 15. | Deferred tax assets | 0 | |
| otal a | assets | 29,065 | |

| Liab | pilities | German Commercial Code (in € m) | Reference |
|------|--|--|-----------|
| 1. | Liabilities to banks | 10,598 | |
| 2. | Liabilities to customers | 9,823 | |
| 3. | Securitised liabilities | 5,279 | |
| 3a. | Trading portfolio | 66 | |
| | of which: Debit value adjustment (DVA) | 2 | 4 |
| 4. | Trust liabilities | 15 | |
| 5. | Other liabilities | 430 | |
| 6. | Deferred items | 15 | |
| 6a. | Deferred tax liabilities | 0 | |
| 7. | Provisions | 150 | |
| 8. | Subordinated liabilities | 600 | |
| 9. | Participatory capital | 150 | |
| 10. | Fund for general banking risks | 596 | 5 |
| 11. | Equity | 1,343 | |
| | a) Subscribed capital | 265 | |
| | aa) Share capital | 265 | 6 |
| | ac) Other capital contribution | 0 | |
| | b) Capital reserves | 478 | 6 |
| | c) Retained earnings | 600 | 6 |
| | ca) Statutory reserves | 0 | |
| | cb) Reserves required by the statutes | 0 | |
| | cc) Other retained earnings | 600 | |
| | d) Profit | 0 | |
| Tota | al liabilities | 29,065 | |

Table 3: Reconciliation statement: Regulatory capital

| Reference | Basis as at 31 December 2015 | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) Amount on disclosure date (in € m) | Reference to art. in the Regulation (EU) No. 575/2013 | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with Regulation (EU) No. 575/2013 (in € m) | Reference |
|-----------|---|---|---|---|-----------|
| Common E | quity Tier 1 capital (CET1): Instrume | ents and reserves | | | |
| 1 | Capital instruments and the associated premium | 743 | | - | |
| 1 | of which: subscribed capital | 265 | EBA breakdown in accordance with art. 26 (3) of the CRR | | 6 |
| 1 | of which: Capital reserves | 478 | EBA breakdown in accordance with art. 26 (3) of the CRR | _ | 6 |
| 2 | Retained earnings | 600 | Art. 26 (1) (c) of the CRR | - | 6 |
| 3 | Accumulated other comprehensive income (and other reserves, to take account of non-realised profits and losses in accordance with the applicable accounting standards) | _ | Art. 26 (1) of the CRR | | |
| 3a | Fund for general banking risks | | Art. 26(1)(f) | | |
| 4 | Amount of the items as defined by art. 484 para. 3 of the CRR plus the associated premiums, whose mandatory inclusion in CET 1 will expire. | | Art. 486 (2) of the CRR | - | |
| | State capital allocations with grandfathering rights to 1 January 2018 | - | Art. 483 (2) of the CRR | - | |
| | Minority interest | - | Art. 84, 479, 480 of the CRR | - | |
| | Interim profit independently audited, less all foreseeable levies or dividends | 0 | Art. 26 (2) of the CRR | - | |
| 6 | Common Equity Tier 1 capital (CET | 4 000 | | | |
| Common F | before regulatory adjustments authorized (CET 1): regulate authorized (CET 1): regulate | 1,932 | | - | |
| | quity Tier 1 capital (CET 1): regulate Additional valuation adjustments | ory aujustinents | Art. 34, 105 of | | |
| | (negative amount) Intangible assets (less | -2 | the CRR | - | |
| | corresponding tax liabilities) (negative amount) | -4 | Art. 36 (1) (b), 37, 472 (4) of the CRR | -6 | |
| | Latent tax exposures dependent on future profitability, less claims resulting from temporary differences (less corresponding tax liabilities if the conditions of art. 38 para. 3 are satisfied) (negative amount) | _ | Art. 36 (1) (c), 38, 472 (5) of the CRR | _ | |
| | Reserves from profits or losses from transactions for hedging payment flows accounted for at fair value | | Art. 33 (a) of the CRR | - | |
| 12 | Negative amounts from the calculation of anticipated losses | -332 | Art. 36 (1) (d), 40, 159, 472 (6) of the CRR | -498 | |

| | | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) Amount on disclosure date | Reference to art. in the Regulation (EU) | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with Regulation (EU) No. 575/2013 | |
|-----------|---|--|---|--|-----------|
| Reference | Basis as at 31 December 2015 | (in € m) | No. 575/2013 | (in € m) | Reference |
| | Increase in capital resulting from securitised assets (negative amount) | | Art. 32 (1) of the CRR | | |
| 14 (1) | Profits dependent on changes to the Bank's credit rating or losses from the Bank's liabilities at fair value through profit or loss | - | Art. 33 (b) of the CRR | | |
| 14 (2) | Profits and losses from derivative liabilities at fair value resulting from the Bank's own credit risk | -1 | Art. 33 (c) of the CRR | -1 | 4 |
| 15 | Assets from pension funds with defined benefit (negative amount) | _ | Art. 36 (1) (e), 41, 472 (7) of the CRR | - | |
| 16 | Direct and indirect positions of a bank in its own instruments of Common Equity Tier 1 capital (negative amount) | _ | Art. 36 (1) (f), 42, 472 (8) of the CRR | | _ |
| 17 | positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector that have entered into a cross-investment with the bank with the aim of artificially increasing the | | Art. 36 (1) (g), 44, 472 (9) of | | |
| 18 | Bank's capital (negative amount) Direct, indirect and synthetic positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) (negative amount) | 2 | Art. 36 (1) (h), 43, 45, 46, 49 (2) (3), 79,472 (10) of the CRR | - | 1 |
| 19 | Direct, indirect and synthetic positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) (negative amount) | 49 | Art. 36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1 to 3), 79, 470, 472 | _ | 2 |
| 20a | Exposure from the following items allocated a risk weighting of 1.250 per cent if the Bank alternatively deducts this exposure from the amount of the items of the Common Equity Tier 1 capital | | Art. 36 (1) (k) of the CRR | | |
| 20b | of which: qualified investments outside the financial sector (negative amount) | | Art. 36 (1) (k) (i), 89, 90, 91 of the CRR | _ | |
| 20c | of which: Securitisation positions (negative amount) | - | Art. 36 (1) (k) (ii), 243 (1) (b), 244 (1) (b), 258 of the CRR | - | |
| 20d | of which: advance payments (negative amount) | | Art. 36 (1) (k) (iii), 379 (3) of the CRR | - | |

| Reference | Basis as at 31 December 2015 | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) Amount on disclosure date (in € m) | Reference to art. in the Regulation (EU) No. 575/2013 | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with Regulation (EU) No. 575/2013 (in € m) | Reference |
|-----------|--|---|---|---|-----------|
| | | (111 € 111) | 140. 37 3/2013 | (111 € 111) | Kelerence |
| | Latent tax claims dependent on future profitability resulting from temporary differences (above the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are satisfied) (negative amount) | - | Art. 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) of the CRR | | |
| 22 | Amount above the 15 per cent | | Art. 48 (1) of | | |
| 23 | threshold (negative amount) of which: direct and indirect positions of the Bank in instruments of Common Equity Tier 1 of companies in the financial sector in which the Bank holds a significant investment | - | Art. 36 (1) (i), 48 (1) (b), 470, 472 (11) of the CRR | - | |
| 25 | of which: latent tax liabilities dependent on future profitability arising from temporary differences | | Art. 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) of the CRR | - | |
| 25a | Losses from the current financial year (negative amount) | | Art. 36 (1) (a), 472 (3) of the CRR | | |
| | Foreseeable tax burden on items of Common Equity Tier 1 capital (negative amount) | - | Art. 36 (1) (I) of the CRR | - | |
| 26 | Regulatory adjustments of Common Equity Tier 1 relating to amounts subject to the pre-CRR treatment | _ | | u | |
| 26a | Regulatory adjustments in connection with non-realised profits and losses in accordance with art. 467 and 468 of the CRR | - | Art. 467, 468 of the CRR | - | |
| - | of which: non-realised profits | - | | - | |
| 266 | of which: non-realised losses from government bonds Amount to be deducted from or | - | | - | |
| 200 | added to the Common Equity Tier 1 capital relating to additional deductions and adjustment items in accordance with the pre-CRR treatment | _ | Art. 481 of the CRR | _ | |
| | of which: other deductions from Common Equity Tier 1 capital | _ | Art. 481 of the CRR | _ | |
| 27 | Amount of the items deductible from the items of the additional Tier 1 capital that exceed the Bank's additional Tier 1 capital (negative amount) | -105 | Art. 36 (1) (j) of the CRR | | |
| 28 | Total regulatory adjustments to Common Equity Tier 1 capital (CET1) | -445 | | | |
| 29 | Common Equity Tier 1 capital (CET1) | 1,487 | | - | |

| Reference | Basis as at 31 December 2015 | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) Amount on disclosure date (in € m) | Reference to art. in the Regulation (EU) No. 575/2013 | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with Regulation (EU) No. 575/2013 (in € m) | Reference |
|------------|--|---|---|---|------------|
| | Tier 1 capital (AT1): Instruments | (iii e iii) | 140. 37 3/2013 | (iii e iii) | Kelelelice |
| | Capital instruments and the | | Art. 51, 52 of | | |
| 30 | associated premium | 150 | | - | |
| 31 | of which: classed as equity in accordance with applicable accounting standards | 150 | | - | |
| 32 | of which: classed as liabilities in accordance with applicable accounting standards | - | | - | |
| 33 | Amount of the items as defined by art. 484 para. 4 plus the associated premium whose mandatory inclusion in AT1 will expire | - | Art. 486 (3) of the CRR | - | |
| | State capital allocations with grandfathering rights to 1 January 2018 | _ | Art. 483 (3) of the CRR | - | |
| 34 | Instruments of the qualified Tier 1 included in the additional consolidated Tier 1 capital (including majority shareholdings not included in Common Equity Tier 1 capital) issued by subsidiaries and held by third | | Art. 85, 86, 480 | | |
| | parties | _ | of the CRR | - | |
| 35 | of which: instruments issued by subsidiaries | - | Art. 486 (3) of the CRR | - | |
| 36 | Additional Tier 1 capital (AT1) before regulatory adjustments | 150 | | | |
| Additional | Tier 1 capital (AT1): regulatory adju | | | | |
| | Direct and indirect positions of a | | | | |
| | bank in its own instruments of additional Tier 1 capital (negative amount) | _ | Art. 52 (1) (b), 56 (a), 57, 475 (2) of the CRR | - | |
| 38 | Direct, indirect and synthetic positions of the Bank in instruments of additional Tier 1 capital of companies in the financial sector that have entered into a cross-investment with the bank with the aim of artificially increasing the Bank's capital (negative amount) | _ | Art. 56 (b), 58, 475 (3) of the CRR | | |
| 39 | Direct and indirect positions of the Bank in instruments of additional Tier 1 capital of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) (negative amount) | 14 | Art. 56 (c), 59, 60, 79, 475 (4) of the CRR | | 3 |
| 40 | Direct, indirect and synthetic positions of the Bank in instruments of additional Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) (negative amount) | - | Art. 56 (d), 59, 79, 475 (4) of the CRR | _ | |

| | | | | A | |
|--------------|--|---|---|---|-----------|
| Reference | Basis as at 31 December 2015 | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) Amount on disclosure date (in € m) | Reference to art. in the Regulation (EU) No. 575/2013 | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with Regulation (EU) No. 575/2013 (in € m) | Reference |
| 41 | | (iii C iii) | 140. 373/2013 | (iii C iii) | Reference |
| | additional Tier 1 capital relating to amounts subject to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply (CRR remaining amounts) | | | _ | |
| 41a | Remaining amounts deductible | | | | |
| | from the additional Tier 1 capital relating to items deductible from the Common Equity Tier 1 capital during the transitional phase in accordance with art. 472 of Regulation (EU) No. 575/2013 of which: Intangible assets | -256 | Art. 472, 472 para. 3a, 4, 6, 8 (a), 9, 10a and 11a of the CRR | | |
| | of which: shortfall between | -7 | | - | |
| | valuation allowances and expected loss | -249 | | - | |
| 41b | Remaining amounts deductible from the additional Tier 1 capital relating to items deductible from the Tier 2 capital during the transitional phase in accordance with art. 475 of Regulation (EU) No. 575/2013 | <u>.</u> | Art. 477, 477 para. 3 and 4a of the CRR | | |
| 41c | Amount to be deducted from or added to the additional Tier 1 capital relating to additional deductions and adjustment items in accordance with the pre-CRR treatment | - | Art. 467, 468, 481 of the CRR | - | |
| | of which: Amount of the items deductible from the items of the additional Tier 1 capital that exceed the Bank's additional Tier 1 capital which was taken into account in the Common Equity Tier 1 capital | _ | | | |
| 42 | Amount of the items deductible from the items of Tier 2 capital that exceed the Bank's Tier 2 capital (negative amount) | -105 | Art. 56 (e) of the CRR | | |
| 43 | Total regulatory adjustments to the | | alo om | | |
| 44 | additional Tier 1 capital (AT1) Additional Tier 1 capital (AT1) | 256 | | | |
| | Tier 1 capital (T1 = CET1 + AT1) | 1,487 | | | |
| Tier 2 capit | al (T2): Instruments and reserves | 1,101 | | | |
| | Capital instruments and the | | Art. 62, 63 of | | |
| | associated premium | 600 | the CRR | - | |
| 47 | Amount of the items as defined by art. 484 para. 5 plus the associated premium whose mandatory inclusion in T2 will expire State capital allocations with | | Art. 486 (4) of the CRR | - | |
| | grandfathering rights to 1 January 2018 | - | Art. 483 (4) of the CRR | - | |

| Reference | Basis as at 31 December 2015 | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) Amount on disclosure date (in € m) | Reference to art. in the Regulation (EU) No. 575/2013 | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with Regulation (EU) No. 575/2013 (in € m) | Reference |
|--------------|--|---|---|---|-----------|
| 48 | Qualifying capital instruments | | | | |
| | included in the consolidated Tier 2 capital (including as yet unrecorded minority shareholdings and AT1 instruments) issued by subsidiaries and held by third parties. | - | Art. 87, 88, 480 of the CRR | - | |
| 49 | of which: instruments issued by subsidiaries | - | Art. 486 (4) of the CRR | | |
| 50 | Credit-risk adjustments | 1 | Art. 62 (c) and | _ | |
| 51 | Tier 2 capital (T2) before regulatory adjustments | 601 | (a) or the ortiv | | |
| Tier 2 capit | al (T2): regulatory adjustments | 001 | | - | |
| • | Direct and indirect positions of a | | | | |
| | bank in its own instruments of Tier 2 capital and subordinated loans (negative amount) | _ | Art. 63 (b) (i), 66 (a), 67, 477 (2) of the CRR | | |
| 53 | Direct, indirect and synthetic positions of the Bank in Tier 2 capital or subordinated loans of companies in the financial sector that have entered into a cross-investment with the bank with the aim of artificially increasing the Bank's capital (negative amount) | _ | Art. 66 (b), 68, 477 (3) of the CRR | _ | |
| 54 | Direct and indirect positions of the Bank in instruments of Tier 2 capital or subordinated loans of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) (negative amount) | _ | Art. 66 (c), 69, 70, 79, 477 (4) of the CRR | _ | |
| 54a | of which: new positions not subject to transitional provisions | _ | | - | |
| 54b | f which: positions existing prior to 1 January 2013 that are subject to transitional provisions | | | | |
| 55 | Direct, indirect and synthetic positions of the Bank in instruments of Tier 2 capital or subordinated loans of companies in the financial sector in which the institute holds a significant investment (more than 10 per cent and less eligible sales positions) (negative amount) | _ | Art. 66 (d), 69, 79, 477 (4) of the CRR | | |
| 56 | Regulatory adjustments of Tier 2 capital relating to amounts subject to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply (CRR remaining amounts) | - | | - | |

| | | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) Amount on | Reference to art. in the Regulation | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with Regulation (EU) No. | |
|------------------|---|---|---|---|-----------|
| D. (| Danis as at 04 Danish at 0045 | disclosure date | (EU) | 575/2013 [^] | D-(|
| Reference 56a | Remaining amounts deductible from Tier 2 capital relating to items deductible from the Common Equity Tier 1 capital during the transitional phase in accordance with art. 472 of Regulation (EU) No. | (in € m) | Art. 472 (a), 472 (3) (a), (4), (6), (8), (9), (10) (a) and (11) (a) | (in € m) | Reference |
| | of which: shortfall between valuation allowances and expected loss | -249 -249 | of the CRR | - | |
| 56b | Remaining amounts deductible from Tier 2 capital relating to items deductible from the additional Tier 1 capital during the transitional phase in accordance with art. 475 of Regulation (EU) No. 575/2013 | | Art. 475, 475 (2) (a), (3), (4) (a) of the CRR | | |
| 56c | Amount to be deducted from or added to the Tier 2 capital relating to additional deductions and adjustment items in accordance with the pre-CRR treatment of which: adjustments due to | - | Art. 467, 468, | | |
| | grandfathering provisions | - | | - | |
| 57 | Total regulatory adjustments of the Tier 2 capital (T2) | -249 | | - | |
| 58 | Tier 2 capital (T2) | 352 | | - | |
| 59 | Total capital (TC = T1 + T2) | 1,839 | | - | |
| Risk-weigh | | | | | |
| 59a | Risk-weighted assets relating to amounts subject to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply (CRR remaining amounts) | _ | | _ | |
| | of which: items not deductible from Common Equity Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) | no data | Art. 472, 472 (5), (8) (b), (10) (b) and (11) (b) of the CRR | - | |
| | of which: items not deductible from additional Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) | no data | | - | |
| | of which: items not deductible from Tier 2 capital (Regulation (EU) No. 575/2013, remaining amounts) | no data | Art. 477, 477 (2) (b), (2) (c), (4) (b) of the CRR | _ | |
| 60 | Total risk-weighted assets | 13,815 | | - | |
| | of which: Credit risk | 12,714 | | - | |
| | of which: credit-risk-related valuation adjustment (CVA) | 72 | | - | |
| | of which: Market-price risk | 148 | | - | |
| | of which: Operational risk | 881 | | - | |

| Reference Basis as at 31 December 2015 disclosure date (in € m) | | | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) | Reference to | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with | |
|--|--------------|---|--|---------------------|---|-----------|
| Reference Basis as at 31 December 2015 (in € m) No. 575/2013 (in € m) Reference | | | Amount on | Regulation | Regulation (EU) No. | |
| 61 Common Equity Tier 1 capital ratio (expressed as percentage of the total exposure) 62 Tier 1 capital ratio (expressed as percentage of the total exposure) 63 Regulatory capital ratio (expressed as percentage of the total exposure) 64 Regulatory capital ratio (expressed as percentage of the total exposure) 65 Regulatory capital ratio (expressed as percentage of the total exposure) 66 Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equirement regularement regularements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sills) or O-Sills), 67 expressed as a percentage of the total exposure) 68 of which: capital-maintenance buffer of which: systemic-risk buffer of of which: systemic-risk b | Reference | Basis as at 31 December 2015 | | | | Reference |
| (expressed as percentage of the total exposure) 62 Tier 1 capital ratio (expressed as Art. 92 (2) (b), percentage of the total exposure) 63 Regulatory capital ratio (expressed as percentage of the total exposure) 64 Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital ratio in accordance with str. 92 (2) (c) of exposure) 64 Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital ratio in accordance with str. 92 pare. 1 letter a, plus the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sils) or O-Sils), expressed as a percentage of the total exposure) 65 of which: capital-maintenance buffer and buffer for systemically important institutions (G-Sils) or other systemically or other systemically important institutions (G-Sils) or other systemically important institutions (G-Sils) or other systemically or othe | Equity ratio | s and buffers | | | | |
| total exposure) 10.76 465 of the CRR 26 Tier 1 capital ratio (expressed as percentage of the total exposure) 10.76 465 of the CRR 3 Regulatory capital ratio (expressed as percentage of the total exposure) 10.76 465 of the CRR 4 Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital ratio in accordance with att. 92 (2) (c) of exposure) 10.76 46 Bank-specific requirements relating to the capital buffer (minimum requirement regarding the capital minimum requirement regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sils) or O-Sils), expressed as a percentage of the total exposure) 55 of which: capital-maintenance buffer 66 of which: counter-cyclical capital buffer 67 of which: buffer for global systemically important institutions (G-Sils) or other systemically important institutions (G-Sils) or other systemically important institutions (G-Sils) or other systemically important institutions (G-Sils) 88 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) Ant. 128 of the exposure) Ant. 128 of the exposure of the total exposure of the exposure of the exposure o | 61 | | | A = 1 .00 .(0) .(-) | | |
| 62 Tier 1 capital ratio (expressed as percentage of the total exposure) 63 Regulatory capital ratio (expressed as percentage of the total exposure) 64 Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital portation in accordance with art. 92 para. 1 letter a, plus the requirements regarding the requirements regarding the requirements regarding the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sils or O-Sils), expressed as a percentage of the total exposure) 65 of which: capital-maintenance buffer 66 of which: capital-maintenance buffer 67 of which: buffer for global systemically important institutions (G-Sils or O-Sils), expressed as a percentage of the total exposure) 67 of which: systemic-risk buffer 67 of which: buffer for global systemically important institutions (G-Sils) or other systemically instruments of common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) 72 Direct and indirect positions of the Bank in capital instruments of common Equity Tier 1 capital for companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital for companies in the financial sector in which the Bank in instruments of Common Equity Tier 1 capital for companie | | ` | 10.76 | () (), | _ | |
| 63 Regulatory capital ratio (expressed as percentage of the total exposure) 64 Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital ratio in accordance with art. 92 para. 1 letter a, plus the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sils or O-Sils), expressed as a percentage of the total exposure) 65 of which: capital-maintenance buffer 66 of which: counter-cyclical capital buffer 67 of which: systemic-risk buffer 67 of which: systemic-risk buffer 68 of which: buffer for global systemically important institutions (G-Sils) or other systemically institute institutions (G-Sils) or other systemically institute institutions of the Bank in capital instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (ess of the CRD or other systemically instruments of Com | 62 | , , | | | | |
| as percentage of the total exposure) 84. Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital ratio in accordance with art. 92 para. 1 letter a, plus the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemically important institutions (G-SIIs) or O-SIIs), expressed as a percentage of the total exposure) 85. of which: capital-maintenance buffer and buffer for systemically important institutions (G-SIIs) or O-SIIs), expressed as a percentage of the total exposure) 86. of which: capital-maintenance buffer of which: systemically important institutions (G-SIIs) or O-SIIs) or O-SIIs), expressed as a percentage of the total exposure) 87. of which: systemic-risk buffer of which: systemically important institutions (G-SIIs) or other systemica | | | 10.76 | 465 of the CRR | - | |
| exposure) 64 Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital ratio in accordance with art. 92 para. 1 letter a, plus the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sils or O-Sils), Art. 128, 129, expressed as a percentage of the total exposure) 65 of which: capital-maintenance buffer 66 of which: counter-cyclical capital buffer; systemic-risk buffer 67 of which: ounter-cyclical capital buffer 67 of which: ounter-cyclical capital buffer 67 of which: systemic-risk buffer 68 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) 68 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) 6.26 CRD IV Amounts under the deduction thresholds (before risk weighting) 72 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of ax 38, 48 470, 472 | 63 | | | Art. 92 (2) (c) of | | |
| to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital ratio in accordance with art. 92 para. 1 letter a, plus the requirements the requirements the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sils or O-Sils), expressed as a percentage of the total exposure) 4.50 IV | | , , | 13.31 | | - | |
| requirement regarding Common Equity Tier 1 capital ratio in accordance with art. 92 para. 1 letter a, plus the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (S-Sils or O-Sils), expressed as a percentage of the total exposure) 65 of which: capital-maintenance buffer 66 of which: counter-cyclical capital buffer 67 of which: systemic-risk buffer 67 of which: systemic-risk buffer 68 of which: systemic-risk buffer 69 of which: systemic-risk buffer 60 of which: systemic-risk buffer 61 of which: systemic-risk buffer 62 of which: systemic-risk buffer 63 of which: systemic-risk buffer 64 of which: systemic-risk buffer 65 of which: systemic-risk buffer 66 of which: systemic-risk buffer 67 of which: systemic-risk buffer 68 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) Art. 131 of the CRD IV Ant. 132 of the CRD IV Ant. 128 of the exposure) Art. 36 (1) (h), expressed as percentage of the total exposure in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 75 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 49 CRR 2 CRR Art. 36 (1) (i), 45, 48, 470, 472 (11) of the threshold of 10 per cent, less corresponding tax liabilities if the conditions of 41, 38 para. 3 are 38, 48 470, 472 | 64 | | | | | |
| Equity Tier 1 capital ratio in accordance with art. 92 para. 1 letter a, plus the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sils or O-Sils), expressed as a percentage of the total exposure) 4.50 IV - 65 of which: capital-maintenance buffer and buffer capital-maintenance buffer of which: counter-cyclical capital buffer of of which: systemic-risk buffer | | | | | | |
| letter a, plus the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemically important institutions (G-Slls or O-Slls), expressed as a percentage of the total exposure) 65 of which: capital-maintenance buffer of which: capital-maintenance buffer of which: capital-maintenance buffer of which: capital-maintenance buffer of which: systemically important institutions (G-Slls) or other systemically institutions (G-Slls) or other systemically institutions (G-Slls) or other systemically in | | Equity Tier 1 capital ratio in | | | | |
| regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-Sils or O-Sils), and the CRD total exposure) 65 of which: capital-maintenance buffer | | | | | | |
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| buffer for systemically important institutions (G-SIIs or O-SIIs), expressed as a percentage of the total exposure) 65 of which: capital-maintenance buffer 66 of which: counter-cyclical capital buffer 67 of which: systemic-risk buffer 67 of which: buffer for global systemically important institutions (G-SIIs) or other systemically important institutions (G-SIIs) or other systemically important institutions (O-SIIS) 68 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) 69 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 70 Direct and indirect positions of the Bank in instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales in the financial sector in which the institute holds of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank not a significant investment (less than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of att. 38 para. 3 are 38, 48 470, 472 | | buffer and counter-cyclical capital | | | | |
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| 65 of which: capital-maintenance buffer 66 of which: counter-cyclical capital buffer 67 of which: systemic-risk buffer 67a of which: buffer for global systemically important institutions (G-SIIs) or other systemically important institutions (G-SIIs) or other systemically important institutions (G-SIIs) or other systemically important institutions (C-SIIS) 68 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) 6.26 CRD IV Amounts under the deduction thresholds (before risk weighting) 72 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales 69, 70, 477 (4) positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 49 CRR 2 2 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 38, 48 470, 472 | | | | | | |
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| buffer | 65 | | _ | | - | |
| 67 of which: systemic-risk buffer 67a of which: buffer for global systemically important institutions (G-SIIS) or other systemically important institutions (O-SIIS) 68 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) 6.26 CRD IV Amounts under the deduction thresholds (before risk weighting) 72 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 38, 48 470, 472 | 66 | | | | | |
| 67a of which: buffer for global systemically important institutions (G-SIIs) or other systemically important institutions (G-SIIS) - CRD IV | 67 | | - | | - | |
| systemically important institutions (G-SIIs) or other systemically important institutions (O-SIIS) - CRD IV - 68 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) 6.26 CRD IV - Amounts under the deduction thresholds (before risk weighting) 72 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 16 of the CRR - 1+3 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 49 CRR - 2 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 38, 48 470, 472 | | <u> </u> | - | | - | |
| important institutions (O-SIIS) - CRD IV - 68 Available Common Equity Tier 1 capital for the buffers (expressed as percentage of the total exposure) 6.26 CRD IV - Amounts under the deduction thresholds (before risk weighting) 72 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 16 of the CRR - 1+3 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 49 CRR - 2 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of at. 38 para. 3 are 38, 48 470, 472 | | systemically important institutions | | | | |
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| exposure) Amounts under the deduction thresholds (before risk weighting) 72 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 475 (4), 66 (c), 69, 60, 475 (4), 66 (c), 69, 70, 477 (4) 69, 70, 477 (4) 70, 477 (4) 70, 477 (4) 70, 477 (4) 70, 477 (4) 70, 477 (4) 70, 477 (4) 70, 70, 477 (4) 70, 70, 70, 70, 70, 70, 70, 70, 70, 70, | | capital for the buffers (expressed | | | | |
| Amounts under the deduction thresholds (before risk weighting) 72 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 74 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 75 Art. 36 (1) (c), conditions of art. 38 para. 3 are 76 Art. 36 (1) (c), conditions of art. 38 para. 3 are 77 Art. 36 (1) (c), conditions of art. 38 para. 3 are 78 Art. 36 (1) (c), conditions of art. 38 para. 3 are | | | 6.26 | | | |
| 72 Direct and indirect positions of the Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 74 CRR 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are Art. 36 (1) (h), 45, 46, 472 (10) 475 (4), 66 (c), 69, 70, 477 (4) 69, 70, 477 (4) 79 70 Of the CRR 70 Art. 36 (1) (i), 70 Art. 36 (1) (c), 71 CRR 72 Art. 36 (1) (c), 73 Art. 36 (1) (c), 74 Art. 36 (1) (c), 75 Art. 36 (1) (c), 76 Art. 36 (1) (c), 77 Art. 36 (1) (c), 78 Art. 36 (1) (c), 78 Art. 36 (1) (c), 79 Art. 36 (1) (c), 70 Art. 36 (1) (c), 70 Art. 36 (1) (c), 70 Art. 36 (1) (c), 71 Art. 36 (1) (c), 71 Art. 36 (1) (c), 72 Art. 36 (1) (c), 73 Art. 36 (1) (c), 74 Art. 36 (1) (c), 75 Art. 37 | Amounts II | | | CRDIV | | |
| Bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 47. 47. 48. 47. 47. 49 47. 36 (1) (i), 47. 36 (1) (i), 47. 36 (1) (i), 47. 47. 49 47. 47. 49 47. 47. 49 47. 47. 49 47. 47. 40 47. 40 | | · | | | | |
| which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 75 Art. 36 (1) (c), solutions of section (significant investment than 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 75 Art. 36 (1) (c), solutions of art. 38 para. 3 are 76 Art. 36 (1) (c), solutions of art. 38 para. 3 are | | Bank in capital instruments of | | | | |
| significant investment (less than 10 per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 475 (4), 66 (c), 69, 70, 477 (4) | | • | | | | |
| per cent and less eligible sales positions) 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 69, 70, 477 (4) of the CRR - 1+3 Art. 36 (1) (i), 45, 48, 470, 472 (11) of the CRR - 2 Art. 36 (1) (c), 38, 48 470, 472 | | | | | | |
| 73 Direct and indirect positions of the Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are Art. 36 (1) (i), Art. 36 (1) (i), 45, 48, 470, 472 (11) of the CRR - 2 Art. 36 (1) (c), 38, 48 470, 472 | | per cent and less eligible sales | | 69, 70, 477 (4) | | |
| Bank in instruments of Common Equity Tier 1 capital of companies in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are Art. 36 (1) (i), Art. 36 (1) (i), Art. 36 (1) (c), 38, 48 470, 472 | 70 | | 16 | of the CRR | - | 1+3 |
| in the financial sector in which the Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 49 CRR 2 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are Art. 36 (1) (i), 45, 48, 470, 472 (11) of the CRR - 2 Art. 36 (1) (c), 38, 48 470, 472 | 13 | | | | | |
| Bank holds a significant investment (more than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 45, 48, 470, 472 (11) of the CRR - 2 | | | | | | |
| (more than 10 per cent and less eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 472 (11) of the CRR - 2 Art. 36 (1) (c), 38, 48 470, 472 | | | | | | |
| eligible sales positions) 75 Latent tax claims dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are 49 CRR - 2 Art. 36 (1) (c), 38, 48 470, 472 | | | | | | |
| future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are Art. 36 (1) (c), 38, 48 470, 472 | | eligible sales positions) | 49 | | - | 2 |
| temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are Art. 36 (1) (c), 38, 48 470, 472 | 75 | | | | | |
| threshold of 10 per cent, less corresponding tax liabilities if the conditions of art. 38 para. 3 are Art. 36 (1) (c), 38, 48 470, 472 | | | | | | |
| conditions of art. 38 para. 3 are 38, 48 470, 472 | | threshold of 10 per cent, less | | | | |
| | | | | . , , , , | | |
| - (3) Of the ONN | | satisfied) | _ | (5) of the CRR | | |

| Reference | Basis as at 31 December 2015 | Capital on the basis of Regulation (EU) No. 575/2013 (CRR) Amount on disclosure date (in € m) | Reference to art. in the Regulation (EU) No. 575/2013 | Amounts subject to treatment under Regulation (EU) No. 575/2013 or prescribed remaining amount in accordance with Regulation (EU) No. 575/2013 (in € m) | Reference |
|---------------------|---|---|---|---|-----------|
| Applicable | caps for the inclusion of valuation a | allowances in the T | ier 2 capital | | |
| 76 | Credit-risk adjustments relating to Tier 2 capital relating to risk positions subject to the standard approach (before application of the cap) | | Art. 62 of the CRR | _ | |
| 77 | Cap for inclusion of credit-risk adjustments in the Tier 2 capital using the standard approach | 9 | Art. 62 of the CRR | _ | |
| 78 | Credit-risk adjustments relating to Tier 2 capital relating to risk positions subject to the approach based on internal assessments (before application of the cap) | · | Art. 62 of the CRR | _ | |
| 79 | Cap for the inclusion of credit-risk adjustments in the Tier 2 capital within the approach based on internal assessments | 70 | Art. 62 of the CRR | - | |
| Equity instr | ruments subject to the transitional p | provisions (only ap | plicable from 1 Ja | anuary 2013 to 1 Janua | ary 2022) |
| 80 | Current cap for CET 1 instruments subject to the transitional provisions | 4 | Art. 484 (3), 486 (2), (5) of the CRR | _ | |
| 81 | Amount excluded from CET 1 due to the cap (amount above cap after reconciliations and maturities) | -4 | Art. 484 (3), 486 (2), (5) of the CRR | - | |
| | Current cap for AT 1 instruments subject to the transitional provisions | | Art. 484 (4), 486 (3), (5) of the CRR | - | |
| | Amount excluded from AT 1 due to the cap (amount above cap after reconciliations and maturities) | - | Art. 484 (4), 486 (3), (5) of the CRR | - | |
| | Current cap for T2 instruments subject to the transitional provisions | _ | Art. 484 (5), 486 (4), (5) of the CRR | | |
| 85 | Amount excluded from T2 due to the cap (amount above cap after reconciliations and maturities) | _ | Art. 484 (5), 486 (4), (5) of the CRR | _ | |

Remarks on the reconciliation statement

- 1 The non-significant investments in the Common Equity Tier 1 capital do not result in a deduction from the Common Equity Tier 1 as they are below the threshold.
- 2 The significant investments in the Common Equity Tier 1 do not result in a deduction from the Common Equity Tier 1 capital as they are below the threshold.
- 3 The non-significant investments in the additional Tier 1 capital do not result in a deduction from the additional Tier 1 capital as they are below the threshold.

- 4 The regulatory adjustment item debit value adjustment (DVA) is only deducted from the Common Equity Tier 1 capital at 40 per cent in accordance with the transitional provisions.
- The deviation from the balance sheet value results from the € 3 million increase of § 340g of the German Commercial Code which as at 31 December may not be included under regulatory law, and from the 70 per cent inclusion of the special item for general banking risks (€ 4 million as at 31 December) in the amount of € 2.77 million in accordance with § 340e of the German Commercial Code.
- There is no difference in treatment between commercial and regulatory law for the positions subscribed capital, capital reserves and retained earnings.

Key Features of the Capital Instruments (Art. 437 of the CRR)

Table 4: Key features of the capital instruments

| | Key features of the | | | Subordinated AT1 | Subordinated AT1 |
|-----|---|-------------------------------------|------------------------------|---|---|
| No. | | Share capital | Capital reserves | bearer debt security | bearer debt security |
| 1 | Issuer | Bremer Landesbank (AöR) | Bremer Landesbank (AöR) | Bremer Landesbank (AöR) | Bremer Landesbank (AöR) |
| 2 | Standard identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement) | Paid-up capital instruments | Additional paid-in capital | DE000BRL00A4 | DE000BRL00B2 |
| 3 | Law governing the instrument | German law | German law | German law | German law |
| | Regulatory treatment | | | | |
| 4 | CRR transitional provisions | Common Equity Tier 1 capital | Common Equity Tier 1 capital | Additional Tier 1 capital | Additional Tier 1 capital |
| 5 | CRR provisions after the transitional period | Common Equity Tier 1 capital | Common Equity Tier 1 capital | Additional Tier 1 capital | Additional Tier 1 capital |
| 6 | Eligible at solo, Group/solo and Group level | Solo | Solo | Solo and (partially) consolidated | Solo and (partially) consolidated |
| 7 | Instrument type (types to be specified by each country) | Share capital/nominal capital | Capital reserves | Subordinated AT1 bearer debt security | Subordinated AT1 bearer debt security |
| 8 | Amount eligible for regulatory capital (currency in millions, as at last reporting date) | 265 | 478 | 50 | 100 |
| 9 | Nominal value of the instrument (in € m) | 265 | 478 | 50 | 100 |
| 9a | Issue price | - | - | 100 % | 100 % |
| 9b | Redemption price | - | - | Carrying or nominal value, if need be reduced by any write- down | Carrying or nominal value, if need be reduced by any write- down |
| 10 | Accounting classification | Subscribed capital | Capital reserves | Liability – amortised costs | Liability – amortised costs |
| 11 | Original issue date | 1983 and 2012 | 2004 and 2012 | 29.06.2015 | 28.12.2015 |
| 12 | Indefinite or with expiry date | Indefinite | Indefinite | Indefinite | Indefinite |
| 13 | Original due date | No due date | No due date | No due date | No due date |
| 14 | May be terminated by issuer with prior consent of the supervisory body | No | No | Yes | Yes |

| Key features of the No. capital instruments Share capital Capital reserves Subordinated A' bearer debt secu Early repayment ri for the issuer fo regulatory and ta reasons: subject t notice period of no than 35 and no ments. | |
|--|--|
| 15 Termination date may be selected, conditional termination dates and redemption amount Early repayment right for the issuer for the issuer for regulatory and target the reasons: subject the notice period of not than 35 and no me | Early repayment right |
| conditional termination dates and redemption amount for the issuer fo regulatory and ta reasons: subject t notice period of no than 35 and no me | |
| dates and redemption regulatory and ta reasons: subject to notice period of no than 35 and no mo | |
| amount reasons: subject to notice period of no than 35 and no mo | 9 , |
| notice period of no than 35 and no mo | |
| than 35 and no mo | |
| | |
| than 60 days in | , |
| accordance with § | |
| and (3) of the loa | |
| conditions; in full, n | ot in in part and with the |
| part and with the | |
| consent of the | supervisory authority. |
| supervisory author | |
| Early repayment | |
| issuer's request no earlier than | no earlier than 29 June 2021 and |
| 29 June 2020 and | |
| on each interest of | |
| date subject to a no | , |
| period of no less the | nan less than thirty-five |
| thirty-five days in | |
| accordance with § | |
| of the loan condition | |
| full, not in part and the consent of th | · |
| No No supervisory author | |
| 16 Later termination | supervisory authority. |
| dates, if applicable No No see no. 15 | see no. 15 |
| Coupons/dividends | - |
| 17 Fixed or variable Fixed interest rate | te Fixed interest rate |
| dividends/coupon Variable interest variable from | variable from |
| payments rates No interest 29.06.2020 | 29.06.2021 |
| | |
| 18 Nominal coupon and fixed at 8.5 % un | |
| reference index as 28.06.2020 incl. | , 28.06.2021 incl., |
| reference index as 28.06.2020 incl. relevant variable 12-mont | ., 28.06.2021 incl., th variable 12-month |
| reference index as 28.06.2020 incl. relevant variable 12-mont Euribor +7.968 % f | , 28.06.2021 incl., th variable 12-month rom Euribor +9.135 % |
| reference index as 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl | , 28.06.2021 incl., th variable 12-month from Euribor +9.135 % |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl. 19 Dividend stop in place - No | 28.06.2021 incl., th variable 12-month rom Euribor +9.135 % from 29.06.2021 incl. |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl. 19 Dividend stop in place - No Pully discretionary, | 28.06.2021 incl., th variable 12-month rom Euribor +9.135 % from 29.06.2021 incl. |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl. 19 Dividend stop in place - No | 28.06.2021 incl., th variable 12-month rom Euribor +9.135 % from 29.06.2021 incl. |
| reference index as relevant relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place - No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary Fully discretionary - Fully discretionary | 28.06.2021 incl., th variable 12-month Furibor +9.135 % from 29.06.2021 incl. |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place - No 20a Fully discretionary, partially discretionary or mandatory (as | 28.06.2021 incl., th variable 12-month Furibor +9.135 % from 29.06.2021 incl. |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place - No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary Pully discretionary partially discretionary partially discretionary partially discretionary | 28.06.2021 incl., th variable 12-month Furibor +9.135 % from 29.06.2021 incl. |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place - No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary or mandatory (as regards time) Fully discretionary or mandatory (as regards time) Fully discretionary or mandatory (as | th variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place - No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary or mandatory, partially discretionary, partially discretionary or mandatory (as regards the amount) Fully discretionary Fully discretionary Fully discretionary Fully discretionary | th variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f - 29.06.2020 incl 19 Dividend stop in place No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary or mandatory (as regards the amount) Fully discretionary - Fully discretionary or mandatory (as regards the amount) Fully discretionary - Fully discretionary Fully discretionary - Fully discretionary Fully discretionary Fully discretionary Fully discretionary | th variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place No 20a Fully discretionary, partially discretionary or mandatory (as regards time) 20b Fully discretionary, partially discretionary or mandatory (as regards telephone) Fully discretionary or mandatory (as regards the amount) Fully discretionary - Fully discretionary Fully discretionary - Fully discretionary The provided Head of the second se | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No ry Fully discretionary ry Fully discretionary |
| reference index as relevant relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary, partially discretionary or mandatory (as regards telephone) Fully discretionary or mandatory (as regards the amount) Fully discretionary - Fully discretionary The provided Hamburg of State | th variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place No 20a Fully discretionary, partially discretionary or mandatory (as regards time) 20b Fully discretionary, partially discretionary or mandatory (as regards telephone) 20b Fully discretionary or mandatory (as regards the amount) 21 Cost increase clause or another redemption incentive in place No No No No No 22 Non-cumulative or | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary Yes Fully discretionary |
| reference index as relevant relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary, partially discretionary or mandatory (as regards telephone) Fully discretionary or mandatory (as regards the amount) Fully discretionary - Fully discretionary The provided Hamburg of State | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary Yes Fully discretionary |
| reference index as relevant relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary 20b Fully discretionary, partially discretionary or mandatory (as regards the amount) Fully discretionary 21 Cost increase clause or another redemption incentive in place No 22 Non-cumulative or cumulative Non-cumulative | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary Fully discretionary No No No No No |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary Fully discretionary No No No No No |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place 20 Fully discretionary, partially discretionary or mandatory (as regards time) 20 Fully discretionary, partially discretionary or mandatory (as regards the amount) 20 Fully discretionary or mandatory (as regards the amount) 21 Cost increase clause or another redemption incentive in place 22 Non-cumulative or cumulative 23 Convertible or non-convertible Non-convertible Non-convertible Non-convertible Non-convertible Non-convertible Non-convertible Non-convertible | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary Fully discretionary No No No No No |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary or mandatory (as regards the amount) 20b Fully discretionary or mandatory (as regards the amount) Fully discretionary - Fully discretionary 21 Cost increase clause or another redemption incentive in place No No No No No 22 Non-cumulative or cumulative or cumulative 23 Convertible or non-convertible Non-convertible Non-convertible Non-convertible Non-convertible Non-convertible 14 If convertible: trigger for conversion 25 If convertible: fully or | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary Fully discretionary No No No No No |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place - No 20a Fully discretionary, partially discretionary or mandatory (as regards time) 20b Fully discretionary or mandatory (as regards the amount) 21 Cost increase clause or another redemption incentive in place 22 Non-cumulative or cumulative or cumulative 23 Convertible or non-convertible 24 If convertible: trigger for conversion 25 If convertible: fully or partially | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary Fully discretionary No No No No No |
| reference index as relevant 28.06.2020 incl. variable 12-mont Euribor +7.968 % f 29.06.2020 incl 19 Dividend stop in place No 20a Fully discretionary, partially discretionary or mandatory (as regards time) Fully discretionary or mandatory (as regards the amount) 20b Fully discretionary or mandatory (as regards the amount) Fully discretionary - Fully discretionary 21 Cost increase clause or another redemption incentive in place No No No No No 22 Non-cumulative or cumulative or cumulative 23 Convertible or non-convertible Non-convertible Non-convertible Non-convertible Non-convertible Non-convertible 14 If convertible: trigger for conversion 25 If convertible: fully or | 28.06.2021 incl., variable 12-month Euribor +9.135 % from 29.06.2021 incl. No Fully discretionary Fully discretionary No No No No No |

| | Key features of the | | | Subordinated AT1 | Subordinated AT1 |
|-----|--|---------------|------------------|--|--|
| No. | capital instruments | Share capital | Capital reserves | bearer debt security | bearer debt security |
| 27 | If convertible: conversion obligatory or optional | - | - | _ | - |
| 28 | If convertible: type of instrument to be converted to | - | <u>-</u> | <u>-</u> | - |
| 29 | If convertible: issuer of instrument to be converted to | | - | | |
| 30 | Write-down features | No | No | Yes | Yes |
| 31 | In case of write-down: trigger for write-down | - | - | Trigger CET1 ratio of 5.125 % underrun | Trigger CET1 ratio of 5.125 % underrun |
| 32 | In case of write-down: fully or in part | - | _ | Write-downs correspond to the amount required for the full restoration of the minimum CET1 ratio of 5.125 % | Write-downs correspond to the amount required for the full restoration of the minimum CET1 ratio of 5.125 % |
| 33 | In case of write-down: permanent or temporary | _ | _ | temporary | temporary |
| 34 | In case of temporary write-down: Mechanism for re- allocation | _ | - | Re-allocation if (taking account of further write-ups and interest payments on AT1 instruments) a corresponding profit for the year and maximum distributable amount are available in accordance with CRD IV, art. 141 para. 2 and the trigger ratio is overrun before and after | Re-allocation if (taking account of further write-ups and interest payments on AT1 instruments) a corresponding profit for the year and maximum distributable amount are available in accordance with CRD IV, art. 141 para. 2 and the trigger ratio is overrun before and after |
| 35 | Priority position in case of liquidation (always specify the next instrument up) | Last priority | Last priority | subordinate to Tier 2 capital | subordinate to Tier 2 capital |
| 36 | Incorrect features of the converted instrument | | - | No | No |
| 37 | Specify any incorrect features | - | - | No | No |

| No. | Key features of the capital instruments | Sub | ordinated registered debt sec | urity |
|-----|---|---|---|---|
| 1 | Issuer | Bremer Landesbank (AöR) | Bremer Landesbank (AöR) | Bremer Landesbank (AöR) |
| 2 | Standard identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement) | | | |
| 3 | Law governing the instrument | German law | German law | German law |
| | Regulatory treatment | | | |
| 4 | CRR transitional provisions | Tier 2 capital | Tier 2 capital | Tier 2 capital |
| 5 | CRR provisions after the transitional period | Tier 2 capital | Tier 2 capital | Tier 2 capital |
| 6 | Eligible at solo, Group/solo and Group level | Solo and (partially) consolidated | Solo and (partially) consolidated | Solo and (partially) consolidated |
| 7 | Instrument type (types to be specified by each country) | Subordinated registered debt security | Subordinated registered debt security | Subordinated registered debt security |
| 8 | Amount eligible for regulatory capital (currency in millions, as at last reporting | | | |
| 9 | date) Nominal value of the | 50 | 150 | 50 |
| | instrument (in € m) | 50 | 150 | 50 |
| 9a | Issue price | 100.00 % | 100.00 % | 100.00 % |
| 9b | Redemption price | 100.00 % | 100.00 % | 100.00 % |
| 10 | Accounting classification | Liability – amortised cost | Liability – amortised cost | Liability – amortised cost |
| 11 | Original issue date | 06.11.2012 | 16.11.2012 | 11.09.2013 |
| 12 | Indefinite or with expiry date | With expiry date | With expiry date | With expiry date |
| 13 | Original due date | 06.12.2027 | 16.11.2027 | 11.09.2028 |
| 14 | May be terminated by issuer with prior consent of the supervisory body | Yes | Yes | Yes |
| 15 | Termination date may be selected, conditional termination dates and redemption amount | Early repayment at issuer's request: no earlier than 06 September 2022 and then on each interest due date subject to a notice period of no less than five business days in accordance with § 5 (3) of the loan conditions; in full, not in part and with the consent of the supervisory authority. Early repayment right for the issuer on regulatory grounds: subject to a notice period of no less than 30 and no more than 60 days in accordance with § 5 (2) of the loan conditions; in full, not in part and with the consent of the supervisory | Early repayment at issuer's request: no earlier than 16 September 2022 and then on each interest due date subject to a notice period of no less than five business days in accordance with § 5 (3) of the loan conditions; in full, not in part and with the consent of the supervisory authority. Early repayment right for the issuer on regulatory grounds: subject to a notice period of no less than 30 and no more than 60 days in accordance with § 5 (2) of the loan conditions; in full, not in part and with the consent of the supervisory | Early repayment at issuer's request: no earlier than 11 September 2023 and then on each interest due date subject to a notice period of no less than five business days in accordance with § 5 (3) of the loan conditions; in full, not in part and with the consent of the supervisory authority. Early repayment right for the issuer on regulatory grounds: subject to a notice period of no less than 30 and no more than 60 days in accordance with § 5 (2) of the loan conditions; in full, not in part and with the consent of the supervisory |
| 16 | Later termination dates, if applicable | authority. | authority. | authority. |

| No. | Key features of the capital instruments | Subordinated bearer debt securities | | | | |
|-----|--|--|--|--|--|--|
| | Coupons/dividends | | | | | |
| 17 | Fixed or variable dividends/coupon payments | Variable interest rates | Variable interest rates | Variable interest rates | | |
| 18 | Nominal coupon and reference index as | | | | | |
| 10 | relevant | 6-month Euribor +3.50 % | 6-month Euribor +3.50 % | 6-month Euribor +3.40 % | | |
| 19 | Dividend stop in place | No | No | No | | |
| 20a | Fully discretionary, partially discretionary or mandatory (as regards time) | Mandatory | Mandatory | Mandatory | | |
| 20b | Fully discretionary, partially discretionary or mandatory (as | | | | | |
| 21 | regards the amount) Cost increase clause | Mandatory | Mandatory | Mandatory | | |
| | or another redemption incentive in place | No | No | No | | |
| 22 | Non-cumulative or cumulative | Non-cumulative | Non-cumulative | Non-cumulative | | |
| 23 | Convertible or non- convertible | Non-convertible | Non-convertible | Non-convertible | | |
| 24 | If convertible: trigger for conversion | - | - | - | | |
| 25 | If convertible: fully or partially | | _ | - | | |
| 26 | If convertible: conversion rate | - | - | - | | |
| 27 | If convertible: conversion obligatory or optional | _ | _ | _ | | |
| 28 | If convertible: type of instrument to be converted to | - | - | _ | | |
| 29 | If convertible: issuer of instrument to be converted to | - | - | - | | |
| 30 | Write-down features | No | No | No | | |
| 31 | In case of write-down: trigger for write-down | - | - | - | | |
| 32 | In case of write-down: fully or in part | - | - | - | | |
| 33 | In case of write-down: permanent or temporary | - | - | - | | |
| 34 | In case of temporary write-down: Mechanism for re- allocation | - | - | | | |
| 35 | Priority position in case of liquidation (always specify the next instrument up) | Non-subordinated liabilities take precedence | Non-subordinated liabilities take precedence | Non-subordinated liabilities take precedence | | |
| 36 | Incorrect features of the converted | | | | | |
| 37 | instrument Specify any incorrect | No | No | No | | |
| 31 | features | - | - | - | | |

| No. | Key features of the capital instruments | Su | bordinated bearer debt securi | ties | |
|-----|--|---|---|---|--|
| 1 | Issuer | Bremer Landesbank (AöR) | Bremer Landesbank (AöR) | Bremer Landesbank (AöR) | |
| 2 | Standard identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement) | XS0113243397 | XS0126529337 | XS0127597036 | |
| 3 | Law governing the instrument | English law | English law | English law | |
| | Regulatory treatment | | | | |
| 4 | CRR transitional provisions | Tier 2 capital | Tier 2 capital | Tier 2 capital | |
| 5 | CRR provisions after the transitional period | Tier 2 capital | Tier 2 capital | Tier 2 capital | |
| 6 | Eligible at solo, Group/solo and Group level | Solo and (partially) consolidated | Solo and (partially) consolidated | Solo and (partially) consolidated | |
| 7 | Instrument type (types to be specified by each country) | Subordinated bearer debt security | Subordinated bearer debt security | Subordinated bearer debt security | |
| 8 | Amount eligible for regulatory capital (currency in millions, as at last reporting date) | 200 | 85 | 65 | |
| 9 | Nominal value of the instrument (in € m) | 200 | 85 | 65 | |
| 9a | Issue price | 100.00 % | 100.50 % | 100.00 % | |
| 9b | Redemption price | 100.00 % | 100.00 % | 100.00 % | |
| 10 | Accounting classification | Liability – amortised cost | Liability – amortised cost | Liability – amortised cost | |
| 11 | Original issue date | 28.06.2000 | 21.03.2001 | 05.04.2001 | |
| 12 | Indefinite or with expiry date | With expiry date | With expiry date | With expiry date | |
| 13 | Original due date | 28.06.2030 | 21.03.2031 | 05.04.2041 | |
| 14 | May be terminated by issuer with prior consent of the supervisory body | Yes | Yes | Yes | |
| 15 | Termination date may be selected, conditional termination dates and redemption amount Later termination | Early repayment right for the issuer in the event of tax changes in accordance with § 6.01 of the loan conditions under German law. | Early repayment right for the issuer in the event of tax changes in accordance with § 6.01 of the loan conditions under German law. | Early repayment right for the issuer in the event of tax changes in accordance with § 6.01 of the loan conditions under German law. | |
| | dates, if applicable | - | <u>-</u> | - | |
| | Coupons/dividends | | | | |
| 17 | Fixed or variable dividends/coupon payments | Variable interest rates | Variable interest rates | Variable interest rates | |
| 18 | Nominal coupon and reference index as relevant | | | | |
| 19 | Dividend stop in place | 6-month Euribor +0.375 % No | 6-month Euribor +0.350 % No | 6-month Euribor +0.380 % No | |
| 20a | Fully discretionary, partially discretionary or mandatory (as regards time) | Mandatory | Mandatory | Mandatory | |
| 20b | Fully discretionary, partially discretionary or mandatory (as regards the amount) | Mandatory | Mandatory | Mandatory | |

| | Coupons/dividends | | | |
|----|--|--|--|--|
| 21 | Cost increase clause or another redemption incentive in place | No | No | No |
| 22 | Non-cumulative or cumulative | Non-cumulative | Non-cumulative | Non-cumulative |
| 23 | Convertible or non- convertible | Non-convertible | Non-convertible | Non-convertible |
| 24 | If convertible: trigger for conversion | - | - | - |
| 25 | If convertible: fully or partially | _ | - | - |
| 26 | If convertible: conversion rate | - | - | - |
| 27 | If convertible: conversion obligatory or optional | - | - | - |
| 28 | If convertible: type of instrument to be converted to | | - | - |
| 29 | If convertible: issuer of instrument to be converted to | - | - | - |
| 30 | Write-down features | No | No | No |
| 31 | In case of write-down: trigger for write-down | - | - | - |
| 32 | In case of write-down: fully or in part | - | - | - |
| 33 | In case of write-down: permanent or temporary | <u>-</u> | - | - |
| 34 | In case of temporary write-down: Mechanism for re- allocation | | - | |
| 35 | Priority position in case of liquidation (always specify the next instrument up) | Non-subordinated liabilities take precedence | Non-subordinated liabilities take precedence | Non-subordinated liabilities take precedence |
| 36 | Incorrect features of the converted instrument | No | No | No |
| 37 | Specify any incorrect features | - | - | - |

The issue prospectus for the subordinated AT1 bearer debt security for € 50.2 million (DE000BRL00A4) is published on our homepage under "Investor Relations – Base Prospectus/Terms & Conditions of the Notes". Bremer Landesbank is subject to no further publication obligation for all other capital instruments listed.

Capital Adequacy (Art. 438 of the CRR)

3. Capital Requirements by Risk Type (Art. 438 of the CRR)

Table 5 lists the regulatory capital requirements for Bremer Landesbank, broken down by the significant risk types and approaches used.

Table 5: Capital requirements

| Capital requirements (in € m) | Capital requirements 31.12.2 | Risk-weighted assets | Capital requirements 30.06.2 | Risk-weighted assets |
|---|------------------------------|-------------------------|------------------------------|-------------------------|
| 1 Credit risks | VIII- | | 00.00. | |
| 1.1 Credit risk – standard approach | | | | |
| Central governments or central banks | - | - | - | - |
| Regional governments or local authorities | 0 | 0 | 0 | 0 |
| Public institutions | 0 | 1 | 0 | 3 |
| Multilateral development banks | - | - | - | - |
| International organisations | - | - | - | - |
| Banks | 2 | 21 | 3 | 43 |
| Companies | 12 | 152 | 13 | 158 |
| Volume business | 12 | 147 | 15 | 186 |
| Positions collateralised with real estate | 11 | 143 | 11 | 135 |
| Items in default | 0 | 4 | 0 | 5 |
| Very high-risk positions | 0 | 0 | 0 | 0 |
| Debt securities | - | - | - | - |
| Risk positions with banks and companies with a short-term credit rating | - | - | - | - |
| Collective investment undertakings (CIU) | - | - | - | - |
| Other positions | - | - | - | - |
| Total for credit risk – standard approach | 38 | 469 | 42 | 529 |
| 1.2 IRB approaches | - | - | | |
| Central governments or central banks | 0 | 1 | 0 | 0 |
| Banks | 69 | 860 | 85 | 1,064 |
| Companies – SMEs | 31 | 388 | 39 | 487 |
| Companies – special finance | 603 | 7,536 | 646 | 8,075 |
| Companies – other | 225 | 2,817 | 266 | 3,329 |
| Volume business – of which collateralised with mortgages, SMEs | - | - | - | - |
| Volume business – of which collateralised with mortgages, not SMEs | - | - | - | - |
| Volume business – of which qualified, revolving | - | - | <u>-</u> | - |
| Volume business – of which other, SMEs | - | - | - | - |
| Volume business – of which other, not SMEs | - | - | - | |
| Other non-loan-dependent assets | 10 | 122 | 8 | 102 |
| Total for IRB approaches | 938 | 11,723 | 1,045 | 13,057 |

| Capital requirements | Capital | Risk-weighted | Capital | Risk-weighted |
|---|-------------------------|----------------|-------------------------|----------------|
| (in € m) | requirements 31.12.2 | assets 2015 | requirements 30.06.2 | assets 2015 |
| 1.3 Securitisations | - | - | 00.001 | |
| Securitisations under the CRSA approach | - | - | - | - |
| of which: Re-securitisations | _ | - | | _ |
| Securitisations under the IRB approach | 20 | 254 | _ | - |
| of which: Re-securitisations | | - | | _ |
| Total securitisations | 20 | 254 | | |
| 1.4 Investments | | | | |
| Investments under the IRB approach | 1 | 9 | 1 | 9 |
| of which internal model approach | - | - | - | - |
| of which PD/LGD approach | _ | - | <u> </u> | - |
| of which simple risk-weighting approach | 1 | 9 | 1 | 9 |
| of which exchange-traded investments | <u>-</u> | - | - | |
| of which investments which are not exchange-traded but belong to a diversified investment portfolio | _ | _ | _ | _ |
| of which other investments | 1 | 9 | 1 | 9 |
| Investments under the CRSA approach | 21 | 258 | 19 | 239 |
| of which investment values in the case of continued use of the old | | | | |
| methodology/grandfathering Total investments | 21 | 267 | 20 | 248 |
| 1.5 Risk-position amount for contributions to the default fund of a central counterparty | 0 | 0 | 0 | 0 |
| Total credit risks | 1,017 | 12,714 | 1,107 | 13,834 |
| 2. Clearing risks | - | - | | |
| Clearing risks in the investment portfolio | - | - | - | - |
| Clearing risks in the trading book | - | - | - | - |
| Total clearing risks | - | - | | - |
| 3. Market-price risks | - | - | | |
| Standard approach | 12 | 148 | 12 | 150 |
| of which: Interest-rate risks | 12 | 148 | 12 | 150 |
| of which: general and specific interest-rate risk (net interest position) | 12 | 148 | 12 | 150 |
| of which: specific interest-rate risk for securitisation positions in the trading book | _ | _ | _ | _ |
| of which: specific interest-rate risk in the correlation trading portfolio | - | - | - | - |
| of which: share-price risks | - | - | - | - |
| of which: currency risks | - | - | - | - |
| of which: risks from commodity positions | - | - | - | - |
| Internal model approach | - | - | - | <u>-</u> |
| Total market-price risks | 12 | 148 | 12 | 150 |
| 4. Operational risks | - | - | | |
| Basic-indicator approach | - | - | - | - |
| Standard approach | 70 | 881 | 70 | 881 |
| Advanced measurement approach | - | - | - | - |
| Total operational risks | 70 | 881 | 70 | 881 |
| 5. Total amount of risk positions for credit value adjustment | 6 | 72 | 13 | 160 |

| Capital requirements | Capital requirements | Risk-weighted assets | Capital requirements | Risk-weighted assets |
|--|----------------------|----------------------|----------------------|----------------------|
| (in € m) | 31.12. | 2015 | 30.06.2 | 015 |
| 6. Total amount of risk positions relating to large loans in the trading portfolio | - | - | - | - |
| 7. Others | - | - | | |
| Other exposure amounts | - | | - | - |
| Total amount of capital requirements | 1,105 | 13,815 | 1,202 | 15,025 |

For further information in the risk context, in particular for the assessment of the approach under which the Bank assesses the adequacy of its internal capital for securing its current and future activities, we refer to the Bremer Landesbank Management Report, the principles of Bremer Landesbank and the Forecast, Risk and Opportunities Report. That report also includes detailed notes on the risk development of during the reporting period for material risk types as well as an outlook on developments expected in future.

4. Security Mechanisms at Bank Level (Art. 438 of the CRR)

Bremer Landesbank has adequate capital resources, is part of the joint liability scheme of the savings bank financial group and is a member of the security reserve of landesbanks and giro banks.

Credit Risk

5. Credit Risks (Art. 438 of the CRR)

Bremer Landesbank uses the basic approach based on internal ratings (IRBA) for calculating capital charges.

In partial use the risk positions for which no internal rating process is available due to a gap in the methods are looked at, and Bremer Landesbank's volume business is excluded from the IRBA. Regular rating controls ensure that the specified rating coverage level of 92 per cent is maintained.

Securitisation is an instrument available to Bremer Landesbank to control credit risks. The aim of the securitisation activities is to reduce the burden on regulatory capital requirements. To diversify the credit portfolio the existing credit risks on the Bank's own books may be passed to other market participants. In 2015 Bremer Landesbank originated its first securitisation transactions. In the year under review Bremer Landesbank structured a securitisation for a credit portfolio with an initial volume of around € 2.145 billion from the asset classes Renewable Energies, Corporate Customers, Social Welfare Facilities, Commercial Real Estate and Ships. A guarantee with an initial volume of € 106 million with effect of 16 December 2015 was concluded with a private guarantor to hedge the credit risks contained therein. The contractual term of the guarantee is twelve years. The first loss tranche held by Bremer Landesbank totals € 10 million and has not been utilised to date.

6. Total Loan Volume (Art. 452e of the CRR)

Table 6 below shows the total loan volume of Bremer Landesbank, broken down by PD class (not including retail) in accordance with art. 452e of the CRR.

Table 6: Total loan volume by PD class (not including retail)

| Risk exposure class | Total of open credit commitments | Position (in € of which op commit | m) oen credit | Ø PD | Position value weighted with PD | Ø RW | Position value weighted with RW |
|--------------------------------------|----------------------------------|--|------------------|----------------|--|--------|--|
| 31.12.2015 | (in € m) | | | (in %) | (in € m) | (in %) | (in € m) |
| | | | PD clas | s 1: PD 0 % to | 0 <0.5 % | | |
| Central governments or central banks | - | 109 | - | 0.00 | 0 | 0.51 | 1 |
| Banks | 731 | 1,973 | 2 | 0.14 | 3 | 36.10 | 712 |
| Companies | 1,975 | 7,520 | 812 | 0.15 | 11 | 34.62 | 2,603 |
| Investments | - | - | - | - | - | - | - |
| Total | 2,707 | 9,603 | 814 | | 14 | | 3,316 |
| | | | PD clas | s 2: PD 0.5 % | to <5 % | | |
| Central governments or central banks | - | - | - | - | - | - | - |
| Banks | 46 | 114 | 0 | 1.79 | 2 | 129.07 | 147 |
| Companies | 868 | 3,635 | 342 | 1.84 | 67 | 104.60 | 3,802 |
| Investments | - | - | - | - | - | - | - |
| Total | 914 | 3,749 | 342 | | 69 | | 3,949 |
| | | | PD class | 3: PD 5 % to | <100 % | | |
| Central governments or central banks | - | - | - | - | - | - | - |
| Banks | - | 0 | - | 10.00 | 0 | 239.17 | 0 |
| Companies | 38 | 2,038 | 12 | 13.04 | 266 | 212.75 | 4,335 |
| Investments | - | - | - | - | - | - | - |
| Total | 38 | 2,038 | 12 | | 266 | | 4,335 |
| | | | PD class | 4: Default - | PD 100 % | | |
| Central governments or central banks | | - | - | - | - | - | - |
| Banks | 19 | 8 | - | 100.00 | 8 | 0.00 | 0 |
| Companies | 77 | 3,280 | 46 | 100.00 | 3,280 | 0.00 | 0 |
| Investments | - | - | - | - | - | - | - |
| Total | 95 | 3,288 | 46 | | 3,288 | 0.00 | 0 |
| | | | PD class 5: | Total (exclud | ling default) | | |
| Central governments or central banks | 0 | 109 | 0 | 0.00 | 0 | 0.51 | 1 |
| Banks | 777 | 2,087 | 2 | 0.23 | 5 | 41.18 | 860 |
| Companies | 2,882 | 16,450 | 1,166 | 2.09 | 344 | 65.29 | 10,741 |
| Investments | 0 | 0 | 0 | - | 0 | | 0 |
| Total | 3,659 | 18,646 | 1,168 | | 348 | | 11,601 |

7. Structure of the Credit Portfolio (Art. 442 of the CRR)

Tables 7 and 8 show the total amount of position values by instruments bearing credit risks. Differentiations are made by industry group, region and contract residual term.

Table 7: Gross loan volume in the CRSA

| (in € m) | Total gross loan volume | Average amount of the total gross loan volume in the reporting period |
|---|----------------------------|--|
| Central governments or central banks | 92 | 59 |
| Regional or local authorities | 5,037 | 5,347 |
| Public institutions | 768 | 846 |
| Multilateral development banks | 40 | 40 |
| International organisations | - | - |
| Banks | 3,792 | 5,050 |
| Companies | 426 | 429 |
| Companies – SMEs | 3 | 2 |
| Volume business | 254 | 291 |
| Volume business – SMEs | - | - |
| Risk positions collateralised with real estate | 404 | 390 |
| Risk positions collateralised with real estate – SMEs | 1 | 1 |
| Risk positions in default | 9 | 9 |
| Very high-risk risk positions | 0 | 0 |
| Mortgage bonds | - | - |
| Risk positions with banks and companies with a short-term credit rating | - | - |
| Collective investment undertakings (CIU) | - | - |
| Other risk positions | - | - |

Table 8: Gross loan volume in the IRBA

| (in € m) | Total gross loan volume | Average amount of the total gross loan volume in the reporting period |
|--|----------------------------|--|
| Central governments or central banks | 109 | 107 |
| Banks | 2,968 | 3,094 |
| Companies – SMEs | 1,010 | 1,106 |
| Companies – SMEs, SF | 269 | 294 |
| Companies – special finance | 11,175 | 12,076 |
| Companies – other | 7,466 | 7,876 |
| Volume business – of which collateralised with mortgages, SMEs | - | - |
| Volume business – of which collateralised with mortgages, SMEs SF | - | |
| Volume business – of which collateralised with mortgages, not SMEs | - | - |
| Volume business – of which qualified, revolving | - | - |
| Volume business – of which other, SMEs | - | - |
| Volume business – of which other, SMEs, SF | | - |
| Volume business – of which other, not SMEs | | - |
| Other non-loan-dependent assets | 139 | 139 |

Table 9: Gross loan volume by industry group in the CRSA

| | | Energy, | | Trade, | Agri- | | | | |
|--|-------------------------|----------------------------------|-------------------|------------------------------------|--|---|---|--------------------------------------|-------|
| (in € m) | Manu- factu- ring | water supply and mining | Con- struction | mainte- nance and repairs | culture, forestry and fishing | Transport and communi- cations | Financial institutions/ insurance companies | Service indus- tries/ other | Total |
| Central | ring | mining | Struction | repairs | nsning | Callons | companies | otner | TOLAI |
| governments or central banks | | - | _ | - | _ | _ | 0 | 92 | 92 |
| Regional or local authorities | - | - | - | - | - | <u>-</u> | - | 5,037 | 5,037 |
| Public institutions | - | 39 | 2 | - | | 28 | 142 | 557 | 768 |
| Multilateral development banks | - | - | - | - | - | - | 40 | - | 40 |
| International organisations | - | - | - | - | - | - | - | - | - |
| Banks | - | - | - | - | - | - | 3,792 | - | 3,792 |
| Companies | 3 | 15 | 15 | 11 | 4 | 133 | 140 | 105 | 426 |
| Companies – SMEs | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 3 |
| Volume business | 2 | 0 | 1 | 2 | 5 | 1 | 1 | 242 | 254 |
| Volume business – SMEs | - | - | | - | | | | - | - |
| Risk positions collateralised with real estate | 3 | 1 | 7 | 4 | 4 | 3 | 2 | 380 | 404 |
| Risk positions collateralised with real estate – | J | · | · | · | · | . <u> </u> | | 333 | |
| SMEs | 0 | 0 | - | 0 | 0 | - | 0 | 0 | 1 |
| Risk positions in default | 0 | - | - | 0 | 0 | 5 | 0 | 5 | 9 |
| Very high-risk risk positions | - | - | - | 0 | - | - | - | 0 | 0 |
| Mortgage bonds | _ | _ | _ | _ | _ | | _ | _ | _ |
| Risk positions with banks and companies with a short- term credit | | | | | | | | | |
| rating Collective investment undertakings (CIU) | _ | - | | | | | | | |
| Other risk positions | - | - | - | - | - | - | | - | - |

Table 10: Gross loan volume by industry group in the IRBA

| Energy, water supply safe representation Financial programments F | | | | | | | | | | |
|--|----------------|-----|------------------------|-----|-------------------------|----------|--------------|----------------------------|-------------|--------|
| governments or central banks - 28 109 109 109 109 109 109 109 109 109 109 | | | water supply and | | mainte- nance and | forestry | and communi- | institutions/ insurance | industries/ | Total |
| Description | Central | | | | | | | | | |
| Banks | governments | | | | | | | | | |
| Banks | or central | | | | | | | | | |
| Banks | banks | - | _ | - | _ | - | _ | - | 109 | 109 |
| Companies | - | _ | 28 | _ | _ | _ | _ | 2 030 | | |
| SMEs | | | 20 | | | | | 2,000 | 0 | 2,300 |
| SMEs SF | SMEs | 158 | 86 | 57 | 186 | 45 | 156 | 135 | 187 | 1,010 |
| Companies - special finance | | | | | | | | | | |
| special finance | SMEs, SF | 71 | 21 | 28 | 59 | 7 | 18 | 7 | 58 | 269 |
| finance | Companies – | | | | | | | | | |
| finance | special | | | | | | | | | |
| Companies - other | | - | 4,199 | 129 | 0 | 5 | 6,384 | 121 | 337 | 11,175 |
| other 885 371 391 1,395 143 860 1,050 2,390 7,466 Volume business - of which collateralised with mortgages, SMEs | | | | | | | | | | |
| Volume business — of which collateralised with mortgages, SMEs — | | 865 | 371 | 391 | 1,395 | 143 | 860 | 1.050 | 2.390 | 7.466 |
| business — of which collateralised with mortgages, SMEs | | | 0.1 | 001 | .,000 | . 10 | | 1,000 | 2,000 | ., |
| of which collateralised with mortgages, SMEs | | | | | | | | | | |
| collateralised with mortgages, SMEs | | | | | | | | | | |
| with mortgages, SMEs | | | | | | | | | | |
| mortgages, SMEs - < | | | | | | | | | | |
| SMEs | | | | | | | | | | |
| Volume business – of which collateralised with mortgages, SMEs SF | | | | | | | | | | |
| business – of which collateralised with mortgages, SMEs SF | | - | - | - | - | - | - | - | - | - |
| of which collateralised with mortgages, SMEs SF | | | | | | | | | | |
| collateralised with mortgages, SMEs SF | business – | | | | | | | | | |
| with mortgages, SMEs SF | of which | | | | | | | | | |
| mortgages, SMEs SF | collateralised | | | | | | | | | |
| SMEs SF | with | | | | | | | | | |
| SMEs SF | mortgages, | | | | | | | | | |
| Volume business — of which collateralised with mortgages, not SMEs — | | - | _ | - | _ | - | _ | - | - | - |
| business – of which collateralised with mortgages, not SMEs | | | | | | | | | | |
| of which collateralised with mortgages, not SMEs | | | | | | | | | | |
| collateralised with mortgages, not SMEs | | | | | | | | | | |
| with mortgages, not SMEs | | | | | | | | | | |
| mortgages, not SMEs | | | | | | | | | | |
| not SMEs -< | | | | | | | | | | |
| Volume business — of which qualified, revolving | | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| business – of which qualified, revolving | | | | | | | | | | |
| of which qualified, revolving | | | | | | | | | | |
| qualified, revolving | | | | | | | | | | |
| revolving | | | | | | | | | | |
| Volume business – of which other, SMEs | | | | | | | | | | |
| business – of which other, SMEs | | - | - | - | - | - | - | - | - | - |
| of which other, SMEs | | | | | | | | | | |
| other, SMEs - <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | | | | | |
| Volume business – of which other, SMEs, SF Volume business – of which other, not SMEs Other non- loan- dependent | | | | | | | | | | |
| business – of which other, SMEs, SF Volume business – of which other, not SMEs Other non- loan- dependent | | - | - | - | - | - | - | - | - | - |
| of which other, SMEs, SF | | | | | | | | | | |
| other, SMEs, SF | | | | | | | | | | |
| SF - | | | | | | | | | | |
| SF - | | | | | | | | | | |
| business – of which other, not SMEs | | - | | - | | - | | | <u> </u> | - |
| of which other, not SMEs | Volume | | | | | | | | | |
| of which other, not SMEs | business - | | | | | | | | | |
| other, not SMEs | | | | | | | | | | |
| SMEs | | | | | | | | | | |
| Other non- loan- dependent | | _ | _ | _ | _ | _ | _ | _ | _ | |
| loan- dependent | | | | | | | | | | |
| dependent | | | | | | | | | | |
| | | | | | | | | | | |
| assets 0 0 139 139 | | | | | | | 0 | 0 | 120 | 120 |
| | asseis | - | - | - | - | - | U | U | 139 | 138 |

Table 11: Gross loan volume by region in the CRSA

| (in € m) | Germany | Other euro countries | Rest of Europe | North America | Central and South America | Middle East/Africa | Asia/Australia | Other | Total |
|---------------------------------|---------|----------------------------|----------------|------------------|------------------------------------|-----------------------|----------------|-------|-------|
| Central | , | | | | | | | | |
| governments or | | | | | | | | | |
| central banks | 92 | _ | _ | _ | _ | _ | _ | _ | 92 |
| Regional or | | | | | | | | | |
| local authorities | 5,037 | - | - | _ | _ | _ | _ | - | 5,037 |
| Public | -, | | | | | | | | - 7 |
| institutions | 768 | - | - | - | - | _ | - | - | 768 |
| Multilateral | | | | | | • | | | |
| development | | | | | | | | | |
| banks ['] | - | - | - | - | - | _ | - | 40 | 40 |
| International | | | | | | | | | |
| organisations | - | - | - | - | - | - | - | - | - |
| Banks | 3,787 | 0 | 3 | 1 | - | 1 | 1 | - | 3,792 |
| Companies | 388 | 35 | 1 | 0 | 0 | 0 | 2 | - | 426 |
| Companies – | | | | | | | | | |
| SMEs | 3 | 0 | - | - | - | - | - | - | 3 |
| Volume | | | | | | | | | |
| business | 252 | 0 | 1 | 0 | 0 | 0 | 0 | - | 254 |
| Volume | | | | | | | | | |
| business – | | | | | | | | | |
| SMEs | - | - | | - | - | - | - | - | - |
| Risk positions | | | | | | | | | |
| collateralised | 402 | 0 | 2 | | | 0 | 0 | _ | 404 |
| with real estate Risk positions | 402 | U | | - | - | U | 0 | - | 404 |
| collateralised | | | | | | | | | |
| with real estate | | | | | | | | | |
| - SMEs | 1 | 0 | _ | _ | _ | _ | _ | _ | 1 |
| Risk positions | | Ü | | | | | | | |
| in default | 6 | 3 | 0 | _ | _ | 0 | - | _ | 9 |
| Very high-risk | | | | | | | | | |
| risk positions | 0 | - | - | _ | - | - | - | - | 0 |
| Mortgage | | | | | | | | | |
| bonds | - | - | - | - | - | _ | - | - | - |
| Risk positions | | | | | | • | | | |
| with banks and | | | | | | | | | |
| companies with | | | | | | | | | |
| a short-term | | | | | | | | | |
| credit rating | - | - | - | - | - | - | - | - | - |
| Collective | | | | | | | | | |
| investment | | | | | | | | | |
| undertakings | | | | | | | | | |
| (CIU) | - | - | - | - | - | - | - | - | - |
| Other risk | | | | | | | | | |
| positions | - | - | - | - | - | - | - | - | - |

Table 12: Gross loan volume by region in the IRBA

| | | Other | | | Central and | | | | |
|---|---------|-------------------|-------------------|------------------|------------------|-----------------------|----------------|----------|--------|
| (in € m) | Germany | euro countries | Rest of Europe | North America | South America | Middle East/Africa | Asia/Australia | Other | Total |
| Central governments or central banks | 7 | 102 | _ | _ | _ | _ | _ | _ | 109 |
| Banks | 2,383 | 214 | 308 | 58 | - | - | 4 | - | 2,967 |
| Companies – SMEs | 1,010 | 0 | 0 | - | 0 | 0 | 0 | - | 1,010 |
| Companies – SMEs, SF | 268 | 0 | 0 | - | 0 | 0 | 0 | _ | 269 |
| Companies – special finance | 8,699 | 1,576 | 43 | 11 | 81 | 110 | 656 | - | 11,175 |
| Companies – other | 6,856 | 398 | 176 | 27 | - | 6 | 3 | - | 7,466 |
| Volume business – of which collateralised with mortgages, | | | | | | | | | |
| Volume business – of which collateralised with mortgages, SMEs SF | - | - | - | <u>-</u> | - | <u>-</u> | - | <u> </u> | - |
| Volume business – of which collateralised with mortgages, | | | | | | | | | |
| not SMEs Volume business – of which qualified, revolving | - | | - | | - | | - | | |
| Volume business – of which other, SMEs | _ | - | | - | _ | - | | - | |
| Volume business – of which other, SMEs, SF | _ | - | - | - | - | - | - | - | _ |
| Volume business – of which other, not SMEs | _ | - | - | - | _ | - | | _ | - |
| Other non-loan- dependent assets | 0 | 0 | - | - | - | - | 139 | - | 139 |

Table 13: Contract residual term in the CRSA

| (in € m) | less than 1 year | 1 year to 5 years | more than 5 years indefinite | Total |
|---|------------------|-------------------|------------------------------|-------|
| Central governments or central banks | - | - | 92 | 92 |
| Regional or local authorities | 787 | 1,028 | 3,223 | 5,037 |
| Public institutions | 26 | 49 | 693 | 768 |
| Multilateral development banks | - | 40 | - | 40 |
| International organisations | - | - | - | - |
| Banks | 98 | 258 | 3,436 | 3,792 |
| Companies | 73 | 50 | 302 | 426 |
| Companies – SMEs | 0 | 1 | 1 | 3 |
| Volume business | 5 | 17 | 232 | 254 |
| Volume business – SMEs | - | - | - | - |
| Risk positions collateralised with real estate | 5 | 35 | 363 | 404 |
| Risk positions collateralised with real estate – SMEs | - | 1 | _ | 1 |
| Risk positions in default | 0 | 0 | 9 | 9 |
| Very high-risk risk positions | - | 0 | 0 | 0 |
| Mortgage bonds | - | - | - | - |
| Risk positions with banks and companies with a short-term credit rating | | _ | _ | - |
| Collective investment undertakings (CIU) | - | - | - | - |
| Other risk positions | - | | - | - |

Table 14: Contract residual term in the IRBA

| | | | more than 5 years | |
|--|------------------|-------------------|-------------------|--------|
| (in € m) | less than 1 year | 1 year to 5 years | indefinite | Total |
| Central governments or central banks | - | - | 109 | 109 |
| Banks | 411 | 967 | 1,590 | 2,968 |
| Companies – SMEs | 160 | 117 | 734 | 1,010 |
| Companies – SMEs, SF | 14 | 19 | 236 | 269 |
| Companies – special finance | 1,340 | 1,354 | 8,480 | 11,175 |
| Companies – other | 879 | 1,270 | 5,317 | 7,466 |
| Volume business – of which collateralised with mortgages, SMEs | _ | - | _ | - |
| Volume business – of which collateralised with mortgages, SMEs SF | | | | |
| Volume business – of which collateralised with mortgages, not SMEs | | | | |
| Volume business – of which qualified, revolving | - | - | - | - |
| Volume business – of which other, SMEs | _ | - | _ | _ |
| Volume business – of which other, SMEs, SF | | - | | |
| Volume business – of which other, not SMEs | _ | - | | |
| Other non-loan-dependent assets | - | - | 139 | 139 |

8. Risk Provisioning (Art. 442 and Art. 439 of the CRR)

At regular intervals, that is, as part of the regular credit control procedure, the exposures are inspected to ascertain the recoverability of Bremer Landesbank's claims or whether the repayment or return is fully or partially at risk. Further, a review is conducted on an ad-hoc basis when negative information about the borrower comes to light (early-warning indicators), e.g. the economic situation, the collateral values or the industry group environment as well when a reason for default (and connected to that the assignment of a default rating) is identified. Objective indicators that may result in a valuation allowance being needed include for example default or delay of more than 90 days in interest or redemption payments as well as significant financial difficulties on the part of the debtor.

For acute default risks relating to lending business reported in the balance sheet, when there are objective indications of a permanent loss in value, Bremer Landesbank makes specific valuation allowances. The valuation allowance is based on a present value analysis of expected interest and redemption payments as well as on proceeds from the realisation of collateral.

Bremer Landesbank addresses the latent counterparty risk of the unprovisioned balance-sheet business with non-banks by making lumpsum valuation allowances. Risks relating to off-balance sheet transactions (guarantees, endorsement liabilities and loan commitments) are accounted for by a loan loss provision.

Irrecoverable loans and advances of up to € 10,000 for which there is no specific valuation allowance are written off immediately. Payments received for written-off loans and advances are recognised in profit or loss.

Tables 15 to 17 show the non-performing and in-default loans and advances without investment instruments and securitisations by industry group and region as well as the development of risk provisioning in the reporting period.

Three default-rating classes 16 to 18 taking into account the default criteria in accordance with art. 178 of the CRR are used to distinguish between past-due and impaired loans and advances. Rating grade 16 covers the default reasons payment default/past-due of more than 90 days and improbable repayment. Rating grade 17 comprises the default reasons restructuring/refinancing/debt rescheduling and valuation allowance/partial write-down. Rating grade 18 includes default reasons rating-induced termination/repayment (German Savings Banks Association procedures only), full write-down/derecognition, sale of loans and advances with significant rating-induced loss and insolvency (application)/coercive measures.

In the rated CRSA and IRBA positions, all non-performing loans and advances fall under rating grades 17 and 18. All other loans and advances in default are accounted for under rating grade 16. Unrated CRSA positions of the exposure class overdue positions are allocated to the correct category using specific features. The position values are reported.

Table 15: Non-performing and in-default risk positions by industry group

| (in € m) | Total im- paired positions | Specific valuation allowances | Lumpsum valuation allowances | Provisions | Net allocation/ reversal of specific valuation allowances/ provisions | Direct write- offs | Addi- tions to risk posi- tions written off | Total of past-due positions (not including valuation allowances) |
|--|----------------------------------|-------------------------------------|------------------------------------|------------|---|--------------------------|--|--|
| Manufacturing | 33 | 27 | - | 0 | -1 | 0 | 3 | 13 |
| Energy, water supply and mining | 39 | 25 | _ | 3 | 5 | - | _ | 213 |
| Construction | 20 | 14 | - | 1 | 0 | - | - | 16 |
| Trade, maintenance and repairs Agriculture, | 8 | 5 | _ | 0 | -1 | - | - | 25 |
| forestry and fishing | 3 | 2 | - | 0 | 1 | - | - | 17_ |
| Transport and communications | 2,343 | 807 | - | 2 | 325 | 42 | 6 | 711 |
| Financial institutions/ insurance companies | 24 | 10 | | | 2 | 1 | 0 | 67 |
| Service industries/ | | | - | - | _ | | | |
| other | 60 | 27 | - | 1 | -4 | 0 | 1 | 199 |
| Total | 2,531 | 917 | 41 | 8 | 327 | 43 | 9 | 1,262 |

Table 16: Non-performing and in-default risk positions by region

| (in € m) | Total impaired positions | Specific valuation allowances | Lumpsum valuation allowances | Provisions | Total of past-due positions (not including valuation allowances) |
|------------------------------|--------------------------|-------------------------------|------------------------------------|------------|--|
| Germany | 1,911 | 724 | - | 5 | 1,024 |
| Other euro countries | 387 | 133 | - | 2 | 128 |
| Rest of Europe | 8 | 4 | - | 0 | 51 |
| North America | 0 | 0 | - | 0 | 0 |
| Central and South America | 0 | 1 | - | 0 | 0 |
| Middle East/Africa | 57 | 20 | - | 0 | 0 |
| Asia/Australia | 167 | 35 | - | 1 | 60 |
| Other | 0 | 0 | - | 0 | 0 |
| Total | 2,531 | 917 | 41 | 8 | 1,262 |

Table 17: Development of risk provisioning

| (in € m) | Opening balance for the period | Development in the period | Reversal | Utilisation | Changes due to exchange rates and other factors | Closing balance for the period |
|-------------------------------|--------------------------------------|---------------------------|----------|-------------|--|--------------------------------------|
| Specific valuation allowances | 657 | 507 | 180 | 82 | 17 | 917 |
| Provisions | 8 | 2 | 2 | - | 0 | 8 |
| Lumpsum valuation allowances | 33 | 8 | - | - | - | 41 |

Use of Credit-risk Mitigation Techniques (Art. 453 of the CRR)

9.1 Equity-relieving Collateral (Art. 453 of the CRR)

As regards the consideration of equity-relieving credit-risk mitigation techniques, Bremer Landesbank is authorised by the Federal Financial Supervisory Authority (BaFin) to hold mortgage-based collateral, other IRBA physical collateral, guarantees and financial collateral in the form of cash deposits in accounts managed by Bremer Landesbank. The internal processes and the systems deployed guarantee that only collateral that satisfies all requirements under CRR relating to credit-risk-mitigation techniques is included.

Collateral is accepted by the Back Office handler dealing with the loan responsible in the individual case. After the evaluation, the handler collates all relevant data in the Bank's Collateral Management System (CMS). Collateral that is permitted to be included to minimise risk in accordance with the CRR (known as Basel II collateral) is then monitored and released by the Bank's central Collateral Management.

The Bank stores all documents required for legal certainty and implementability of the Basel II collateral with an external service provider. The original collateral documents are delivered in the course of the release of the Basel II collateral, again by the Bank's central Collateral Management.

Mortgage-based collateral comprises commercial and residential real estate. The valuation is usually performed by independent internal appraisers, and as and when required by external experts instructed by the Valuation Department. The market volatility concept of the German Banking Industry Committee is used for continuous monitoring of real-estate values. This is recognised as a statistical method in accordance with art. 208 para. 3 of the CRR. At three-yearly intervals, the value of properties included in the market volatility concept is materially reviewed by internal appraisers if the loan-to-value ratio of the property and the loans secured against the property exceed specified thresholds.

The category of other IRBA physical collateral includes ships and wind turbines for equity-relief purposes.

Ships need to be registered in a public register and meet certain requirements, e.g. marketability and age. For ships there is the additional requirement that they must have been built under the supervision of a recognised classification society and have a class certificate from a classification society recognised by the German Banking Industry Committee. The initial valuation and value review of ships is performed by independent internal appraisers of the Bank on the basis of external expert reports and has to be conducted at least once a year for recognition under regulatory law.

The location of a wind turbine is of key importance for its valuation. Before a wind turbine is built, the wind level is forecasted on the basis of external reports and monitored at least once a year in live operation by a comparison with the actual wind produced. The value of a wind turbine is calculated based on its earnings in conjunction with the statutory compensation for feeding electricity into the grid. In the case of significant deviations from forecast values, the value of a wind turbine is reassessed and the loan-to-value recalculated. In order for the Bank to be in a position to operate a wind turbine itself, the operator's principal rights at the location and from the feed-in contracts are usually assigned.

Indemnity agreements taken into account in the credit-risk-mitigation techniques are primarily sureties and guarantees The valuation is performed on the basis of the guarantor's credit rating. In this case the same rating rules apply as for all other borrowers. The main types of guarantors are public institutions and banks with excellent credit standing.

Risk concentrations from accepting guarantees are monitored in connection with the direct exposure of the guarantor. Guarantors with indirect commitments of € 1 million and more are listed in the quarterly Bremer Landesbank report "Concentration risks from guarantees". At the present time there is no risk concentration in this respect.

The financial collateral comprises cash deposits from customers which are held in accounts at Bremer Landesbank.

In accordance with art. 453 of the CRR, tables 16 and 17 contain an overview of the collateralised CRSA and IRBA position values for each exposure class. The specified position values are collateralised with reportable financial securities, guarantees and IRBA securities in accordance with art. 192 ff. of the CRR.

CRSA loans and advances collateralised with mortgages are recorded in the exposure class "Positions collateralised with real estate".

Table 18: Total amount of collateralised CRSA position values (not including securitisations)

| Exposure class (in € m) | Financial collateral | Life insurance | Guarantees and credit derivatives |
|---|----------------------|----------------|-----------------------------------|
| Central governments or central banks | - | - | - |
| Regional or local authorities | - | - | - |
| Public institutions | - | - | 152 |
| Multilateral development banks | - | - | - |
| International organisations | - | - | - |
| Banks | - | - | - |
| Debt securities | - | - | - |
| Companies | 2 | - | 220 |
| Volume business | 0 | - | 0 |
| Positions collateralised with real estate | - | 350 | - |
| Fund shares | - | - | - |
| Investments | - | - | - |
| Other positions | - | - | - |
| Items in default | - | 2 | - |
| Risk positions with banks and companies with a short-term credit rating | - | - | - |
| Very high-risk positions | - | - | - |
| Total | 2 | 352 | 372 |

Table 19: Total amount of collateralised IRBA position values (not including securitisations)

| Exposure class (in € m) | Financial collateral | Other/physical collateral | Guarantees and credit derivatives |
|--------------------------------------|----------------------|---------------------------|-----------------------------------|
| Central governments or central banks | - | - | - |
| Banks | 96 | - | 100 |
| Other non-loan-dependent assets | - | - | - |
| Volume business | - | - | - |
| Investments | - | - | - |
| Companies | 31 | 3,626 | 1,044 |
| Total | 128 | 3,626 | 1,144 |

9.2 Offsetting Agreements (Art. 453 of the CRR)

In order to reduce the counterparty risk within trading business, offsetting agreements for derivatives are used at Bremer Landesbank.

The offsetting agreements are bilateral offsetting agreements. Only standard master agreements (ISDA Master Agreement and German Master Agreement for Financial Forward Contracts (DRV)) are used. New ISDA Master Agreements and DRVs with foreign counterparties are entered into by the Legal Department for Bremer Landesbank. DRVs with German counterparties are entered into by the relevant division subject to guidelines from the Legal Department. The legal enforceability of the offsetting agreements in the different legal systems is reviewed by regularly obtaining legal opinions.

The contractual details and the configurations of the aforementioned legal opinions can be recorded in the special LeDIS standard application. This data management enables an automatic review of the individual derivative transactions for the recipients of this information, such as reports processing.

Offsetting agreements on monetary claims and non-product-specific offsetting agreements are not used.

Leverage Ratio (Art. 451 of the CRR).

On 1 January 2015 the obligation to disclose the leverage ratio calculated in accordance with art. 429 of the CRR began. At Bremer Landesbank the leverage ratio is calculated as at the reporting date at the end of each quarter on the basis of the original version of art. 429 of the CRR taking into account the option under art. 499 (2) and art. 499 (3). The following information on the leverage ratio for the reporting date was calculated and reported in accordance with the delegated act. The reference figures as at 30 June 2015 are still based on the report to be submitted under regulatory law.

Table 20: Summary comparison of balance sheet assets and the total exposure measure

| Recogr (in € m | nisable assets) | 31.12.2015 | 30.06.2015 |
|-------------------|---|------------|------------|
| 1 | Total assets reported in the annual financial statements | 29,065 | 31,100 |
| 2 | Adjustment for investments that are consolidated for accounting purposes but are not part of the regulatory basis of consolidation | + | - |
| 3 | (Adjustment for trust assets that are reported in the balance sheet under applicable accounting guidelines but are excluded from the total exposure measure in accordance with art. 429 para. 13 of Regulation (EU) No. 575/2013) | -15 | -39 |
| 4 | Adjustments for derivative financial instruments | - | - |
| 5 | Adjustments for securities finance transactions (SFT) | - | - |
| 6 | Adjustment for off-balance-sheet transactions (i.e. conversion of the off-balance-sheet transactions into credit equivalence amounts) | 2,723 | 3,367 |
| EU-6a | (Adjustment for risk positions from intra-group loans and advances that are excluded from the total exposure measure in accordance with art. 429 para. 7 of Regulation (EU) No. 575/2013) | _ | - |
| EU-6b | (Adjustments for risk positions that are excluded from the total exposure measure in accordance with art. 429 para. 14 of Regulation (EU) No. 575/2013) | - | - |
| 7 | Other adjustments | 150 | -100 |
| 8 | Leverage ratio total exposure measure | 31,923 | 34,328 |

Table 21: Leverage ratio

| | osition values of the CRR leverage ratio (in € m) | 31.12.2015 | 30.06.2015 |
|------------------|---|------------------------|-----------------------|
| Report (SFT)) | ed risk positions (excluding derivatives and securities finance transactions | | |
| 1 | Positions recognised in the balance sheet (not including derivatives, securities finance transactions (SFT) and trust assets but including collateral) | 28,995 | 30,799 |
| 2 | (assets deducted to calculate the Tier 1 capital) | -595 | -630 |
| 3 | Total of reported risk positions (not including derivatives, securities finance transactions (SFT) and trust assets) (total of lines 1 and 2) | 28,400 | 30,170 |
| Derivat | ive risk positions | | |
| 4 | Reacquisition costs for all derivative transactions (i.e. adjusted for eligible additional contributions received in cash) | 349 | 463 |
| 5 | Premiums for the potential future reacquisition value relating to all derivative transactions (market valuation method) | 299 | 329 |
| EU-5a | Risk-position value in accordance with the origination risk method | - | |
| 6 | Additional sum of collateral issued for derivative transactions if these are deducted from the reported assets in accordance with the applicable accounting standards | - | |
| 7 | (Deduction for additional payments received in cash for derivative transactions) | - | |
| 8 | (Excluded risk positions for transactions invoiced for customers via a qualified central counterparty (QCCP)) | -2 | |
| 9 | Adjusted effective nominal value of written credit derivatives | 255 | |
| 10 | (Adjusted offsets of the effective nominal value and deductions of surcharges for issued credit derivatives) | -101 | |
| 11 | Total derivative risk positions (total of lines 4 to 10) | 800 | 79: |
| Risk po | ositions from securities finance transactions (SFT) | | |
| 12 | Gross assets from securities finance transactions (SFT; without recognition of netting), after adjustment for transactions posted as sales | - | - |
| 13 | (Offset sums of cash liabilities and receivables from gross assets from securities finance transactions (SFT)) | - | |
| 14 | Premium on the counterparty default risk from securities finance transactions (SFT) | - | - |
| EU- 14a | Exception for securities finance transactions (SFT): premium on the counterparty default risk in accordance with art. 429b para. 4 and art. 222 of Regulation (EU) No. 575/2013 | | |
| 15 | Risk positions from transactions performed as an agent | - | |
| EU- 15a | (Excluded risk positions for securities finance transactions (SFT) invoiced for customers via a qualified central counterparty (QCCP)) | - | |
| 16 | Total risk positions from securities finance transactions (total of lines 12 to 15a) | - | |
| Other o | off-balance-sheet risk positions | | |
| 17 | Off-balance-sheet risk positions at gross nominal value | 5,562 | 5,58 |
| 18 | (Adjustments for conversion to credit equivalence sums) | -2,839 | -2.218 |
| 19 | Other off-balance-sheet risk positions (total of lines 17 and 18) | 2,723 | 3,36 |
| | ositions (reported and off-balance sheet) in accordance with art. 429 paras. 7 and the CRR. | | |
| EU- 19a | (Group-internal risk positions (individual basis) (reported and off-balance sheet) excluded in accordance with art. 429 para. 7 of Regulation (EU) No. 575/2013) | - | |
| EU- 19b | (Group-internal risk positions (individual basis) (reported and off-balance sheet) excluded in accordance with art. 429 para. 14 of Regulation (EU) No. 575/2013) | - | |
| Equity | and total risk position | | |
| 20 | Tier 1 capital | 1,487 | 1,352 |
| 21 | Leverage ratio total exposure measure (total of lines 3, 11, 16, 19, EU-19a and EU-19b) | 31,923 | 34,328 |
| Levera | ge ratio | | |
| 22 | Leverage ratio | 4.66% | 3.94% |
| Applica | ation of transitional provisions and value of derecognised trust positions | | |
| EU-23 | Application of transitional provisions for the definition of the capital measure | Transitional provision | Transitiona provisior |
| EU-24 | Value of derecognised trust positions in accordance with art. 429 para. 13 of | | |

Table 22: Breakdown of reported risk positions (not including derivatives, securities finance transactions (SFT) and excluding risk positions)

| Risk-p (in € m | osition values of the CRR leverage ratio) | 31.12.2015 | 30.06.2015 |
|-------------------|---|------------|------------|
| EU-1 | Total reported risk positions (not including derivatives, securities finance transactions (SFT) and excluding risk positions), of which: | 28,995 | 30,799 |
| EU-2 | Risk positions from the trading book | 86 | 94 |
| EU-3 | Risk positions from the investment book, of which: | 28,909 | 30,706 |
| EU-4 | Mortgage bonds | 72 | 49 |
| EU-5 | Risk positions that are treated as risk positions with central governments | 5,871 | 6,412 |
| EU-6 | Risk positions with regional authorities, multilateral development banks, international organisations and public bodies that are NOT treated as risk positions with central governments | 183 | 211 |
| EU-7 | Banks | 4,866 | 6,323 |
| EU-8 | Collateralised against real estate via mortgages | 1,806 | 2,313 |
| EU-9 | Risk positions from volume business | 160 | 202 |
| EU-10 | Companies | 11,078 | 12,281 |
| EU-11 | Items in default | 2,628 | 2,669 |
| EU-12 | Other receivables classes (e.g. investment positions, securitisation risk positions and other assets that are not credit obligations) | 2,246 | 247 |

Table 23: Disclosure of qualitative information

| (in | ı € m) | |
|-----|---|---|
| 1 | Description of procedures for monitoring the risk of excessive leveraging | In the course of the capital planning process the internal and regulatory capital requirements are determined inter alia on the basis of the risk-bearing capacity concept. The current development and management of the leverage ratio is performed every three months and is embedded in the reports to the Management Board. |
| 2 | Description of the factors that impacted the disclosed leverage ratio during the reporting period | The leverage ratio, calculated in accordance with art. 429, was 4.66 per cent as at 31 December 2015 (30 June 2015: 3.94 per cent) based on the Tier 1 capital (capital measure) of € 1.487 billion (30 June 2015: € 1.352 billion) and the total exposure measure (total of risk-position values of all assets and off-balance-sheet items before risk minimisation) of € 31.923 billion (30 June 2015: € 34.328 billion). Risk positions (reported and off-balance sheet) in accordance with art. 36 are intangible assets deducted from the Common Equity Tier 1 capital. Significant changes in the leverage ratio were noted due to the issue of subordinated AT1 bearer debt securities. In financial year 2015 the leverage ratio of Bremer Landesbank is above the nonmandatory target value of 3 per cent set out by the Basel Bank Supervisory Committee in the paper "Basel III: leverage ratio framework and disclosure requirements" (BCBS 270) of January 2014. |

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Disclosure Report in accordance with the EU Capital Requirements Regulation (CRR)

as at 31 December 2015



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The rounding of figures may result in minor differences in the totals and percentages calculated in this report.

1 Preamble

Requirements relating to the regular disclosure of qualitative and quantitative information to enhance market discipline are defined in Pillar 3 of Basel II. The aim is to create transparency with regard to the risks entered into by banks. Pillar 3 thus supplements the minimum capital requirements of Pillar I and the supervisory review process of Pillar 2. The basis for disclosure has been provided since the 1 January 2014 by EU Regulation No. 575/2013, the Capital Requirements Regulation (CRR).

As a result, Norddeutsche Landesbank Luxembourg S.A. Covered Bond Bank, Luxembourg (hereafter "NORD/LB CBB"), as a significant subsidiary of NORD/LB Norddeutsche Landesbank Girozentrale, Hanover (hereafter "NORD/LB") has a duty of disclosure in accordance with article 13 (1) of the CRR.

NORD/LB CBB emerged from the merger of Norddeutsche Landesbank Luxembourg S.A. (hereafter "NORD/LB Luxembourg") with NORD/LB Covered Finance Bank S.A. (hereafter "NORD/LB CFB"). Up to 31 December 2014 NORD/LB Luxembourg was the parent company of a Group which included NORD/LB CFB, Galimondo S.à.r.l., Luxembourg Skandifinanz AG, Zurich. NORD/LB Luxembourg held 100 per cent of the shares in all three subsidiaries.

For further information relating to the merger, please see the Annual Report of NORD/LB CBB.

The purpose of NORD/LB CBB is the conducting all business that a Pfandbrief bank is allowed to conduct under the law of the Grand Duchy of Luxembourg. There are also the Financial Markets & Sales, Loans and Client Services & B2B segments.

NORD/LB CBB holds 100 per cent of the shares in Galimondo S.à.r.l., Luxembourg. Galimondo S.à.r.l. was established on 5 September 2014 as a "Gesellschaft mit begrenzter Haftung" (company with limited liability) under Luxembourg law. The purpose of the company is the performance and coordination of services required to establish and maintain the functional capability of buildings and facilities including their infrastructure (facility management).

Galimondo S.à.r.l. is not a significant subsidiary and was therefore not included in the Bank's financial statements prepared under commercial law as at 31 December 2015.

The shares in Skandifinanz AG, Zurich, were sold in the first quarter of 2015 to Nord-Ostdeutsche Bankbeteiligungs GmbH, a company that is part of the NORD/LB Group.

In this report as at 31 December 2015, the Bank discloses the qualitative and quantitative information required in accordance with article 13 (1) of the CRR. This report does not include disclosures concerning the remuneration policy in accordance with article 450 of the CRR; these disclosures are made in a separate Remuneration Report.

The Disclosure Report is an additional document supplementing the Annual Report of NORD/LB CBB. This is prepared on the basis of International Financial Reporting Standards (IFRS).

Information about equity, capital requirements, the leverage ratio and credit risks is disclosed in accordance with article 13 (1) of the CRR.

Quantitative disclosures contained in this report are based on IFRSs, which constituted the basis for preparing regulatory reports in accordance with the CRR in NORD/LB CBB. For further information about risk, and in particular about the organisation of risk management including the risk control models used, we refer to the Risk Report in the Annual Report of NORD/LB CBB. Here a detailed account is given on risk developments for each significant type of risk in the period under review and an outlook for developments anticipated in future.

The Disclosure Report is published in accordance with article 434 of the CRR both on the website of NORD/LB at

https://www.nordlb.com/nordlb/investor-relations/reports/ and the website of NORD/LB CBB at www.nordlb.lu/de-de/Seiten/investor_relations/ueberblick/geschaeftsberichte.

2 Capital Structure and Adequacy

- 8 2.1 Capital Structure
- 8 2.2 Method used for Balance-Sheet

Reconciliation

18 2.3 Main features of the

Capital Instruments

20 2.4 Capital Adequacy

2.1 Capital Structure

The capital components of NORD/LB CBB calculated in accordance with the regulations of the CRR and the national regulatory authority comprise Tier 1 and Tier 2 capital as well as certain deductions.

As at 31 December 2015, the Common Equity Tier 1 before regulatory adjustments of the Bank totals € 650 million and comprises the paid-in capital and retained earnings.

The paid-in capital totalling \in 205 million comprises the share capital. The shareholder is NORD/LB.

As at 31 December 2015, retained earnings total \in 445 million. In the year under review retained earnings were reduced by \in 11 million due mainly to the transfer of retained earnings at the time of the merger.

The deductions in Common Equity Tier 1 items total \in 21 million as at 31 December 2015. A large share of this is accounted for by deductions of \in 14 million from intangible assets. A further \in 6 million is accounted for by valuation adjustments due to the requirement of a prudent valuation. There is also a shortfall of \in 1 million.

NORD/LB CBB does not have any Additional Tier 1 (AT1) instruments. Accordingly, the Bank's Tier 1 capital only comprises Common Equity Tier 1. As at 31 December 2015, this totals € 629 million after the aforementioned regulatory adjustments.

NORD/LB CBB's Tier 2 capital (T2) before regulatory adjustments totalled € 45 million as at 31 December 2015. It comprised the following components:

- Two subordinated liabilities in foreign currency (nominal volume of \$ 125 million), \$ 60 million of which is due in June 2016 and \$ 65 million in December 2017. Due to the residual-term-related deductions, eligible Tier 2 capital totalled € 29 million as at 31 December 2015. The amount of interest for all subordinated liabilities is calculated based on the capital market yield on the date of issue plus a standard market risk premium. The requirements for inclusion in Tier 2 capital in accordance with article 62 et seq. of the CRR have been met.
- Positive amounts (totalling € 17 million) in accordance with article 62 (d) of the CRR.

Table 2 shows the components of capital in the regulatory capital structure in accordance with article 25–91 of the CRR.

As at 31 December 2015 the Bank's Common Equity Tier 1 capital ratio was at 15.21 per cent well above the regulatory requirement of 7 per cent. The regulatory capital ratio is also comfortable at 16.30 per cent.

2.2 Method used for Balance-Sheet Reconciliation

Below a reconciliation of the equity items – including adjustment items and deductions – with the audited balance sheet is performed in accordance with article 437 para 1 letter a) of the CRR.

There is no difference in the basis of consolidation for NORD/LB CBB under commercial and regulatory law.

Table 1: Reconciliation statement: Balance Sheet

Non-controlling interests

Total liabilities

| Assets | IFRS (in € million) | Reference |
|--|------------------------|-----------|
| Cash reserve | 84 | |
| Loans and advances to institutions | 1510 | |
| Loans and advances to customers | 6 769 | |
| Risk provisioning | -40 | |
| Financial assets at fair value through profit or loss | 1 287 | |
| Profit/loss from hedge accounting | 290 | |
| Financial assets | 5 846 | |
| Property and equipment | 67 | |
| Intangible assets | 14 | 3 |
| Financial assets available for sale | | |
| Current tax assets | 0 | |
| Deferred tax assets | 1 | |
| Other assets | 3 | |
| Total assets | 15 832 | |
| Liabilities | IFRS (in € million) | Reference |
| Liabilities to institutions | 7 626 | |
| Liabilities to customers | 3 221 | |
| Securitised liabilities | 3 114 | |
| Financial liabilities at fair value through profit or loss | 205 | |
| Profit/loss from hedge accounting | 792 | |
| Provisions | | |
| Current income tax liabilities | 4 | |
| Deferred income tax liabilities | 11 | · |
| Other liabilities | 21 | |
| Subordinated capital | 115 | 2 |
| Equity | 700 | |
| Subscribed capital | 205 | 1a |
| Capital reserves | | 1b |
| Retained earnings | 480 | 1c |
| Revaluation reserve | 15 | |
| Currency translation reserve | | |
| Total equity | 700 | |
| Equity attributable to the shareholders | 700 | |
| | | |

15 832

Table 2: Reconciliation statement for regulatory capital

| Ref- er- ence | Basis as at 31 December 2015 | Capital based on EU Regulation No. 575/2013 (CRR) – amount on the date of disclosure (in € million) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remainder in accordance with (EU) Regulation 575/2013 (in € million) | Ref- er- ence |
|---------------------|---|---|--|---|---------------------|
| | mmon Equity Tier 1: Instruments and reserves | | | | |
| 1 | Capital instruments and the associated premium | 205 | Art. 26 (1), 27, 28, 29 CRR in conjunction with EBA break- down in accordance with Art. 26 (3) CRR | | |
| 1 | of which: subscribed capital | 205 | EBA breakdown in accordance with Art. 26 (3) CRR | | 1a_ |
| 1 | of which: capital reserves | | EBA breakdown in accordance with Art. 26 (3) CRR | _ | 1b |
| 2 | Retained earnings | 445 | Art. 26 (1) (c) CRR | - | 1c |
| 3 | Accumulated other comprehensive income (and other reserves, to take account of non-realised profits and losses in accordance with the applicable accounting standards) | _ | Art. 26 (1) CRR | _ | |
| 3a | Fund for general banking risks | | Art. 26(1)(f) | _ | |
| 4 | Amount of the items as defined by Art. 484 para. 3 CRR plus the associated premium, whose mandatory inclusion in the CET 1 will expire. | | Art. 486 (2) CRR | | |
| | State capital allocations with grandfathering rights to 1 January 2018 | | Art. 483 (2) CRR | | |
| 5 | Minority interest | | Art. 84, 479, 480 CRR | | |
| 5a | Interim profit independently audited, less all foreseeable levies or dividends | | Art. 26 (2) CRR | | |
| 6 | Common Equity Tier 1 before regulatory adjustments | 650 | | _ | |
| Co | mmon Equity Tier 1: regulatory adjustments | | | | |
| 7 | Additional valuation adjustments (negative amount) | -6 | Art. 34, 105 CRR | _ | |
| 8 | Intangible assets (less corresponding tax liabilities) (negative amount) | -14 | Art. 36 (1) (b), 37, 472 (4) CRR | | 3 |
| 10 | Deferred tax assets dependent on future profitability, less claims resulting from temporary differences (less corresponding tax liabilities if the conditions of Art. 38 para. 3 are satisfied) (negative amount) | | Art. 36 (1) (c), 38, 472 (5) CRR | | |
| 11 | Reserves from profits or losses from transactions for hedging payment flows accounted for at fair value | | Art. 33 (a) CRR | | |
| 12 | Negative amounts from the calculation of anticipated losses | -1 | Art. 36 (1) (d), 40, 159, 472 (6) CRR | _ | |
| 13 | Increase in capital resulting from securitised assets (negative amount) | | Art. 32 (1) CRR | | |
| 14(1) | Profits dependent on changes to the bank's credit rating or losses from the bank's liabilities at fair value through profit or loss | | Art. 33 (b) CRR | _ | |

| Ref- er- ence | Basis as at 31 December 2015 | Capital based on EU Regulation No. 575/2013 (CRR) – amount on the date of disclosure (in € million) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remainder in accordance with (EU) Regulation 575/2013 (in € million) | Ref- er- ence |
|---------------------|---|---|---|---|---------------------|
| 14 (2) | Profits and losses from derivative liabilities at fair value resulting from the bank's own credit risk | _ | Art. 33 (c) CRR | - | |
| 15 | Assets from pension funds with defined benefit (negative amount) | _ | Art. 36 (1) (e), 41, 472 (7) CRR | _ | |
| 16 | Direct and indirect positions of a bank in its own instruments of Common Equity Tier 1 (negative amount) | _ | Art. 36 (1) (f), 42, 472 (8) CRR | | |
| 17 | Direct, indirect and synthetic positions of the bank in instruments of Common Equity Tier 1 of companies in the financial sector that have entered into a cross-investment with the bank with the aim of artificially increasing the bank's capital (negative amount) | _ | Art. 36 (1) (g), 44, 472 (9) CRR | _ | |
| 18 | Direct, indirect and synthetic positions of the bank in instruments of Common Equity Tier 1 of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) (negative amount) | _ | Art. 36 (1) (h), 43, 45, 46, 49 (2) (3), 79, 472 (10) CRR | _ | |
| 19 | Direct, indirect and synthetic positions of the bank in instruments of Common Equity Tier 1 of companies in the financial sector in which the bank holds a significant investment (more than 10 per cent and less eligible sales positions) (negative amount) | _ | Art. 36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1 bis 3), 79, 470, 472 (11) CRR | _ | |
| 20a | Exposure from the following items allocated a risk weighting of 1,250 per cent if the bank alternatively deducts this exposure from the amount of the items of the Common Equity Tier 1 | - | Art. 36 (1) (k) CRR | _ | |
| 20b | of which: qualified investments outside the financial sector (negative amount) | - | Art. 36 (1) (k) (i), 89, 90, 91 CRR | _ | |
| 20c | of which: securitisation exposures (negative amount) | - | Art. 36 (1) (k) (ii), 243 (1) (b), 244 (1) (b), 258 CRR | _ | |
| 20d | of which: Advance payments (negative amount) | _ | Art. 36 (1) (k) (iii), 379 (3) CRR | | |
| 21 | Deferred tax assets dependent on future profitability resulting from temporary differences (above the threshold of 10 per cent, less corresponding tax liabilities if the conditions of Art. 38 para. 3 are satisfied) (negative amount) | | Art. 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) CRR | | |
| 22 | Amount above the 15 per cent threshold (negative amount) | | Art. 48 (1) CRR | | |
| 23 | of which: direct and indirect positions of the bank in instruments of Common Equity Tier 1 of companies in the financial sector in which the bank holds a significant investment | | Art. 36 (1) (i), 48 (1) (b), 470, 472 (11) CRR | | |

| Ref- er- ence | Basis as at 31 December 2015 | Capital based on EU Regulation No. 575/2013 (CRR) – amount on the date of disclosure (in € | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remainder in accordance with (EU) Regulation 575/2013 | Ref- er- ence |
|---------------------|---|--|---|--|---------------------|
| | | million) | | (in € million) | |
| 25 | of which: deferred tax assets dependent on future profitability resulting from temporary differences | _ | Art. 36 (1) (c), 38, 48 (1) (a), 470, 472 (5) CRR | _ | |
| 25a | Losses from the current financial year (negative amount) | | Art. 36 (1) (a), 472 (3) CRR | - | |
| 25b | Foreseeable tax burden on items of Common Equity Tier 1 (negative amount) | | Art. 36 (1) (l) CRR | _ | |
| 26 | Regulatory adjustments of Common Equity Tier 1 relating to amounts subject to the pre-CRR treatment | | | _ | |
| 26a | Regulatory adjustments in connection with non-realised profits and losses in accordance with Art. 467 and 468 CRR | | Art. 467, 468 CRR | _ | |
| | of which: non-realised profits | - | | - | |
| | of which: non-realised losses from government bonds | _ | | _ | |
| 26b | Amount to be deducted from or added to the Common Equity Tier 1 relating to additional deductions and adjustment items in accordance with the pre-CRR treatment | _ | Art. 481 CRR | _ | |
| | of which: Other deductions from | | Art. 481 CRR | _ | |
| 27 | Amount of the items deductible from the items of Additional Tier 1 capital that exceed the bank's Additional Tier 1 capital (negative amount) | | Art. 36 (1) (j) CRR | | |
| 28 | Total regulatory adjustments to Common Equity Tier 1 (CET1) | -21 | | | |
| 29 | Common Equity Tier 1 | 629 | | | |
| Ac | lditional Tier 1 capital (AT1): Instruments | | | | |
| 30 | Capital instruments and the associated premium | _ | Art. 51, 52 CRR | _ | |
| 31 | of which: classed as capital in accordance with applicable accounting standards | | · · | _ | |
| 32 | of which: classed as liabilities in accordance with applicable accounting standards | | | _ | |
| 33 | Amount of the items as defined by Art. 484 para. 4 CRR plus the associated premium, whose mandatory inclusion in the CET 1 will expire | | Art. 486 (3) CRR | _ | |
| | State capital allocations with grandfathering rights to 1 January 2018 | | Art. 483 (3) CRR | - | |
| 34 | Instruments of the qualified Tier 1 capital included in the consolidated Additional Tier 1 capital (including majority shareholdings not included in Common Equity Tier 1) issued by subsidiaries and held by third parties | | Art. 85, 86, 480 CRR | _ | |
| 35 | of which: instruments issued by subsidiaries whose mandatory inclusion will expire | | Art. 486 (3) CRR | _ | |
| 36 | Additional Tier 1 capital (AT1) before regulatory adjustments | | | | |

| Ref- er- ence | Basis as at 31 December 2015 | Capital based on EU Regulation No. 575/2013 (CRR) – amount on the date of disclosure (in € million) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remainder in accordance with (EU) Regulation 575/2013 (in € million) | Ref- er- ence |
|---------------------|--|---|---|---|---------------------|
| Ac | lditional Tier 1 capital (AT1): regulatory adjustm | ents | | | |
| 37 | Direct and indirect positions of a bank in its own instruments of Additional Tier 1 capital (negative amount) | | Art. 52 (1) (b), 56 (a), 57, 475 (2) CRR | | |
| 38 | Direct, indirect and synthetic positions of the bank in instruments of Additional Tier 1 of companies in the financial sector that have entered into a cross-investment with the bank with the aim of artificially increasing the bank's capital (negative amount) | _ | Art. 56 (b), 58, 475 (3) CRR | - | |
| 39 | Direct and indirect positions of the bank in Additional Tier 1 instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) (negative amount) | _ | Art.56 (c), 59, 60, 79, 475 (4) CRR | | |
| 40 | Direct, indirect and synthetic positions of the bank in Additional Tier 1 instruments of companies in the financial sector in which the bank holds a significant investment (more than 10 per cent and less eligible sales positions) (negative amount) | _ | Art. 56 (d), 59, 79, 475 (4) CRR | _ | |
| 41 | Regulatory adjustments of Additional Tier 1 capital relating to amounts subject to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply (CRR remaining amounts) | _ | | | |
| 41a | Remaining amounts deductible from the Additional Tier 1 capital relating to items deductible from the Common Equity Tier 1 during the transitional phase in accordance with Art. 472 of Regulation (EU) No. 575/2013 | | Art. 472, 472 Abs. 3a, 4, 6, 8 (a) , 9, 10a and 11a CRR | | |
| | of which: Intangible assets | | | | |
| | of which: shortfall between value adjustments and expected loss | _ | | _ | |
| 41b | Remaining amounts deductible from the Additional Tier 1 capital relating to items deductible from the Tier 2 capital during the transitional phase in accordance with Art. 475 of Regulation (EU) No. 575/2013 | _ | Art. 477, 477 Abs. 3 and 4a CRR | - | |
| | of which: | | | | |
| 41c | Amount to be deducted from or added to the Additional Tier 1 capital relating to additional deductions and adjustment items in accordance with the pre-CRR treatment | | Art. 467, 468, 481 CRR | | |
| | of which: Amount of the items deductible from the items of Additional Tier 1 capital that exceed the bank's Additional Tier 1 capital and accounted for in the Common Equity Tier 1 | | | | |

| Ref- er- ence | Basis as at 31 December 2015 | Capital based on EU Regulation No. 575/2013 (CRR) – amount on the date of disclosure (in € million) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remainder in accordance with (EU) Regulation 575/2013 (in € million) | Ref- er- ence |
|---------------------|--|---|---|---|---------------------|
| 42 | Amount of the items deductible from the items of Tier 2 capital that exceed the bank's Tier 2 capital (negative amount) | _ | Art. 56 (e) CRR | _ | |
| 43 | Total regulatory adjustments to the Additional Tier 1 capital (AT1) | | | | |
| 44 | Additional Tier 1 capital (AT1) | | | | |
| 45 | Tier 1 capital (T1 = CET1 + AT1) | 629 | | | |
| Ti | er 2 capital (T2): Instruments and reserves | | | | |
| 46 | Capital instruments and the associated premium | 29 | Art. 62, 63 CRR | | 2 |
| 47 | Amount of the items as defined by Art. 484 para. 5 plus the associated premium whose mandatory inclusion in T2 will expire | | Art. 486 (4) CRR | | |
| | State capital allocations with grandfathering rights to 1 January 2018 | | Art. 483 (4) CRR | | |
| 48 | Qualifying capital instruments included in the consolidated Tier 2 capital (including as yet unrecorded minority shareholdings and AT1 instruments) issued by subsidiaries and held by third parties | _ | Art. 87, 88, 480 CRR | _ | |
| 49 | of which: instruments issued by subsidiaries whose mandatory inclusion will expire | | Art. 486 (4) CRR | | |
| 50 | Credit-risk adjustments | 17 | Art. 62 (c) and (d) CRR | | |
| 51 | Tier 2 capital (T2) before regulatory adjustments | 45 | | _ | |
| Ti | er 2 capital (T2): regulatory adjustments | | | | |
| 52 | Direct and indirect positions of a bank in its own instruments of Tier 2 capital and subordinated loans (negative amount) | | Art. 63 (b) (i), 66 (a), 67, 477 (2) CRR | | |
| 53 | Direct, indirect and synthetic positions of the bank in Tier 2 capital or subordinated loans of companies in the financial sector that have entered into a cross-investment with the bank with the aim of artificially increasing the bank's capital (negative amount) | _ | Art. 66 (b), 68, 477 (3) CRR | _ | |
| 54 | Direct and indirect positions of the bank in instruments of Tier 2 capital or subordinated loans of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) (negative amount) | | Art. 66 (c), 69, 70, 79, 477 (4) CRR | | |
| 54a | of which: new positions not subject to transitional provisions | | | | |
| 54b | of which: positions existent prior to 1 January 2013 and subject to transitional provisions | | | _ | |
| | | | | | |

| | Ref- | Basis as at 31 December 2015 | Capital | Article referred | Amounts subject | Ref- |
|--|-------------|--|--|---|---|-------------|
| the bank in instruments of Tier 2 capital or subbordinated loans of companies in the financial sector in which the institute holds a significant investment (more than 10 percent and less eligible sales positions) | er- ence | | tion No. 575/2013 (CRR) – amount on the date of disclosure (in € | to in (EU) Regulation No. 575/2013 | lation No. 575/2013 or required remainder in accordance with (EU) Regulation 575/2013 | er- ence |
| Regulatory adjustments of Tier 2 capital relating to amounts subject to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply (CRR remaining amounts) | 55 | the bank in instruments of Tier 2 capital or subordinated loans of companies in the financial sector in which the institute holds a significant investment (more than 10 per cent and less eligible sales positions) | | | | |
| capital relating to items deductible from the Common Equity Tier 1 during the transitional phase in accordance with Art. 472 of Regulation (EU) No. 575/2013 - CRR - of which: shortfall between value adjustments and expected loss - CRR - of which: shortfall between value adjustments and expected loss - CRR - of which: shortfall between value adjustments and expected loss - CRR - of which: shortfall between value adjustments and expected loss - CRR - of which: shortfall between value adjustments and expected loss - CRR - of which: adjustment in accordance with Art. 475 of Regulation (EU) No. 575/2013 - (3), (4) (a) CRR - of which: - CRR - of which: - CRR - of which: - CRR - of which: adjustment items in accordance with the pre-CRR treatment - CRR - of which: adjustments due to grandfathering provisions - CRR - of which: adjustments due to grandfathering provisions - CRR - Total regulatory adjustments to Tier 2 capital (T2) - CRR - Total capital (T2) - CRR - Of which: items not deductible from the Common Equity Tier 1 (Regulation (EU) No. 575/2013, remaining amounts) - (11) (b) CRR - of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) - (2) (c) and (d) (b) CRR - of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) - (2) (c) and (d) (b) CRR - of which: items not deductible from the Tier 2 capital (Regulation (EU) No. 575/2013, Permaining amounts) - (2) (c) and (d) (b) CRR - of which: items not deductible from the Tier 2 capital (Regulation (EU) No. 575/2013, Permaining amounts) - (2) (c) and (d) (b) CRR - of which: items not 575/2013, Permaining amounts) - (2) (c) and (d) (b) CRR - of which: items not 575/2013, Permaining amounts) - (2) (c) and (d) (b) CRR - of which: items not 575/2013, Permaining amounts) - (2) (c) and (d) (b) CR | 56 | Regulatory adjustments of Tier 2 capital relating to amounts subject to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply | | 477 (4) CIM | | |
| and expected loss Remaining amounts deductible from Tier 2 capital relating to items deductible from the Additional Tier 1 capital during the transitional phase in accordance with Art. 475 of Regulation (EU) No. 575/2013 of which: - (3), (4) (a) CRR - (5) Total regulation (20) Total | 56a | capital relating to items deductible from the Common Equity Tier 1 during the transitional phase in accordance with Art. 472 of Regulation | _ | (a), (4), (6), (8), (9), (10) (a) and (11) (a) | - | |
| capital relating to items deductible from the Additional Tier 1 capital during the transitional phase in accordance with Art. 475 of Regulation (EU) No. 575/2013 | | | _ | | _ | |
| of which: | 56b | capital relating to items deductible from the Additional Tier 1 capital during the transitional phase in accordance with Art. 475 of Regulation | _ | | _ | |
| Tier 2 capital relating to additional deductions and adjustment items in accordance with the pre-CRR treatment | | of which: | | | | |
| provisions – — — — — — — — — — — — — — — — — — — | 56c | Tier 2 capital relating to additional deductions and adjustment items in accordance with the | _ | | _ | |
| Tier 2 capital (T2) | | | _ | | _ | |
| Total capital (TC = T1 + T2) Risk-weighted assets Figure 1 | 57 | | | | | |
| Risk-weighted assets Sea Risk-weighted assets relating to amounts subject to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply (CRR remaining amounts) of which: items not deductible from the Art. 472, 472 (5), Common Equity Tier 1 (Regulation (EU) (8) (b), (10) (b) and No. 575/2013, remaining amounts) of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) Art. 475, 475 (2) (b), No. 575/2013, remaining amounts) of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) Art. 475, 475 (2) (b), No. 575/2013, remaining amounts) of which: items not deductible from the Tier 2 capital (Regulation (EU) No. 575/2013, Art. 477, 477 (2) (b), | 58 | Tier 2 capital (T2) | 45 | | | |
| Risk-weighted assets relating to amounts subject to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply (CRR remaining amounts) of which: items not deductible from the Common Equity Tier 1 (Regulation (EU) No. 575/2013, remaining amounts) of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) of which: items not deductible from the Tier 2 capital (Regulation (EU) No. 575/2013, Art. 477, 477 (2) (b), Art. 477, 477 (2) (b), | 59 | Total capital (TC = T1 + T2) | 675 | | _ | |
| to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) No. 575/2013 apply (CRR remaining amounts) of which: items not deductible from the Common Equity Tier 1 (Regulation (EU) No. 575/2013, remaining amounts) of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) of which: items not deductible from the Tier 2 capital (Regulation (EU) No. 575/2013, Art. 477, 477 (2) (b), Art. 477, 477 (2) (b), | Ri | sk-weighted assets | | | | |
| Common Equity Tier 1 (Regulation (EU) (8) (b), (10) (b) and No. 575/2013, remaining amounts) – (11) (b) CRR – of which: items not deductible from the Additional Tier 1 capital (Regulation (EU) Art. 475, 475 (2) (b), No. 575/2013, remaining amounts) – (2) (c) and (4) (b) CRR – of which: items not deductible from the Tier 2 capital (Regulation (EU) No. 575/2013, Art. 477, 477 (2) (b), | 59a | to pre-CRR treatment and treatment during the transitional period to which transitional provisions in accordance with Regulation (EU) | _ | | - | |
| Additional Tier 1 capital (Regulation (EU) No. 575/2013, remaining amounts) of which: items not deductible from the Tier 2 capital (Regulation (EU) No. 575/2013, Art. 477, 477 (2) (b), Art. 477, 477 (2) (b), | | Common Equity Tier 1 (Regulation (EU) | | (8) (b), (10) (b) and | | |
| Tier 2 capital (Regulation (EU) No. 575/2013, Art. 477, 477 (2) (b), | | Additional Tier 1 capital (Regulation (EU) | | | | |
| | | Tier 2 capital (Regulation (EU) No. 575/2013, | | | | |

| Ref- er- ence | Basis as at 31 December 2015 | Capital based on EU Regulation No. 575/2013 (CRR) – amount on the date of disclosure (in € million) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remainder in accordance with (EU) Regulation 575/2013 (in € million) | Ref- er- ence |
|---------------------|---|---|--|---|---------------------|
| 60 | Total risk-weighted assets | 4 140 | | | |
| | of which: credit risk | 3 908 | | | |
| | of which: credit-risk-related valuation adjustment (CVA) | 14 | | | |
| | of which: market-price risk | 4 | | | |
| | of which: operational risk | 214 | | | |
| Eq | uity ratios and buffers | | | | |
| 61 | Common Equity Tier 1 capital ratio (expressed as a percentage of the total exposure) | 15.21 | Art. 92 (2) (a), 465 CRR | | |
| 62 | Tier 1 capital ratio (expressed as a percentage of the total exposure) | 15.21 | Art. 92 (2) (b), 465 CRR | _ | |
| 63 | Regulatory capital ratio (expressed as a percentage of the total exposure) | 16.30 | Art. 92 (2) (c) CRR | | |
| 64 | Bank-specific requirements relating to the capital buffer (minimum requirement regarding Common Equity Tier 1 capital ratio in accordance with Art. 92 para. 1 letter a, plus the requirements regarding the capital-maintenance buffer and counter-cyclical capital buffer, systemic-risk buffer and buffer for systemically important institutions (G-SIIs or O-SIIs), expressed as a percentage of the total exposure) | 7.00 | Art. 128, 129, 130 CRD IV | _ | |
| 65 | of which: capital-maintenance buffer | 2.50 | | | |
| 66 | of which: counter-cyclical capital buffer | - | | - | |
| 67 | of which: systemic-risk buffer | _ | | _ | |
| 67a | of which: buffer for global systemically important institutions (G-SIIs) or other systemically important institutions (O-SIIS) | _ | Art. 131 CRD IV | _ | |
| 68 | Available Common Equity Tier 1 for the buffers (expressed as percentage of the total exposure) | 10.71 | Art. 128 CRD IV | _ | |
| Ar | nounts under the deduction thresholds (before | risk-weightin | g) | | |
| 72 | Direct and indirect positions of the bank in capital instruments of companies in the financial sector in which the institute holds no significant investment (less than 10 per cent and less eligible sales positions) | _ | Art. 36 (1) (h), 45, 46, 472 (10), 56 (c), 59, 60, 475 (4), 66 (c), 69, 70, 477 (4) CRR | _ | |
| 73 | Direct and indirect positions of the bank in instruments of Common Equity Tier 1 of companies in the financial sector in which the bank holds a significant investment (more than 10 per cent and less eligible sales positions) | | Art. 36 (1) (i), 45, 48, 470, 472 (11) CRR | | |
| 75 | Deferred tax assets dependent on future profitability resulting from temporary differences (below the threshold of 10 per cent, less corresponding tax liabilities if the conditions of Art. 38 para. 3 are satisfied) | - | Art. 36 (1) (c), 38, 48 470, 472 (5) CRR | _ | |

| Ref- er- ence | Basis as at 31 December 2015 | Capital based on EU Regulation No. 575/2013 (CRR) – amount on the date of disclosure (in € million) | Article referred to in (EU) Regulation No. 575/2013 | Amounts subject to treatment before (EU) Regulation No. 575/2013 or required remainder in accordance with (EU) Regulation 575/2013 (in € million) | Ref- er- ence |
|---------------------|--|---|---|---|---------------------|
| Ap | oplicable caps for the inclusion of valuation allo | wances in the | Tier 2 capital | | |
| 76 | Credit-risk adjustments relating to Tier 2 capital relating to liabilities subject to the standard approach (before application of the cap) | | Art. 62 CRR | | |
| 77 | Cap for inclusion of credit-risk adjustments in the Tier 2 capital within the standard approach | 11 | Art. 62 CRR | | |
| 78 | Credit-risk adjustments relating to Tier 2 capital relating to liabilities subject to the approach based on internal assessments (before application of the cap) | 17 | Art. 62 CRR | | |
| 79 | Cap for the inclusion of credit-risk adjustments in the Tier 2 capital within the approach based on internal assessments | 18 | Art. 62 CRR | - | |
| | uity instruments subject to the transitional pro nly applicable from 1 January 2013 to 1 January | | | | |
| 80 | Current cap for CET 1 instruments subject to the transitional provisions | _ | Art. 484 (3), 486 (2), (5) CRR | - | |
| 81 | Amount excluded from CET 1 due to the cap (amount above cap after reconciliations and maturities) | | Art. 484 (3), 486 (2), (5) CRR | _ | |
| 82 | Current cap for AT 1 instruments subject to the transitional provisions | _ | Art. 484 (4), 486 (3), (5) CRR | _ | |
| 83 | Amount excluded from AT 1 due to the cap (amount above cap after reconciliations and maturities) | | Art. 484 (4), 486 (3), (5) CRR | | |
| 84 | Current cap for T2 instruments subject to the transitional provisions | | Art. 484 (5), 486 (4), (5) CRR | | |
| 85 | Amount excluded from T2 due to the cap (amount above cap after reconciliations and maturities) | | Art. 484 (5), 486 (4), (5) CRR | | |

Remarks on the reconciliation statement

- 1a-1b There is no difference in treatment between commercial and regulatory law for the positions subscribed capital and capital reserves.
- 1c The difference of € 35 million as compared to the balance sheet is explained in that no depreciation may be accounted for prior to attestation under regulatory law.
- 2 The subordinated liabilities of € 115 million are only set at € 29 million under regulatory law as a subordinated liability is treated in accordance with article 64 of the CRR.
- 3 There is no difference in treatment between commercial and regulatory law for the position intangible assets.

2.3 Main Features of the Capital Instruments

The table below shows the features of the capital instruments of NORD/LB CBB. The Bank only has CET1 and T2 instruments.

Table 3: Main features of the capital instruments, figures in € million

| Main features of the capital instruments | 1 | 2 | 3 |
|---|-----------------------|---|---|
| Issuer | NORD/LB CBB | NORD/LB CBB | NORD/LB CBB |
| Standard identifier | no data | 1058961 | 1059000 |
| Law governing the instrument | Luxembourgish law | Luxembourgish law | Luxembourgish law |
| Regulatory treatment | | | |
| CRR transitional provisions | CET1 | T2 | T2 |
| CRR provisions after the transitional period | CET1 | T2 | T2 |
| Instrument type | Share capital | Subordinated loan | Subordinated loan |
| Amount eligible for regulatory capital | 205 | 5 | 24 |
| Nominal value of the instrument | 205 | 55 (USD 60 million) | 60 (USD 65 million) |
| Minimum tradable quantity | _ | _ | _ |
| Issue price | 100.00 % | 100.00 % | 100.00 % |
| Redemption price | _ | 100.00 % | 100.00 % |
| Accounting classification | Subscribed capital | Liability – amortised cost | Liability – amortised cost |
| Original issue date | Various | 8 Jun. 2001 | 27 Dec. 2002 |
| Indefinite or with expiry date | Indefinite | Expiry date | Expiry date |
| Original due date | _ | 8 Jun. 2016 | 31 Dec. 2017 |
| May be terminated by issuer with prior consent of the supervisory body | No | Yes | Yes |
| Termination date may be selected, conditional termination dates and redemption amount | _ | With the consent of the CSSF: three-month notice period to the end of the interest period | With the consent of the CSSF: three-month notice period to the end of the interest period |
| Later termination dates, if applicable | _ | _ | |
| Coupons/dividends | | | |
| Fixed or variable dividends/coupon payments | Variable | Variable | Variable |
| Nominal coupon and reference index as relevant | - | 3-month USD LIBOR + 0.17 % | 3-month USD LIBOR + 0.44% |
| Dividend stop in place | Yes | No | No |
| Fully discretionary, partially discretionary or mandatory (regarding time) | Fully discretionary | Mandatory | Mandatory |
| Fully discretionary, partially discretionary or mandatory (regarding the amount) | Fully discretionary | Mandatory | Mandatory |
| Interest increase clause or another redemption incentive in place | No | No | No |
| Non-cumulative or cumulative | | Non-cumulative | Non-cumulative |
| Convertible or non-convertible | Non-convertible | Non-convertible | Non-convertible |
| If convertible: trigger for conversion | _ | _ | _ |
| If convertible: fully or partially | | | |

| Main features of the capital instruments | 1 | 2 | 3 |
|--|---|---|---|
| If convertible: conversion rate | | _ | |
| If convertible: conversion obligatory or optional | _ | _ | _ |
| If convertible: type of instrument to be converted to | _ | _ | _ |
| If convertible: issuer of instrument to be converted to | | | |
| Write-down features | No | No | No |
| In case of write-down: trigger for write-down | _ | _ | _ |
| In case of write-down: fully or in part | _ | _ | _ |
| In case of write-down: permanent or temporary (in case of temporary write-down: mechanism for re-allocation) | _ | _ | |
| In case of temporary write-down: mechanism for re-allocation | | | _ |
| Priority position in case of liquidation (always specify the next instrument up) | Subordinate to subordinated loans | Subordinate to insolvency creditors | Subordinate to insolvency creditors |
| Incorrect features of the converted instruments | No | No | No |
| Specify any incorrect features | no data | no data | no data |

2.4 Capital Adequacy

2.4.1 Capital Requirements by Risk Type

Table 4 lists the regulatory capital requirements in accordance with article 438 of the CRR for NORD/LB CBB, divided into the key risk types and displaying the approaches used.

Credit risks account in the amount of 94.40 per cent for the greatest share of total risk-weighted assets (RWA). For most of the portfolio the Bank uses the Internal Ratings Based Approach (IRBA) in order to calculate capital adequacy requirements. The Credit Risk Standard Approach (CRSA) is only used for some business segments.

Market-price risks, which are calculated in NORD/LB CBB using the standard approach, only account for 0.10 per cent of the RWA as at the reporting date. Market-price risks are entirely the result of interest-rate risks, as the open currency positions as at the reporting date are less than 2 per cent of capital. Therefore, these do not need to be backed by capital in accordance with article 351 of the CRR. Share-price and commodity risks are not relevant.

Operational risks are also quantified in the Bank using the standard approach. As at 31 December 2015, they account for 5.17 per cent of total RWA.

Capital requirements were calculated for credit-value-adjustment risk (CVA risk) in accordance with article 381 of the CRR. The Bank uses the standard approach for this purpose. It accounts for only 0.33 per cent of total RWA.

Table 4: Capital requirements, in € million

| | | Risk-weighted position value (in € million) | Capital requirements (in € million) |
|----|--|---|---|
| | 1 Credit risks | 3 909 | 313 |
| | 1.1 Credit risk – standard approach | 884 | 71 |
| 1 | Central governments or central banks | _ | - |
| 2 | Regional governments and local authorities | _ | - |
| 3 | Public-sector entities | 261 | 21 |
| 4 | Multilateral development institutions | _ | _ |
| 5 | International organisations | - | - |
| 6 | Institutions | 141 | 11 |
| 7 | Corporates | 359 | 29 |
| 8 | Retail | _ | - |
| 9 | Risk positions collateralised with real estate | _ | - |
| 10 | Past-due risk positions | 0 | 0 |
| 11 | Very high-risk connected exposures | _ | - |
| 12 | Covered bonds | 38 | 3 |
| 13 | Secured by mortgages of immovable properties | _ | - |
| 14 | Collective investment undertakings (CIU) | _ | - |
| 15 | Other risk positions | 85 | 7 |
| 16 | Total for credit risk – standard approach | 884 | 71 |
| | 1.2 IRB approaches | 3 021 | 242 |
| 17 | Central governments or central banks | 212 | 17 |
| 18 | Institutions | 1 054 | 84 |
| 19 | Corporates – SME | - | - |
| 20 | Corporates – specialized lending | 34 | 3 |
| 21 | Corporates – other | 1 721 | 138 |
| 22 | Retail – secured by real estate SME | - | - |
| 23 | Retail – secured by real estate non-SME | - | - |
| 24 | Retail – qualifiying, revolving | - | - |
| 25 | Retail – other, SME | - | - |
| 26 | Retail – other, non-SME | - | - |
| 27 | Other non-loan-dependent assets | - | - |
| 28 | Total for IRB approaches | 3 021 | 242 |
| | 1.3 Securitisations | 3 | 0 |
| 29 | Securitisations under the CRSA approach | _ | - |
| 30 | of which: re-securitisations | - | - |
| 31 | Securitisations under the IRB approach | 3 | 0 |
| 32 | of which: re-securitisations | _ | - |
| _ | Total securitisations | 3 | 0 |

| | | Risk-weighted position value (in € million) | Capital requirements (in € million) |
|----|--|---|---|
| | 1.4 Investments | 0 | 0 |
| 34 | Investments under the IRB approach | 0 | 0 |
| 35 | of which: internal model approach | _ | _ |
| 36 | of which: PD/LGD approach | _ | _ |
| 37 | of which: simple risk-weighting approach | 0 | 0 |
| 38 | of which: exchange-traded investments | _ | - |
| 39 | of which: investments which are not exchange-traded but belong to a diversified investment portfolio | - | - |
| 40 | of which: other investments | 0 | 0 |
| 41 | Investments under the CRSA approach | - | _ |
| 42 | of which: investment values in the case of continued use of the old methodology/grandfathering | - | - |
| 43 | Total investments | 0 | 0 |
| 44 | 1.5 Risk-position amount for contributions to the default fund of a central counterparty | - | - |
| 45 | Total investments | 3 908 | 313 |
| 46 | 2. Clearing risks | - | - |
| 46 | Clearing risks in the banking book | _ | - |
| 47 | Clearing risks in the trading book | _ | - |
| 48 | Total clearing risks | - | - |
| | 3. Market-price risks | 4 | 0 |
| 49 | Standard approach | 4 | 0 |
| 50 | of which: interest-rate risks | 4 | 0 |
| 51 | of which: general and specific interest-rate risk (net interest position) | 4 | 0 |
| 52 | of which: specific interest-rate risk for securitisation exposures in the trading book | _ | - |
| 53 | of which: specific interest-rate risk in the correlation trading portfolio | _ | - |
| 54 | of which: share-price risks | _ | _ |
| 55 | of which: currency risks | _ | _ |
| 56 | of which: risks from commodity positions | _ | |
| 57 | Internal model approach | _ | |
| 58 | Total market-price risks | 4 | 0 |
| | 4. Operational risks | 214 | 17 |
| 59 | Basic-indicator approach | _ | - |
| 60 | Standard approach | 214 | 17 |
| 61 | Advanced measurement approach | - | - |
| 62 | Total operational risks | 214 | 17 |
| 63 | 5. Total amount of risk positions for credit value adjustment | 14 | 1 |
| 64 | 6. Total amount of risk positions relating to large loans in the trading book | - | - |
| | 7. Other | | |
| 65 | Other exposures | - | _ |
| 66 | Total amount of capital requirements | 4 140 | 331 |

${\bf 2.4.2} \quad Instruments\ Protecting\ the\ Bank$

Besides NORD/LB CBB's adequate capital resources, there are further instruments that serve to protect the Bank.

NORD/LB, as the parent company, has issued a letter of comfort for NORD/LB CBB.

As a subsidiary of NORD/LB, the Bank is also covered by the protection system of the Savings Bank Financial Group (Sparkassen-Finanzgruppe).

3 Disclosures concerning the Risk Types

26 3.1 Credit Risk

3.1 Credit Risk

3.1.1 Credit Risks

In order to calculate the capital adequacy requirement for credit risks, NORD/LB CBB uses the Internal Ratings Based Approach (IRBA).

For some business segments, i.e. for savings bank guaranteed lending business, current account overdrafts and Lombard loans, the Credit Risk Standard Approach (CRSA) is used. Permanent partial use was authorised by the Luxembourg Financial Supervisory Authority CSSF (Commission de Surveillance du Secteur Financier).

The Bank uses the IRB approaches to calculate the capital adequacy requirement and to measure securitisation exposures, regardless of the role played by the Bank in a securitisation exposure. For external unrated sponsor exposures, the Bank uses the IAA. For investor exposures the Bank uses the RBA.

3.1.2 Structure of the Credit Portfolio

Tables 5 to 12 show the total amount of risk positions broken down by risk position class. They are broken down by industry, region and residual contractual maturity.

The Bank does not have any risk positions with SMFs

In order to compare the risk positions under CRSA and IRBA, the CRSA positions are reported gross, before the deduction of valuation allowances.

The risk positions were calculated before taking into account credit risk mitigation methods and before use of the credit conversion factor (CCF). Derivative risk positions are recorded with their credit equivalents (including add-ons and taking into account netting).

Table 5: Total amount of risk positions in CRSA, in € million

| (in € million) | Total amount of risk positions | Average of total risk positions in the reporting period |
|--------------------------------------|-----------------------------------|--|
| Central governments or central banks | 293 | 265 |
| Public-sector entities | 905 | 990 |
| International organisations | 397 | 375 |
| Institutions | 158 | 172 |
| Corporates | 1 425 | 1 531 |
| Past-due positions | 0 | 0 |
| Covered bonds | 189 | 149 |
| Other risk positions | 77 | 77 |
| Total | 3 443 | 3 559 |

Table 6: Total amount of risk positions in IRBA, in \in million

| (in € million) | Total amount of risk positions | Average of total risk positions in the reporting period |
|--------------------------------------|-----------------------------------|--|
| Central governments or central banks | 2 286 | 2 076 |
| Institutions | 5 348 | 6 577 |
| Corporates – specialized lending | 609 | 539 |
| Corporates – other | 6 897 | 6 776 |
| Securitisations | 42 | 43 |
| Investments | 0 | 0 |
| Total | 15 183 | 16 011 |

Table 7: Total amount of risk positions by industry in CRSA, in $\ensuremath{\varepsilon}$ million

| (in € million) | Manufac- turing | Energy, water and mining | Construc- tion | Trade, mainte- nance and repairs | Agri- culture, forestry and fishing | Trans- port, commu- nications | Financial institu- tions/ insurance corpo- rates | Service indus- tries/ other | Total |
|---|--------------------|--------------------------------|-------------------|--|---|--|---|--------------------------------------|-------|
| Central governments or central banks | _ | _ | - | - | _ | _ | 20 | 273 | 293 |
| Public-sector entities | | | | | | | | 905 | 905 |
| International organisations | | | _ | | | _ | | 397 | 397 |
| Institutions | | | | | | | 158 | | 158 |
| Corporates | 79 | 1 | 2 | 62 | 1 | 29 | 605 | 646 | 1 425 |
| Past-due positions | | | | _ | _ | | | 0 | 0 |
| Covered bonds | _ | | | | | | 189 | | 189 |
| Other risk positions | | | | | | | 77 | | 77 |

Table 8: Total amount of risk positions by industry in IRBA, in \in million

| (in € million) | Manufac- turing | Energy, water and mining | Construc- tion | Trade, mainte- nance and repairs | Agri- culture, forestry and fishing | Trans- port, commu- nications | Financial institu- tions/ insurance corpo- rates | Service indus- tries/ other | Total |
|---|--------------------|--------------------------------|-------------------|--|---|--|---|--------------------------------------|-------|
| Central governments or central banks | _ | _ | - | _ | _ | _ | 391 | 1 895 | 2 286 |
| Institutions | | | | | | _ | 5 348 | | 5 348 |
| Corporates – special finance | | 8 | 129 | | | 166 | 117 | 189 | 609 |
| Corporates – other | 1 638 | 1 304 | 54 | 519 | 23 | 546 | 1 160 | 1 653 | 6 897 |
| Securitisations | | | | | | | 42 | | 42 |
| Investments | | | | | | _ | | 0 | 0 |

Table 9: Total amount of risk positions by region in CRSA, in € million

| 4 - 17 | Germany | Other euro countries | Rest of Europe | North America | Central and South | Middle East/ Africa | Asia / Australia | Other | Total |
|--------------------------------------|---------|----------------------------|-------------------|------------------|-------------------------|---------------------------|---------------------|-------|-------|
| (in € million) | | | | | America | | | | |
| Central governments or central | | | | | | | | | |
| banks | 273 | 20 | | | | | | | 293 |
| Public-sector entities | 1 | _ | _ | 904 | _ | _ | _ | _ | 905 |
| International organisations | | | _ | _ | _ | _ | _ | 397 | 397 |
| Institutions | 152 | 1 | 5 | | | | | | 158 |
| Corporates | 718 | 334 | 38 | 267 | 0 | 9 | | 59 | 1 425 |
| Past-due positions | | 0 | | _ | | | | | 0 |
| Covered bonds | | 189 | | | | | | | 189 |
| Other risk positions | | 77 | | | | | | | 77 |

Table 10: Total amount of risk positions by region in IRBA, in € million

| Total gross credit volume (in € million) | Germany | Other euro countries | Rest of Europe | North America | Central and South America | Middle East / Africa | Asia / Australia | Other | Total |
|--|---------|----------------------------|-------------------|------------------|------------------------------------|----------------------------|---------------------|-------|-------|
| Central governments or central banks | 1 152 | 333 | 298 | 402 | _ | _ | 20 | 81 | 2 286 |
| Institutions | 1 756 | 1 519 | 1 464 | 444 | 14 | 2 | 149 | | 5 348 |
| Corporates – special finance | 81 | 180 | 266 | 82 | | | | | 609 |
| Corporates – other | 5 3 1 6 | 381 | 228 | 842 | | | 130 | | 6 897 |
| Securitisations | | 42 | _ | | | | | | 42 |
| Investments | | 0 | _ | | | | | | 0 |

Table 11: Residual contract maturities in CRSA, in € million

| (in € million) | less than 1 year | 1 year to 5 years | more than 5 years up to indefinite | Total |
|--------------------------------------|---------------------|----------------------|--|-------|
| Central governments or central banks | 20 | 30 | 243 | 293 |
| Public-sector entities | 21 | 62 | 822 | 905 |
| International organisations | 0 | 88 | 309 | 397 |
| Institutions | 21 | 134 | 3 | 158 |
| Corporates | 448 | 431 | 546 | 1 425 |
| Past-due positions | 0 | 0 | | 0 |
| Covered bonds | 26 | _ | 163 | 189 |
| Other risk positions | 77 | | | 77 |
| | | | | |

Table 12: Residual contract maturities in IRBA, in € million

| (in € million) | less than 1 year | 1 year to 5 years | more than 5 years up to indefinite | Total |
|--------------------------------------|---------------------|----------------------|--|-------|
| Central governments or central banks | 316 | 934 | 1 036 | 2 286 |
| Institutions | 3 290 | 1 266 | 792 | 5 348 |
| Corporates – specialized lending | 144 | 155 | 310 | 609 |
| Corporates – other | 1 738 | 3 133 | 2 026 | 6 897 |
| Securitisations | | 42 | | 42 |
| Investments | 0 | _ | | 0 |

3.1.3 Risk Provisioning

Exposures are inspected at regular intervals, i.e. in a system of scheduled loan monitoring, in order to ascertain whether the claims of the Bank are recoverable or whether interest and principal payments appear to be totally or partly at risk. A review is also carried out when negative information is received (early warning indicators) about a borrower, for example information relating to the borrower's financial situation, collateral value and industry environment as well as when establishing the reason for default (and issuing a default rating). Objective indications which might result in the need for a loan loss provision are for example the default on interest and capital payments or a delay in such payments of more than 90 days and considerable financial difficulties on the part of the debtor.

A receivable on the other hand is past due from the first day of default. For acute counterparty risks, if there are objective indications of a permanent loss in value the Bank makes specific loan loss provisions. A loan loss provision requirement is based on a present value consideration of anticipated interest and redemption payments which are still expected as well as on profits from the realisation of collateral.

To cover impairments which have occurred but have not yet been identified, a general loan loss provision is made. The calculation is made on the basis of historical probabilities of default and loss rates. The portfolio-specific LIP factor (loss identification period factor) is also considered. Risks relating to off-balance sheet transactions (guarantees, endorsement liabilities and loan commitments) are accounted for by a loan loss provision.

Irrecoverable loans of up to €10,000 for which there is no specific loan loss provision are written off immediately. Payments received for written-off loans and advances are recognised through profit or loss.

For information on the accounting policies for risk provisioning in accordance with IFRSs the notes to the consolidated financial statements (Note 7) in the Annual Report are referred to. Under the current incurred loss model of IAS 39, the risk provisioning in its entirety is classified under the current regulatory provisions of the CRR as specific credit-risk adjustments. These include specific loan loss provisions, general loan loss provisions and provisions for credit risks of off-balance-sheet risk positions. There are no general credit-risk adjustments under the current accounting requirements for financial instruments of IAS 39.

In accordance with article 442 letters g and h of the CRR, Tables 13 to 15 show the impaired and past-due risk positions separately. Impaired positions are reported net, i.e. after specific loan loss provisions have been taken into account. Past-due risk positions do not correspond with risk positions for which specific loan loss provisions have been taken into account with a default of one day or more. They are broken down by industry and region. General loan loss provisions are reported as a total and are not broken down by industry and region.

Table 15 shows the development of specific credit-risk adjustments in the period under review.

Table 13: Risk provisioning by industry, in € million

| (in € million) | Total amount of impaired risk posi- tions | SLLP | GLLP | Provisions | Net allocation/ reversal of specific loan loss provisions | Direct write-down | Additions to written- down loans and advances | Past-due risk positions (not includ- ing valuation allowance requirement) |
|---|---|------|------|------------|--|----------------------|---|--|
| Manufacturing | 23 | 18 | | 0 | 0 | _ | - | 18 |
| Energy, water and mining | 52 | | | | 0 | | _ | |
| Construction | 0 | 0 | | - | 0 | _ | _ | 0 |
| Trade, maintenance and repairs Agriculture, forestry and fishing | 1 | | | | | | | 1 |
| Transport, communica- tions | 0 | | | | | | | 0 |
| Financial institutions/ insurance companies | 17 | | | | | | | |
| Service industries/ other | 48 | 18 | | | 2 | | 1 | 1 |
| Total | 141 | 36 | 25 | 0 | 2 | | 1 | 20 |

Table 14: Risk provisioning by region, in € million

| (in € million) | Total amount of impaired risk positions | SLLP | GLLP | Provisions | Past-due risk positions (not includ- ing valuation allowance requirement) |
|---------------------------|---|------|------|------------|--|
| Germany | 99 | 36 | | 0 | 20 |
| Other euro countries | 25 | _ | | _ | 0 |
| Rest of Europe | | | | | _ |
| North America | | | | | |
| Central and South America | | | | _ | |
| Middle East / Africa | | _ | | _ | _ |
| Asia / Australia | | _ | | _ | _ |
| Other | | | | _ | _ |
| Total | 141 | 36 | 25 | 0 | 20 |

Opening Adjustments Reversal Utilisation Exchange-Closing rate related balance for balance for in the period the period and other the period (in € million) changes SLLP 34 2 0 0 0 36 Provisions 0 0 0 0 1 - 1 GLLP 0 0 2 25 -2 25

Table 15: Development of specific credit-risk adjustments, in € million

As at the reporting date, the risk provisioning of the NORD/LB CBB totals \in 62 million. This is \in 3 million more than in the previous year.

3.1.4 Credit Risk Mitigation Techniques

3.1.4.1 Collateral Management

For the assessment of credit risks, in addition to the credit rating of borrowers or counterparties reflected in the rating, the customary bank securities available and other risk reduction methods are of importance. When accepting securities the cost-benefit relationship of the security is considered.

The collateral is assessed both at the time the loan is granted and during the subsequent ongoing (normally at least once a year) monitoring as to whether it appears to be disposable at the assumed value based on foreseeable economic developments during the (remaining) term of the loan. They are therefore reviewed on a case-bycase basis as to whether the valuation appears to be justified based on the respective type of collateral and based on its legal and economic applicability in respect of the person of the borrower and the type of loan. If factors relevant to the assessment have changed, the assessment is adjusted accordingly.

The credit guidelines and lending principles of the NORD/LB Group specify which fundamental types of collateral and the maximum amount which may be lent against it (lending limit). Sureties, credit collateral similar to sureties, assignments of receivables and other rights, chattel mortgages, real estate, receivables and other rights and collateral assignment of chattel are accepted as credit collateral. Other collateral can be contracted with the borrower, but this does not reduce the unsecured portion of the exposure.

In the NORD/LB Luxembourg Group, only guarantees, sureties and financial collateral are used to mitigate risk.

The collateral defined as relevant for NORD/LB CBB is recorded and presented in the Bank's core banking system, which is also used for the inclusion of collateral when calculating the capital adequacy requirement and for regulatory reports.

In cooperation lending, collateral is managed and held by NORD/LB.

In order to ensure the legal validity and enforceability of collateral, standard contracts are mainly used. In addition to this, internal or external legal opinions are obtained where necessary and the preparation of contracts is assigned to authorised law firms.

3.1.4.2 Collateral to Ease Equity Requirements Indemnity agreements taken into account in the credit risk mitigation techniques are primarily sureties and guarantees. The valuation is performed on the basis of the guarantor's credit rating. The same rating rules apply as for all other borrowers. The main types of guarantors are public institutions and banks with a very good rating. The biggest guarantor is NORD/LB with a collateralised exposure of \in 2.4 billion as at 31 December 2015.

Risk concentrations from accepting guarantees are monitored in connection with the direct exposure of the guarantor. They are reported in the quarterly Credit Portfolio Report.

Financial collateral is primarily cash deposits. In the trading sector, repo transactions continue to be effected. Where the Bank is the transferor, only cash collateral is considered. The Bank only concludes transferee transactions secured by bonds with counterparties with first-class credit ratings. Transactions are therefore low risk. Counterparty limits are automatically valued and monitored daily so that no concentration of risk arises. Additionally, market-price fluctuations in the scope of margin calls are settled daily in the form of bonds and cash deposits.

The tables below contain an overview of the collateralised CRSA and IRBA exposure values for each exposure class in accordance with article 453 of the CRR. With derivatives, netting agreements are considered.

The exposure values reported are collateralised by eligible financial collateral in accordance with article 197 (1) of the CRR after the application of value fluctuation factors and guarantees in accordance with article 201 of the CRR.

Table 16: Total amount of collateralised CRSA exposure values, in € million

| Risk position class | Financial collateral | Mortgage liens | Guarantees and credit derivatives |
|--------------------------------------|-------------------------|-------------------|---|
| Central governments or central banks | _ | _ | _ |
| Public-sector entities | | _ | |
| International organisations | | | |
| Institutions | | | _ |
| Corporates | 227 | | 726 |
| Past-due positions | - | _ | _ |
| Covered bonds | - | _ | - |
| Other risk positions | | | |
| Total | 227 | _ | 726 |

Table 17: Total amount of collateralised IRBA exposure values, in € million

| Risk position class | Financial collateral | Other / physical collateral | Guarantees and credit |
|--|-------------------------|-----------------------------|--------------------------|
| | | | derivatives |
| Central governments or central banks | - | - | 80 |
| Institutions | 1 374 | | 170 |
| Other non-loan-dependent assets | _ | _ | _ |
| Retail | _ | | |
| of which: qualified, revolving | | | |
| of which: residential real-estate loans | _ | _ | _ |
| of which: other | _ | | _ |
| Investments | _ | | _ |
| of which: simple risk-weighting approach | | | |
| of which: internal model approach | _ | _ | _ |
| of which: PD/LGD approach | _ | | _ |
| Corporates | 76 | | 2 640 |
| of which: SME | | | |
| of which: SME SF | _ | _ | _ |
| Total | 1 450 | | 2 890 |

3.1.4.3 Netting Agreements

In order to mitigate counterparty risk in trading the Bank employs netting agreements covering derivatives.

Netting agreements are always multilateral. Only standard general agreements are used. New agreements are concluded on behalf of the Bank by NORD/LB's Legal Department. The legal enforceability of the netting agreements in the different jurisdictions is monitored by regularly obtaining legal opinions.

Contractual netting takes place. The Luxembourg Financial Supervisory Authority CSSF regularly asks for legal opinions on the jurisdictions in which the Bank's counterparties are based. These legal opinions are delivered to the CSSF.

Netting agreements on money receivables and cross-product netting agreements are not used.

Only cash collateral is currently accepted for securitising derivative transactions. Standard general agreements are also used here.

4 Leverage Ratio

The implementing technical standards with regard to disclosure of the leverage ratio for institutions were finalised in the publication of the Implementing Regulation (EU) 2016/200 on 18 February 2016 in accordance with the Regulation (EU) No. 575/2013 of the Implementing Technical Standard (ITS) supplementing the CRR. The standard disclosure requirements should increase the transparency and comparability of leverage ratios. In the tables below for the disclosure of the leverage ratio, the provisions of the Implementing Regulation (EU) 2016/200 of 15 February 2016 were considered.

The leverage ratio was calculated in NORD/LB CBB as at 31 December 2015 based on article 1 of the Commission Delegated Regulation (EU) 2015/62 of 10 October 2014. This Delegated Regulation results in significant changes in the calculation of the total risk position variable of the leverage ratio in a revised CRR/CRD IV framework:

- Credit derivatives: The effective nominal value for written credit derivatives (nominal value reduced by all negatives changes in the fair value) included in Tier 1 capital is integrated in the leverage ratio total exposure measure. The amount can be reduced by the effective nominal value of a purchased credit derivative to the same reference name, if certain conditions have been met.
- Netting of subsequent payments: Subsequent payment received or paid in cash can be deducted from the leverage ratio total exposure measure, if certain conditions have been met.

- Securities financing transactions: Permission to net gross receivables from securities financing transactions with liabilities from securities financing transactions, if certain conditions have been met. In addition a markup for the net receivables from securities financing transactions has to be considered.
- Off-balance-sheet items: Off-balance-sheet risk positions are to be netted using the credit conversion factors from the standard approach for credit risk (0 per cent, 20 per cent, 50 per cent or 100 per cent depending on the risk category, with a lower limit of 10 per cent).
- Regulatory adjustments: Consolidation is limited to the regulatory basis of consolidation. The obligation to consolidate certain investments in companies in the finance sector that are consolidated under commercial law buy not under regulatory law no longer exists.

NORD/LB CBB is disclosing for the first time information on the leverage ratio as at 31 December 2015.

 $Table \ 18: \ Summary \ reconciliation \ of \ accounting \ assets \ and \ leverage \ ratio \ exposures$

| | | Estimated value¹) 31 Dec. 2015 (in € million) |
|-------|---|---|
| 1 | Total assets as per published financial statements | 15 832 |
| 2 | Adjustment for entities which are consolidated for accounting purposes but are outside the scope of regulatory consolidation | - |
| 3 | (Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable accounting framework but excluded from the leverage ratio total exposure measure in accordance with article 429 (13) of Regulation (EU) No. 575/2013) | _ |
| 4 | Adjustments for derivative financial instruments | -199 |
| 5 | Adjustment for securities financing transactions (SFTs) | _ |
| 6 | Adjustment for off-balance sheet items (i. e. conversion to credit equivalent amounts of off-balance sheet exposures) | 1 416 |
| EU-6a | (Adjustment for intragroup exposures excluded from the leverage ratio total exposure measure in accordance with article 429 (7) of Regulation (EU) No. 575/2013) | _ |
| EU-6b | (Adjustment for exposures excluded from the leverage ratio total exposure measure in accordance with article 429 (14) of Regulation (EU) No. 575/2013) | _ |
| 7 | Other adjustments | |
| 8 | Leverage ratio total exposure measure | 17 049 |

 $^{^{\}mbox{\tiny 1)}}$ In accordance with article 1 of the Delegated Regulation (EU) No. 2015/62

Table 19: Leverage ratio common disclosure

| | | Risk positions for the CRR leverage ratio ¹⁾ 31 Dec. 2015 (in € million) |
|----------|---|--|
| On-bala | nce sheet exposures (excluding derivatives and SFTs) | |
| 1 | On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral) | 15 505 |
| 2 | (Asset amounts deducted in determining Tier 1 capital) | - |
| 3 | Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2) | 15 505 |
| Derivati | ive exposures | |
| 4 | Replacement cost associated with all derivatives transactions (i. e. net of eligible cash variation margin) | 92 |
| 5 | Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method) | 93 |
| EU-5a | Exposure determined under Original Exposure Method | - |
| 6 | Gross-up for derivatives collateral provided where deducted from the balance-sheet assets pursuant to the applicable accounting framework | 342 |
| 7 | (Deductions of receivables assets for cash variation margin provided in derivatives transactions) | - 399 |
| 8 | (Exempted CCP leg of client-cleared trade exposures) | _ |
| 9 | Adjusted effective notional amount of written credit derivatives | - |
| 10 | (Adjusted effective notional offsets and add-on deductions for written credit derivatives) | - |
| 11 | Total derivatives exposures (sum of lines 4 to 10) | 128 |
| SFT exp | osures | |
| 12 | Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions | - |
| 13 | (Netted amounts of cash payables and cash receivables of gross SFT assets) | - |
| 14 | Counterparty credit risk exposure for SFT assets | - |
| EU-14a | Derogation for SFTs: Counterparty credit risk exposure in accordance with articles 429b (4) and 222 of Regulation (EU) No. 575/2013 | - |
| 15 | Agent transaction exposures | - |
| EU-15a | (Exempted CCP leg of client-cleared SFT exposure) | - |
| 16 | Total securities financing transaction exposures (sum of lines 12 to 15a) | - |
| Other of | ff-balance sheet exposures | |
| 17 | Off-balance sheet exposures at gross notional amount | 1 555 |
| 18 | (Adjustments for conversion to credit equivalent amounts) | -139 |
| 19 | Other off-balance sheet exposures (sum of lines 17 and 18) | 1 416 |

Risk positions for the CRR leverage ratio¹¹ 31 Dec. 2015 (in € million)

| | | (111 € 1111111011) |
|---------|--|--------------------|
| Evenne | and armonymas in accordance with Article 420 (7) and (14) of Decaylation (1 | FII) No. 575/2012 |
| • | ed exposures in accordance with Article 429 (7) and (14) of Regulation (I off balance sheet) | EU) NO. 5/5/2013 |
| EU-19a | (Intragroup exposures (solo basis) exempted in accordance with article 429 (7) of Regulation (EU) No. 575/2013 (on and off balance sheet)) | _ |
| EU-19b | (Exposures exempted in accordance with article 429 (14) of Regulation (EU) No. 575/2013 (on and off balance sheet)) | - |
| Capital | and total exposure measure | |
| 20 | Tier 1 capital | 629 |
| 21 | Leverage ratio total exposure measure (sum of lines 3, 11, 16, 19, EU-19a and EU-19b) | 17 049 |
| Levera | ge ratio | |
| 22 | Leverage ratio | 3.69 % |
| Choice | on transitional arrangements and amount of derecognised fiduciary ite | ems |
| EU-23 | Choice on transitional arrangements for the definition of the capital measure | no Transition rule |
| EU-24 | Amount of derecognised fiduciary items in accordance with article 429 (11) of Regulation (EU) No. 575/2013 | |
| | | |

 $^{^{\}mbox{\tiny 1)}}$ $\,$ In accordance with article 1 of the Delegated Regulation (EU) No. 2015/62

Table 20: Split-up of on balance sheet exposures (excluding derivatives, SFTs and exempted exposures)

| | | Risk positions for the CRR leverage ratio ¹⁾ 31 Dec. 2015 (in € million) |
|-------|---|--|
| EU-1 | Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which: | 15 505 |
| EU-2 | Trading book exposures | 9 570 |
| EU-3 | Banking book exposures, of which: | 15 495 |
| EU-4 | Covered bonds | 1 644 |
| EU-5 | Exposures treated as sovereigns | 2 916 |
| EU-6 | Exposures to regional governments, MDBs, international organisations and PSE <u>not</u> treated as sovereigns | 964 |
| EU-7 | Institutions | 2 456 |
| EU-8 | Secured by mortgages of immovable properties | - |
| EU-9 | Retail exposures | _ |
| EU-10 | Corporate | 7 313 |
| EU-11 | Exposures in default | 94 |
| EU-12 | Other exposures (e.g. equity, securitisations, and other non-credit obligation assets) | 119 |

The leverage ratio is reported quarterly to the Managing Board. Operational control takes place in the quarterly meetings of the Asset Liability Committee (ALCO). The development of total assets is monitored operationally based on target values that are defined quarterly. If necessary, as part of the control of defined individual portfolios taking into account the maturity structure and fungibility of the assets, measures can be initiated by the ALCO to reduce the total assets and therefore raise the leverage ratio. Significant decisions are discussed in the ALCO and are then made by the Managing Board.

As at 31 December 2015 NORD/LB CBB's leverage ratio in accordance with the Delegated Regulation was 3.69 per cent. Here a Tier 1 capital of \in 629 million in relation to the total exposure measure of \in 17.049 billion is considered.

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6 List of Abbreviations

| AT1 | Additional Tier 1 capital |
|---------|--|
| CCF | Credit Conversion Factor |
| CET1 | Common Equity Tier 1 |
| CRD | Capital Requirements Directive |
| CRR | Capital Requirements Regulation |
| CRSA | Credit Risk Standard Approach |
| CSSF | Commission de Surveillance du Secteur Financier (Luxembourg Financial Supervisory Authority) |
| EBA | European Banking Authority |
| EU | European Union |
| GLLP | General loan loss provisions |
| IAA | Internal Assessment Approach |
| IFRS | International Financial Reporting Standards |
| IRBA | Internal Ratings Based Approach |
| LGD | Loss Given Default |
| LR | Leverage Ratio |
| NORD/LB | Norddeutsche Landesbank Girozentrale, Hanover |

| PD | Probability of Default |
|------|------------------------------------|
| RBA | Rating Based Approach |
| RBC | Risk-Bearing Capacity |
| Repo | Repurchase Agreement |
| RW | Risk Weight |
| RWA | Risk-weighted assets |
| SME | Small and medium-sized enterprises |
| SLLP | Specific Loan Loss Provision |
| T2 | Tier 2 capital |



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